

## VOLTAS

A TATA Enterprise

# **Reports and Accounts** of Subsidiary Companies 2010-2011

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## UNIVERSAL COMFORT PRODUCTS LIMITED

Directors :

M. M. Miyajiwala (Chairman) Pradeep Kumar Bakshi Behram Sabawala

## DIRECTORS' REPORT TO THE MEMBERS

The Directors have pleasure in presenting their Tenth Annual Report and Audited Accounts for the year ended 31st March, 2011.

- The Company has recorded higher turnover of ₹ 491.66 crores for the year ended 31st March, 2011 as compared to ₹ 332.15 crores in the previous year. The Profit after tax was also higher at ₹ 27.36 crores for the year under review as compared to ₹ 14.06 crores in the previous year.
- 3. The Company has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956, as amended to date.
- 4. Information pursuant to Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, relating to technology absorption is given by way of an Annexure to this Report. As regards information in respect of foreign exchange earnings and outgo, the same has been given in the notes forming part of the accounts for the year ended 31st March, 2011.
- 5. Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors, confirm that:
  - (a) in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;
  - (b) proper accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2011 and of the profit of the Company for the year ended 31st March, 2011;
  - (c) proper and sufficient care have been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
  - (d) the annual accounts have been prepared on a going concern basis.
- The Company has obtained the approval of the Central Government for appointment of M/s. N.I. Mehta & Co., Cost Accountants as Cost Auditors in respect of Room Airconditioners for the year ending 31st March, 2012.

- 7. In accordance with the provisions of the Companies Act, 1956 and the Company's Articles of Association, Mr. M. M. Miyajiwala retires by rotation and being eligible, offers himself for reappointment.
- 8. Messrs Deloitte Haskins & Sells, Chartered Accountants, the retiring Auditors, being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

M.M. Miyajiwala Chairman

Mumbai, 5th May, 2011

**ANNEXURE TO THE DIRECTORS' REPORT** 

FORM B

DISCLOSURE OF PARTICULARS WITH RESPECT TO TECHNOLOGY ABSORPTION

- 1. Specific areas in which R&D carried out by the Company
  - Development of high energy efficient star rated air conditioners and scroll as well as rotary compressors.
  - Development of air conditioners with multi channel parallel flow heat exchangers.
  - Monitoring and control of telecom ACs from remote server via GPRS connectivity.
  - Controlling of residential ACs by GSM communication (Mobile).
  - Development of air conditioners with BLDC motors to reduce noise and improve energy efficiency.
  - Development of air conditioners with anti viral and anti bacterial filter to improve health of occupants.
- 2. Product and processes developed through in-house technology
  - 2 TR split air conditioner 5 star rated with energy efficient scroll compressor as well as rotary compressors.
  - 3 star window air conditioners.
  - New range of 5 star rated air conditioners.

#### 3. Imported Technology

No technology has been imported during the last five years.

#### 4. Expenditure on R&D

The expenditure on R&D activities for the year 2010-11 was 85.85 Lakhs. The R&D expenditure was 0.17% of the gross turnover.

#### 5. Energy Conservation

Natural roof lighting in factory building to reduce energy consumption and use of CFL lights.

#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF UNIVERSAL COMFORT PRODUCTS LIMITED

- We have audited the attached Balance Sheet of UNIVERSAL COMFORT PRODUCTS LIMITED ("the Company") as at 31st March, 2011, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to in paragraph
   above, we report that:
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
  - (e) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in

conformity with the accounting principles generally accepted in India:

- (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
- (ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
- (iii) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.
- 5. On the basis of the written representations received from the Directors as on 31st March, 2011 taken on record by the Board of Directors, none of the Directors is disqualified as on 31st March, 2011 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

For **Deloitte Haskins & Sells** Chartered Accountants (Registration No.117366W)

> Nalin M. Shah Partner Membership No.15860

Mumbai, 5th May, 2011

## ANNEXURE TO THE AUDITORS' REPORT

(Referred to in paragraph 3 of our report of even date)

- Having regard to the nature of the Company's business/activities/ result/transactions, etc., clauses (vi), (x), (xii), (xiii), (xiv), (xv), (xviii), (xix) and (xx) of CARO are not applicable.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, constitute a substantial part of the fixed assets of the Company; however, such disposal has, in our opinion, not affected the going concern status of the Company.

- (iii) In respect of its inventory:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iv) The Company has neither granted nor taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956.
- (v) In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources are not readily available for obtaining comparable quotations, there is a generally adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods. During the course of our audit, we have not observed any major weakness in such internal control system.
- (vi) In our opinion and according to the information and explanations given to us, there were no contracts or arrangements that needed to be entered into the Register maintained in pursuance of Section 301 of the Companies Act, 1956.
- (vii) In our opinion, the Company has an adequate internal audit system commensurate with the size and the nature of its business.
- (viii) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 in respect of manufacture of air conditioners and are of the opinion that *prima facie* the prescribed accounts and records have been made and maintained. We have, however, not made a detailed examination of the records with a view to determining whether they are accurate or complete.
- (ix) According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance,

Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.

- (b) There were no undisputed amounts payable in respect of Income-tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2011 for a period of more than six months from the date they became payable.
- (c) Details of dues of Sales Tax and Service Tax which have not been deposited as on 31st March, 2011 on account of disputes are given below:

Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount involved (₹ in Lakhs)
Sales tax laws	Sales Tax	High Court	2002-05	642.58
Finance Act, 1994	Service Tax	Commissioner (Appeal) of Central and Customs	2002-03	11.94

- (x) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks.
- (xi) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained.
- (xii) In our opinion and according to the information and explanations given to us and on an overall examination of the Balance Sheet, funds raised on short term basis have not been used during the year for long term investment.
- (xiii) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no fraud on the Company has been noticed or reported during the year.

#### For Deloitte Haskins & Sells

Chartered Accountants (Registration No.117366W)

Nalin M. Shah Partner Membership No. 15860

Mumbai, 5th May, 2011

## **BALANCE SHEET AS AT 31ST MARCH, 2011**

SOURCES OF FUNDS	Schedule	₹ in Lakhs	₹ in Lakhs	As at 31-3-2010 ₹ in Lakhs
SHAREHOLDERS FUNDS				
1. SHARE CAPITAL	А		2764.20	2764.20
2. RESERVES AND SURPLUS	В		2670.67	_
LOAN FUNDS				
3. UNSECURED LOANS	С		3000.00	3000.00
4. DEFERRED TAX LIABILITY (NET)			175.30	6.82
(Refer Note 15 of Schedule 'O')				
	TOTAL		8610.17	5771.02
APPLICATION OF FUNDS				
5. FIXED ASSETS				
Gross Block	D	4039.30		5053.30
Less : Depreciation /Amortisation		1461.80		2249.14
Net Block		2577.50		2804.16
Capital Work-in-Progress				28.39
(including capital advance₹Nil, Previous year:₹12 Lakhs)			2577.50	2832.55
<ul><li>6. CURRENT ASSETS, LOANS AND ADVANCES</li><li>(A) CURRENT ASSETS</li></ul>				
(a) Inventories	E	5479.64		4235.01
(b) Sundry Debtors	F	2917.63		832.71
(c) Cash and Bank Balances	G	17.88		49.90
(B) LOANS AND ADVANCES	Н	2079.59		1394.26
		10494.74		6511.88
7. LESS : CURRENT LIABILITIES AND PROVISIONS				
(a) Current Liabilities	1	4419.52		3567.60
(b) Provisions		42.55		71.58
		4462.07		3639.18
8. NET CURRENT ASSETS			6032.67	2872.70
9. DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT	В		_	65.77
	TOTAL		8610.17	5771.02

(For notes forming part of the Accounts see Schedule 'O'.

The Schedules referred to above form an integral part of the Accounts).

In terms of our report attached.

For Deloitte Haskins & Sells

Chartered Accountants

Nalin M. Shah Partner Mumbai, 5th May, 2011 For and on behalf of the Board

Chairman	M. M. Miyajiwala
Director	Behram Sabawala
Manager	Mahendra K. Sharma
Mumbai, 5th	May, 2011

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

		Schedule	₹ in Lakhs	₹ in Lakhs	2009-10 ₹ in Lakhs
1.	SALES AND SERVICES Less: Excise Duty on Sales		49165.75 9.77		33215.37 107.72
				49155.98	33107.65
2.	OTHER INCOME	J		212.30 49368.28	197.60 33305.25
3.	COST OF SALES	К		45180.67	30416.82
4.	OPERATING AND ADMINISTRATIVE EXPENSES	L		733.29 45913.96	945.00 31361.82
5.	PROFIT BEFORE INTEREST, DEPRECIATION AND EXCEPTIONAL ITEMS			3454.32	1943.43
6.	INTEREST	Μ		303.60	178.08
7.	DEPRECIATION/AMORTISATION			170.90	203.47
8.	EXCEPTIONAL ITEMS	Ν		47.47	227.11
9.	PROFIT BEFORE TAXATION			2932.35	1334.77
10.	<ul> <li>PROVISION FOR TAXATION :</li> <li>Current Taxes [Including Wealth Tax ₹ 0.33 Lakh (Previous year: ₹ 0.35 Lakh)]</li> <li>Deferred Tax</li> <li>MAT Credit Entitlement</li> <li>TAX (INCOME)/EXPENSE</li> </ul>		586.43 168.48 (559.00)	195.91	221.35 6.82 (299.85) (71.68)
11.	PROFIT AFTER TAXATION			2736.44	1406.45
12.	BALANCE BROUGHT FORWARD FROM PREVIOUS YEAR (Refer Schedule 'B')			(65.77)	(1472.22)
13.	BALANCE CARRIED FORWARD			2670.67	(65.77)
14.	Basic and diluted earnings per share (in ₹) (Refer Note 16 of Schedule 'O')			9.90	5.09

(For notes forming part of the Accounts see Schedule 'O'. The Schedules referred to above form an integral part of the Accounts).

In terms of our report attached.

For Deloitte Haskins & Sells

**Chartered Accountants** 

Nalin M. Shah Partner Mumbai, 5th May, 2011 For and on behalf of the Board

ChairmanM. M. MiyajiwalaDirectorBehram SabawalaManagerMahendra K. SharmaMumbai, 5th May, 2011

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

			2009-10
		₹ in Lakhs	₹ in Lakhs
Α.	Cash Flow from Operating activities		
	Net Profit /(loss) before tax	2932.35	1334.77
	Adjustments :		
	- Depreciation/Amortisation	170.90	203.47
	<ul> <li>Impairment of Fixed Assets</li> </ul>	47.47	227.11
	<ul> <li>Provision for Employee Benefits</li> </ul>	(12.22)	(8.16)
	<ul> <li>Loss on Sale of Fixed Assets</li> </ul>	2.61	312.22
	<ul> <li>Interest expenses considered separately</li> </ul>	303.60	178.08
	<ul> <li>Interest on Income Tax Refund</li> </ul>	(1.06)	(6.17)
	Operating Profit before working capital changes	3443.65	2241.32
	(Increase)/decrease in inventories	(1244.63)	(882.88)
	(Increase)/decrease in sundry debtors	(2084.92)	(694.46)
	(Increase)/decrease in loans and advances	(102.09)	(63.42)
	Increase/(decrease) in current liabilities	851.92	(1032.85)
	Cash generated from/(used in) operations	863.93	(432.29)
	Direct Taxes paid (Net)	(627.48)	(153.91)
	Net Cash from/(used in) Operating activities (A)	236.45	(586.20)
В.	Cash Flow from Investing activities		
	Purchase of fixed assets and movement in CWIP	(31.78)	(104.69)
	Interest received	1.06	6.17
	Sale of Fixed Assets	65.85	510.05
	Net Cash from Investing activities (B)	35.13	411.53
с.	Cash Flow from Financing activities		
	Repayment of long term borrowings	_	(334.00)
	Change in cash credit account and other borrowings	_	(2308.51)
	Interest Paid	(303.60)	(178.08)
	Inter Corporate Deposit		3000.00
	Net Cash (used in)/from Financing activities (C)	(303.60)	179.41
	Net Increase/(Decrease) in cash and cash equivalents (A) + (B) + (C)	(32.02)	4.74
	Opening cash and cash equivalents as per Schedule 'G'	49.90	45.16
	Closing cash and cash equivalents as per Schedule 'G'	17.88	49.90

In terms of our report attached.

For Deloitte Haskins & Sells

Chartered Accountants

Nalin M. Shah Partner Mumbai, 5th May, 2011 For and on behalf of the Board

Chairman	M. M. Miyajiwala
Director	Behram Sabawala
Manager	Mahendra K. Sharma
Mumbai, 5th	May, 2011

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2011

		As at
SCHEDULE 'A' : SHARE CAPITAL	₹ in Lakhs	31-3-2010 ₹ in Lakhs
1. AUTHORISED		
50000000 Equity Shares of ₹ 10 each	5000.00	5000.00
2. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
27642000 Equity Shares of ₹ 10 each		
(Equity Shares are held by Voltas Limited, the holding company)	2764.20	2764.20
SCHEDULE 'B': RESERVES AND SURPLUS		
		As at
		31-3-2010
	₹ in Lakhs	₹ in Lakhs
Opening Profit and Loss Account balance	(65.77)	(1472.22)
Add : Profit for the year	2736.44	1406.45
	2670.67	(65.77)
SCHEDULE 'C' : UNSECURED LOANS		
		As at
		31-3-2010
	₹ in Lakhs	₹ in Lakhs
Short Term Loans from Others		
<ul> <li>Inter Corporate Deposit from holding company</li> </ul>	3000.00	3000.00

#### SCHEDULE 'D' : FIXED ASSETS

SCHEDULE 'D' : FIXED ASSETS ₹ in Lakhs											
		GROSS	BLOCK		DEI	PRECIATION / I	MPAIRMENT	/ AMORTISAT	ION	NET BI	_OCK
Particulars	As at 1-4-2010	Additions	Deletion	As at 31-3-2011	As at 1-4-2010	For the year	Deletion	Impairment for the year	Upto 31-3-2011	As at 31-3-2011	As at 31-3-2010
1. Freehold Land	164.41	_	_	164.41	_	_	_		_	164.41	164.41
2. Leasehold Land	256.26	_	_	256.26	8.53	2.81	_	_	11.34	244.92	247.73
3. Buildings *	2004.67	_	_	2004.67	415.11	65.87	_	_	480.98	1523.69	1589.56
4. Plant & Machinery	2449.00	59.61	1040.87	1467.74	1706.46	92.02	975.67	47.47	870.28	597.46	742.54
5. Furniture & Fittings	99.85	0.56	33.30	67.11	52.42	3.07	30.04	_	25.45	41.66	47.43
6. Vehicles	20.08	_	_	20.08	19.08	_	_	_	19.08	1.00	1.00
7. Intangible Assets (Software)	59.03	_	_	59.03	47.54	7.13	_	_	54.67	4.36	11.49
Total	5053.30	60.17	1074.17	4039.30	2249.14	170.90	1005.71	47.47	1461.80	2577.50	2804.16
Previous Year	7035.36	105.59	2087.65	5053.30	3083.94	203.47	1265.38	227.11	2249.14	2804.16	_

\* Includes ₹ 2250 (Previous year: ₹ 2250) being cost of 45 shares of ₹ 50 each in Co-operative Housing Societies.

Fixed Assets include assets held for sale aggregating ₹ 1010.65 Lakhs (Previous year: ₹ 1233.76 Lakhs), valued at the lower of the estimated net realisable value and net book value.

#### SCHEDULE 'E': INVENTORIES

			As at 31-3-2010
		₹ in Lakhs	₹ in Lakhs
1.	Stores		1.27
2.	Stock-in-Trade	_	1.27
۷.	(a) Raw Materials and Components	5327.56	3562.19
	(b) Work-in-Progress		59.92
	(c) Finished Goods	152.08	611.63
		5479.64	4235.01
SCH	EDULE 'F' : SUNDRY DEBTORS		
			As at
			31-3-2010
		<b>₹ in Lakhs</b>	₹ in Lakhs
	(Unsecured and considered good)		
(i)	Over six months old	569.75	34.29
(ii)	Others	2347.88	798.42
		2917.63	832.71
SCH	EDULE 'G' : CASH AND BANK BALANCES		
			As at
			31-3-2010
		₹ in Lakhs	₹ in Lakhs
1.	Cash in hand	_	0.01
2.	Cheques on hand	1.35	_
3.	Balances with Scheduled Bank		
	– In Current Account	16.53	49.89
		17.88	49.90
SCH	EDULE 'H' : LOANS AND ADVANCES		
			As at
			31-3-2010
		₹ in Lakhs	₹ in Lakhs
	(Unsecured and considered good)		40.000-
1.	Advances Recoverable in cash or in kind or for value to be received	1159.45	1048.30
2.	Advance Payment of Income Tax (Net)	56.61	32.37
3.	MAT Credit Entitlement	858.85	299.85
4. -	Loans to Employees	0.23	0.29
5.	Deposits with Customers/Others	3.22	3.22
6.	Balance with Excise	1.23	10.23
		2079.59	1394.26

#### SCHEDULE 'I': CURRENT LIABILITIES AND PROVISIONS

					As at 31-3-2010
				₹ in Lakhs	₹ in Lakhs
(A)	CUF	RENT LIABILITIES			
	1.	Acceptances		512.22	_
	2.	Sundry Creditors (Refer Note 17 of Schedule 'O')			
		(a) Due to Micro and Small Enterprises		—	—
		(b) Others		3808.48	3453.09
	3.	Advance Payments and Deposits received from Customers/Others		0.50	0.80
	4.	Other Liabilities		98.32	113.71
			TOTAL (A)	4419.52	3567.60
(B)	PRC	VISIONS			
	5.	Provision for Employee Benefits		3.04	15.26
	6.	Provision for Wealth Tax (Net)		0.33	0.35
	7.	Provision for Income Tax (Net)		39.18	55.97
			TOTAL (B)	42.55	71.58
			TOTAL (A)+(B)	4462.07	3639.18

## SCHEDULES FORMING PART OF THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

#### SCHEDULE 'J': OTHER INCOME

		₹ in Lakhs	2009-10 ₹ in Lakhs
1.	Credit balances no longer payable written back	2.16	31.75
2.	Foreign exchange fluctuation (net)	0.02	35.43
3.	Rent Income	0.59	0.80
4.	Miscellaneous Income	208.47	123.45
5.	Interest on Income Tax Refund	1.06	6.17
		212.30	197.60

#### SCHEDULE 'K' : COST OF SALES

		₹ in Lakhs	2009-10 ₹ in Lakhs
1.	Opening Stock [Including Work-in-progress : ₹ 59.52 Lakhs (Previous year: ₹ 4.74 Lakhs)]	4233.74	3350.87
2.	Purchases and cost of manufacture	46426.57	31299.69
		50660.31	34650.56
3.	Stock-in-Trade as at 31-3-2011		
	[Including Work-in-progress : ₹ Nil (Previous year: ₹ 59.92 Lakhs)]	5479.64	4233.74
4.	Cost of Sales (1+2-3) (Refer Note 7 of Schedule 'O')	45180.67	30416.82

## SCHEDULES FORMING PART OF THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

#### SCHEDULE 'L': OPERATING AND ADMINISTRATIVE EXPENSES

5611					2009-10
			₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
1.	Staff	f Expenses			
	(a)	Salaries, Wages and Bonus	92.79		58.55
	(b)	Company's contribution to Provident Funds and other Funds	3.01		4.00
	(c)	Retiring Gratuity	1.01		(0.97)
	(d)	Welfare Expenses	11.00		9.16
				107.81	70.74
2.	Forv	varding Charges		36.44	14.54
3.	Com	mission other than to Sole Selling Agents under Section 294 of the Companies Act, 1956		95.22	122.85
4.	Adve	ertising		_	36.56
5.	Labo	bur Charges		189.17	144.12
6.	Rate	es and taxes		10.45	2.13
7.	Insu	rance		6.68	4.59
8.	Stor	es consumed		91.66	62.07
9.	Pow	er		30.93	38.31
10.	Repa	airs to Buildings		3.49	8.40
11.	Repa	airs to Plant and Machinery		16.04	0.41
12.	Repa	airs & Maintenance - Others		0.62	0.58
13.	Trav	elling and Conveyance		10.30	6.42
14.	Loss	on sale of Fixed Assets		2.61	312.22
15.	Stati	ionery, Postage and Telephone		2.73	1.13
16.	Lega	al and professional charges		4.73	7.85
17.	Aud	itor's Remuneration (Refer Note 12 of Schedule 'O')		22.93	17.61
18.	Othe	er expenses		98.97	93.27
19.	Aud	it Fees to Cost Auditors		2.51	1.20
				733.29	945.00

#### SCHEDULE 'M': INTEREST

		2009-10
	₹ in Lakhs	₹ in Lakhs
Interest paid on Fixed Loan	303.60	178.08

## SCHEDULE 'N' : EXCEPTIONAL ITEMS

		2009-10
	₹ in Lakhs	₹ in Lakhs
Impairment of Fixed Assets	47.47	227.11

#### 1. SIGNIFICANT ACCOUNTING POLICIES

(i) The accounts are prepared on historical cost convention, on accrual basis of accounting and comply with the Accounting Standards as notified under the Companies (Accounting Standards) Rules, 2006 of the Companies Act, 1956.

The preparation of the accounts requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including the contingent liabilities) of the accounts and the reported income and expenses during the period. The Management believes that the estimates used in the preparation of the accounts are prudent and reasonable. Future results could differ due to these estimates and differences between the actual results and the estimates are recognised in the periods in which the results are known/ materialise.

#### (ii) SALES

- (a) Sales inclusive of excise duty, exclude sales tax or value added tax.
- (b) Sales are accounted when sale of goods is completed.

#### (iii) DEPRECIATION/AMORTISATION

Depreciation on all assets has been provided on Straight Line Method at the rates prescribed in Schedule XIV of the Companies Act, 1956, except computers and vehicles, which are depreciated at the rate of 20% per annum, which is higher than the prescribed rate.

Leasehold Land is amortised over the balance life of lease from the commencement of project.

Intangible assets are amortised on straight line basis over their useful lives or five years whichever is earlier.

#### (iv) FIXED ASSETS

Fixed assets are shown at cost less accumulated depreciation/impairment. Cost of assets includes freight, octroi, duties, taxes, cost of installation and all other incidental expenses incurred towards acquisition and installation of fixed assets.

Own manufactured goods are capitalised at cost excluding interest but including excise duty net of Cenvat.

Directly identifiable preoperative expenses of new projects of capital nature and interest on borrowed money allocated to and utilised for fixed assets, pertaining to the period up to the date of capitalisation are capitalised.

#### (v) INVENTORIES

Inventories are accounted at cost or net realisable value whichever is lower, cost being worked out on weighted average basis. Cost includes all charges incurred for bringing the goods to the point of sale including all duties, taxes, levies, transit insurance and receiving charges, which are directly attributable to receiving such goods but excludes duties and taxes, which can be subsequently, recovered by the Company from the authorities.

#### (vi) CONVERSION OF FOREIGN EXCHANGE TRANSACTIONS

Monetary assets and liabilities relating to foreign currency transactions remaining unsettled at the end of the year are translated at the year-end rate and the difference in translation and realised gains and losses on foreign transactions are recognised in the Profit and Loss Account. In respect of transactions covered by foreign exchange contracts, the difference between the contract rate and the spot rate on the date of the transaction is charged to the Profit and Loss Account over the period of the contract.

#### (vii) EMPLOYEE BENEFITS

#### (a) Defined Contribution Plan

The Company's contributions during the year to Provident Fund is recognised in the Profit and Loss Account.

(b) Defined Benefit Plan

The Company's liability towards gratuity is determined using the projected unit credit method which considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation. Obligation is measured at the present value of estimated future cash flow using a discounted rate that is determined by reference to market yields at Balance Sheet date on Government bonds where the currency and terms of the Government bonds are consistent with the currency and estimated terms of the defined benefit obligation. The liability is determined by an independent external actuarial valuation on the basis of the projected unit credit method carried out annually. Actuarial gains and losses are immediately recognised in the Profit and Loss Account.

