# VOLTAS <br> ( A TATA Enterprise ) 

Registered Office : Voltas House 'A’, Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400033.
PART I : Unaudited Consolidated Financial Results for the quarter ended 30th June, 2012
Consolidated Segment Information for the quarter ended 30th June, 2012

| Sr . No. | Particulars | Quarter ended |  |  | $\begin{array}{r} \text { Year ended } \\ 31.03 .2012 \\ \text { (Audited) } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30.06.2012 | 31.03.2012 | 30.06.2011 |  |
| 1. | Segment Revenue |  |  |  |  |
|  | a) Segment-A (Electro-mechanical Projects and Services) | 74130 | 91988 | 67688 | 318321 |
|  | b) Segment - B (Engineering Products and Services) | 10655 | 10690 | 9725 | 41211 |
|  | c) Segment - C (Unitary Cooling Products for Comfort and Commercial use) | 75438 | 53149 | 56253 | 153880 |
|  | d) Others | 1036 | 1582 | 977 | 4271 |
|  | Less : inter segment revenue | 102 | 63 | 68 | 181 |
|  | Net Sales / Income from Operations | 161157 | 157346 | 134575 | 517502 |
| 2. | Segment Results before Onerous Contract and Exceptional Items |  |  |  |  |
|  | a) Segment-A (Electro-mechanical Projects and Services) | 3324 | 7632 | 3098 | 17243 |
|  | b) Segment - (Engineering Products and Services) | 1938 | 1733 | 1701 | 6869 |
|  | c) Segment - C (Unitary Cooling Products for Comfort and Commercial use) | 6321 | 4581 | 6363 | 12983 |
|  | d) Others | 29 | 386 | 189 | 415 |
|  | Total | 11612 | 14332 | 11351 | 37510 |
|  | Less : (i) Finance costs | 1209 | 952 | 846 | 3142 |
|  | (ii) Other unallocable expenditure net of unallocable income | (543) | (434) | (378) | (2591) |
|  | Profit before Onerous Contract, Exceptional Items and Tax | 10946 | 13814 | 10883 | 36959 |
|  | Onerous Contract (Refer Note 2 of Results) | - | - | - | (27663) |
|  | Exceptional Items - Net | 111 | 254 | 8147 | 12617 |
|  | Profit / (Loss) from Ordinary Activities before Tax | 11057 | 14068 | 19030 | 21913 |
| 3. | Capital Employed |  |  |  |  |
|  | a) Segment-A (Electro-mechanical Projects and Services) | 101435 | 77794 | 61411 | 77794 |
|  | b) Segment - ( Engineering Products and Services) | 8458 | 8442 | 7914 | 8442 |
|  | c) Segment - C (Unitary Cooling Products for Comfort and Commercial use) | 2972 | 19027 | 25874 | 19027 |
|  | d) Others | 1974 | 2404 | 2330 | 2404 |
|  | e) Unallocated | 42379 | 41818 | 53958 | 41818 |
|  | Total | 157218 | 149485 | 151487 | 149485 |
|  | Notes : |  |  |  |  |
|  | 1. Segment ' C ' is seasonal in nature with sales being h <br> 2. Segment Results after Onerous Contract and Excepti | hest in the fir al Items | quarter. |  |  |
|  | Segment - A | 3319 | 7632 | 3098 | (10420) |
|  | Segment - B | 1938 | 1733 | 1701 | 6869 |
|  | Segment - C | 6321 | 4581 | 6363 | 12983 |
|  | Others | 29 | 386 | 189 | 415 |
|  | Unallocated Income / (Expenses) - Net | 659 | 688 | 8525 | 15208 |
|  | Finance costs | (1209) | (952) | (846) | (3142) |
|  | Total | 11057 | 14068 | 19030 | 21913 |

Notes:

1. The Company has opted to publish consolidated financial results, pursuant to option made available as per Clause 41 of the 4. Information on Stand-alone Financial Results

Listing Agreements. The stand-alone financial results are available on the Company's website viz.www.voltas.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
2. During the previous year, there had been a significant upward revision in the estimated costs of a major project and the Company had accounted for the same in accordance with the requirements of Accounting Standard (AS-7). However, uncertainties exist due to the complex nature of the 'design and build' project, changes in design being made by the clien and delay in completion of the project. The Company is closely monitoring the project and is of the view that adequate provision has been made after considering the further upward revision in costs during the quarter and variations and claims being negotiated.
3. Exceptional Items-Net
a) For the quarter ended 30th June, 2012 (quarter ended 30th June, 2011) comprises : Profit on sale of properties - ₹ 116 lakhs (₹ 212 lakhs), Profit on transfer of Materials Handling business - Nil (₹ 7935 lakhs) and Charge of Voluntary Retirement Scheme / Early Separation Scheme - ₹ 5 lakhs (Nil),
b) For the quarter ended 31 st March, 2012 comprises : Profit on sale of properties - ₹ 121 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme/Early Separation Scheme ₹ 8 lakhs.
c) For the year ended 31 st March, 2012 comprises : Profit on sale of properties / surrender of tenancy rights - $₹ 4550$ lakhs, Profit on transfer of Materials Handling business - ₹ 7935 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme - ₹ 9 lakhs.