(c) The Company has a scheme for compensated absences benefits for employees, the liability for which is determined on the basis of an actuarial valuation carried out at the end of the year.

#### (viii) TAXES ON INCOME

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognised if there is virtual certainty that there will be sufficient future taxable income available to realise such losses. Other deferred tax assets are recognised if there is reasonable certainty that there will be sufficient future taxable income to realise such assets. Deferred tax assets are reviewed at each balance sheet date for their realisability

#### (ix) INTANGIBLE ASSETS

Computer software having future expected benefit is capitalised as per Accounting Standard (AS) 26 – Intangible Assets as notified by the Companies (Accounting Standard) Rules, 2006.

#### (x) IMPAIRMENT OF FIXED ASSETS

The carrying values of assets / cash generating units at each Balance Sheet date are reviewed for impairment. If any indication of such impairment exists, the recoverable amount of those assets is estimated and impairment is recognised, if the carrying amount of those assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the estimated future cash flows to their present value based on appropriate discounting factor.

#### (xi) BORROWING COSTS

Borrowing costs that are attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of cost of such asset till such time as the asset is ready for its intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

#### (xii) PROVISIONS AND CONTINGENCIES

A provision is recognised when the Company has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present values and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimation. Contingent liabilities are disclosed in Notes to Accounts.

#### 2. Secured Loans from a Bank

Loans are secured by hypothecation and collateral charge over the Company's plant and machinery at Pantnagar Plant including inventories, receivables etc. (present as well as future).

#### 3. Contingent Liabilities

(a)

Claim not acknowledged as debt in respect of Sales Tax and Service Tax ₹ 613.10 Lakhs. (Previous year: ₹ 613.10 Lakhs).

Bank Guarantee of ₹ 16.71 Lakhs for import of capital goods and others (Previous year: ₹ 16.71 Lakhs).

#### 4. Information in regard to Raw Materials and Components consumed: (excluding raw materials sold)

)	Items	Unit of Measurement	Quantity	2009-10 Quantity	₹ in Lakhs	2009-10 ₹ in Lakhs
	Compressors	Nos.	335996	211070	12188.44	7932.12
	Fan Coil Unit	Nos.	209325	150069	9163.02	6266.65
	Kits	Nos	338447	222819	19254.80	12613.86
	Others		(*)	(*)	1374.41	795.32
				-	41980.67	27607.95

(\*) Comprise dissimilar items which can not be practically aggregated and therefore quantitative information in respect thereof has not been furnished.

	% to total Consumption	Value ₹ in Lakhs	2009-10 % to total Consumption	2009-10 Valule ₹ in Lakhs
Imported	—	—	_	—
Indigenous	100	41980.17	100	27607.95
Total	100	41980.17	100	41980.67

The Company has opted for exemption granted vide Notification Number S.O.301 (E) dated 8th February, 2011 related to quantity disclosure in terms of paragraphs of part II of Schedule VI for all the items which form less than 10% of total value of turnover/purchase.

#### 5. Capital Commitments

(b)

Estimated amount of contracts remaining to be executed on capital accounts and not provided for as at the year- end aggregated ₹ Nil (Previous year: ₹ Nil).

- 6. As per the requirement of Accounting Standard 28 as notified under the Companies (Accounting Standards) Rules 2006, the Company has estimated an impairment loss of ₹ 47.47 Lakhs (Previous year: ₹ 227.11 Lakhs) on Plant and Machinery, Building held for Sale as the estimated realisable value/ value in use is lower than the net book value.
- 7. Cost of sales and service includes decrease in stock of work-in-progress and finished goods of ₹ 519.47 Lakhs (Previous year: increase in stock of ₹ 116.18 Lakhs).
- 8. Quantitative information in regard to Licensed Capacity, Installed Capacity and Actual Production of the goods.

	Installed	Installed	Actual	Actual
	Capacity	Capacity	Production	Production
	(Nos.)	(Nos.)	(Nos.)	(Nos.)
Room air conditioners	250000	250000	339617	226054

#### Notes:

- (i) As per the Industrial Policy declared in July 1991 and as amended in April 1993, no licenses are required for the products manufactured by the Company.
- (ii) Installed capacity is as certified by the Management and relied upon by the Auditors as this is a technical matter.
- 9. Information in regard to Purchases, Sales, Opening Stocks and Closing Stocks :
  - (a) Sales :

Class of Goods	Unit of Measurement	Quantity	2009-10 Quantity	₹ in Lakhs	2009-10 ₹ in Lakhs
Room Air conditioners Others (Raw materials)	Numbers	342986	226159	46760.01 2405.74	30971.91 2243.46
				49165.75	33215.37

#### (b) Opening and Closing Stocks :

			Opening	g Stocks			Closing	Stocks	
Class of Goods	Unit of Measurement	Quantity	2009-10 Quantity	₹ in Lakhs	2009-10 ₹ in Lakhs	Quantity	2009-10 Quantity	₹ in Lakhs	2009-10 ₹ in Lakhs
Room Air conditioners	Numbers	4306	4411	611.63	550.63	937	4306	152 .08	611.63

#### 10. Segment Reporting

The Company is engaged solely in the business of manufacture of air conditioners which constitute, its only business and primary segment. It has no geographical segment.

Hence, the activities of the Company have been disclosed as a single segment as per Accounting Standard 17 on 'Segment Reporting' as notified by the Companies (Accounting Standards) Rules, 2006.

#### 11. Value of imports on C.I.F. basis:

			2009-10
		₹ in Lakhs	₹ in Lakhs
	Stores and Spares	Nil	8.67
12.	Auditors Remuneration:		
			2009-10
		₹ Lakhs	₹ in Lakhs
	Audit Fees	10.00	10.00
	Tax Audit Fees	3.00	3.00
	Tax Matters	1.50	1.50
	Other Services	6.00	1.50
	Reimbursement of Expenses	0.15	0.12
	Service Tax on Above	2.12	1.49
	Total	22.77	17.61
	[Net of service tax set off ₹ Nil, (Previous year: ₹ 0.15 Lakh)]		

#### 13. Related Party Disclosure:

		₹ in Lakhs
Name of Party	Voltas Limited	ł
Relationship	Holding Compa	ny
		2009-10
Purchase of goods	25597.36	15016.11
Purchase of Assets	_	20.27
Sale of goods	47068.59	30583.92
Sale of Assets	_	10.53
Other Income	53.56	
Freight paid	_	11.65
Reimbursement of Staff Cost	22.08	6.29
Commission paid	95.21	122.85
Advertisement Expenses paid	_	36.56
Warranty Expenses paid	_	5.78
Interest Payment	300.00	120.00

#### **Related Party Balances**

Net Payable	_	1158.49
Net Receivable	2223.25	_
Inter Corporate Deposit	3000.00	3000.00

#### 14. Employee Benefits: Actuarial Gratuity

(a) The Company has recognized the following amounts in the Profit and Loss Account under the head Company's Contribution to Provident Fund and Other Funds :

Particulars	₹ in Lakhs	2009-10 ₹ in Lakhs
Provident Fund	3.00	2.87
Superannuation Fund		1.13
	3.00	4.00

(b) Defined benefit plan for un-funded gratuity as per actuarial valuation on 31st March, 2011. The details of the Company's Post-retirement benefit plans for the Gratuity for its employees are given below which is certified by the actuary and relied upon by the auditors.

Α.	Assumptions		2009-10
7.	Discount Rate Previous	8.00%	8.00%
	Rate of Return on Plan Assets Previous	_	_
	Salary Escalation Previous	5.00%	5.00%
	Discount Rate Current	8.25%	8.00%
	Rate of Return on Plan Assets Current	_	_
	Salary Escalation Current	8.00%	5.00%
	Mortality Table	LIC (1994-96)	LIC (1994-96)
		Ultimate	Ultimate
в.	Table showing change in Benefit Obligation		2009-10
	······································	₹ in Lakhs	₹ in Lakhs
	Liability at the beginning of the year	12.02	15.33
	Interest Cost	0.58	1.21
	Current Service Cost	0.64	0.86
	Past Service Cost (Non Vested Benefit)	_	_
	Past Service Cost (Vested Benefit)	_	_
	Benefit Paid	(10.81)	(2.34)
	Actuarial (Gain)/Loss on obligations	(0.21)	3.04
	Liability at the end of the year	2.22	12.02
c.	Table of Fair value of Plan Assets		
с.	Fair Value of Plan Assets at the beginning of the year	_	_
	Expected Return on Plan assets	_	_
	Contributions	 10.81	2.34
	Benefit Paid		
	Actuarial Gain/(Loss) on Plan Assets	(10.81)	(2.34)
	Fair Value of Plan Assets	—	_
		(0.21)	 3.04
	Total Accrual Gain/(Loss) to be Recognised	(0.21)	5.04
D.	Amount Recognised in Balance sheet		
	Liability at the end of the year	2.22	12.02
	Fair Value of Plan Assets at the end of the year	-	_
	Difference	2.22	12.02
	Unrecognised Past Service Cost	-	_
	Amount Recognised in Balance Sheet	2.22	12.02
Ε.	Amount Recognised in Income Statement		
	Current Service Cost	0.64	0.86
	Interest Cost	0.58	1.20
	Expected Return on Plan Asset	—	—
	Net Actuarial (Gain)/Loss to be Recognised	(0.21)	(3.04)
	Past Service Cost (Non Vested Benefit) Recognised	—	—
	Past Service Cost (Vested Benefit) Recognised Expenses Recognised in Profit and Loss	-	(0.97)
	expenses Recognised in Profit and Loss	1.01	(0.97)
F.	Balance Sheet Reconciliation		
	Opening Net Liability	12.02	15.33
	Expenses as above	1.01	(0.97)
	Employers Contribution	(10.81)	(2.34)
	Amount Recognised in Balance Sheet	2.22	12.02

						2009-10 ₹ in Lakhs
G.	Experience Adjustment	2010-11	2009-10	2008-09	2007-08	2006-07
	Present value of defined benefit obligation	2.22	12.02	15.33	38.56	29.97
	Plan Assets	—	_	—	—	—
	Surplus (Deficit)	—	_	_	_	_
	On Plan Liability (Gain)/Loss	(0.21)	(3.04)	8.05	4.52	(0.32)
	On Plan Assets (Gain)/Loss	_	_	_	_	_

H. Expected contribution to defined benefit plan in next year ₹ 2.25 Lakhs (Previous year: ₹ 1.50 Lakhs).

The actuarial calculation used to estimate defined benefit commitment and expenses are based on the above assumptions which, if changed, would affect the defined benefit commitments and expenses.

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

#### 15. Deferred Taxes

As per Accounting Standard 22 on "Accounting for taxes on income" as notified by the Companies (Accounting Standard) Rules, 2006, the Company has recognised deferred tax debit of ₹ 168.48 Lakhs (Previous year: ₹ 6.82 Lakhs) for the year as indicated below.

The break-up of deferred tax liability and deferred tax asset as at 31st March, 2011 are as under:

Particulars	₹ in Lakhs	As at 31-3-2010 ₹ in Lakhs
Deferred Tax Liability		
Depreciation (A)	189.72	191.97
Deferred Tax Assets		
Employee Benefits	0.99	5.07
Unabsorbed Depreciation	_	165.82
Others	13.43	14.26
Total (B)	14.42	185.15
Net Deferred Tax Liability/(Asset) (A-B)	175.30	6.82

The deferred tax asset has been recognised on unabsorbed depreciation to the extent of virtual certainty on account of deferred tax liability on depreciation timing difference.

#### 16. Earnings Per Share

	<b>₹ in Lakhs</b>	2009-10 ₹ in Lakhs
Profit after Tax	2736.44	1406.45
Number of Equity Shares	27642000	27642000
Basic and Diluted Earnings per Share of ₹ 10 each (₹)	9.90	5.09

- 17. On the basis of intimation received from 'suppliers' regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006, there are no suppliers registered under the said Act.
- 18. The Company has paid/reimbursed remuneration of ₹ 22.08 Lakhs (Previous year: ₹ 11.19 Lakhs) to the Manager inclusive of contribution to provident fund and other fund of ₹ 1.46 Lakhs (Previous year: ₹ 1.04 Lakhs), estimated money value of benefits of ₹ Nil (Previous year: ₹ Nil). It does not include provision for gratuity/compensated absence.
- 19. The Balance Sheet and the Profit and Loss Account have not been authenticated by a Company Secretary as required under Section 215 of Companies Act, 1956 as the Company has not been able to appoint Company Secretary under Section 383A of the Companies Act, 1956.
- 20. Figures of the previous accounting year have been regrouped where necessary to confirm to the classification of the current year.

For and on behalf of the BoardChairmanM. M. MiyajiwalaDirectorBehram SabawalaManagerMahendra K. Sharma

## Balance Sheet Abstract and Company's General Business Profile pursuant to Part IV of Schedule VI to the Companies Act, 1956

## I. Registration Details :

	<b>j</b>			
	Registration No. :	U 2 9 1 9 3 D N 2 0 0	1 P L C 0 0 1 5	9
	State Code :	5 4		
	Balance Sheet Date :	3 1 0 3 2 0 1 1		
		Date Month Year		
II.	Capital raised during the ye	ear (Amount in Rs. Thousands) :		
	Public Issue :	N I L	Rights Issue :	N I L
	Bonus Issue :	N I L	Private Placement :	N I L
	Position of Mobilisation and	d Deployment of Funds (Amount in Rs. Tl	iousands) :	
	Total Liabilities :	8 6 1 0 1 7	Total Assets :	8 6 1 0 1 7
	Sources of Funds			
	Paid-up Capital :	2 7 6 4 2 0	Reserves and Surplus :	2 6 7 0 6 7
	Secured Loans :		Unsecured Loans :	3 0 0 0 0 0
	Deferred Tax Liability			
	Application of Funds			
	Net Fixed Assets :	2 5 7 7 5 0	Investments :	N I L
	Net Current Assets :	6 0 3 2 6 7	Misc. Expenditure :	N I L
	Accumulated Losses :	N I L		
IV.	Performance of the Compar	ny (Amount in Rs. Thousands) :		
	Turnover / Total Income :	4 9 1 5 5 9 8	Total Expenditure :	4 6 2 2 3 6 3
	Profit Before Tax :	2 9 3 2 3 5	Loss After Tax :	2 7 3 6 4 4
	Earnings Per Share (in Rs.) :	9.90	Dividend Rate (%) :	N I L
v.	Generic Names of Three Pri	ncipal Products/Services of Company (as	per Monetary Terms) :	
	Item Code No.	84151000		
	(ITC Code)			
	Product Description :	Room Air Conditioner		
	Item Code No. (ITC Code)	84151000		
	Product Description :	Split Air Conditioner		

## **ROHINI INDUSTRIAL ELECTRICALS LIMITED**

Directors :

P. N. Dhume (Chairman) A. K. Joshi M. Gopikrishna M. M. Miyajiwala Prashant G. Kandoi

#### DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Twenty-Eighth Annual Report and Audited Accounts for the year ended 31st March, 2011. The Company has recorded lower turnover of ₹ 161.94 crores for the year ended 31st March, 2011 as compared to turnover of ₹ 213.90 crores in the previous year. The Company incurred loss (after tax) of ₹ 36.56 crores for the year under review as compared to net profit of ₹ 9.29 crores in the previous year. In view of loss situation, the Directors do not recommend any dividend for the year 2010-11.

- During the year under review, Voltas Limited, the holding company increased its shareholding by acquiring 2,98,211 equity shares of ₹ 10 each from the Promoters of the Company. The present shareholding of Voltas in the Company is 15,27,571 equity shares of ₹ 10 each representing 83.67% of the share capital of the Company.
- The Company has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956, as amended to date.
- 4. The particulars with respect to conservation of energy, technology absorption being not relevant, have not been given. As regards information in respect of foreign exchange earnings and outgo, the same has been given in the notes forming part of the accounts for the year ended 31st March, 2011.
- Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors, based on the representations received from the Operating Management, confirm that:
  - (a) in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;

- (b) they have, in the selection of accounting policies, consulted the Statutory Auditors and have applied their recommendations consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for that period;
- (c) they have taken proper and sufficient care to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) they have prepared the annual accounts on a going concern basis.
- 6. Mr. Prashant G. Kandoi ceased to be Managing Director and Chief Executive Officer of the Company upon expiry of his contract on 31st March, 2011. However, he continues to be a Director of the Company. Mr. Gopal M. Kandoi resigned as a Director of the Company effective 28th March, 2011. Mr. M. M. Miyajiwala was appointed as an Additional Director with effect from 28th March, 2011. Mr. M. M. Miyajiwala is Executive Vice President and Chief Financial Officer of Voltas Limited, the holding company and has vast knowledge and experience in accounts and finance matters.
- As required by Section 383A(1) of the Companies Act, 1956 read with the Companies (Compliance Certificate) Rules, 2001, a 'Compliance Certificate' issued by a Practicing Company Secretary and forming part of the Directors' Report, is annexed hereto.
- M/s. Deloitte Haskins & Sells, Chartered Accountants, the retiring Auditors being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

Mumbai, 3rd May, 2011

P. N. Dhume Chairman

#### SECRETARIAL COMPLIANCE CERTIFICATE

### TO THE MEMBERS OF

#### **ROHINI INDUSTRIAL ELECTRICALS LIMITED**

I have examined the registers, records and papers of **ROHINI INDUSTRIAL ELECTRICALS LIMITED** as required to be maintained under the Companies Act, 1956, (the Act) and the rules made thereunder and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended 31st March, 2011. In my opinion and to the best of my information and according to the examinations carried out by me and explanations furnished to me by the Company, its officers and agents, I certify that in respect of the aforesaid financial year:

- The Company has kept and maintained all registers as stated in Annexure 'A' to this certificate, as per the provisions of the Act and the rules made thereunder and all entries therein have been duly recorded.
- 2. The Company has filed the forms and returns as stated in Annexure'B' to this certificate, with the Registrar of Companies within the time prescribed under the Act and the rules made thereunder.
- The Company has the minimum prescribed paid-up capital as applicable to public limited company and the comments relating to restrictive conditions specified under Section 3(1)(iii) of the Act are not required.
- 4. The Board of Directors duly met nine times respectively on 1st April, 2010, 14th May, 2010, 16th July, 2010, 19th October, 2010, 22nd October, 2010, 3rd November, 2010, 27th December, 2010, 24th January, 2011 and 28th March, 2011 in respect of which meetings, proper notices were given and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose including the Circular Resolution passed on 29th November, 2010.
- 5. The Company was not required to close its Register of Members during the financial year.
- 6. The Annual General Meeting for the financial year ended 31st March, 2010 was held on 6th August, 2010 after giving due notice to the members of the Company and the resolutions passed thereat were duly recorded in the Minutes Book maintained for the purpose.
- 7. No Extraordinary General Meetings were held during the financial year.
- 8. The Company has not advanced any loans to its directors or persons or firms or companies referred to under Section 295 of the Act.
- 9. The Company has not entered into any contracts falling within the purview of Section 297 of the Act.
- 10. The Company has maintained the Register under Section 301 of the Companies Act, 1956 and necessary entries, if any, are entered therein.
- 11. As there were no instances falling within the purview of Section 314 of the Act, during the financial year under scrutiny, the Company has not obtained any approvals from the Board of Directors, Members or Central Government, as the case may be.
- 12. The Company has not issued any duplicate share certificates during the financial year.

- 13. The Company :
  - has not made allotment/transfer/transmission of securities during the financial year. The Company has delivered all the share certificates on receipt of request for rematerialsation in accordance with the provisions of the Act.
  - has not deposited any amount in a separate Bank Account as no dividend was declared during the financial year.
  - (iii) was not required to post dividend warrants to any member of the Company as no dividend was declared during the financial year.
  - does not have any unpaid/unclaimed dividend outstanding for seven years and hence, the requirement of transfer to the Investor Education and Protection Fund does not arise.
  - (v) has complied with the provisions of Section 217 of the Act.
- 14. The Board of Directors of the Company is duly constituted. During the financial year, the changes in Directorate were as under:
  - (a) Mr. Gopal M. Kandoi ceased to be Executive Director effective 1st April, 2010 and ceased to be Director on 28th March, 2011.
  - (b) Mr. Prasanna Pahade resigned as a Director on 14th May, 2010.
  - (c) Mr. M. Gopikrishna was appointed as a Director in the casual vacancy caused by the resignation of Mr. Prasanna Pahade.
  - (d) Mr. M. M. Miyajiwala was appointed as an Additional Director with effect from 28th March, 2011.
  - (e) The contract of Mr. Prashant G. Kandoi as the Managing Director & CEO of the Company was upto 31st March, 2011. Upon expiry of the contract, Mr. Prashant G. Kandoi ceased to be the Managing Director & CEO of the Company but continues as a Director.
- 15. The Company has not appointed any Wholetime Director/Manager during the financial year.
- 16. The Company has not appointed any Sole Selling Agents during the financial year.
- 17. The Company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director prescribed under the various provisions of the Act, during the financial year.
- 18. The Directors have disclosed their interest in other firms/companies to the Board of Directors pursuant to the provisions of the Act.
- 19. The Company has not issued any shares or other securities during the financial year.
- 20. The Company has not bought back any shares during the financial year.
- 21. There are no Preference Shares issued by the Company due for redemption.
- 22. There were no transactions necessitating the Company to keep in abeyance the rights to dividend, Rights shares and Bonus shares pending registration of transfer of shares.
- 23. The Company has not invited/accepted any deposits including any unsecured loans within the purview of Section 58A of the Act during the financial year.

- 24. The borrowings made by the Company during the financial year ended 31st March, 2011 are within the borrowing limits earlier approved by the shareholders of the Company.
- 25. The Company had not given any loans nor given any guarantees or provided securities to other bodies corporate.
- 26. The Company has not altered the provisions of the Memorandum of Association with respect to the situation of the Company's Registered Office from one State to another during the year under scrutiny.
- 27. The Company has not altered the provisions of the Memorandum of Association of the Company with respect to the Objects of the Company during the year under scrutiny.
- 28. The Company has not altered the provisions of the Memorandum of Association of the Company with respect to the name of the Company during the year under scrutiny.
- 29. The Company has not altered the provisions of the Memorandum of Association with respect to the share capital of the Company during the year under scrutiny.

- 30. The Company has not altered its Articles of Association during the financial year.
- 31. There was no prosecution initiated against or show cause notice received by the Company and no fine or penalty or any other punishment was imposed on the Company during the financial year, for offences under the Act.
- 32. The Company has not received any money as security from its employees during the financial year.
- 33. As explained to us, the Company has generally been regular in depositing the contribution towards Provident Fund with prescribed authorities pursuant to Section 418 of the Act.

#### **R. C. THAWANI** Company Secretary C.P.: 4197

## ANNEXURE 'A'

Mumbai, 28th April, 2011

	SISTERS AS MAINTAINED THE COMPANY	SECTION OF THE COMPANIES ACT, 1956		GISTERS AS MAINTAINED THE COMPANY	SECTION OF THE COMPANIES ACT, 1956
1.	Register of Share Application & Allotment	u/s 75	6.	Register of Charges	u/s 143
2.	Register of Members	u/s 150	7.	Register of Contracts	u/s 301
3.	Register of Transfers	u/s 108	8.	Disclosures of Interest	u/s 301(3)
4.	Register of Directors	u/s 303	9.	Register of Investments	u/s 372A
5.	Register of Directors' Shareholding	u/s 307			

#### **ANNEXURE'B'**

## FORMS AND RETURNS FILED BY THE COMPANY WITH REGISTRAR OF COMPANIES, REGIONAL DIRECTOR, CENTRAL GOVERNMENT OR OTHER AUTHORITIES DURING THE FINANCIAL YEAR ENDED ON 31st MARCH, 2011.

Sr. No.	Forms/Returns	Section	Purpose	Date of filing	Whether filed within prescribed time	If delay in filing, whether requisite additional fee paid
1.	Form No. 23AC and Form No. 23ACA	220	Balance Sheet and Profit & Loss Account for the year ended 31-3-2010	3-9-2010	Yes	_
2.	Form No. 20B	159	Annual Return for the year ended 31-3-2010	13-9-2010	Yes	—
3.	Form No. 66	383A	Compliance certificate for the year ended 31-3-2010	3-9-2010	Yes	_
4.	Form No. 32	303(2)	Change in Designation of Director	5-4-2010	Yes	_
5.	Form No. 32	303(2)	Changes in Directorate	10-6-2010	Yes	—
6.	Form No. 17	138	Satisfaction of charge ID# 90230975	21-3-2011	Yes	—

#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF ROHINI INDUSTRIAL ELECTRICALS LIMITED

- 1. We have audited the attached Balance Sheet of **ROHINI INDUSTRIAL** ELECTRICALS LIMITED ("the Company") as at 31st March, 2011, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. As stated in Significant Accounting Policy (f)(ii) of Schedule 'P', revenue from long term contracts is recognised on the percentage of completion method based on the costs incurred to date and the estimated aggregate cost to completion arrived at by the Management on the basis of technical data which, being of technical nature has been relied upon by us.
- 3. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management read with our comments in the paragraph 2 above, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 4. As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to in paragraph 4 above, we report as follows:
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;

- (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
- (d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
- (e) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
  - (ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date; and
  - (iii) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.
- 6. On the basis of the written representations received from the Directors as on 31st March, 2011 taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2011 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

For **Deloitte Haskins & Sells** Chartered Accountants (Registration No.117366W)

> Nalin M. Shah *Partner* Membership No. 15860

Mumbai, 3rd May, 2011

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## **ANNEXURE TO THE AUDITORS' REPORT**

(Referred to in paragraph 4 of our report of even date)

- Having regard to the nature of the Company's business/activities/ result/transactions, etc., clauses (viii), (xii), (xii), (xiv), (xv), (xviii), (xix) and (xx) of CARO are not applicable.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventory:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals except for inventory lying at sites.
  - (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the Management were generally reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories. No material discrepancies were noticed on physical verification.
- (iv) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956.
- (v) In respect of loans, secured or unsecured, taken by the Company from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956, according to the information and explanations given to us:
  - (a) The Company has taken unsecured loans from 2 parties aggregating ₹ 500 Lakhs. At the year-end, the outstanding balance of loans taken from such parties aggregated ₹ 627.57 Lakhs from 2 parties and the maximum amount involved during the year was ₹ 630.58 Lakhs (2 parties).

- (b) The rate of interest and other terms and conditions of such loans are, in our opinion, *prima facie* not prejudicial to the interests of the Company.
- (c) The payments of principal amounts and interest in respect of such loans are regular/as per stipulations.
- (vi) In our opinion and according to the information and explanations given to us, there is a generally adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods and services. During the course of our audit, we have not observed any major weakness in such internal control system except for the process of determining estimated contract costs which affords scope for improvement.
- (vii) In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) Where each of such transaction is in excess of ₹ 5 Lakhs in respect of any such party, the transactions have been made at prices which are *prima facie* reasonable having regard to the prevailing market prices at the relevant time
- (viii) According to the information and explanations given to us, the Company has not accepted any deposit from the public during the year.
- (ix) In our opinion, the internal audit system needs to be strengthened to make it commensurate with the size of the Company and the nature of its business.
- According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amounts payable in respect of Income-tax, Wealth Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2011 for a period of more than six months from the date they became payable except ₹ 115.19 Lakhs relating to Sales Tax.

(c) Details of dues of Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess which have not been deposited as on 31st March, 2011 on account of disputes are given below:

No.	Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount involved (₹ in Lakhs)
1.	Income Tax Act,1961	Income Tax	Commissioner of Income Tax (Appeals)	2003-04	1.14
			Dy. Commissioner of Income Tax (Appeals)	2004-05	4.15
			Commissioner of Income Tax (Tribunal)	2005-06	1.28
			Income Tax Officer (TDS)	2007-08	0.45
			Commissioner of Income Tax (Appeals)	2007-08	15.21
2.	Income Tax Act,1961	Fringe Benefit Tax	Dy. Commissioner of Income Tax (Appeals)	2006-07	1.49
3.	Sales Tax laws	Value Added Tax	Commercial Tax Officer (Appeals)	2004-05	4.14
			Asst. Commissioner of Commercial Tax	2006-07	12.77
			Dy. Commissioner (Appeals)	2007-08	13.41
			Dy. Commissioner (Appeals)	2008-09	67.84
			Commercial Tax Officer	2006-07	27.81
			Dy. Commissioner (Appeals)	2006-07	3.51
			Commercial Tax Officer	2007-08	41.63
			VAT (Appeals)	2006-07	9.36
			Dy. Commissioner (Appeals)	2009-10	13.23
4.	Sales Tax Laws	CST	Dy. Commissioner (Appeals)	2006-07	0.56
			Dy. Commissioner (Appeals)	2007-08	17.01
5.	Sales Tax Laws	Entry Tax	Entry Tax Appeal	2006-07	0.69

- (xi) The accumulated losses of the Company at the end of the financial year are more than fifty per cent of its net worth. The Company has incurred cash losses during the current financial year; however, it had not incurred cash losses in the immediately preceding financial year.
- (xii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks.
- (xiii) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained.
- (xiv) In our opinion and according to the information and explanations given to us and on an overall examination of the Balance Sheet, we

report that funds raised on short-term basis have not been used during the year for long term investment.

(xv) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company has been noticed or reported during the year.

For Deloitte Haskins & Sells

Chartered Accountants (Registration No.117366W)

Nalin M. Shah *Partner* Membership No. 15860

Mumbai, 3rd May, 2011

## **BALANCE SHEET AS AT 31ST MARCH, 2011**

					As At 31-3-2010
		Schedule	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
SOU	RCES OF FUNDS				
SHA	REHOLDERS' FUNDS				
1.	SHARE CAPITAL	А	182.58		182.58
2.	RESERVES AND SURPLUS	В	2546.19		3873.84
3.	TOTAL			2728.77	4056.42
LOA	N FUNDS				
4.	SECURED LOANS	С	2668.65		434.54
5.	UNSECURED LOANS	D	2127.57	4796.22	1141.86
		TOTAL		7524.99	5632.82
	LICATION OF FUNDS				
6.	FIXED ASSETS	_			
	GROSS BLOCK	E	382.72		379.47
	LESS : DEPRECIATION AND AMORTISATION		240.79		201.80
	NET BLOCK CAPITAL WORK-IN-PROGRESS		36.63		177.67 Nil
	CAFINAL WORK-IN-FROGRESS			178.56	177.67
7.	DEFERRED TAX ASSET			Nil	127.09
	(See Note 5, Schedule 'P')				127.05
8.	CURRENT ASSETS, LOANS AND ADVANCES				
	1. Inventories	F	812.70		259.94
	2. Sundry Debtors	G	7749.46		10400.07
	3. Cash and Bank Balances	Н	856.00		1127.32
	4. Other Current Assets	I	4264.11		2874.07
	5. Loans and Advances	J	934.83		339.62
			14617.10		15001.02
9.	CURRENT LIABILITIES AND PROVISIONS				
	(A) Current Liabilities	К	9358.22		9350.76
	(B) Provisions	К	241.10		322.20
10			9599.32		9672.96
10.	NET CURRENT ASSETS			5017.78	5328.06
11.	DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT			2328.65	Nil
		TOTAL		7524.99	5632.82

(For notes forming part of the Accounts see Schedule 'P'.

The Schedules referred to above form an integral part of the Accounts).

In terms of our report attached.

For Deloitte Haskins & Sells

Chartered Accountants

Nalin M. Shah Partner Mumbai, 3rd May, 2011 For and on behalf of the Board

Chairman Directors P. N. Dhume Prashant G. Kandoi A. K. Joshi M. Gopikrishna M. M. Miyajiwala

Mumbai, 3rd May, 2011

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

		Schedule	₹ in Lakhs	₹ in Lakhs	As At 31-3-2010 ₹ in Lakhs
1.	SALES AND SERVICES (See Note 11, Schedule 'P')			16193.55	21389.79
2.	OTHER INCOME	L		87.19	97.82
3.	COST OF SALES - TRADED GOODS	М		3833.37	4385.53
4.	COST OF SALES, SERVICES AND EXPENSES	Ν		15447.78	15348.50
5.	PROFIT BEFORE FINANCIAL ITEMS AND DEPRECIATION			(3000.41)	1753.58
6.	INTEREST	0		458.87	243.41
7.	DEPRECIATION AND AMORTISATION			69.45	72.52
8.	PROFIT/(LOSS) BEFORE TAXATION			(3528.73)	1437.65
9.	PROVISION FOR TAXATION				
	<ul> <li>Provision for Current Tax</li> </ul>		Nil		553.87
	<ul> <li>(Provision for)/Reversal of Deferred Tax Assets</li> </ul>		127.09		(45.79)
	<ul> <li>Provision for Wealth Tax</li> </ul>		0.48		0.50
				127.57	508.58
10.	PROFIT/(LOSS) AFTER TAXATION			(3656.30)	929.07
11.	BALANCE BROUGHT FORWARD FROM PREVIOUS YEAR			1327.65	398.58
12.	BALANCE CARRIED FORWARD			(2328.65)	1327.65
	Basic and diluted earnings per share of ₹ 10 each (in ₹) (See Note 8, Schedule 'P')			(200.26)	50.89

(For notes forming part of the Accounts see Schedule 'P'.

The Schedules referred to above form an integral part of the Accounts).

In terms of our report attached.

For **Deloitte Haskins & Sells** 

Chartered Accountants

Nalin M. Shah Partner Mumbai, 3rd May, 2011 For and on behalf of the Board

Chairman	P. N. Dhume
Directors	Prashant G. Kandoi
	A. K. Joshi
	M. Gopikrishna
	M. M. Miyajiwala

Mumbai, 3rd May, 2011

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

		-		
				2009-10
		₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
Α.	Cash flow from Operating Activities		(2520.72)	1427.65
	Net Profit before taxation		(3528.73)	1437.65
	Add/(Less) Adjustments for :	<b>CO 45</b>		72.52
	Depreciation and Amortisation	69.45		72.52
	Interest Expenses	458.87		243.41
	Interest Income	(54.29)		(44.44)
	Loss/(Profit) on Sale of Assets (Net)	6.89		1.25
	Provision for Employee Benefits	(79.16)	404 76	93.05
	On systim a Dysett before Wayking Conital shap you		401.76	365.79
	Operating Profit before Working Capital changes		(3126.97)	1803.44
	Less : Adjustments for : (In succes) (Degrades in Juventariae Starse	(552.74)		(24.21)
	(Increase)/Decrease in Inventories-Stores	(552.76)		(24.21)
	(Increase)/Decrease in Inventories-Other Assets	(1390.04)		(1902.61)
	(Increase)/Decrease in Sundry Debtors	2650.61		(3790.55)
	(Increase)/Decrease in Loans and Advances	(308.79)		(128.66)
	Increase/(Decrease) in Current Liabilities	0.31		5343.93
			399.33	(502.10)
	Cash generated from/(used in) Operations		(2727.64)	1301.34
	Less: Direct Taxes paid		(288.84)	(755.80)
	Net Cash from/(used in) Operating Activities		(3016.48)	545.54
В.	Cash flow from Investing Activities			
	Purchase of Fixed Assets	(70.08)		(104.86)
	Sale of Fixed Assets	Nil		1.55
	Investments in Fixed Deposits	(36.31)		(135.49)
	Interest Income	12.48		10.62
	Net Cash (used in) Investing Activities		(93.91)	(228.18)
с.	Cash flow from Financing Activities			
	Increase/(Decrease) in Short Term Borrowings	2234.11		(483.04)
	Increase/(Decrease) in Other Borrowings (Net)	985.71		385.58
	Interest Expenses	(458.87)		(243.41)
	Net Cash from/(used in) Financing Activities		2760.95	(340.87)
	Net (Decrease) in cash and cash equivalents (A+B+C)		(349.44)	(23.51)
	Cash and cash equivalents (Opening Balance)		549.54	573.05
	Cash and cash equivalents (Closing Balance)		200.10	549.54
Not	25:			2009-10
			(₹ in Lakhs)	(₹ in Lakhs)
1.	Cash and cash equivalents			
	Cash and Bank Balances as per Schedule 'H'		856.00	1127.32
	Less: Fixed Deposits (including accrued interest)		655.90	577.78
			200.10	549.54
2	Previous year's figures have been regrouped wherever pecessary			

2. Previous year's figures have been regrouped wherever necessary.

In terms of our report attached.	For and on behalf of t	ne Board
For <b>Deloitte Haskins &amp; Sells</b>	Chairman	P. N. Dhume
Chartered Accountants	Directors	Prashant G. Kandoi A. K. Joshi
Nalin M. Shah		M. Gopikrishna
Partner Mumbai, 3rd May, 2011	Mumbai, 3rd May, 201	<b>M. M. Miyajiwala</b>

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2011

			As at 31-3-2010
SC	HEDULE'A' : SHARE CAPITAL	₹ in Lakhs	₹ in Lakhs
1.	AUTHORISED		
	50,00,000 Equity Shares of ₹ 10 each	500.00	500.00
		500.00	500.00
2.	ISSUED, SUBSCRIBED AND PAID-UP		
	18,25,782 Equity Shares of ₹ 10 each	182.58	182.58
	Out of the above 15,27,571 (31st March, 2010: 12,29,360) Equity Shares	182.58	182.58
	are held by Voltas Limited, the holding company.		
			As at
			31-3-2010
SC	HEDULE'B': RESERVES AND SURPLUS	₹ in Lakhs	₹ in Lakhs
1.	SECURITIES PREMIUM		
	As per last Balance Sheet	492.43	492.43
2.	GENERAL RESERVE		
	As per last Balance Sheet	2053.76	2053.76
3.	SURPLUS IN PROFIT AND LOSS ACCOUNT	Nil	1327.65
		2546.19	3873.84
			<b>A</b> .
			As at 31-3-2010
sc	HEDULE 'C' : SECURED LOANS	₹ in Lakhs	₹ in Lakhs
	AN FROM BANK		( III Editio
		2668.65	424 54
	rking Capital facility from a bank cured  by  first charge on Stock received under Inland LC advance		434.54
рау	ment guarantees and book debts)	2668.65	434.54
			As at
			31-3-2010
SC	HEDULE 'D': UNSECURED LOANS (Short term loan from others)	₹ in Lakhs	₹ in Lakhs
(a)	From Directors (See Note 7(C)(16), Schedule 'P')	627.57	141.86
(b)	Inter Corporate Deposit from holding company	1500.00	1000.00
		2127.57	1141.86
	27		

## SCHEDULE 'E': FIXED ASSETS (At Cost or Book Value Less Depreciation and Amortisation)

		GROSS E	BLOCK AT CO	OST OR BOOK	VALUE	DEPR	ECIATION	/ AMORTISA	TION	NET BL	OCK
	Particulars	As at 31 March, 2010	Additions	Deductions	As at 31 March, 2011	Up to 31 March, 2010	For the Year	On Deductions	Up to 31 March, 2011	As at 31 March, 2011	As at 31 March, 2010
					(1+2-3)				(5+6-7)	(4-8)	(1-5)
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
A.	Tangible Assets:										
	1. Plant & Machinery	89.45	20.47	28.00	81.92	48.56	27.25	22.81	53.00	28.92	40.89
	2. Furniture & Fittings	33.06	0.42	0.10	33.38	19.59	2.70	0.05	22.24	11.14	13.47
	3. Vehicles	145.66	4.10	1.10	148.66	76.11	18.74	1.03	93.82	54.84	69.55
	4. Computers & Accessories	77.12	10.32	6.89	80.55	46.77	15.44	6.07	56.14	24.41	30.35
	5. Office Equipments	27.84	1.41	1.26	27.99	8.51	2.89	0.50	10.90	17.09	19.33
B.	Intangible Assets :	2,101				0.01	2105	0.50			19100
υ.	Software	6.34	3.88	Nil	10.22	2.26	2.43	Nil	4.69	5.53	4.08
	Joitwale										
		379.47	40.60	37.35	382.72	201.80	69.45	30.46	240.79	141.93	177.67
	Previous Year	(289.75)	(104.86)	(15.14)	(379.47)	(141.62)	(72.52)	(12.34)	(201.80)	(177.67)	
	Capital Work-in-Progress									36.63	
									:	178.56	177.67
											As at 31-3-2010
SCI	HEDULE'F': INVENTORI	ES							₹ in	Lakhs	₹ in Lakhs
(a)	Work-in-Progress									85.11	85.64
(u) (b)	Finished Goods								-	727.59	174.30
(0)	Thistica Goods									312.70	259.94
											239.94
SCI	HEDULE'G': SUNDRY D	EBTORS							₹ in	Lakhs	As at 31-3-2010 ₹ in Lakhs
1.	Over six months old									532.04	2624.51
1. 2.	Others									271.19	7796.62
										903.23*	10421.13
3.	Less : Provision for Doubtful	debts								53.77	21.06
									7	749.46	10400.07
	* Of the above debts										
	(a) Fully secured, consider	-								27.57	141.86
	(b) Unsecured, considered	a good							70	521.89	10258.21

153.77

7903.23

21.06

10421.13

(c) Considered doubtful

			As at 31-3-2010
SC	HEDULE 'H': CASH AND BANK BALANCES	₹ in Lakhs	₹ in Lakhs
1.	CASH IN HAND	27.40	65.67
2.	CHEQUES ON HAND	6.39	38.66
3.	BANK BALANCES WITH SCHEDULED BANKS		
	(a) In Current Account	166.31	445.21
	(b) In Deposit Account		
	(Includes Interest accrued on Fixed Deposit ₹ 108.05 Lakhs (31st March, 2010 : ₹ 66.69 Lakhs)	655.90	577.78
		856.00	1127.32

SCHEDULE 11': OTHER CURRENT ASSETS	₹ in Lakhs	As at 31-3-2010 ₹ in Lakhs
CONTRACT REVENUE IN EXCESS OF BILLING AND UNBILLED REVENUE	4264.11	2874.07
	4264.11	2874.07

			As at 31-3-2010
SCH	IEDULE'J' : LOANS AND ADVANCES	₹ in Lakhs	₹ in Lakhs
1.	ADVANCES RECOVERABLE IN CASH OR IN KIND OR FOR VALUE TO BE RECEIVED	436.33	184.95
2.	LOANS TO EMPLOYEES	1.09	0.70
3.	DEPOSITS WITH CUSTOMERS/OTHERS	209.86	159.39
4.	ADVANCE PAYMENT OF TAXES (NET)	287.55	1.13
		934.83*	346.17*
5.	LESS : PROVISION FOR DOUBTFUL ADVANCES	Nil	6.55
		934.83	339.62
	* Of the above advances		
	(a) Fully Secured, considered good	Nil	Nil
	(b) Unsecured, considered good	934.83	339.62
	(c) Considered doubtful	Nil	6.55
		934.83	346.17

SCHEDULE 'K' : CURRENT LIABILITIES AND PROVISIONS ₹ in Lakhs ₹ in	n Lakhs
(A) CURRENT LIABILITIES	
1. SUNDRY CREDITORS	
(a)Due to Micro and Small Enterprises190.83(See Note 10, Schedule 'P')190.83	332.25
(b) Others6573.73	6610.74
6764.56	6942.99
2. ADVANCE PAYMENTS AND DEPOSITS RECEIVED	
(a) From Customers/Others 1862.00 1	1697.75
(b) Billing in excess of contract revenue <b>393.84</b>	210.45
3. OTHER LIABILITIES <b>337.82</b>	499.57
TOTAL (A) 9358.22	9350.76
(B) PROVISIONS	
4. PROVISION FOR TAXATION (NET) 20.19	22.12
5. PROVISION FOR EMPLOYEE BENEFITS 220.34	299.50
6. PROVISION FOR WEALTH TAX 0.57	0.58
TOTAL (B) 241.10	322.20
TOTAL (A) + (B) 9599.32	9672.96

## SCHEDULES FORMING PART OF THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

		2009-10
SCHEDULE'L': OTHER INCOME	₹ in Lakhs	₹ in Lakhs
1. Miscellaneous Income	32.90	53.38
<ol> <li>Interest earned on Fixed Deposits with banks</li> <li>[Tax deducted at source on above ₹ 5.42 Lakhs, (Previous year: ₹ 4.72 Lakhs)]</li> </ol>	54.29	44.44
	87.19	97.82
		2009-10
SCHEDULE 'M': COST OF SALES - TRADED GOODS	₹ in Lakhs	₹ in Lakhs
1. Finished Goods per 1-4-2010	174.30	172.33
2. Purchases	4386.66	4387.50
3. Finished Goods per 31-3-2011	727.59	174.30
4. Cost of Sales - Traded Goods (1 + 2 - 3)	3833.37	4385.53

## SCHEDULES FORMING PART OF THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

6.01		₹ to Lable	₹ to totale	2009-10 ₹ in Labla
	HEDULE 'N': COST OF SALES, SERVICES AND EXPENSES	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
1.	Opening Work-in-Progress		85.64	63.40
2.	Purchases and cost of jobs		<u>12184.85</u> 12270.49	12227.96 12291.36
3.	Closing Work-in-Progress		85.11	85.64
3. 4.	Cost of Jobs (1 + 2 - 3 )		12185.38	12205.72
5.	Staff Expenses		12105.50	12205.72
5.	(a) Salaries,Wages and Bonus	1481.79		1510.23
	(b) Company's contribution to Provident Fund and other Funds	77.53		80.86
	(c) Provision for Gratuity	(23.16)		44.02
	(d) Welfare Expenses	42.20		40.24
			1578.36	1675.35
6.	Forwarding Charges		181.71	219.23
7.	Commission other than to Sole Selling Agents under Section 294 of the Companies Act,1956		39.56	176.84
8.	Advertising		0.51	3.22
9.	Rent		223.50	212.31
10.	Insurance		49.78	41.59
11.	Fuel and Power		21.29	28.27
12.	Repairs to Buildings		6.02	8.34
13.	Repairs to Plant & Machinery		15.22	16.82
14.	Travelling & Conveyance		302.35	281.12
15.	Stationery, Postage, Telex & Telephone		108.02	98.99
16.	Auditors' Remuneration (See Note 13, Schedule 'P')		17.17	13.07
17.	Legal & Professional charges		89.19	82.48
18.	Bad and Doubtful Debts/Advances		144.75	32.04
19.	Net Loss on Sale of Fixed Assets		6.89	1.25
20.	Loss on Foreign Exchange Translation		Nil	0.08
21.	Other expenses		478.08	251.78
			15447.78	15348.50
				2000-10
SCI	HEDULE'O': INTEREST		₹ in Lakhs	2009-10 ₹ in Lakhs
Inte	rest Paid			
	n other accounts cludes interest paid to Managing Director ₹ 10.14 Lakhs (Previous year: ₹ 0.83 Lakh)]		458.87	243.41
			458.87	243.41

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### (a) BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The accounts are prepared on historical cost convention on accrual basis of accounting and comply with the Accounting Standards as notified under the Companies (Accounting Standards) Rules, 2006 of the Companies Act, 1956.

The preparation of the accounts requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including the contingent liabilities) and the reported income and expenses during the reporting period. The Management believes that the estimates used in preparation of the accounts are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### (b) FIXED ASSETS

Fixed Assets are stated at the cost of acquisition, less accumulated depreciation, amortisation and impairment losses, if any. Cost of fixed assets comprises purchase price, duties, levies and any directly attributable cost of bringing the asset to its working condition for the intended use. Interest on borrowed money, allotted to and utilised for qualifying fixed assets, pertaining to the period up to the date of capitalisation is added to the cost of the assets. Advances paid towards the acquisition of fixed assets outstanding at each Balance Sheet date and the cost of fixed assets not ready for their intended use before such date are disclosed under capital work-in-progress.