|  | Quarter ended |  |  | Year ended <br> 31.03 .2012 <br> (Audited) |
| :--- | ---: | ---: | ---: | ---: |
|  | 30.06 .2012 | 31.03 .2012 | $\mathbf{3 0 . 0 6 . 2 0 1 1}$ |   <br> Net Sales / Income from Operations 167442 <br> 162005 137992 |
| Profit / (Loss) before Tax | 9209 | 13614 | 18355 | 20735 |
| Net Profit / (Loss) after Tax | 6401 | 10172 | 12570 | 15187 |

The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on 1st August, 2012.
6. The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results.

Figures for previous period have been regrouped, wherever necessary

| VOLTAS LIMITED <br> Registered Office: Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400033. <br> Tel: 91-22-66656 666 Fax: 91-22-66656 231 <br> Unudited Financial Results for the quarter ended $30^{\text {th }}$ June, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| PART I |  |  |  | (₹ in lakhs) |
| Sr. Particulars No. | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 30.06 .2012 \end{gathered}$ | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 31.03 .2012 \end{gathered}$ | Quarter ended 30.06 .2011 | Year ended 31.03.2012 <br> (Audited) |
| 1. Income from Operations <br> a. Net Sales / Income from Operations (Net of excise duty) <br> b. Other operating income <br> c. Total income from operations (Net) $(\mathrm{a}+\mathrm{b})$ | $\begin{array}{r} 167442 \\ 223 \\ 167665 \\ \hline \end{array}$ | 162005 95 162100 | 137992 <br> 165 138157 | 516072 904 516976 |
| 2. Expenses <br> a. Cost of materials consumed <br> b. Purchase of stock-in-trade <br> c. Changes in inventories of finished goods, work-in-progress and stock-in-trade <br> d. Employee benefits expense <br> e. Depreciation and amortisation expense <br> f. Other expenses <br> g. Total expenses | $\begin{array}{r} 69429 \\ 57175 \\ 4492 \\ \\ 15233 \\ 598 \\ 14433 \\ 161360 \end{array}$ | $\begin{array}{r} 73318 \\ 59968 \\ (8464) \\ \\ 13080 \\ 494 \\ 11346 \\ 149742 \end{array}$ | $\begin{array}{r} 51858 \\ 56623 \\ (4002) \\ \\ 13523 \\ 911 \\ 11217 \\ 130130 \end{array}$ | $\begin{array}{r} 249132 \\ 142717 \\ (1953) \\ \\ 55197 \\ 2857 \\ 41687 \\ 489637 \end{array}$ |
| 3. Profit / (loss) from operations before other income, finance costs and exceptional items (1-2) | 6305 | 12358 | 8027 | 27339 |
| 4. Other income | 3861 | 1815 | 2889 | 11081 |
| 5. Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4) | 10166 | 14173 | 10916 | 38420 |
| 6. Finance costs | 1068 | 764 | 708 | 2590 |
| 7. Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 9098 | 13409 | 10208 | 35830 |
| 8. a. Onerous contract (Note 2) | - | - | - | (27663) |
| 8. b. Exceptional items (Note 3) | 111 | 205 | 8147 | 12568 |
| 9. Profit / (Loss) from ordinary activities before tax $(7+8)$ | 9209 | 13614 | 18355 | 20735 |
| 10. Tax expenses | 2808 | 3442 | 5785 | 5548 |
| 11. Net Profit / (Loss) from ordinary activities after tax (9-10) | 6401 | 10172 | 12570 | 15187 |
| 12.Paid-up equity share capital <br> (Face value ₹1/- each) | 3307 | 3307 | 3307 | 3307 |
| 13. Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year) |  |  |  | 133059 |
| 14. Basic and Diluted Earnings per share (₹) (*not annualised) | *1.93 | *3.07 | *3.80 | 4.59 |
| PART II |  |  |  |  |
| A PARTICULARS OF SHAREHOLDING <br> 1 Public shareholding <br> - Number of shares <br> - Percentage of shareholding <br> 2 Promoters and Promoter Group Shareholding <br> a. Pledged / Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) <br> b. Non-encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | $\begin{array}{r} 23,11,31,260 \\ 69.85 \end{array}$ <br> Nil <br> Nil <br> Nil <br> $9,97,53,480$ 100.00 <br> 30.15 | $\begin{array}{r} 23,11,31,260 \\ 69.85 \end{array}$ <br> Nil <br> Nil <br> Nil <br> $9,97,53,480$ 100.00 <br> 30.15 | $\left.\begin{array}{r} 22,97,95,601 \\ 69.45 \\ \\ \mathrm{Nil} \\ \mathrm{Nil} \\ \mathrm{Nil} \end{array} \right\rvert\, \begin{array}{r}  \\ \\ 10,10,89,139 \\ 100.00 \\ 30.55 \end{array}$ | $\begin{array}{r} 23,11,31,260 \\ 69.85 \end{array}$   <br> 9,97,53,480 <br> 100.00 <br> 30.15 |
| ParticularsQuarter <br> ended <br> 30.06 .2012 |  |  |  |  |
| B Information on Investors complaints for the quarter ended 30th June, 2012 <br> Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter | Nil 5 5 Nil |  |  |  |