#### (c) INTANGIBLE ASSETS

Intangible assets are valued at cost of acquisition less accumulated amortisation.

#### (d) VALUATION OF INVENTORIES

Inventories are valued at cost or net realisable value, whichever is lower, cost being worked out on weighted average basis. Material returned from site has been valued at estimated realisable value which in opinion of the Management is lower than the current purchase cost.

#### (e) PROVISIONS

A provision is recognised when the Company has a present legal or constructive obligation as result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to its present value and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

#### (f) REVENUE RECOGNITION

(i) Sales

Revenue from Sales of products is recognised when significant risks and rewards of ownership of products are passed on to the customers. Sales exclude service tax, value added tax and trade discounts.

(ii) Job Contracts

Revenue from long term contracts, where the outcome can be estimated reliably, is recognised under the percentage of completion method by reference to the stage of completion of the contract activity. The stage of completion is measured by calculating the proportion that costs incurred to date bear to the estimated total costs of a contract. When the current estimate of total costs and revenue is a loss, provision is made for the entire loss on the contract irrespective of the amount of work done.

#### (g) EMPLOYEE BENEFITS

(i) Defined Contribution Plan

Contribution to Provident Fund, a defined contribution scheme, is made at pre-determined rates to the Regional Provident Fund Commissioner and is charged to the Profit and Loss Account. There are no other obligations other than the contribution payable to the Regional Provident Fund Commissioner.

(ii) Defined Benefit Plan

The Company's liabilities towards gratuity is determined using the projected unit cost method which considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation. Past services are recognised on a straight-line basis over the average period until the amended benefits become vested. Actuarial gains and losses based on actuarial valuation done by an independent actuary carried out annually are recognised immediately in the Profit and Loss Account as income or expense. Obligation is measured at the present value of estimated future cash flows using a discounted rate that is determined by reference to market yields at the Balance Sheet date on Government bonds where the currency and terms of the Government bonds are consistent with the currency and estimated terms of the defined benefit obligation.

- (iii) The Company has a scheme for compensated absences for employees, the liability for which is determined on the basis of an actuarial valuation carried out at the end of the year.
- (h) METHOD OF DEPRECIATION

Depreciation on all fixed assets has been provided on the written-down value basis at the rates prescribed in Schedule XIV to the Companies Act, 1956 except depreciation on tools which has been provided on the straight-line method based on useful life (2-3 years). Intangible assets are amortised on the straight-line basis over 36 months or their useful lives whichever is lower.

Depreciation on assets purchased/acquired during the year is provided on pro-rata basis according to the period for which such asset was put to use during the year. Similarly, depreciation on assets sold or discarded is provided on a pro-rata basis.

Assets costing less than ₹ 5,000 are charged to depreciation @100% in the year of purchase.

(i) FOREIGN CURRENCY TRANSACTIONS/TRANSLATIONS

Foreign currency transactions are recorded by applying the respective average rates. Exchange differences arising on foreign currency transactions settled during the year are recognised in the Profit and Loss Account.

All foreign currency denominated monetary assets and liabilities are translated at the exchange rates prevailing on the Balance Sheet date. The resultant exchange differences are recognised in the Profit and Loss Account.

(j) TAXES ON INCOME

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognised if there is virtual certainty that there will be sufficient future taxable income available to realise such losses. Other deferred tax assets are recognised if there is reasonable certainty that there will be sufficient future taxable income to realise such assets. Deferred tax assets are reviewed at each balance sheet date for their realisability.

(k) OPERATING LEASES

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item are classified as Operating Leases. Operating Lease payments/receipts are recognised as an expense/income in the Profit and Loss Account on a straight-line basis over the lease term.

(I) IMPAIRMENT OF ASSETS

The carrying values of assets / cash generating units at each Balance Sheet date are reviewed for impairment of assets. If any indication of such impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognised for an asset in prior accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised.

(m) SEGMENT REPORTING

The Company's business activity is confined to India and the same primarily falls within a single business segment i.e. Electrical Installation Work and Electrical Engineering Services, including supply of materials. Hence disclosure of segment wise information is not required under Accounting Standard 17- "Segment Reporting". There is no geographical segment to be reported since all the operations are undertaken in India.

#### 2. CONTINGENT LIABILITIES NOT PROVIDED FOR

(a) Income Tax Demands

In respect of matters in which Company is in further appeal ₹ 20.49 Lakhs (31st March, 2010: ₹ 4.67 Lakhs).

(b) Sales Tax Demands Pending

In respect of matters in which Company is in further appeal ₹ 294.70 Lakhs (31st March, 2010: ₹ 73.81 Lakhs), net of tax ₹ 196.80 Lakhs (31st March, 2010: ₹ 49.29 Lakhs).

3. GUARANTEES GIVEN BY COMPANY

In respect of guarantees given by Company's bankers ₹7921.98 Lakhs (31st March, 2010: ₹5937.95 Lakhs), secured by first charge on stock received under ILCs Advance Payment guarantees and book debts are further guaranteed by promoters. These amounts are net of advances which are already shown as liability in the books.

4. C.I. F. VALUE OF IMPORTS/EXPENDITURE AND EARNING IN FOREIGN CURRENCY

			2009-10
		₹ in Lakhs	₹ in Lakhs
(a)	C. I. F. Value of Import of Finished Goods	_	19.44
(b)	Business Development Expenses	1.92	—
(c)	Earning in Foreign Currency	25.34	70.55

Note: The earning in foreign currency is from a customer situated in a Special Economic Zone and has agreed to pay in foreign currency as per contract term.

5. DEFERRED TAX ASSET

Major components of deferred tax assets and liabilities arising are:

	₹ in Lakhs	As at 31-3-2010 ₹ in Lakhs
Deferred Tax Asset		
(i) Depreciation	_	18.43
(ii) Employee Benefits	_	99.49
(iii) Provision for Doubtful debts		9.17
Total	_	127.09
Note: The Company has derecognised deferred tax assets on timing difference in the absence of virtual certainty	for future profits.	

6. EMPLOYEE BENEFITS

- (a) The Company has recognised the amounts in the Profit and Loss Account under the head Company's Contribution to Provident Fund: ₹ 66.90 Lakhs (2009-10: ₹ 65.22 Lakhs).
- (b) Defined Benefit Plan for gratuity as per actuarial valuation on 31st March, 2011. The details of the Company's Post- retirement benefit plans for the Gratuity for its employees are given below which is certified by the actuary and relied upon by the auditors.

			As at 31-3-2010		
		₹ in Lakhs	₹ in Lakhs		
I.	Expense recognised in the Profit and Loss Account 1. Current Service Cost	for the year ended 31st March, 2011 28.33	17.05		
	2. Interest Cost	17.39	10.96		
	<ol> <li>Expected return on plan assets</li> </ol>	(3.17)	(1.88)		
	4. Actuarial Losses/(Gains)	(103.52)	32.21		
	5. Total expense/income	(60.97)	58.34		
١١.	Net Asset/(Liability) recognised in the Balance Sheet as at 31st March, 2011		0010		
	1. Present value of Defined Benefit Obligation as a		214.76		
	2. Fair value of plan assets as at 31st March, 2011	(61.12)	(49.64)		
	3. Funded status [Surplus/(Deficit)]	95.24	165.12		
	4. Net (assets)/liability as at 31st March, 2011	95.24	165.12		
III.	Change in Obligation during the year ended 31st March, 2011				
	1. Present value of Defined Benefit Obligation at th		152.60		
	2. Current Service Cost	28.33	17.05		
	3. Interest Cost	17.39	10.96		
	4. Actuarial (Gains)/Losses	(101.35)	34.34		
	5. Benefit Payments	(2.77)	(0.19)		
	6. Present value of Defined Benefit Obligation a	at the end of the year 156.36	214.76		
IV.	Change in Assets during the year ended 31st March, 2011				
	1. Plan assets at the beginning of the year	49.64	31.51		
	2. Expected return on plan assets	3.17	1.88		
	3. Contributions by employers	8.91	14.31		
	<ol><li>Actual benefits paid</li></ol>	(2.77)	(0.19)		
	5. Actuarial Gains/(Losses)	2.16	2.13		
	6. Plan assets at the end of the year	61.12	49.64		
	7. Actual return on plan assets (2+5)	5.33	4.01		
V.	Amount Recognised in the Balance Sheet				
	1. Opening Liability	165.12	121.09		
	2. Expenses/(Income) as above (I)	(60.97)	58.34		
	3. Employers Contribution	8.91	14.31		
	4. Closing Net Liability	95.24	165.12		
VI.	Actuarial Assumptions				
			31-3-2010		
	1. Mortality Table (LIC)	1994-96	1994-96		
	2. Discount Rate	8.35%	8.25%		
	3. Increase in Salary	8%	9%		
	4. Rate of Return on Plan Assets	7.50%	7.50%		
	(a) The Actuarial calculations used to estimate defi	ined benefits commitments and expenses are based on the above	accumptions		

(a) The Actuarial calculations used to estimate defined benefits commitments and expenses are based on the above assumptions which if changed would affect the defined benefit commitment's size, the funding requirement and expenses.

(b) The estimates of future salary increases, considered in the actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

(c) Experience Adjustments:

					₹ In Lakhs
Particulars	31-3-2011	31-3-2010	31-3-2009	31-3-2008	31-3-2007
Defined Benefit obligation	156.36	214.76	152.60	75.91	51.48
Plan Assets	61.12	49.64	31.50	24.51	16.36
Surplus/(Deficits)	(95.24)	(165.12)	(121.10)	(51.40)	(35.12)
Experience Adjustments on Plan Liabilities	(86.56)	6.76	56.60	13.60	_
Experience Adjustments on Plan Assets	2.16	2.13	0.73	0.14	_

## SCHEDULE 'P': NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

- (d) Expected Contribution in next financial year for defined benefits: ₹ 30 Lakhs (31st March, 2010: ₹ 50 Lakhs)
- (e) Percentage of Total Plan Assets (Holding Pattern) :

Particulars	2010-11	2009-10
Central and State Government Securities	53%	56%
Bonds/Debentures	43%	36%
Equity Shares	4%	6%
Money Market Instrument/FD	Nil	2%
Total	100%	100%

## 7. RELATED PARTY DISCLOSURES

- (A) List of related parties and relationships
  - (I) Holding company Voltas Limited

## (II) Key Managerial Personnel Mr. Gopal M. Kandoi (upto 31-3-2010) Mr. Prashant G. Kandoi (upto 31-3-2011)

(III) Relatives of individuals having controlling interest/significant influence and enterprises over which Key Managerial Personnel are able to exercise significant influence Mrs. Usha G. Kandoi Mrs. Shikha P. Kandoi

Gopal M. Kandoi (HUF) Prashant G. Kandoi (HUF)

Mr. Gopal M. Kandoi

<sup>(</sup>B) Details of transactions with Related Parties referred to in (A) above in ordinary course of business:

		₹ in Lakhs			
Nat	ure of Transaction		ties as referred t		
		A(I)	A(II)	A(III)	
(i)	Purchases and Cost of Job	39.48			
		(—)	(—)	(—)	
(ii)	Sales	304.22			
(iii)	Expenditure	(209.05)	(—)	(—)	
(111)	Interest Paid	150.96	10.14	10.14	
	Interest Paid	(43.84)	<b>10.14</b> (26.92)	(0.37)	
	Colome Weener	(+5.6+)		(0.57)	
	Salary, Wages	— (—)	<b>29.60</b> (111.25)	()	
	Contribution to Provident Fund	()	3.15	(—)	
	Contribution to Provident Fund	— (—)	(9.00)	()	
	Incentive Remuneration	()		(—)	
	Incentive Remuneration	— (—)	(39.50)	()	
	Gratuity Paid/Payable	( )	(39.90) <b>19.41</b>	46.73	
	Glatuity raid/rayable	 ()	(—)	40.73 (—)	
	Rent Paid	1.18	80.85	18.80	
	Nent Falu	( <u>—</u> )	(81.60)	(19.20)	
	Purchase of Fixed Assets	0.42	(01.00)	(19.20)	
		()	()	( <u> </u>	
	Legal and Professional Charges	3.00	(	· · · ·	
	Legal and Professional Charges	(3.00)	()	()	
	Other Expenses Paid	0.51	(	· · · ·	
	other Expenses raid	()	()	(—)	
(iv)	Finance and Investments	( )	( )	( )	
(1)					
	Inter Corporate Deposit	1000.00	250.00	250.00	
		(1000.00)	(—)	(—)	
	Inter Corporate Deposit repaid	500.00	14.28	(26.72)	
		(—)	(577.69)	(36.73)	

# SCHEDULE 'P': NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

(B) Details of transactions with Related Parties referred to in (A) above in ordinary course of business (contd.):

(D)	Dela	ins of transactions with related ratifies referred to in (A) above in ordinary course of busin	iess (conta.).		₹ in Lakka
			Polatod part	ies as referred to	₹ in Lakhs
			A(I)	A(II)	A(III)
	(v)	Outstanding balances at the close of the year			
		Debit Balance	151.21	—	—
			(155.98)	(—)	(—)
		Credit Balance	73.08	24.96	5.55
			(—)	(160.18)	(—)
		Unsecured Loans	1500.00	377.57	250.00
			(1000.00]	(141.86)	(—)
	(vi)	Warranty/Disclosure Amount received	_	3.19	3.20
			(—)	(37.41)	(—)
	Note	e: Figures in brackets are of previous year		, , , , , , , , , , , , , , , , , , ,	. ,
				₹ in Lakhs	₹ in Lakhs
(C)	Rela	ted Party Transaction Details		Transaction	Transaction
				Value	Value
					2009-10
		Name of Party			
	1.	Purchases and Cost of Job			
		Voltas Limited		39.48	—
	2	Color			
	2.	Sales		447.24	40.01
		Voltas Limited - Based on percentage completion		147.34	40.91
		Voltas Limited - Supply		156.88	168.14
		Dilling for DCM contract revenue		<u> </u>	209.05
		Billing for PCM contract revenue		00./9	47.29
	3.	Interest Paid			
		Mr. Gopal M. Kandoi		10.14	26.10
		Mr. Prashant G. Kandoi		10.14	0.82
		Mrs. Usha G. Kandoi		_	0.02
		Mrs. Shikha P. Kandoi		_	0.24
		Voltas Limited		150.96	43.84
				171.24	71.02
	4.	Salary, Wages			
		Mr. Gopal M. Kandoi		_	54.00
		Mr. Prashant G. Kandoi		29.60	57.25
				29.60	111.25
	5.	Incentive Remuneration Payable			
		Mr. Gopal M. Kandoi		_	19.75
		Mr. Prashant G. Kandoi			19.75
				_	39.50
	6	Contribution to Provident Fund			
		Mr. Gopal M. Kandoi		_	4.32
		Mr. Prashant G. Kandoi		3.15	4.68
				3.15	9.00
	7.	Gratuity Paid/Payable			
		Mr. Gopal M. Kandoi		46.73	—
		Mr. Prashant G. Kandoi		19.41	
				66.14	
	8.	Rent Paid			
		Mr. Prashant G. Kandoi		80.85	81.60
		Mrs. Usha G. Kandoi		9.20	9.60
		Mrs. Shikha P.Kandoi		9.60	9.60
		Voltas Limited		1.18	
				100.83	100.80
	9.	Legal and Professional Charges			
		Voltas Limited		3.00	3.00

# SCHEDULE 'P': NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

(C) Rel	lated Party Transaction Details (contd.)	₹ in Lakhs Transaction Value	₹ in Lakhs Transaction Value
10.	Other Expenses Paid Voltas Limited	2010-11 0.51	2009-10
11.	Purchase of Fixed Assets Voltas Limited	0.42	_
12.	Loan Receipt		
	Mr. Gopal M. Kandoi	250.00	—
	Mr. Prashant G. Kandoi	250.00	_
	Voltas Limited	1000.00	1000.00
		1500.00	1000.00
13.	•		524.42
	Mr. Gopal M. Kandoi Mr. Prashant G. Kandoi	 14.28	534.42 43.27
	Mr. Usha G. Kandoi	14.20	43.27
	Mrs. Shikha P. Kandoi	_	24.00
	Voltas Limited	500.00	
		514.28	603.81
14.	<b>Debit Balance</b> Voltas Limited	151.21	155.98
		191121	155.50
15.		5.55	80.00
	Mr. Gopal M. Kandoi Mr. Prashant G. Kandoi	24.96	80.09 80.09
	Voltas Limited	73.08	
		103.59	160.18
16.			. <u></u> .
	Mr. Gopal M. Kandoi	250.00	—
	Mr. Prashant G. Kandoi	377.57	141.86
	Voltas Limited	1500.00	1000.00
47		2127.57	1141.86
17.	•	2.20	10 71
	Mr. Gopal M. Kandoi Mr. Prashant G. Kandoi	3.20 3.19	18.71 18.70
	Mi. Hashant G. Kandol	6.39	37.41
EADNING	S PER SHARE (EPS)		
LANNING			2009-10
Profit or (	(Loss) after Tax (₹ in Lakhs)	(3656.30)	929.07
	d average number of Equity Shares Outstanding	1825782	1825782
-	per Share (₹) – Basic	(200.26)	50.89
	ue of ₹ 10 per share)	(,	
CONSTRU	JCTION CONTRACTS		
In respec	t of long term Construction Contracts which are in progress as at the year end:		
			As at
			31-3-2010
		₹ in Lakhs	₹ in Lakhs

8.

9.

		C III Editiis
Aggregate amount of costs incurred and recognised profits		
(Less recognised losses) up to 31st March, 2011 for all the contracts in progress	26893.25	18921.46
Advances received for such contracts in progress	1568.26	1633.04
The amount of retentions due for such contracts	691.61	841.12
The gross amount due from customers for such contracts	4264.11	2874.07
The gross amount due to customers for such contracts	393.84	210.45

## SCHEDULE 'P' : NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011 (contd.)

## 10. CURRENT LIABILITIES AND PROVISIONS

According to the information available with the Management, on the basis of intimation received from suppliers, regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006, the Company has amounts due to Micro and Small Enterprises under The Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) as at 31st March, 2011 as follows :

As at

			31-3-2010
		₹ in Lakhs	₹ in Lakhs
1.	(a) Principal amount remaining unpaid to any supplier as on 31-3-2011	122.34	308.76
	(b) Interest on 1(a) above	6.64	2.45
2.	The amount of Interest paid along with the principal payment made to the supplier		
	beyond the appointed date during 2010-11	Nil	Nil
3.	Amount of interest due and payable on delayed payments	38.36	13.29
4.	Amount of further interest remaining due and payable even in succeeding years		
	(in case of entities registered prior to 31-3-2010)	23.49	7.75
5.	Total outstanding dues of Micro and Small Enterprises		
	- Principal	122.34	308.76
	- Interest	68.49	23.49

#### 11. SALES AND SERVICES

With regard to long-term construction contracts undertaken, the amount of net revenue recognised is ₹ 11953.93 Lakhs. (31st March, 2010: ₹16139.21 Lakhs)

#### 12. MANAGERIAL REMUNERATION

		As at
		31-3-2010
	₹ in Lakhs	₹ in Lakhs
As Salary, Wages and Bonus	29.60	111.25
As Provident Fund	3.15	9.00
As Incentive Remuneration	Nil	39.50
	32.75	159.75
Notor		

Notes :

- 1. The above figures exclude retirement benefits paid to the former Executive Director.
- 2. Managerial remuneration of ₹ Nil in previous year (₹ 30.08 Lakhs in 2009-10) is in excess of limit prescribed under the Companies Act, 1956 is subject to the approval of Central Government.

## 13. AUDITORS' REMUNERATION

	₹ in Lakhs	2009-10 ₹ in Lakhs
Audit Fees	10.00	8.00
Tax Audit Fees	3.00	2.40
Other Services	4.00	2.20
Out of Pocket Expenses	0.13	0.08
Service Tax not claimed as set off	0.04	0.39
[Excluding Service Tax set off of ₹ 0.04 Lakh (2009-10:₹ 0.39 Lakh)]		
	17.17	13.07

## 14. Information in regard to Purchases (Other than Raw Materials and Components), Sales, Opening Stocks and Closing Stocks:

Class of Goods		Unit of	Opening Stock		Purchases		Sales		Closing Stock	
		Measurement	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
				(₹ in Lakhs)		(₹ in Lakhs)		(₹ in Lakhs)		(₹ in Lakhs)
1.	Transformer	Number	_	_	14	418.32	14	509.38	—	—
			_	_	5	56.98	5	62.58		_
2.	Others	Lump sum	_	174.30	_	3968.34	_	3730.24	_	727.59
			_	172.33	_	4330.52	_	5188.00	_	174.30
	TOTAL		_	174.30	_	4386.66	_	4239.62	_	727.59
			_	172.33	_	4387.50	_	5250.58	_	174.30

Previous year figures are in italics

Note: The Company has opted for exemptions granted vide Notification No. S.O.301 (E) dated 8th February, 2011 related to quantity disclosure in terms of paragraphs of Part II of Schedule VI for all the items which form less than 10 % of total value of turnover/purchase.

15. Previous year figures have been re-grouped/re-arranged wherever necessary.

Item Code No.

Product Description :

N.A.

**Electrical Goods and Services** 

For and on behalf of the Board

Chairman	P. N. Dhume
Directors	Prashant G. Kandoi
	A. K. Joshi
	M. Gopikrishna
	M. M. Miyajiwala

Mumbai, 3rd May, 2011

# Balance Sheet Abstract and Company's General Business Profile pursuant to Part IV of Schedule VI to the Companies Act, 1956

I.	<b>Registration Details :</b>	
	Registration No. :	U 7 4 2 1 0 M H 1 9 8 3 P L C 0 3 0 7 0 5
	State Code :	
	Balance Sheet Date :	3 1 0 3 2 0 1 1
		Date Month Year
II.	Capital raised during the ye	ar (Amount in ₹ Thousands) :
	Public Issue :	N         I         L         Rights Issue :         N         I         L
	Bonus Issue :	N         I         L         Private Placement :         N         I         L
III.	Position of Mobilisation and	d Deployment of Funds (Amount in ₹ Thousands) :
	Total Liabilities :	7         5         2         4         9         9         Total Assets :         7         5         2         4         9         9
	Sources of Funds	
	Paid-up Capital :	1         8         2         5         8         Reserves and Surplus :         2         5         4         6         1         9
	Secured Loans :	2         6         8         6         5         Unsecured Loans :         2         1         2         7         5         7
	Application of Funds	
	Net Fixed Assets :	1         7         8         5         6         Investments :         N         I         L
	Net Current Assets :	5         0         1         7         7         8         Misc. Expenditure :         N         I         L
	Accumulated Losses :	
IV.	Performance of the Compar	ny (Amount in ₹ Thousands) :
	Turnover :	1         6         1         9         3         5         Total Expenditure :         1         9         7         2         2         2         8
	Profit/Loss Before Tax :	+ -       -       + -         ✓       3       5       2       8       7       3       Profit/Loss After Tax :       ✓       3       6       5       6       3       0
	Earnings Per Share (in ₹) :	(-)         2         0         0         .         2         6         Dividend Rate (%) :         N         I         L
v.	Generic Names of Three Pri	ncipal Products/Services of Company (as per Monetary Terms) :

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# WEATHERMAKER LIMITED

Directors:

P. N. Dhume A. K. Joshi M. M. Miyajiwala Shaukat Ali Mir

## DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Eighteenth Annual Report and the Accounts for the year ended 31st December, 2010.

- 2. The economic slowdown in Dubai market continued throughout the year. As a result, the Company has recorded lower turnover of AED 27.659 million for the year ended 31st December, 2010, as compared to AED 33.423 million in the previous year. The profit for the year under review was AED 3.882 million as compared to AED 5.053 million in the previous year. Although the Company operated under challenging market conditions, it managed the available resources well to achieve profitability close to the budgeted levels. As the market conditions in Dubai are unlikely to change during the next fiscal year, the Company has commenced manufacturing and marketing of speciality air distribution products to explore opportunities in Abu Dhabi and other GCC countries. The new product range is expected to contribute significantly in the performance of the Company in future.
- The Directors recommend dividend of AED 5.250 million for the year ended 31st December, 2010 (previous year : Nil), partly from Retained Earnings.
- 4. M/s. PKF, Chartered Accountants, the retiring Auditors, being eligible, offer themselves for re-appointment.

Directors : P. N. Dhume A. K. Joshi M. M. Miyajiwala Shaukat Ali Mir

## AUDITORS' REPORT TO THE SHAREHOLDERS OF WEATHERMAKER LIMITED

#### **Report on the financial statements**

We have audited the accompanying financial statements of **WEATHERMAKER LIMITED**, which comprise the statement of financial position as at 31st December, 2010, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 3 to 18.

### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of WEATHERMAKER LIMITED as at 31st December, 2010 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

## Report on other legal and regulatory requirements

We further confirm that the financial statements comply with the Isle of Man Companies Acts, 1931 to 2005.

## PKF

Dubai, United Arab Emirates 10th January, 2011

Dubai, 6th April, 2011

# STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2010

			As at 31-12-2009		As at 31-12-2009
	Notes	AED	AED	₹ in '000s	₹ in '000s
NON-CURRENT ASSETS					
Property, plant and equipment	6	1528625	1884076	18665	23947
CURRENT ASSETS					
Inventories	7	6682340	3437342	81591	43689
Trade and other receivables	8	15897877	13554852	194113	172282
Cash and cash equivalents	10	7277047	6939057	88853	88195
Other current financial assets	11	415482	414323	5073	5266
		30272746	24345574	369630	309432
TOTAL ASSETS		31801371	26229650	388295	333379
CURRENT LIABILITIES					
Acceptances		842117	1589951	10282	20208
Trade and other payables	12	5964161	3637199	72823	46229
		6806278	5227150	83105	66437
NON-CURRENT LIABILITIES					
Provision for staff end-of-service gratuity	13	889921	779194	10866	9904
SHAREHOLDERS' EQUITY FUNDS					
Share Capital	14	1500000	1500000	18315	19065
Retained Earnings		22605172	18723306	276009	237973
		24105172	20223306	294324	257038
TOTAL EQUITY AND LIABILITIES		31801371	26229650	388295	333379

The accompanying notes form an integral part of these financial statements.

**Note :** The Statement of Financial Position has been converted into Indian Rupees @ 1 AED =  $\overline{\mathbf{x}}$  12.21 being the exchange rate prevailing on 31st December, 2010. Previous year figures have been converted @ 1 AED =  $\overline{\mathbf{x}}$  12.71 being the exchange rate prevailing on 31st December, 2009.

Directors	P. N. Dhume A. K. Joshi
	M. M. Miyajiwala Shaukat Ali Mir

Dubai, 6th April, 2011

## STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2010

			2009		2009
	Notes	AED	AED	₹ in '000s	₹ in '000s
Revenue		27658687	33422529	344627	433156
Cost of sales	16	(21910404)	(25307693)	(273004)	(327988)
Gross Profit		5748283	8114836	71623	105168
Other operating income	17	726609	361683	9054	4687
Distribution costs	18	(653866)	(646016)	(8147)	(8372)
Administrative expenses	19	(2223435)	(2877603)	(27704)	(37294)
Profit from Operating Activities		3597591	4952900	44826	64189
Interest expense on bank overdraft		(4081)	(877)	(51)	(11)
Interest income on bank deposits		288356	100661	3593	1305
Profit for the year		3881866	5052684	48368	65483
Other comprehensive income					
Total Comprehensive Income for the year		3881866	5052684	48368	65483

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 AED = T 12.46 being the average of the exchange rates prevailing on 31st December, 2009 (1 AED = T 12.71) and as on 31st December, 2010 (1 AED = T 12.21). Previous year figures have been converted @ 1 AED = T 12.96 being the average of the exchange rates prevailing on 31st December, 2008 (1 AED = T 13.22) and as on 31st December, 2009 (1 AED = T 12.71).

Directors	P. N. Dhume
	A. K. Joshi
	M. M. Miyajiwala
	Shaukat Ali Mir

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2010

	Share Capital		Retained	Earnings	Total	
	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s
As at 31-12-2008	1500000	19830	13670622	180726	15170622	200556
Total Comprehensive income for the year			5052684	65483	5052684	65483
As at 31-12-2009	1500000	19065	18723306	237973	20223306	257038
Total Comprehensive income for the year			3881866	48368	3881866	48368
As at 31-12-2010	1500000	18315	22605172	276009	24105172	294324

The accompanying notes form an integral part of these financial statements.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2010

	Notes		2009		2009
		AED	AED	₹ in '000s	₹ in '000s
Cash generated from operating activities					
Cash generated from operations	21	236342	6376716	2945	82642
Interest paid		(4081)	(877)	(51)	(11)
Net cash from operating activities (A)		232261	6375839	2894	82631
Cash flow from investing activities					
Proceeds on disposal of property, plant and equipment		90900	—	1133	—
Purchase of property, plant and equipment		(273527)	(273907)	(3340)	(3481)
Interest received		288356	100661	3593	1305
Net cash from/(used in) investing activities (B)		105729	(173246)	1386	(2176)
Cash flow from financing activities					
Dividends paid		_	(2000000)	_	(25420)
Net cash used in financing activities (C)			(2000000)		(25420)
Net increase in cash and cash equivalents (A+B+C)		337990	4202593	658	52019
Cash and cash equivalents at beginning of year		6939057	2736464	88195	36176
Cash and cash equivalents at end of year	10	7277047	6939057	88853	88195

The accompanying notes form an integral part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER, 2010

## 1. LEGAL STATUS AND BUSINESS ACTIVITY

- (a) WEATHERMAKER LIMITED is a limited liability company incorporated in the Isle of Man, on 12th October, 1992. The principal place of business is P.O. Box 17127, Dubai, UAE.
- (b) The Company is engaged in manufacturing and trading of ducts and duct accessories. The activities are carried out in Jebel Ali, Dubai, UAE under a special licence issued by the Jebel Ali Free Zone Authority. The administrative office is located at Light Industrial Unit (LIU) in JAFZA Free Zone.
- (c) The parent company and the ultimate parent company is Voltas Limited, India.

## 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted, and which have been consistently applied, are as follows:

#### (a) Basis of preparation

The financial statements are presented in UAE Dirhams and prepared using historical cost and in accordance with International Financial Reporting Standards issued or adopted by the International Accounting Standards Board (IASB) and which are effective for accounting periods beginning on or after 1st January, 2010, and the requirements of Isle of Man Companies Acts, 1931 to 2005.

#### (b) **Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. The cost less estimated residual value, where material, is depreciated from the date the asset is available for use until it is de-recognised, using the straight-line method over the estimated useful lives of the assets as follows:

Factory buildings	10 years
Plant, machinery and equipment	6 – 10 years
Furniture, fixtures and office equipment	4 years
Motor vehicles	3 years

An assessment of depreciation method, useful lives and residual values are undertaken at each reporting date and, where material, if there is a change in estimate, an appropriate adjustment is made to the depreciation charge.

#### (c) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is arrived at using the First-In, First-Out (FIFO) method and comprises invoice value plus applicable landing charges less discounts. Net realizable value is based on estimated selling price less any estimated cost of completion and disposal.

### (d) Staff end-of-service gratuity

Provision is made for end-of-service gratuity payable to the staff at the reporting date in accordance with the local labour laws.

#### (e) Revenue

Revenue represents the amount invoiced, net of discounts and returns, for goods delivered during the year.

#### (f) Leases

Leases under which substantially all the risks and rewards of ownership of the related asset remain with the lessor are classified as operating leases and the lease payments are charged to profit or loss on a straight-line basis over the period of the lease.

#### (g) Foreign currency transactions

Transactions in foreign currencies are translated into UAE Dirhams at the rate of exchange ruling on the date of the transactions.

Monetary assets and liabilities expressed in foreign currencies are translated into UAE Dirhams at the rate of exchange ruling at the reporting date.

Gains or losses resulting from foreign currency transactions are taken to profit or loss.

#### (h) Cash and cash equivalents

Cash and cash equivalents comprise cash, bank current accounts, bank deposits free of encumbrance with a maturity date of three months or less from the date of deposit and highly liquid investments with a maturity date of three months or less from the date of investment.

#### (i) Financial instruments

Financial assets and financial liabilities are recognized when, and only when, the Company becomes a party to the contractual provisions of the instrument.

Financial assets are de-recognized when, and only when, the contractual rights to receive cash flows expire or when substantially all the risks and rewards of ownership have been transferred.

Financial liabilities are de-recognized when, and only when, they are extinguished, cancelled or expired.

Current financial assets that have fixed or determinable payments and for which there is no active market, which comprise trade and other receivables, are classified as loans and receivables and stated at cost or, if the impact is material, at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of impairment losses. Impairment losses and reversals thereof are recognized in profit or loss.

Current financial liabilities, which comprise acceptances and trade and other payables are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

## 3. Significant Judgements Employed in Applying Accounting Policies

The significant judgements made in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are as follows:

## Impairment

At each reporting date, management conducts an assessment of property, plant, equipment and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, a provision is made. In the case of loans and receivables, if an amount is deemed irrecoverable, it is written off to profit or loss or, if previously a provision was made, it is written off against the provision. Reversals of provisions against loans and receivables are made to the extent of the related amounts being recovered.

## 4. Key Sources of Estimation Uncertainty

Key assumptions made concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows:

#### Carrying values of property, plant and equipment

Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

#### Inventory provisions

Management regularly undertakes a review of the Company's inventory, stated at AED 5170664 (₹ 63133807) [previous year: AED 3273396 (₹ 41604863)] in order to assess the likely realisation proceeds, taking into account purchase and replacement prices, technological changes, age, likely obsolescence, the rate at which goods are being sold and the physical damage. Based on the assessment assumptions are made as to the level of provisioning required.

#### Doubtful debt provisions

Management regularly undertakes a review of the amounts of loans and receivables owed to the Company either from third parties (see Note 8) or from related parties (see Note 9) and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates and assessed creditworthiness of the debtor. Based on the assessment assumptions are made as to the level of provisioning required.

## Impairment

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

## Staff end-of-service gratuity

The Company computes the provision for the liability to staff end-of-service stated at AED 889921 (₹ 10865935) [previous year: AED 779194 (₹ 9903556)] assuming that all employees were to leave as of the reporting date. The Management is of the opinion that no significant difference would have arisen had the liability been calculated on an actuarial basis as salary inflation and discount rates are likely to have approximately equal and opposite affects.

## 5. Adoption of new International Financial Reporting Standards

The following International Financial Reporting Standards, amendments thereto and interpretations that became effective for the current reporting period and which are applicable to the Company are as follows. Their adoption has resulted in presentation and disclosure changes only:

## Improvements to IFRS

- IAS 1: Presentation of Financial Statements (1st January, 2010)
- IAS 7: Statement of Cash Flows (1st January, 2010)
- IAS 17: Leases (1st January, 2010)
- IAS 18: Revenue (1st January, 2010)
- IAS 36: Impairment of Assets (1st January, 2010)
- IAS 39: Financial Instruments: Recognition and Measurement (1st January, 2010)

The following International Financial Reporting Standards, amendments thereto and interpretations that are assessed by Management as likely to have an impact on the financial statements have been issued by the IASB prior to the date the financial statements were authorised for issue but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods. It is anticipated that their adoption in the relevant accounting periods will have an impact only on presentation and disclosures within the financial statements:

IFRS 9: Financial Instruments (1st January, 2013)

IAS 24: Related Party Disclosures (1st January, 2011)

Improvements to IFRS

IFRS 7: Financial Instruments: Disclosures (1st January, 2011)

IAS 1: Presentation of Financial Statements (1st January, 2011)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER, 2010 (contd.)

#### PROPERTY, PLANT AND EQUIPMENT 6.

	Factory bu	uildings	Plant & Mach Equipn		Furniture & F Office equ		Motor ve	hicles	Tota	al
	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s
Cost										
As at 1-1-2009	901083	11912	4191939	55418	455509	6022	483462	6391	6031993	79743
Additions	—	_	88316	1122	7591	96	178000	2262	273907	3481
Disposals			(26287)	(334)	(8926)	(113)			(35213)	(447)
As at 31-12-2009	901083	11453	4253968	54068	454174	5773	661462	8407	6270687	79701
Additions	—	_	83887	1024	28940	353	160700	1962	273527	3340
Assets written off	_	_	(25100)	(307)	(15662)	(191)	_	_	(40762)	(498)
Disposals							(200700)	(2451)	(200700)	(2451)
As at 31-12-2010	901083	11002	4312755	52659	467452	5708	621462	7588	6302752	76957
Accumulated depreciation and impairment losses										
As at 1-1-2009	834263	11029	2351613	31088	238239	3150	471362	6231	3895477	51498
Depreciation	22273	289	395549	5126	89695	1162	17045	221	524562	6798
Adjustment on disposal			(26287)	(334)	(7141)	(91)			(33428)	(425)
As at 31-12-2009	856536	10887	2720875	34582	320793	4077	488407	6208	4386611	55754
Depreciation	22273	278	392272	4888	71977	897	73500	916	560022	6979
Adjustment on assets written off	—	—	(14844)	(181)	(15662)	(191)	_	—	(30506)	(372)
Adjustment on disposal							(142000)	(1734)	(142000)	(1734)
As at 31-12-2010	878809	10730	3098303	37830	377108	4605	419907	5127	4774127	58292
Net book values										
As at 1-1-2009	66820	883	1840326	24329	217270	2873	12100	160	2136516	28245
As at 31-12-2009	44547	566	1533093	19486	133381	1696	173055	2199	1884076	23947
As at 31-12-2010	22274	272	1214452	14829	90344	1103	201555	2461	1528625	18665

Note: Factory Building is constructed on a leasehold land, the lease period being fifteen years with a renewal option.

7. INVENTORIES	AED	As at 31-3-2009 AED	₹ in '000s	As at 31-3-2009 ₹ in '000s
Raw materials	3766585	2203820	45990	28011
Less: Provision for slow moving inventory	(68977)	(41316)	(842)	(525)
	3697608	2162504	45148	27486
Consumables	1404079	1069576	17144	13594
Goods in transit	1580653	205262	19299	2609
	6682340	3437342	81591	43689

			As at 31-3-2009		As at 31-3-2009
		AED	AED	₹ in '000s	₹ in '000s
8.	TRADE AND OTHER RECEIVABLES				
	Trade receivables	15603073	13616444	190514	173065
	Less: Provision for doubtful accounts	(133780)	(533780)	(1633)	(6784)
		15469293	13082664	188881	166281
	Advances	23436	82334	286	1046
	Prepayments	288922	241762	3528	3073
	Other receivables	16323	22515	199	286
	Deposits	99903	125577	1219	1596
		15897877	13554852	194113	172282
	A reconciliation of the movements in the doubtful debt provision account is as	follows :			
	Opening balance	533780	18853	6784	249
	Provision no longer required	(400000)	_	(4984)	_
	Provisions made during the year	_	514927	_	6545
	Closing balance	133780	533780	1633	6784
	An age analysis of trade receivables that are past due but not impaired is as foll	ows:			
	6 months to 1 year	1566601	3831769	19128	48702

Over 1 year 3109893 306658 37972

An analysis of trade receivables considered to be impaired due to non-recovery or perceived difficulty in recovery is as follows :

Gross Value	133780	533780	1633	6784
Provision	133780	533780	1633	6784
Carrying value				
Trade receivables not past due and not impaired	10792799	8944237	131780	113681

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## 9. RELATED PARTIES

The Company enters into transactions with entities that fall within the definition of a related party as contained in International Accounting Standard 24. The Management considers such transactions to be in the normal course of business and at prices determined by the Management.

Related parties comprise the parent company and companies under common ownership and/or common management control.

At the balance sheet date, balances with related parties were as follows :

		As at		As at
		31-12-2009		31-12-2009
	AED	AED	₹ in '000s	₹ in '000s
Included in trade and other receivables	6913530	3431419	84414	43613
Included in trade and other payables	—	271127	—	3446

All balances are unsecured and are expected to be settled in cash. Repayment and other terms are set out in Note 22.

Significant transactions with related parties during the year were as follows :

		As at 31-12-2009		As at 31-12-2009
	AED	AED	₹ in '000s	₹ in '000s
Sales	7810487	9560505	97319	123904
Purchases	567200	3767718	7067	48829
Expenses charged to a related party	17256	—	215	—
Expenses re-charged by a related party	24140	—	301	—
Rental income on machinery	36563	—	456	—
Purchase of property, plant and equipment	_	22750	—	289

			As at 31-12-2009		As at 31-12-2009
		AED	AED	₹ in '000s	₹ in '000s
10.	CASH AND CASH EQUIVALENTS				
	Cash on hand	7935	12000	97	152
	Bank balances in Current Account	527349	383857	6439	4879
	Bank balances in Fixed Deposits	6741763	6543200	82317	83164
		7277047	6939057	88853	88195
			As at 31-12-2009		As at 31-12-2009
		AED	AED	₹ in '000s	₹ in '000s
11.	OTHER CURRENT FINANCIAL ASSETS				
	Fixed deposits	415482	414323	5073	5266
			As at		As at
			31-12-2009		31-12-2009
		AED	AED	₹ in '000s	₹ in '000s
12.	TRADE AND OTHER PAYABLES				
	Trade payables	5093964	2703773	62197	34365
	Advance from customers	97762	20080	1194	255
	Accruals	772435	913346	9432	11609
		5964161	3637199	72823	46229

All trade and other payables are due for payment in the next one year.

			As at 31-12-2009		As at 31-12-2009
		AED	AED	₹ in '000s	₹ in '000s
13.	PROVISION FOR STAFF END-OF-SERVICE GRATUITY				
	Opening balance	779194	734129	9904	9705
	Provision for the year	227758	126082	2781	1603
	Paid during the year	(117031)	(81017)	(1429)	(1030)
	Closing balance	889921	779194	10866	9904

			As at 31-12-2009		As at 31-12-2009
		AED	AED	₹ in '000s	₹ in '000s
14.	SHARE CAPITAL				
	Authorised				
	500000 shares of USD 1 each converted at USD 1 = AED 3.6725	1836250	1836250	22421	23339
	Issued and paid up				
	408441 shares of USD 1 each converted at USD 1 = AED 3.6725	1500000	1500000	18315	19065

## 15. MANAGEMENT OF CAPITAL

The Company's objectives when managing capital are to ensure that the Company continues as going concern and to provide the shareholders with a rate of return on their investment commensurate with the level of risk assumed.

Capital, which is unchanged from the previous year, comprises equity as presented in the statement of financial position. Debt comprises total amounts owing to third parties, net of cash and cash equivalents.

Funds generated from internal accruals are retained in the business, according to the business requirements and maintain capital at desired levels.

			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
16.	COST OF SALES				
	Materials consumed and sub-contract costs	17388726	20486390	216664	265504
	Wages and benefits	3019858	2996588	37627	38836
	Staff end-of-service gratuity	157346	75249	1961	975
	Depreciation (Note 20)	473878	422767	5905	5479
	Rent	61900	61900	771	802
	Other direct costs	808696	1264799	10076	16392
		21910404	25307693	273004	327988
			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
17.	OTHER OPERATING INCOME				
	Scrap sales	257414	281145	3208	3644
	Write back of provision for doubtful recoveries	400000	_	4984	_
	Rental income on machinery	36607	_	456	_
	Profit on sale of property, plant and equipment	32200	_	401	_
	Exgratia provision written back	_	72750	_	943
	Exchange gain	388	490	5	6
	Write back of inventory provisions	_	7138	_	92
	Miscellaneous income	_	160	_	2
		726609	361683	9054	4687
			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
18.	DISTRIBUTION COSTS				
	Staff salaries and benefits	155556	173769	1938	2252
	Staff end-of-service gratuity	9993	5800	124	75
	Depreciation (Note 20)	14167	_	177	
	Other distribution costs	474150	466447	5908	6045
		653866	646016	8147	8372
			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
19.	ADMINISTRATIVE EXPENSES				
	Write off of property, plant and equipment	10256	1785	127	23
	Staff salaries, benefits and rent	1292519	1439932	16105	18662
	Staff end-of-service gratuity	60419	45033	753	584
	Rent	91003	172347	1134	2234
	Depreciation (Note 20)	71977	101795	897	1319
	Provision for inventories	27661	_	345	_
	Provision for doubtful accounts	_	514927	_	6673
	Other administrative expenses	669600	601784	8343	7799
		2223435	2877603	27704	37294

			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
20.	DEPRECIATION				
	Disclosed under cost of sales (Note 16)	473878	422767	5905	5479
	Disclosed under distribution cost (Note 18)	14167	—	177	—
	Disclosed under administrative cost (Note 19)	71977	101795	897	1319
		560022	524562	6979	6798
			2009		2009
		AED	AED	₹ in '000s	₹ in '000s
21.	CASH GENERATED FROM OPERATIONS				
	Profit for the year	3881866	5052684	48368	65483
	Adjustments for:				
	Depreciation of property, plant and equipment	560022	524562	6979	6798
	Interest paid	4081	877	51	11
	Interest income	(288356)	(100661)	(3593)	(1305)
	Profit on sale of property, plant and equipment	(32200)	—	(401)	—
	Write off of property, plant and equipment	10256	1785	126	23
	Operating profit before changes in operating assets and liabilities	4135669	5479247	51530	71011
	(Increase)/decrease in inventories	(3244998)	5661658	(37902)	76600
	(Increase)/decrease in trade and other receivables	(2343025)	3510877	(21831)	53327
	Decrease in amounts due from related parties	_	5384883	_	71188
	Increase/(decrease) in trade and other payables	2326962	(6610724)	26594	(89249)
	Increase in staff gratuity provision	110727	45065	962	199
	Decrease in acceptances	(747834)	(7087820)	(9926)	(94512)
	Increase in other current financial assets	(1159)	(6470)	(193)	(126)
		236342	6376716	2945	82642

## 22. FINANCIAL INSTRUMENTS

The net carrying amounts as at the reporting date of financial assets and financial liabilities are as follows

		Loans and Receivables				Financial L	iabilities	
		2009		2009		2009	2009	
	AED	AED	₹ in '000s	₹ in '000s	AED	AED	₹ in '000s	₹ in '000s
Trade and other receivables	15586516	13257090	190311	168498	_	_	_	_
Cash and cash equivalents	7277047	6939057	88853	88195	_	_	_	_
Other current financial assets	415482	414323	5073	5266	_	_	_	_
Acceptances	_	_	_	_	842117	1589951	10282	20208
Trade and other payables	_	_	—	_	5522433	3369839	67429	42831
	23279045	20610470	284237	261959	6364550	4959790	77711	63039

#### **Management of Risk**

The Management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed.

The primary risks to which the business is exposed, which are unchanged from the previous year, comprise credit risks, liquidity risks and market risks (including exchange and fair value interest rate risks).

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-ups. As part of the Company's credit risk management, where it is considered necessary, such receivables are covered by letters of credit or bank guarantees in favour of the Company, issued by high credit quality financial institutions.

The Company buys and sells goods and services in foreign currencies. Exposure is minimized where possible by denominating such transactions in US Dollar to which the UAE Dirham is pegged.

Management continuously monitors its cash flows to determine its cash requirements and makes comparison with its funded and un-funded facilities with banks in order to manage exposure to liquidity risk.

Borrowing facilities are regularly reviewed to ensure that the Company obtains the best available pricing, terms and conditions on it borrowings.