( ₹ in lakhs )

| Particulars | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 30.06 .2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 31.03 .2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 30.06 .2011 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Year ended } \\ 31.03 .2012 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1. Segment Revenue |  |  |  |  |
| a) Segment - A ( Electro - mechanical Projects and Services ) | 69808 | 87250 | 61519 | 295651 |
| b) Segment - B ( Engineering Products and Services ) | 10655 | 10690 | 9725 | 41211 |
| c) Segment - C ( Unitary Cooling Products for Comfort and Commercial use ) | 87081 | 64128 | 66816 | 179391 |
| Less : inter segment revenue | 102 | 63 | 68 | 181 |
| Net Sales / Income from Operations | 167442 | 162005 | 137992 | 516072 |
| 2. Segment Results before Onerous Contract and Exceptional Items |  |  |  |  |
| a) Segment - A ( Electro-mechanical Projects and Services ) | 3053 | 8670 | 2562 | 17968 |
| b) Segment - B ( Engineering Products and Services ) | 1938 | 1733 | 1701 | 6869 |
| c) Segment - C ( Unitary Cooling Products for Comfort and Commercial use ) | 4248 | 3208 | 4987 | 9617 |
| Total | 9239 | 13611 | 9250 | 34454 |
| Less : i. Finance costs | 1068 | 764 | 708 | 2590 |
| ii. Other unallocable expenditure net of unallocable income | (927) | (562) | (1666) | (3966) |
| Profit before Onerous Contract, Exceptional Items and Tax | 9098 | 13409 | 10208 | 35830 |
| Onerous Contract (Refer Note 2 of Results) | - | - | - | (27663) |
| Exceptional Items - Net | 111 | 205 | 8147 | 12568 |
| Profit I (Loss) from Ordinary Activities before Tax | 9209 | 13614 | 18355 | 20735 |
| 3. Capital Employed |  |  |  |  |
| a ) Segment - ( Electro-mechanical Projects and Services ) | 85574 | 62019 | 46848 | 62019 |
| b) Segment - ( Engineering Products and Services ) | 8458 | 8442 | 7914 | 8442 |
| c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use ) | (6957) | 13754 | 19504 | 13754 |
| d) Others | (55) | (55) | (55) | (55) |
| e) Unallocated | 55882 | 52206 | 65535 | 52206 |
| Total | 142902 | 136366 | 139746 | 136366 |

## Notes:

1. Segment ' $C$ ' is seasonal in nature with sales being highest in the first quarter.
2. Segment Results after Onerous Contract and Exceptional Items

| 2. Segment Results after Onerous Contract and Exceptional Items |
| :--- |
| Segment - A |
| ( ₹ in lakhs ) <br> Segment - B <br> Segment - C |
| Unallocated Income I (Expenses) - Net |
| Finance costs |

## NOTES :--

1) The Company has opted to publish consolidated financial results, pursuant to option made available as per Clause 41 of the Listing Agreements. The consolidated financial results are available on the Company's website viz.www.voltas.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
2) During the previous year there had been a significant upward revision in the estimated costs of a major project and the Company had accounted for the same in accordance with the requirements of Accounting Standard (AS7). However, uncertainties exist due to the complex nature of the 'design and build' project, changes in design being made by the client and delay in completion of the project. The Company is closely monitoring the project and is of the view that adequate provision has been made after considering the further upward revision in costs during the quarter anc variations and claims being negotiated.
3) Exceptional Items - Net :
(a) For the quarter ended $30^{\text {th }}$ June, 2012 (quarter ended $30^{\text {th }}$ June, 2011) comprises :

Profit on sale of properties - ₹ 116 lakhs (₹ 212 lakhs), Profit on transfer of Materials Handling business - Nil (₹ 7935 lakhs) and Charge of Voluntary Retirement Scheme / Early Separation Scheme -₹ 5 lakhs (Nil).
(b) For the quarter ended $31^{\text {st }}$ March, 2012 comprises :

Profit on sale of properties - ₹ 72 lakhs, Provision for diminution in value of investments written back - ₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme -₹ 8 lakhs.
(c) For the year ended $31^{\text {st }}$ March, 2012 comprises :

Profit on sale of properties / surrender of tenancy rights -₹ 4501 lakhs, Profit on transfer of Materials Handling business -₹ 7935 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme - ₹ 9 lakhs.
4) The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on $\mathrm{I}^{\mathrm{t}}$ August, 2012.
5) The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results.
6) Figures for previous period / year have been regrouped, wherever necessary.

## For and on behalf of the Board of Directors

Sd/-
Sanjay Johri
Managing Director