Exposures to the aforementioned risks are detailed below :

#### Credit risk

Financial assets that potentially expose the Company to concentrations of credit risk comprise principally bank accounts and trade and other receivables.

The Company's bank accounts are placed with high credit quality financial institutions.

Trade and other receivables are stated net of the allowance for doubtful recoveries. The Company's customers principally comprise construction companies in the UAE. At the reporting date, there was a significant concentration of credit risk from two customers amounting to AED 4777780 (₹58336694) [previous year: due from other customers amounting to AED 7279471 (₹ 92522076)].

#### Interest rate risk

Fixed Deposit accounts are subject to fixed interest rates at levels generally obtained in the UAE and hence, exposed to fair value interest rate risk.

#### **Exchange rate risk**

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in UAE Dirhams or US Dollar to which the Dirham is fixed.

#### **Fair values**

The fair value of financial instrument is the amount for which an asset could be exchanged, or liability settled, between knowledgeable, willing parties in an arm's length transaction. The fair values of the financial assets and financial liabilities which are required to be stated at cost or at amortizing cost approximate to their carrying values.

#### 23. OPERATING LEASE COMMITMENTS

The Company has entered into non-cancellable operating leases for factory land. The total of the future lease payments is as follows.

		2009	<b>T</b>	2009
	AED	AED	₹ in '000s	₹ in '000s
Not later than one year	61900	61900	771	802
Between one and five years	247600	247600	3085	3209
Later than five years	428142	490042	5335	6351
		2009		2009
	AED	AED	₹ in '000s	₹ in '000s
24. CONTINGENT LIABILITIES				
Bankers letters of guarantee	689585	836602	8592	10842
Unutilized balances of commercial letters of credit	4816288	1619977	60011	20995

## 25. TAXATION

As a non-resident Company, there is no charge to Isle of Man Income Tax.

# SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L.

Director : Mohammed Hanif Patvi

Supervisory Board : P. N. Dhume A.K. Joshi M. M. Miyajiwala Shaukat Ali Mir B. G. Prabhuajgaonkar

## DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Annual Report and the Accounts for the year ended 31st December, 2010.

- 2. The Company recorded lower turnover of SR 2.882 million for the year ended 31st December, 2010 mainly on account of slow down in order booking during the first half of the financial year 2010, pending completion of the financial restructuring and rehabilitation process. The Company has, however, recorded net profit of SR 3.185 million for the year under review on account of reversal of certain provisions earlier made as a result of the favourable arbitration award in favour of the Company. In view of the carried forward losses, no provision towards Zakat and income tax under the local laws was required.
- 3. The financial re-structuring and rehabilitation of the Company is almost complete and the Management had commenced the marketing activities to exploit business opportunities in Kingdom of Saudi Arabia (KSA). Tendering for new projects was implemented vigorously with active participation and support from the marketing team of Voltas Limited, the holding company. The Company succeeded in securing few orders and the Management is expecting to garner a comfortable order book position during the financial year 2011.
- 4. M/s. Deloitte & Touche Bakr Abulkhair & Co., Public Accountants, the retiring Auditors, being eligible, offer themselves for reappointment.

## **AUDITORS' REPORT**

## TO THE SHAREHOLDERS OF SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L.

#### **Scope of Audit**

We have audited the balance sheet of **SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L.** (a Saudi limited liability company) as of 31st December, 2010, and the related statements of income, shareholders' equity / (deficit) and cash flows for the year then ended, and Notes 1 to 21 which form an integral part of these financial statements as prepared by the Company in accordance with Article 175 of the Regulations for Companies and presented to us with all the necessary information and explanations. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

## **Basis of Qualification**

The accumulated losses of the Company exceeded one-half of the share capital. As explained in Note 1, the Regulations for Companies detail certain legal requirements to be fulfilled when the accumulated losses of a company exceed one half of the share capital. As of 31st December, 2010, the Company had not complied with these statutory requirements.

## **Qualified Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of 31st December, 2010 and the results of its operations and its cash flows for the year then ended in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia appropriate to the nature of the Company, and except as mentioned above, comply with the relevant provisions of the Regulations for Companies and the Articles of the Company as these relate to the preparation and presentation of these financial statements.

#### **Other Matters**

Without qualifying our opinion, we draw attention to the fact that the Company's ability to continue as a going concern is dependent on the continuous financial support from its shareholders.

#### **Mohammed Hanif Patvi**

Director Jeddah, 7th April, 2011

Al-Mutahhar Y. Hamiduddin Licence No. 296

## **BALANCE SHEEET AS AT 31ST DECEMBER, 2010**

	Notes	SR	As at 31-12-2009 SR	₹ in '000s	As at 31-12-2009 ₹ in '000s
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	3	1241401	605510	14847	7539
Accounts receivable	4	5443047	1962287	65099	24430
Contract retentions	4	1072330	1898341	12825	23634
Advances, prepayments and deposits	4	134934	277450	1614	3454
Unbilled revenue	4	214974	525981	2571	6549
Total current assets		8106686	5269569	96956	65606
NON-CURRENT ASSETS					
Property and equipment	5	101958	116000	1219	1444
TOTAL ASSETS		8208644	5385569	98175	67050
LIABILITIES AND SHAREHOLDERS' EQUITY/(DEFICIT)					
CURRENT LIABILITIES					
Accounts payable, accrued and other liabilities	6	4300561	4215306	51435	52480
Contract advances		66325	550342	793	6852
Retentions payable		268486	268486	3211	3343
Total current liabilities		4635372	5034134	55439	62675
NON-CURRENT LIABILITIES					
End-of-service indemnities	7	1528428	1491378	18280	18568
SHAREHOLDERS' EQUITY/(DEFICIT)					
Share Capital	1	2600000	2600000	31096	32370
Statutory Reserve	8	959649	959649	11477	11947
Accumulated Losses		(25065672)	(28250459)	(299785)	(351718)
Subordinated loan for losses	15	23550867	23550867	281668	293208
Total shareholders' equity/(deficit)		2044844	(1139943)	24456	(14193)
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY / (DEFICIT)		8208644	5385569	98175	67050

The accompanying notes form an integral part of these financial statements.

**Note**: The Balance Sheet has been converted into Indian Rupees @ 1 Saudi Riyal (SR) =  $\mathfrak{T}$  11.96 being the exchange rate prevailing as on 31st December, 2010. Previous year figures have been converted @ 1 SR =  $\mathfrak{T}$  12.45 being the exchange rate prevailing as on 31st December, 2009.

	Notes		2009		2009
		SR	SR	₹ in '000s	₹ in '000s
Contract Revenues	14	2882160	10247946	35162	130046
Contract Costs	11	(3543850)	(8674863)	(43235)	(110084)
Gross (Loss)/Profit		(661690)	1573083	(8073)	19962
General and administrative expenses	12	(933925)	(2666092)	(11394)	(33833)
Reversal of allowance for doubtful debts	4	4714381	214957	57515	2728
Operating Profit / (Loss)		3118766	(878052)	38048	(11143)
Finance charges		(5237)	(148724)	(64)	(1887)
Other income	13	71258	1136024	869	14416
NET INCOME		3184787	109248	38853	1386

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER, 2010

The accompanying notes form an integral part of these financial statements.

**Note:** The Profit and Loss Account have been converted into Indian Rupees @ 1 SR = Provides 12.20 being the average of the exchange rates prevailing as on 31st December, 2009 (1 SR = Provides 12.45) and as on 31st December, 2010 (1 SR = Provides 11.96). Previous year figures have been converted into Indian Rupees @ 1 SR = Provides 12.69 being the average of the exchange rates prevailing as on 31st December, 2008 (1 SR = Provides 12.93) and as on 31st December, 2009 (1 SR = Provides 12.45).

Jeddah, 6th April, 2011

Director Mohammed Hanif Patvi

## STATEMENT OF SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2010

		Share	Capital	Statutory Reserve		•		-		Subordinated loan for losses		Total	
	Notes	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in '000s		
1st January, 2009		2600000	33618	959649	12408	(28313990)	(366100)	12500000	161625	(12254341)	(158449)		
Additions during the year		_	_	_	_	_	_	11050867	137583	11050867	137583		
Net loss for 2009		_	_	—	—	109248	1386	_	_	109248	1386		
Zakat and income tax	9					(45717)	(580)			(45717)	(580)		
31st December, 2009		2600000	32370	959649	11947	(28250459)	(351718)	23550867	293208	(1139943)	(14193)		
Net Income for 2010 Income Tax	9	_	_	_	_	3184787	38854 —	_	_	3184787	38854		
31st December, 2010		2600000	31096	959649	11477	(25065672)	(299785)	23550867	281668	2044844	24456		

The accompanying notes from an integral part of these financial statements.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2010

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
OPERATING ACTIVITIES				
Net income	3184787	109248	38854	1386
Adjustments for:				
Depreciation	26432	56982	323	723
Gain on sale of property and equipment	(11500)	(31350)	(140)	(398)
Reversal of allowance for doubtful debts	(4714381)	(214957)	(57515)	(2728)
Long outstanding liabilities written-off	_	(335519)	_	(4258)
Discount from suppliers on final settlement	(2865)	(605473)	(35)	(7683)
Provision for warranty written-off	_	(123710)	_	(1570)
End-of-service indemnities	141430	150057	1725	1904
Finance charges	5237	148724	64	1887
Changes in operating assets and liabilities:				
Accounts receivable	(1452711)	102535	(15419)	511
Contract retentions	826011	(281694)	10809	(2731)
Advances, prepayments and deposits	142516	19863	1840	391
Unbilled revenue	2997339	(219922)	3978	(2592)
Accounts payable, accrued and other liabilities	88120	(2898232)	1046	(63700)
Contract advances	(484017)	52360	(6059)	413
Retentions payable	_	20293	_	134
Cash from / (used in) operations	746398	(4050795)	8927	(50432)
Finance charges paid	(5237)	(144886)	(64)	(1839)
End-of-service indemnities paid	(104380)	(337141)	(1273)	(4278)
Net cash from/(used in) operating activities	636781	(4532822)	7590	(56549)
INVESTING ACTIVITIES				
Purchase of property and equipment	(12390)	(71181)	(148)	(886)
Proceeds from sale of property and equipment	11500	31350	140	390
Net cash used in investing activities	(890)	(39831)	(8)	(496)
FINANCING ACTIVITIES				
Short-term debts	_	(8607)	_	(107)
Long-term debt	_	(3758334)	_	(46791)
Subordinated loan for losses	_	8500000	_	105825
Zakat and income tax paid	_	(45717)		(580)
Net cash from financing activities		4687342		58347
Net change in cash and cash equivalents	635891	114689	7308	1193
Cash and cash equivalents, 1st January	605510	490821	7539	6346
Cash and cash equivalents, 31st December	1241401	605510	14847	7539

The accompanying notes form an integral part of these financial statements.

## 1. ORGANIZATION AND ACTIVITIES

Saudi Ensas Company for Engineering Services W.L.L. ("the Company") was incorporated as a Saudi limited liability company in accordance with the provisions of the Saudi Foreign Capital Investment Code and was registered on 16 Dhual-Qa'dah, 1398 (19th October, 1978) under Commercial Registration No. 4030016635. The Share Capital of the Company, amounting to SR 2 million, was divided into 20,000 shares of SR 100 each. The Share Capital of the Company was further increased by SR 600,000 by capitalizing the unpaid dividend and the relevant increase was published in the Official Gazette on 1 Muharram, 1424 (4th March, 2003).

The Company is owned 39% by Metrovol FZE, a wholly owned subsidiary of Voltas Limited, registered in United Arab Emirates and 61% by Voltas Limited, a company registered in India. As of 31st December, 2010, Metrovol FZE was under voluntary liquidation in United Arab Emirates. Voltas Limited has initiated the legal process in the Kingdom of Saudi Arabia to transfer the shareholding held by Metrovol FZE to another subsidiary of Voltas Limited.

The principal activities of the Company are the design, installation, operation and maintenance of air conditioning and refrigeration systems and other electro-mechanical activities and building a workshop for its activities in accordance with the license issued by the ministerial decision No. 250 dated 4/12/1405.

The Company's head office is in Jeddah, together with a branch in Riyadh, which is registered under Commercial Registration No. 074776 dated 14/5/1410 (13th December, 1989).

The result, assets and liabilities of the Riyadh branch are included in these financial statements.

Article 180 of the Regulations for Companies requires that once the losses of a Company exceed 50% of its share capital, a shareholders' meeting should be called to decide on whether to continue the operations of the Company or not. Further as required by Article 164, this resolution should be published in the official gazette.

As on 31st December, 2010, the accumulated losses of the Company exceeded 50% of the share capital of the Company. These financial statements are prepared on a going concern basis since the shareholders in their meeting dated 6th April, 2011 decided to continue the business and to provide financial support to the Company. However, the shareholders' meeting and consequently the publication of the resolution in the official gazette was not made within 30 days as required by Article 180.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements have been prepared in accordance with the accounting standards generally accepted in the Kingdom of Saudi Arabia on a going concern basis (Note 1). The following is a summary of significant accounting policies applied by the Company:

## (a) Revenue recognition

Service revenues are recognized upon delivery of services to customers. Revenue on long-term contracts, where the outcome can be estimated reliably, is recognized under the percentage of completion method by reference to the stage of completion of the contract activity. The stage of completion is measured by calculating the proportion that costs incurred to date bear to the estimated total costs of a contract. When the current estimate of total contract costs and revenues indicate a loss, provision is made for the entire loss on the contract irrespective of the amount of work done. Progress payments and advances received from customers in respect of contracts are deducted from the amount of contract work in progress and excess payments on contracts are shown as a liability.

#### (b) Expenses

General and administrative expenses include direct and indirect costs not specifically part of contract costs as required under accounting standards generally accepted in the Kingdom of Saudi Arabia. Allocations between general and administrative expenses and contract costs, when required, are made on a consistent basis.

## (c) Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Expenditure on maintenance and repairs is expensed, while expenditure for betterment is capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straightline method. The estimated rates of depreciation of the principal classes of assets are as follows:

Machinery	15%
Furniture and fixtures	20%
Office equipment	15%
Vehicles	20%
Portacabins	10%

#### (d) Foreign currency transactions

Foreign currency transactions are recorded at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the statement of income.

#### (e) Warranty

The Company establishes a provision for expected maintenance costs and warranty expenses to be incurred on its revenues. The provision is reflected in direct costs in the statement of income.

## (f) End-of-service indemnities

End-of-service indemnities, required by Saudi Arabian Labor Law, are provided in the financial statements based on the employees' length of service.

## (g) Zakat and Income tax

The Company is subject to the Regulations of the Directorate of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. The income tax provision is computed on adjusted net income on accrual basis. Any difference in the estimate is recorded when the final assessment is approved at which time the provision is cleared.

#### (h) Leasing

Leases are classified as capital leases whenever the terms of the lease transfer substantially all of the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rentals payable under operating leases are charged to the statement of income on a straight-line basis over the term of the operating lease.

#### (i) Financial assets and financial liabilities

Financial assets comprise of cash and cash equivalents, accounts receivable, unbilled revenue and contract retentions and are initially measured at their fair values and thereafter stated at their cost as reduced by the allowance for doubtful assets, if any. Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include accounts payable, due to related parties and retentions payable, and are initially measured at their fair values and thereafter stated at their cost.

#### 3. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash, demand deposits, and highly liquid investments with original maturities of three months or less.

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
Cash and bank balances (Note 3.1)	1241401	605510	14847	7539

3.1 This includes cash margin of SR 0.25 million (₹ 29.87 Lakhs) restricted against letters of guarantee (Note 18).

#### 4. CURRENT ASSETS (OTHER THAN CASH AND CASH EQUIVALENTS)

			2010				
	Gro	ss	Allowance for dou	ıbtful assets	Net		
	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in '000s	
Accounts receivable	5443047	65099	_	_	5443047	65099	
Contract retentions	1072330	12825	_	_	1072330	12825	
Advances, prepayments and deposits	134934	1614	_	_	134934	1614	
Unbilled revenue	214974	2571	_	_	214974	2571	
	6865285	82109		_	6865285	82109	
			2009				
	Gro	SS	Allowance for dou	btful assets	Ne	t	
	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in '000s	
Accounts receivable	3990336	49680	(2028049)	(25250)	1962287	24430	
Contract retentions	2635264	32809	(736923)	(9175)	1898341	23634	
Advances, prepayments and deposits	277450	3454	—	_	277450	3454	
Unbilled revenue	5218322	64968	(4692341)	(58419)	525981	6549	
	12121372	150911	(7457313)	(92844)	4664059	58067	

The movement in Allowance for doubtful assets is as follows:

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
1st January	7457313	22073650	92844	285412
Reversal of Allowance for doubtful assets	(4714381)	(214957)	(57515)	(2728)
Write-offs	(2742932)	(14401380)	(33464)	(182754)
31st December		7457313		92844

## 5. PROPERTY AND EQUIPMENT

	1st Jar	nuary	Additions		Additions		Additions Disposal		dditions Disposal		31st Dec	ember
Cost:		₹ in '000s		₹ in '000s		₹ in '000s		₹ in '000s				
Machinery	502880	6261	—	—	—	—	502880	6014				
Furniture and fixtures	372614	4639	—	_	_	—	372614	4456				
Office equipment	855686	10653	12390	148	_	—	868076	10382				
Vehicles	931806	11601	—	—	(175860)	(2103)	755946	9041				
Portacabins	55630	693					55630	665				
Total Cost	2718616	33847	12390	148	(175860)	(2103)	2555146	30558				
Depreciation:												
Machinery	502555	6257	325	4	_	—	502880	6014				
Furniture and fixtures	372614	4639	—	_	_	—	372614	4456				
Office equipment	745917	9287	24907	304	_	_	770824	9219				
Vehicles	931806	11601	—	_	(175860)	(2103)	755946	9041				
Portacabins	49724	619	1200	15			50924	609				
Total Depreciation	2602616	32403	26432	323	(175860)	(2103)	2453188	29339				
Net Book Value at 1st January	116000	1444										
Net Book Value at 31st December							101958	1219				

## 6. ACCOUNTS PAYABLE, ACCRUED AND OTHER LIABILITIES

	SR	2009 SR	₹ in '000s	2009 ₹ in '000s
Accounts payable	2342148	2620203	28012	32622
Accrued Liabilities	1708947	1345637	20439	16752
Due to related parties (Note 10)	249466	249466	2984	3106
Zakat and tax liabilities (Note 9)				
	4300561	4215306	51435	52480

### 7. END-OF-SERVICE INDEMNITIES

The movement in provision is as follows:

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
1st January	1491378	1678462	18568	21703
Provision for the year	141430	150057	1725	1904
Payments during the year	(104380)	(337141)	(1273)	(4278)
31st December	1528428	1491378	18280	18568

## 8. STATUTORY RESERVE

In accordance with the Regulations for Companies in Saudi Arabia, the Company will establish a statutory reserve by the appropriation of 10% of the net income after recovering the accumulated losses until the reserve equals 50% of the share capital. This reserve is not available for dividend distribution.

#### **INCOME TAX** 9.

The movement in zakat and income tax provision is as follows:

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
Zakat:				
1st January	—	—	—	—
Under provision for previous years	—	21769	—	276
Payments made during the year		(21769)		(276)
31st December				
Income Tax:				
1st January	—		—	—
Under provision for previous years	—	23948	—	304
Payments made during the year		(23948)		(304)
31st December				

The Company had taxable losses during the years 2008, 2009 and 2010. Accordingly, no provisions for income tax were made for the said years. Before 2008, the Company was subject to zakat being a mixed company.

During 2009, the DZIT issued final assessments for the years 2003 to 2007, in which the DZIT assessed an additional zakat and income tax liability of SR 0.49 million (₹ 61.28 Lakhs). The Company paid SR 0.05 million (₹ 5.80 Lakhs) and filed an objection against the balance amount. Since the management believes that it will prevail in its objection, no provision for the balance amount has been recorded in the accompanying financial statements.

#### **Outstanding assessments:**

The tax returns for the years 2008 and 2009 are under review by the DZIT.

#### **10. RELATED PARTY TRANSACTIONS**

During the year, the Company transacted with the following related parties

Names	Relationship
Voltas Limited	Shareholder
Metrovol FZE	Shareholder
Voltas Netherlands B.V. (formerly VIL Overseas Enterprises B.V.)	Affiliate

The significant transactions and related approximate amounts are as follows:

	2009			2009	
	SR	SR	₹ in '000s	₹ in '000s	
Subordinated loan (Note 15)	—	11050867	—	137583	
Expenses	_	301500	—	3826	

Due to related parties as of 31st December are comprised of the following:

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
Voltas Limited	195000	195000	2332	2428
Voltas Netherlands B.V. (formerly VIL Overseas Enterprises B.V.)	54466	54466	651	678
	249466	249466	2983	3106

## 11. CONTRACT COSTS

	CONTRACT COSTS				
		60	2009	Ŧ : (000-	2009 ₹ :::: (000-
		SR	SR	₹ in '000s	₹ in '000s
	Material Cost	2268938	5839479	27681	74103
	Sub-contractor cost	729108	955635	8895	12127
	Salaries and benefits	539413	1875850	6581	23805
	Other expenses	6391	3899	78	49
		3543850	8674863	43235	110084
12.	GENERAL AND ADMINISTRATIVE EXPENSES				
			2009		2009
		SR	SR	₹ in '000s	₹ in '000s
	Salaries and benefits	40049	1362401	489	17289
	Rent	300515	539220	3666	6843
	(Reversal of) / Allowance for doubtful debts and write offs	15800	—	193	
	Vehicle expenses	63950	134548	780	1707
	Communication, travel and insurance	48614	92252	593	1171
	Office expenses	174283	286361	2126	3634
	Depreciation	26432	56982	322	723
	Other expenses	264282	495828	3225	6292
	Expenses recovered from a shareholder (Note 10)		(301500)		(3826)
		933925	2666092	11394	33833
13.	OTHER INCOME				
			2009		2009
		SR	SR	₹ in '000s	₹ in '000s
	Gain on Sale of Property and equipment	14500	31350	177	398
	Long outstanding liabilities written back	_	335519	_	4258
	Discount from suppliers on final settlement	2865	605473	35	7683
	Provision of warranty written back	—	123710	_	1570
	Others	53893	39972	657	507
		71258	1136024	869	14416

## 14. TRANSACTIONS WITH MAJOR CUSTOMER

Contract revenue from one (2009: three) customer amounted to approximately SR 2.26 million (₹ 275.72 lakhs) [2009: SR 8.72 million (₹1106.57 lakhs)], which represents approximately 78% (2009: 85%) of the total contract revenue.

## 15. SUBORDINATED LOAN FOR LOSSES

During 2006, the shareholders resolved to provide an interest free loan to the Company amounting to SR 3.25 million (₹ 388.70 Lakhs) as a subordinated loan for losses as the accumulated losses exceeded one-half of the Company's capital. During the years 2007, 2008 and 2009, the shareholders provided additional amounts of SR 0.25 million (₹ 29.90 Lakhs), SR 9 million (₹ 1076.40 Lakhs) and SR 8.50 million (₹ 1016.60 Lakhs), respectively.

Further, during 2009, an amount of SR 1.74 million (₹ 208.10 Lakhs) was transferred from short-term debts to subordinated loans and the shareholders waived a balance of SR 0.81 million (₹ 96.98 Lakhs) due to them. The subordinated loan is not repayable until the accumulated losses are recovered from future profits.

## 16. CREDIT RISK

Credit risk arises from the possibility of asset impairment occurring because counter parties cannot meet their obligations in transactions involving financial instruments.

The Company's credit risk is primarily attributable to its accounts receivable, contract retentions and unbilled revenues. The amounts presented in the balance sheet are net of allowance for doubtful assets, estimated by the Company's management based on prior experience and their assessment of the current environment. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular segment of customers/projects. At the balance sheet date, two customers represent 80% of total contract receivables.

#### 17. OPERATING LEASE ARRANGEMENTS

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
Payments under operating leases recognized as an expense during the year	300515	539220	3666	6843

Operating lease payments represent rentals payable by the Company for certain office properties and accommodation under annual renewable contracts.

#### 18. CONTINGENCIES

As of 31st December, 2010, the Company has outstanding letters of bank guarantee amounting to SR 0.25 million (₹ 29.87 Lakhs) [2009: SR 0.25 million (₹ 31.10 Lakhs)], which were issued in the normal course of business.

## 19. NON-CASH OPERATING AND FINANCING ACTIVITIES

		2009		2009
	SR	SR	₹ in '000s	₹ in '000s
Discount from a supplier	2865	—	35	—
Asset sold to an ex-employee in lieu of his end-of-service	3000	—	37	—
Due to shareholders waived and transferred to subordinated loan for losses	—	810867	—	10095
Short-term debts transferred to subordinated loan for losses	—	1740000	—	21633

## 20. FAIR VALUES

The fair values of the Company's financial assets and liabilities approximate their carrying amounts.

## 21. COMPARATIVE FIGURES

Certain figures for 2009 have been reclassified to conform with the presentation in current year.

Jeddah, 6th April, 2011

Director Mohammed Hanif Patvi

# LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C.

Directors :

P. N. Dhume (Chairman) Shaukat Ali Mir Issa Lalbuksh Al Raisi

## DIRECTORS' REPORT TO THE MEMBERS

The Directors have pleasure in presenting their Annual Report and the Accounts for the period ended 31st December, 2010.

- 2. The financial year of the Company was 1st April to 31st March, each year. In line with the local practice followed by companies in Sultanate of Oman to have calendar year as its financial year, the Company has during the year under review, changed its financial year to coincide with the calendar year. Accordingly, the accounts/ financial statements are for a period of nine months, between 1st April, 2010 and 31st December, 2010. During the period under review, the Company recorded turnover of Omani Rial (RO) 2.208 million and Net Profit of RO 0.482 million. Due to slowdown in the economy, especially in Middle East, execution of the projects were delayed by the Clients, which had an adverse impact on the performance of the Company. Moreover, certain major tenders for projects in Water Management segment were deferred. The situation is now improving and the Company is well poised to have an improved order book position in the near future.
- 3. The present share capital of the Company is RO 150,000. Consequent upon purchase of 11% shareholding of the Company by Voltas, through inter-se transfer of shares amongst the joint venture partners (Voltas Limited and Lalbuksh Contracting & Trading Establishment LLC), Voltas Group has increased its shareholding in the Company from 49% to 60%. The Ministry of Commerce & Industries, Sultanate of Oman has taken on record the change in shareholding and issued the amended Commercial Registration Certificate as on 31st March, 2011. Accordingly, the Company has become a subsidiary of Voltas Limited effective that date. Mr. Shaukat Ali Mir, EVP & Chief Operating Officer Electrical & Mechanical Division, senior executive of Voltas Limited has been inducted as a Director on the Board of the Company.
- 4. The Board has at its Meeting held on 7th April, 2011, decided to increase the paid-up capital of the Company from RO 150,000 to RO 250,000 by capitalizing RO 100,000 from the Reserves. This would allow the Company to secure classification of 'Excellent' grade contractor and facilitate the Company to bid for larger value projects in Water Management segment.
- The Directors recommend dividend of RO 1.519 million (previous year : RO 0.225 million) for the period ended 31st December, 2010, partly from Retained Earnings.
- 6. M/s. RSM & Co., Chartered Accountants, the retiring auditors, being eligible, offer themselves for reappointment.

# AUDITORS' REPORT TO THE SHAREHOLDERS OF LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C.**, which comprise the statement of financial position as at 31st December, 2010, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the period then ended, and a summary of significant accounting policies and other explanatory information set out on pages 2 to 21.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C. as of 31st December, 2010, and of its financial performance and its cash flows for the period then ended in accordance with International Financial Reporting Standards.

For **RSM & Co.** Chartered Accountants

On behalf of the Board of Directors

P. N. Dhume

Muscat, 30th January, 2011

## STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2010

			As at 31-3-2010		As at 31-3-2010
	Notes	RO	RO	₹ in '000s	′₹ in '000s
ASSETS					
NON-CURRENT ASSET					
Property, plant and equipment	3	235980	281528	27466	32998
CURRENT ASSETS					
Inventories	4	75529	63953	8791	7496
Trade and other receivables	5	3437757	3621572	400121	424484
Amounts due from customers for contract work	6	70509	31004	8207	3634
Amounts due from related parties	7	9438	4172	1098	489
Cash and cash equivalents	8	487623	296202	56754	34718
Other current financial assets	9	1673390	1627230	194766	190728
		5754246	5644133	669737	661549
TOTAL ASSETS		5990226	5925661	697203	694547
EQUITY AND LIABILITIES					
MEMBERS' FUNDS					
Share Capital	10	150000	150000	17458	17582
Legal Reserve		50000	50000	5820	5861
General Reserve		850000	850000	98932	99628
Accumulated Profits		2896033	2639341	337069	309357
Equity Funds		3946033	3689341	459279	432428
NON-CURRENT LIABILITIES					
Staff end-of-service gratuity		235243	212435	27380	24900
CURRENT LIABILITIES					
Trade and other payables	11	998501	1431496	116216	167785
Amounts due to customers for contract work	6	226928	75820	26412	8887
Amounts due to a related party	12	_	911	_	107
Provision for tax		583521	515658	67916	60440
		1808950	2023885	210544	237219
TOTAL EQUITY AND LIABILITIES		5990226	5925661	697203	694547

The accompanying notes form an integral part of these financial statements.

**Note**: The Statement of Financial Position has been converted into Indian Rupees @ 1 Omani Riyal (RO) = ₹ 116.39 being the exchange rate prevailing on 31st December, 2010. Previous year figures have been converted @ 1 RO = ₹ 117.21 being the exchange rate prevailing on 31st March, 2010.

## STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010

			2009-10		2009-10
	Notes	RO	RO	₹ in '000s	₹ in '000s
REVENUE		2207635	6023527	257852	751947
Cost of works executed	13	(1342200)	(3715397)	(156769)	(463812)
GROSS PROFIT		865435	2308130	101083	288135
Other operating income	14	10462	88994	1222	11110
Staff costs		(77587)	(193813)	(9063)	(24195)
Director's remuneration		(5800)	(8700)	(677)	(1086)
Depreciation		(91036)	(113531)	(10633)	(14172)
Provision for doubtful debts		(24619)	(217236)	(2875)	(27119)
Other operating expenses	15	(149975)	(144246)	(17517)	(18007)
PROFIT FROM OPERATING ACTIVITIES		526880	1719598	61540	214666
Interest income		29553	51693	3452	6453
Finance costs	16	(6878)	(9065)	(803)	(1131)
NET PROFIT FOR THE PERIOD BEFORE TAX		549555	1762226	64189	219988
Income tax expense for current period		(67863)	(227714)	(7926)	(28427)
Income tax expense for earlier years			(6378)		(796)
NET PROFIT FOR THE PERIOD AFTER TAX		481692	1528134	56263	190765
Other comprehensive income for the period					
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		481692	1528134	56263	190765

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 Omani Riyal (RO) = ₹ 116.80 being the average of the exchange rates prevailing on 31st March, 2010 (1 RO = ₹ 117.21) and as on 31st December, 2010 (1 RO = ₹ 116.39). Previous year figures have been converted into Indian Rupees @ 1 RO = ₹ 124.835 being the average of the exchange rates prevailing on 31st March, 2009 (1 RO = ₹ 132.46) and as on 31st March, 2010 (1 RO = ₹ 117.21).

Muscat, 7th April, 2011

Directors P. N. Dhume Issa Lalbuksh Al Raisi

## STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010

	Share ( RO	Capital ₹ in '000s	Legal F RO	leserve ₹in '000s	General RO	Reserve ₹in'000s	Accumulat RO	ed Profits ₹ in '000s	Tot RO	tal ₹in '000s
As at 1st April, 2009	150000	19869	50000	6623	700000	92722	1471207	194876	2371207	314090
Total comprehensive income for the period	_	_	_	_	_	_	1528134	190765	1528134	190765
Transfer to General Reserve	_	_	_	_	150000	18725	(150000)	(18725)	_	_
Dividends paid	_	_	_	_	_	_	(210000)	(26215)	(210000)	(26215)
As at 31st March, 2010	150000	17582	50000	5861	850000	99628	2639341	309357	3689341	432428
Total comprehensive income for the period after tax	_	_	_	_	_	_	481692	56263	481692	56263
Dividends paid	_	_	_	—	_	—	(225000)	(26280)	(225000)	(26280)
As at 31st December, 2010	150000	17458	50000	5820	850000	98932	2896033	337069	3946033	459279

The accompanying notes form an integral part of these financial statements.

# CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010

		2009-10		2009-10
	RO	RO	₹ in '000s	₹ in '000s
Cash flow from operating activities				
Net profit for the period before tax	549555	1762226	64189	219988
Adjustments for:				
Depreciation	91036	113531	10633	14172
Profit on disposal of property, plant and equipment	(8410)	(3308)	(979)	(388)
Interest income	(29553)	(51693)	(3452)	(6453)
Finance costs	6878	9065	803	1131
Operating profit before changes in operating assets and liabilities	609506	1829821	71194	228450
Decrease/(increase) in trade and other receivables	411529	(815475)	50631	(57179)
Increase/(decrease) in due to/from customers for contract work (net)	111603	(105308)	12952	(14632)
Increase in inventories	(11576)	(18576)	(1295)	(1486)
Decrease/(increase) in trade and other payables	(432995)	124693	(51570)	5313
Increase in staff-end-of service gratuity	22808	26824	2480	314
Related parties balances	(6177)	(8293)	(716)	(1049)
Cash from operating activities	704698	1033686	82020	121158
Taxes paid	(227714)	(98685)	(28427)	(11567)
Net cash from operating activities (A)	476984	935001	55516	109591
Cash flow from investing activities				
Interest received	29553	51693	3452	6453
Increase in time deposit	(46160)	(460331)	(4038)	(36160)
Purchase of property, plant and equipment	(45493)	(58253)	(5313)	(7272)
Proceeds from disposal of property, plant and equipment	8415	3311	983	413
Net cash (used in) investing activities (B)	(53685)	(463580)	(6248)	(54336)
Cash flow from financing activities				
Finance costs paid	(6878)	(9065)	(803)	(1131)
Dividends paid	(225000)	(210000)	(26280)	(26215)
Net cash (used in) financing activities (C)	(231878)	(219065)	(26988)	(25677)
Net increase in cash and cash equivalents (A+B+C)	191421	252356	22036	28910
Cash and cash equivalents at beginning of period	296202	43846	34718	5808
Cash and cash equivalents at end of period	487623	296202	56754	34718

The accompanying notes form an integral part of these financial statements.

#### 1. LEGAL STATUS AND PRINCIPAL BUSINESS ACTIVITIES

- (a) LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C. is a limited liability company, registered under the commercial laws of the Sultanate of Oman.
- (b) The parent company is Lalbuksh Contracting and Trading Establishment L.L.C.
- (c) The Company is engaged in drilling, irrigation and landscaping activities and construction of water treatment plants.
- (d) The financial statements are prepared in Rials Omani, which is the functional and presentation currency.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with International Financial Reporting Standards, including International Accounting Standards and Interpretations, issued or adopted by the International Accounting Standards Board, and which are effective for the current accounting period, and the applicable requirements of the Oman Commercial Companies Law. The significant accounting policies adopted, that have been consistently applied, are as follows:

#### (a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment. Depreciation is calculated on straight-line basis to write off the cost of property, plant and equipment less their estimated residual value, where material, in equal annual instalments over their estimated useful lives. Depreciation has been calculated from the date of acquisition at the following rates:

Porta cabins	15.00%
Capital equipment and accessories	15.00%
Furniture and fixtures	33.33%
Equipment	15.00%
Vehicles	33.33%

#### (b) Impairment

The carrying amounts of the financial and non-financial assets are reviewed at each year end to determine whether there is any indication of impairment. If any such indication exists, their recoverable amount is estimated. An impairment loss is recognised in the statement of comprehensive income whenever the carrying amount of the asset exceeds its recoverable amount.

#### (c) Inventories

Inventories are stated at lower of cost and net realisable value after making due allowance for obsolete and slow moving inventories. Cost is determined on First-in First-out (FIFO) basis and comprises of invoice value plus applicable landing charges. Net realisable value is based on estimated selling price less any estimated cost of completion and disposal.

#### (d) Trade receivable

Bad debts are written off or fully provided for as they arise and provision is made for all doubtful debts.

## (e) Amounts due from/to customers for contract work

- Amounts due from/to customers for contract work is the net amount of :
- (i) contract costs comprising of cost of materials, labour, sub-contract and attributable overheads, plus recognised profits, less
- (ii) the sum of recognised losses and progress billings.

#### (f) Cash and cash equivalents

Cash and cash equivalents comprise cash, bank current and smart card accounts and deposits free of encumbrance with a maturity date of three months or less from the date of deposit.

#### (g) Trade and other payables

Liabilities are recognised for amounts to be paid for goods or services received, whether billed by the suppliers or not, to the extent of goods or services certified by the Company.

#### (h) Taxation

Provision for income tax has been made on the basis of the Company's net taxable profit arrived at by making suitable adjustments for likely disallowances as per the past completed income tax assessments to the net profit as per the financial statements and applying the income tax rate specified in the Income Tax Law in Oman. Additional tax liability that may arise in future on completion of pending income tax assessments for the tax years 2006 to 2010 is not expected to be material to the Company's financial position, and would be paid for and accounted in the financial statements of the year in which the income tax assessments are completed.

#### (i) Employees benefit costs

The Company contributes to the Social Security Scheme under Royal Decree 72/91 (Defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with Omani Social Insurance Law 1991) for Omani employees, administered by the Government of Sultanate of Oman.

Accruals for employees benefits comprising of leave salary, passage and end-of-service gratuity for non-Omani employees is in accordance with Company's rules and is based on the liability, which would arise if the employment of all staff were terminated at the year-end. The total expense recognised in the statement of comprehensive income for staff, end-of-service benefits amounts to RO 32860 (₹ 3824575) [previous year: RO. 51860 (₹ 6078511)].

#### (j) Legal Reserve

Legal Reserve is created by appropriating 10% of the net profit for the period as required by Article 154 of the Commercial Companies Law of Oman 1974. The Company has resolved to discontinue such annual transfers as the reserve totals 33.33% of the paid up share capital. The reserve is not available for distribution.

#### (k) General Reserve

General Reserve is created by appropriating a portion of the net profit for the period. The Reserve is available for distribution.

#### (I) Revenue

#### **Revenue recognition on contracts**

Contract revenues are recognised on percentage of completion method. When the outcome of a contract can be estimated reliably, contract revenue and contract costs associated with the contract are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at period end. Contract billings are recorded on the basis of progress bills prepared by the Company's engineers and are considered as revenue to the extent that they are probable of being certified and recovered.

The stage of completion is determined on the basis of progress on each contract measured by reference to proportion that contract costs incurred for work performed to date bear to the estimated total contract costs. Conservative proportion of the profit estimated by directors to be earned on completion of the contracts is considered by reference to the work completed at the period-end. Losses, if any, on jobs not completed are provided for when identified.

#### Sales

Sales represents net amount invoiced for goods delivered and services rendered during the period.

#### Interest

Interest income is recognised on a time proportion basis.

#### (m) Finance costs

Finance costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Other finance costs are recognised as an expense in the period in which they are incurred.

#### (n) Foreign currencies

Transactions in foreign currencies are translated into Rials Omani and recorded at the rates of exchange ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Rials Omani at the rates of exchange ruling at the year end. The resultant exchange gains and losses are recognised in the statement of comprehensive income.

#### (o) **Operating lease rentals**

Operating lease rentals are recognised as an expense on a straight-line basis over the lease term.

#### (p) Financial instruments

- Financial instruments of the Company comprise trade and other receivables, cash and cash equivalents, trade and other payables, amounts due from/to related parties and members, amounts due from/to customers for contract work, bank fixed deposits.
- Financial assets and financial liabilities are recognised when, and only when, the Company becomes a party to the contractual provisions
  of the instrument. Financial assets are de-recognised when, and only when, contractual rights to receive cash flows expire or when
  substantially all the risks and rewards of ownership have been transferred. Financial liabilities are de-recognised when, and only when,
  they are extinguished, cancelled or expired.
- Financial assets that have fixed or determinable payments and for which there is no active market, are stated at cost or, if the impact is material, at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of impairment losses. Impairment losses and reversals thereof are recognised in the statement of comprehensive income.
- Financial liabilities, are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

#### (q) Significant judgements and key assumptions

(i) The significant judgements made in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are as follows:

#### Impairment

At each year end, management conducts an assessment of property, plant, equipment, and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do

exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, the assets are written down to their recoverable amount.

(ii) Key assumptions made concerning the future and other key sources of estimation uncertainty at the year end, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the periods in which the estimate is revised and in any future periods affected:

#### Carrying values of property, plant and equipment

The useful lives and residual values of fixed assets are estimated based on intended use of assets and their economic lives. Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

#### Inventory provisions

Management regularly undertakes a review of the Company's inventory, in order to assess their likely realization proceeds, technological changes, age, likely obsolescence, the rate at which the materials are being sold and the physical damage. Based on the assessment, assumptions are made as to the level of provisioning required.

#### Doubtful debts

Management regularly undertakes a review of the amounts of receivables owed to the Company either from customers or from related parties, and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates, extent of confirmations, and assessed creditworthiness of the debtor. Based on the assessment, assumptions are made as to the level of provisioning required.

#### Impairment

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

#### Staff end-of-service gratuity

The Company computes the liability to staff end-of-service gratuity assuming that all employees were to leave as at the year end. The management is of the opinion that no significant difference would have arisen had the liability been calculated on an actuarial basis as salary inflation and discount rates are likely to have approximately equal and opposite effects.

#### Contract work in progress

Contract revenues on contracts in progress at the year end are recognised on a percentage of completion basis, that requires the management to estimate the costs expected to be incurred in future to complete the contracts. Further, profits on contracts in progress is recognised only when the final outcome can be reliably estimated.

#### Contract matters

In the contracting industry, there are various contractual matters relating to possible penalties for delays in job completion, claims of suppliers/subcontractors, work disputes, recovery of uncertified contract/variation work dues, expected costs during job warranty and defect liability period etc, that are subject to various sources of uncertainties and future negotiations. The management regularly reviews, estimates and suitably accounts for the possible financial impact of such contractual matters based on their assessment, past experience and available information.

#### (r) Adoption of new International Financial Reporting Standards

The following International Financial Reporting Standards, amendments thereto and Interpretations that are assessed by management as likely to have an impact on the financial statements have been issued by the IASB prior to the date the financial statements were authorised for issue but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods. It is anticipated that their adoption in the relevant accounting periods will have an impact only on presentation and disclosures within the financial statements:

IAS 24: Related Party Disclosures (1st January, 2011)

IFRS 9: Financial Instruments (1st January, 2013)

Improvements to IFRS

- IFRS 7: Financial Instruments: Disclosures (1st January, 2011)
- IAS 1: Presentation of Financial Statements (1st January, 2011)

Amendments to IFRS 7: Disclosures - Transfers of Financial Assets (1st July, 2011)

## 3. PROPERTY, PLANT AND EQUIPMENT

4.

5.

•	PROPERTI, PLANT AND EQUIPM		Cabins	Capital ec		Furniture and equ		Veh	icles	Тс	otal
		RO	₹ in '000s	RO	₹ in ′000s	RO	₹ in ′000s	RO	₹in ′000s	RO	₹ in ′000s
	Cost										
	As at 1st April, 2010	22237	2606	1214746	142380	80311	9413	548618	64304	1865912	2 218703
	Additions	_	_	28238	3298	11404	1332	5851	683	45493	3 5313
	Disposals	_	_	(12500)	(1460)	(385)	(45)	(19564)	(2285)	(32449	) (3790)
	As at 31st December, 2010	22237	2588	1230484	143216	91330	10630	534905	62258	1878956	5 218692
	Accumulated depreciation										
	As at 1st April, 2010	20835	2442	1032076	120970	59343	6956	472130	55338	1584384	185706
	Depreciation for the period	496	58	47660	5567	5556	649	37324	4359	91036	5 10633
	Adjustment relating to										
	disposals			(12499)	(1460)	(384)	(45)	(19561)	(2285)	(32444	) (3790)
	As at 31st December, 2010	21331	2483	1067237	124216	64515	7509	489893	57018	1642976	5 191226
	Net book value										
	As at 31st March, 2010	1402	164	182670	21411	20968	2458	76488	8965	281528	3 32998
	As at 31st December, 2010	906	105	163247	19000	26815	3121	45012	5239	235980	27466
	Porta cabins and equipments are	on land ov	wned by the	member co	mpany.						
							21 3	As at			As at
						RO	51-3	3-2010 RO	₹in ′0	00s	31-3-2010 ₹ in ′000s
	INVENTORIES					no		no			
	Materials					148529	1	36953	172	287	16052
	Less: Provision for slow moving in	ventories				(73000)		73000)	(84		(8556)
						75529		63953		<u> </u>	7496
	The movements in provision for slo	w moving	inventories	are as follow	/s:					_ =	
	·	5	, ,					As at			As at
							31-3	3-2010			31-3-2010
						RO		RO	₹ in ′0	00s	₹ in ′000s
	Opening balance					73000		73000	84	196	8556
	Provision made										
	Closing balance					73000		73000	84	196	8556
							21 3	As at 3-2010			As at 31-3-2010
						RO	51-3	RO	₹in ′0	000	₹ in ′000s
	TRADE AND OTHER RECEIVABLE	S				NO		NO		005	X III 0005
	Contract debtors					2913403	33	42443	3390	91	391768
	Retentions					337321	2	82717	392	261	33137
						3250724	36	25160	3783	352	424905
	Provision for doubtful debts					(355734)	(33	31115)	(414	04)	(38810)
						2894990		94045	3369		386095
	Advances to staff					8093		5974	9	942	700
	Prepaid expenses					9625		8871	11	20	1040
	Advance tax					515600	2	87886	600	011	33743
	Deposits					4430		3170	5	516	372
	Interest accrued on bank fixed de	oosit				5254		21861	6	512	2562
	Other receivables					165		165		19	19
						3438157	36	21972	4001		424531
	Provision for doubtful receivables					(400)		(400)		<u>47)</u> _	(47)
						3437757	36	21572	4001	= =	424484

## 5. TRADE AND OTHER RECEIVABLES (contd.)

The movements in the provision for doubtful debts account are as follows:

RO	As at 31-3-2010 RO	₹in ′000s	As at 31-3-2010 ₹ in ′000s
331115	182349	38810	24154
24619	217236	2875	27119
	(68470)		(8547)
355734	331115	41404	38810
	331115 24619	31-3-2010         RO       RO         331115       182349         24619       217236          (68470)	31-3-2010       RO     RO     ₹ in '000s       331115     182349     38810       24619     217236     2875

There is no movement in provision for doubtful receivables account.

• An age analysis of trade receivables that are past due but not impaired is as follows:

		As at		As at
		31-3-2010		31-3-2010
	RO	RO	₹ in ′000s	₹ in ′000s
6 months to 1 period	1134955	83789	132097	9821
Over 1 period	82510	230223	9603	26984
	1217465	314012	141700	36805

An analysis of trade receivables considered to be impaired due to non-recovery or perceived difficulty in recovery is as follows:

		As at 31-3-2010		As at 31-3-2010
	RO	RO	₹ in ′000s	₹ in ′000s
Gross value	355733	331115	41404	38810
Provision	355733	331115	41404	38810
Carrying value				
Trade receivables not past due and not impaired	1677526	2980033	195247	349290

			2009-10		2009-10
		RO	RO	₹ in ′000s	₹ in ′000s
6.	CONTRACTS IN PROGRESS				
	Contract costs incurred plus recognised profits less recognised losses	1634430	2640244	190231	309463
	Progress billings	1790849	2685060	208437	314716
	Retentions receivable	74750	114866	8700	13463

		RO	As at 31-3-2010 RO	₹ in ′000s	As at 31-3-2010 ₹ in ′000s
7.	AMOUNTS DUE FROM RELATED PARTIES				
	Lalbuksh Contracting & Trading Establishment L.L.C.	9438	4124	1098	483
	Al-Salam Farm	_	48	_	6
		9438	4172	1098	489

8.	CASH AND CASH EQUIVALENTS	RO	As at 31-3-2010 RO	₹ in ′000s	As at 31-3-2010 ₹ in ′000s
	Bank balances:				
	Current accounts	486838	294591	56663	34529
	Smart card balances	785	1338	91	157
		487623	295929	56754	34686
	Cash on hand		273		32
		487623	296202	56754	34718

The credit facilities from a bank are secured by way of:

(a) Lien on fixed deposits of RO 365907 (₹ 42587916) with the bank.

(b) Personal guarantees of RO 850000 (₹ 98931500) from the Legal heirs of Late Lalbuksh Essa Al Raisi (signed by power of attorney holder, Mr. Issa Lalbuksh Essa Al Raisi).

			As at 31-3-2010		As at 31-3-2010
		RO	RO	₹ in ′000s	₹ in ′000s
9.	OTHER CURRENT FINANCIAL ASSETS				
	Fixed deposits with banks	1673390	1627230	194766	190728

Fixed deposits of RO 365907 (₹ 42587916) [previous year: RO 121262 (₹ 14213119)] are pledged with banks as security against credit facilities.

## 10. SHARE CAPITAL

The share capital comprises 150000 shares of face value RO 1/- each, fully paid.

11.	TRADE AND OTHER PAYABLES	RO	As at 31-3-2010 RO	₹ in ′000s	As at 31-3-2010 ₹ in ′000s
	Trade payables	580685	718689	67586	84237
	Accruals	398008	693269	46324	81258
	Other payables	19808	19538	2306	2290
		998501	1431496	116216	167785
12.	AMOUNTS DUE TO A RELATED PARTY	RO	As at 31-3-2010 RO	₹ in ′000s	As at 31-3-2010 ₹ in ′000s
	Voltas Limited, India (member company)		911		107
40		RO	2009-10 RO	₹ in ′000s	2009-10 ₹ in ′000s
13.	COST OF WORKS EXECUTED	411400	1711206	49963	212642
	Materials consumed	411499	1711396	48063	213642
	Labour expenses	479940	754866	56057	94234
	Sub contract expenses	157837	680148	18435	84906
	Other direct expenses	292924	568987	34214	71030
		1342200	3715397	156769	463812

## NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010 (contd.)

		RO	2009-10 RO	₹ in ′000s	2009-10 ₹ in ′000s
14.	OTHER OPERATING INCOME				
	Excess provision for doubtful debts written back	_	68470	_	8548
	Profit on disposal of property, plant and equipment	8410	3308	982	413
	Miscellaneous income	2052	17216	240	2149
		10462	88994	1222	11110
		RO	2009-10 RO	₹ in ′000s	2009-10 ₹ in ′000s
15.	OTHER OPERATING EXPENSES				
	Rent	25511	18381	2980	2295
	Repairs and maintenance	17740	11868	2072	1482
	Insurance	29420	25496	3436	3183
	Electricity and water charges	12094	15456	1412	1929
	Telephones, fax and postage	13621	14977	1591	1870
	Travelling and conveyance	13652	19695	1595	2459
	Vehicle expenses	1925	1288	225	160
	Advertisement and business promotion expenses	4741	6812	554	850
	Miscellaneous expenses	31271	30273	3652	3779
		149975	144246	17517	18007
		RO	2009-10 RO	₹ in ′000s	2009-10 ₹ in ′000s
16.	FINANCE COSTS				
	Bank charges	6878	9065	803	1131

### 17. DIVIDENDS

Dividend paid of RO 225000 (₹ 26280000) [previous year: RO 210000 (₹ 26215350)] represents a dividend per share of RO 1.500 (previous period: RO 1.400).

Dividend proposed of RO 1518750 (₹ 177390000) for the current period represents dividend per share of RO 10.125.

### 18. RELATED PARTIES

The Company enters into transactions with parties that fall within the definition of a related party as contained in International Accounting Standard 24: Related Party Disclosures. The management considers such transactions to be in the normal course of business. Related parties comprise parent company, companies under common ownership and/or common management control and members. The balances with related parties at the year end have been separately disclosed in the financial statements.

The nature of significant related party transactions and the amounts involved are as follows:

				1-4-2010		1-4-2010	
				to		to	
	Parent		Other related	31-12-2010	2009-10	31-12-2010	2009-10
	company	Directors	parties	Total	Total	Total	Total
	RO	RO	RO	RO	RO	₹ in ′000s	₹ in ′000s
Rent expense	—	12030	3706	15736	15021	1838	1875
Purchase of materials and services	_	_	_	_	5268	—	658
Director's remuneration	_	5800	_	5800	8700	677	1086

### NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010 (contd.)

#### 19. TAXATION

The reconciliation between the income tax expense on the accounting profit and income tax expense in the statement of comprehensive income is as follows:

	RO	2009-10 RO	₹ in ′000s	2009-10 ₹ in ′000s
Tax on accounting profit of RO 549555 (₹ 64188024) [previous year: RO 1762226 (₹ 219987483)] at applicable tax rates	64403	207867	7522	25949
Add/less tax effect of:				
Expenses disallowable	185	168	22	21
Profit on sale of property, plant and equipment not considered as taxable income for tax purposes	(1009)	(397)	(118)	(50)
Provisions made/(reversed) (net) for doubtful debts and inventories not considered as deductible expense for tax purposes	2954	17852	345	2229
Depreciation adjustment based on depreciation rates as per tax law	1330	2224	155	278
Tax expense per statement of comprehensive income	67863	227714	7926	28427

#### 20. FINANCIAL INSTRUMENTS

The management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed. The primary risks to which the business is exposed comprise credit, currency, liquidity and cash flows interest rate risks.

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up. As part of the Company's credit risk management, where it is considered necessary, such receivables are covered by letters of credit or bank guarantees in favour of the Company, issued by reputed financial institutions.

The Company buys goods and services in foreign currencies. Exposure is minimised where possible by denominating such transactions in US dollars to which the Rials Omani is pegged.

Management continuously monitors its cash flows to determine its cash requirements and makes comparison with its funded and un-funded facilities with banks in order to manage exposure to liquidity risk.

Exposures to the aforementioned risks are detailed below:

#### (a) Credit, interest rate and exchange rate risk exposures

#### **Credit risk**

Financial assets which potentially expose the Company to credit risks and concentrations of credit risk comprise principally, bank current, fixed and time deposit accounts, amounts due from related parties, and trade and other receivables. The maximum credit risk exposure of financial assets recognised in the statement of financial position approximate to the carrying amount of the assets net of provisions.

The Company's bank current, fixed and time deposit accounts are placed with reputed financial institutions. Contract debtors are stated net of provision for doubtful debts. As at the period end, RO 2265955 (₹ 263734502) constituting 70% [previous year: RO 2878676 (₹ 337409614) constituting 79%] of contract debtors and retentions are due from two debtors (previous year: two debtors). As at period end, an amount of RO 1131119 (₹ 131650940) i.e. 19.60% [previous year: RO 926133 (₹ 108552049) i.e. 16.41%] of the current assets and RO 1029733 (₹ 119850624) i.e. 17.9% [previous year: RO 996664 (₹ 116818987) i.e. 17.66%] of the current assets is receivable from two reputed banks (previous year: two reputed banks) respectively who have confirmed their balances payable to the Company. There are no other significant concentrations of credit risk with any single debtor or group of companies or to debtors outside the industry and the country in which the Company operates.

#### Interest rate risk

The Company's fixed deposits are at interest rates of 0.5% to 3.13% per annum (previous year: 2% - 4.25% per annum). Most of the other financial assets and liabilities are non-interest bearing. Reasonably possible changes to interest rates at the period end are unlikely to have a significant impact on profit or equity.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED 31ST DECEMBER, 2010 (contd.)

#### Exchange rate risk

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in Rials Omani or UAE Dirhams/US Dollars to which the Rial Omani is fixed except for the following accounts:

Currency	Due to member company				
		As at		As at	
		31-3-2010		31-3-2010	
	RO	RO	₹in '000s	₹ in '000s	
Indian Rupees	Nil	911	Nil	107	

Reasonably possible changes to exchange rates at the period end are unlikely to have a significant impact on profit or equity.

#### (b) Fair values

The fair values of the Company's financial assets and financial liabilities approximate to their carrying values net of provisions.

#### **Liquidity risk**

The Company limits its liquidity risk by ensuring that adequate bank facilities are available to enable it to meet its obligations as they fall due for payment. The maturity analysis of the Company's financial liabilities as at the period end is given below:

	RO	As At 31-3-2010 RO	₹in '000s	As At 31-3-2010 ₹ in '000s
Other non-current liabilities	235243	212435	27380	24899
Trade and other payables	998501	1431496	116216	167786
Amounts due to customers for contract work	226928	75820	26412	8887
Amount due to a member	—	911	_	107
Provision for tax (net of advance tax)	67921	227772	7905	26697
	1528593	1948434	177913	228376
	RO	As At 31-3-2010 RO	₹in '000s	As At 31-3-2010 ₹ in '000s
. CONTINGENT LIABILITIES				
Banker's letters of guarantee	1089586	818279	126817	95910

As is common in the contracting industry, there are certain ongoing pending matters under negotiations with the clients/consultants relating to possible penalties for delays in job completion, claim of suppliers/subcontractors not accepted by the Company, work disputes, recovery of uncertified contract/variation work dues, etc., whose actual occurrence and financial impact cannot be ascertained at the present stage.

#### 22. CAPITAL RISK MANAGEMENT

21.

The Company's objectives when managing capital are to ensure that the Company continues as a going concern, maintains an optimal capital structure to reduce the cost of capital, and to provide the shareholders with a rate of return on their investment commensurate with the level of risk assumed. Capital comprises equity funds as presented in the statement of financial position. Debt comprises total amounts owing to third parties, net of cash and cash equivalents.

#### 23. COMPARATIVE FIGURES

Current period figures are for nine months only and therefore are not comparable with previous year's figures, which are for twelve months.

# SIMTO INVESTMENT COMPANY LIMITED

Directors :

Sanjay Johri P. D. Karkaria Anil George (w.e.f. 11-5-2011) M. M. Miyajiwala (upto 10-5-2011)

## **DIRECTORS' REPORT**

#### TO THE MEMBERS

The Directors present their Twenty-Seventh Annual Report and the Accounts for the year ended 31st March, 2011.

- 2. The Company has earned income of ₹ 126.71 lakhs and net profit of ₹ 76.19 lakhs for the year ended 31st March, 2011 as compared to income of ₹ 91.91 lakhs and net profit of ₹ 86.84 lakhs in the previous year.
- 3. The Company had no employee of the category indicated under Section 217(2A) of the Companies Act, 1956 and the particulars with respect to conservation of energy, technology absorption and foreign exchange earnings and outgo are not applicable to the Company.
- 4. Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:
  - (a) in the preparation of the annual accounts, the applicable accounting standards have been followed;
  - (b) appropriate accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2011 and of the profit of the Company for the year ended 31st March, 2011;
  - proper and sufficient care have been taken for the maintenance of adequate records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
  - (d) the annual accounts have been prepared on a going concern basis.
- 5. Mr. Anil George was appointed as a Director of the Company in the casual vacancy caused on the Board by resignation of Mr. M. M. Miyajiwala. In accordance with the provisions of the Companies Act, 1956, Mr. Anil George would hold office only till the date of the forthcoming Annual General Meeting and Notice under Section 257 has been received from a member proposing his appointment as Director of the Company.
- 6. As required by Section 383A(1) of the Companies Act, 1956 read with the Companies (Compliance Certificate) Rules, 2001, a 'Compliance Certificate' issued by a Practicing Company Secretary and forming part of the Directors' Report, is annexed hereto.
- M/s. S. A. Buhariwalla & Co., Chartered Accountants, the retiring Auditors of the Company, being eligible, offers themselves for reappointment.

On behalf of the Board of Directors

Mumbai,	10th May, 2011	

## SECRETARIAL COMPLIANCE CERTIFICATE TO THE MEMBERS OF SIMTO INVESTMENT COMPANY LIMITED

I have examined the registers, records and papers of **SIMTO INVESTMENT COMPANY LIMITED** as required to be maintained under the Companies Act, 1956, (the Act) and the rules made thereunder and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended 31st March, 2011. In my opinion and to the best of my information and according to the examinations carried out by me and explanations furnished to me by the Company, its officers and agents, I certify that in respect of the aforesaid financial year:

- 1. The Company has kept and maintained all registers as stated in Annexure 'A' to this certificate, as per the provisions of the Act and the rules made thereunder and all entries therein have been duly recorded.
- 2. The Company has filed the forms and returns as stated in Annexure 'B' to this certificate, with the Registrar of Companies within the time prescribed under the Act and the rules made thereunder.
- The Company has the minimum prescribed paid-up capital as applicable to public limited company and the comments relating to restrictive conditions specified under Section 3(1)(iii) of the Act are not required.
- 4. The Board of Directors duly met four times respectively on 20th April, 2010, 13th July, 2010, 14th October, 2010 and 14th January, 2011 in respect of which meetings, proper notices were given and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose.
- 5. The Company was not required to close its Register of Members during the financial year.
- 6. The Annual General Meeting for the financial year ended 31st March, 2010 was held on 19th July, 2010 after giving due notice to the members of the Company and the resolutions passed thereat were duly recorded in the Minutes Book maintained for the purpose.
- 7. No Extraordinary General Meeting was held during the financial year.
- 8. The Company has not advanced any loans to its directors or persons or firms or companies referred to under Section 295 of the Act.
- 9. The Company has not entered into any contracts falling within the purview of Section 297 of the Act.

Sanjay Johri

P. D. Karkaria Directors

- 10. The Company was not required to make any entries in the Register maintained under Section 301 of the Act.
- 11. As there were no instances falling within the purview of Section 314 of the Act, during the financial year under scrutiny, the Company has not obtained any approvals from the Board of Directors, Members or Central Government, as the case may be.
- 12. The Company has not issued any duplicate share certificates during the financial year.
- 13. The Company:
  - has delivered the certificate on lodgement thereof for transfer of shares in accordance with the provisions of the Act. There was no allotment/transmission of shares during the financial year.
  - has not deposited any amount in a separate Bank Account as no dividend was paid during the financial year.
  - (iii) was not required to post dividend warrants to any member of the Company as no dividend was declared during the financial year.
  - does not have any unpaid/unclaimed dividend outstanding for seven years and hence, the requirement of transfer to the Investor Education and Protection Fund does not arise.
  - (v) has complied with the provisions of Section 217 of the Act.
- The Board of Directors of the Company is duly constituted. Effective 20th April, 2010, Mr. Sanjay Johri was appointed as an Additional Director of the Company. Mr. A. Soni resigned as a Director of the Company effective 20th April, 2010.
- The Company has not appointed any Managing Director/Wholetime Director/Manager during the financial year.
- 16. The Company has not appointed any Sole Selling Agents during the financial year.
- 17. The Company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director prescribed under the various provisions of the Act, during the financial year.
- The Directors have disclosed their interest in other firms/companies to the Board of Directors pursuant to the provisions of the Act.
- 19. The Company has not issued any shares, debentures or other securities during the financial year.
- 20. The Company has not bought back any shares during the financial year.

- 21. There are no Preference Shares issued by the Company due for redemption.
- 22. There were no transactions necessitating the Company to keep in abeyance the rights of dividend, rights shares and bonus shares pending registration of transfer of shares.
- 23. The Company has not invited/accepted any deposits including any unsecured loans within the purview of Section 58A of the Act during the financial year.
- 24. The Company has not made any borrowings during the financial year ended 31st March, 2011.
- 25. The Company had not given any loans nor given any guarantees or provided securities to other bodies corporate.
- 26. The Company has not altered the provisions of the Memorandum of Association with respect to the situation of the Company's Registered Office from one State to another during the year under scrutiny.
- 27. The Company has not altered the provisions of the Memorandum of Association of the Company with respect to the Objects of the Company during the year under scrutiny.
- 28. The Company has not altered the provisions of the Memorandum of Association of the Company with respect to the name of the Company during the year under scrutiny.
- 29. The Company has not altered the provisions of the Memorandum of Association with respect to the share capital of the Company during the year under scrutiny.
- 30. The Company has not altered its Articles of Association during the financial year.
- 31. There was no prosecution initiated against or show cause notice received by the Company and no fine or penalty or any other punishment was imposed on the Company during the financial year, for offences under the Act.
- 32. The Company has not received any money as security from its employee during the financial year.
- 33. As explained to us, since there is only one employee, the question of payment of Provident Fund and Employees' State Insurance dues does not arise.

Mumbai, 18th April, 2011

# ANNEXURE 'A'

REGISTERS AS MAINTAINED BY THE COMPANY		SECTION OF THE COMPANIES ACT, 1956			SECTION OF THE COMPANIES ACT, 1956	
1.	Register of Share Application & Allotment	u/s 75	5.	Register of Directors' Shareholding	u/s 307	
2.	Register of Members	u/s 150	6.	Register of Charges	u/s 143	
3.	Register of Transfers	u/s 108	7.	Register of Contracts	u/s 301	
4.	Register of Directors	u/s 303	8.	Disclosures of Interest	u/s 301(3)	

## ANNEXURE 'B'

# FORMS AND RETURNS FILED BY THE COMPANY WITH REGISTRAR OF COMPANIES, REGIONAL DIRECTOR, CENTRAL GOVERNMENT OR OTHER AUTHORITIES DURING THE FINANCIAL YEAR ENDED ON 31ST MARCH, 2011.

Sr. No.	Forms/Returns	Section	Purpose	Date of filing	Whether filed within prescribed time	If delay in filing, whether requisite additional fee paid
1.	Form No. 32	303	Changes in Directorate	19-5-2010	Yes	—
2.	Form No. 20B with Annual Return	159	For the year ended 31-3-2010	2-9-2010	Yes	_
3.	Form No. 23AC with Balance Sheet and Form No. 23ACA with Profit and Loss Account	220	-do-	18-8-2010	Yes	_
4.	Form No. 66 with Compliance Certificate	383A	-do-	18-8-2010	Yes	_
5.	Form No. 32	303	Appointment of a Director upon ceasing to be Additional Director at AGM	18-8-2010	Yes	_

### R. C. THAWANI

Company Secretary C.P.: 4197

Mumbai, 18th April, 2011

#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF SIMTO INVESTMENT COMPANY LIMITED

- We have audited the attached Balance Sheet of SIMTO INVESTMENT COMPANY LIMITED as at 31st March, 2011 and the Profit and Loss Account of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we give in the Annexure a statement on the matters specified in paragraph 4 of the said Order, to the extent applicable to the Company.
- Further to our comments in the Annexure referred to in paragraph 3 above, we report that;
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, the Company as required by law has kept proper books of account so far as it appears from our examination of those books;
  - (c) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in compliance with Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
  - (e) On the basis of written representations received from the Directors and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2011 from being appointed as a Director under Section 274(1)(g) of the Companies Act, 1956;
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
    - (ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
    - (iii) in case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### For S. A. BUHARIWALLA & CO.

Chartered Accountants (Registration No. 101615W)

Mumbai, 10th May 2011

N. S. Buhariwalla Membership No. 43963

## **ANNEXURE TO THE AUDITORS' REPORT**

(Referred to in paragraph 3 of our report of even date)

As required by the Companies (Auditors Report) Order, 2003, we report below on the matters specified in paragraph 4 of the said Order:

- 1. As the Company did not have any fixed assets, all matters relating to fixed assets referred to in the Order are not applicable.
- 2. Matters relating to inventories referred to in the Order are not applicable to the Company.
- The Company has neither taken nor granted any loans from/to companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- 4. There is adequate internal control system commensurate with the size of the Company and the nature of its business in regard to purchase/ sale of investments. As the Company has no fixed assets or inventory, the question of commenting on the internal control system in this regard, does not arise.
- There were no transactions that need to be entered in the register maintained under Section 301 of the Companies Act, 1956.
- 6. The Company had applied for registration as provided in Section 45-IA of the Reserve Bank of India Act, 1934 which has been granted by Reserve Bank of India.
- 7. The Company had passed a Resolution for non-acceptance of public deposits. No public deposits were accepted during the year.
- 8. The Company has complied with the prudential norms relating to income recognition, accounting standards, assets classification and provisioning for bad and doubtful debts as applicable to it.
- 9. In our opinion, the Company has an adequate internal audit system commensurate with the size and nature of its business.
- 10. The Central Government has not prescribed the maintenance of cost records under Section 209(1)(d) of the Act and therefore the question of maintaining these records does not arise.
- 11. Since the Company has only one employee, the question of depositing Provident Fund and Employees State Insurance Fund dues with the appropriate authorities does not arise. There was no undisputed amount payable in respect of income tax, outstanding as at 31st March, 2011 for a period exceeding six months from the date it became payable.
- 12. The Company has no accumulated loss as at 31st March, 2011. The Company has not incurred cash losses during the current financial year and in the immediately preceding financial year.
- 13. The Company has not borrowed any funds from banks or financial institutions or in the form of debentures and therefore, the question of commenting on the repayment of any dues in this regard does not arise.
- 14. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities and therefore, the question of maintenance of records in respect thereof, does not arise.
- 15. As the Company is not a chit fund, nidhi or mutual benefit fund / society, the question of application of any special statute does not arise.
- 16. The Company has maintained proper records of the transactions/contracts in respect of its dealings in shares, securities and other investments and timely entries have been made therein. All the shares and other investments of the Company have been held by the Company in its own name except in one case where the Company is holding beneficial rights in shares pending transfer thereof.
- 17. The Company has not given any guarantee for loans taken by others from banks or financial institutions.
- 18. The Company has not taken any term loans.
- 19. The Company has not raised any funds during the year.
- 20. The Company has not made any preferential allotment of shares during the year.
- 21. The Company has not issued any debentures during the year.
- 22. The Company has not raised any money through public issue during the year.
- 23. No fraud on or by the Company has been noticed or reported during the year.

#### For S. A. BUHARIWALLA & CO.

Chartered Accountants (Registration No. 101615W)

> N. S. Buhariwalla Membership No. 43963

## **BALANCE SHEET AS AT 31ST MARCH, 2011**

			Schedule	₹ in '000s	₹ in '000s	As at 31-3-2010 ₹ in '000s
SOL	IRCES	OF FUNDS				
1.	SHA	ARE CAPITAL	А		15299	15299
2.	RES	ERVES AND SURPLUS	В		130256	122637
			TOTAL		145555	137936
APP	LICAT	TION OF FUNDS				
3.	INV	ESTMENTS	С		145406	135438
4.	CUF	RRENT ASSETS, LOANS AND ADVANCES				
	(A)	Current Assets				
		Balances with scheduled banks				
		- Current accounts		2306		4586
	(B)	Loans and Advances				
		(Unsecured, considered good)				
		Payment against taxes (Net)				44
				2306		4630
5.	LES	S: CURRENT LIABILITIES AND PROVISIONS				
	(A)	Current Liabilities				
		Unpaid Dividend		2073		2073
		Sundry Creditors (other than micro and small enterprises)		66		59
		Outstanding Liabilities		3		_
	(B)	Provisions				
		Taxation (Net)		15		
				2157		2132
	NET	CURRENT ASSETS			149	2498
			TOTAL		145555	137936
In te	erms o	of our report of even date attached.				
For	S. A. B	BUHARIWALLA & CO.				
Cha	rtered	Accountants			For and on bel	nalf of the Board
N. S. Part		riwalla			Directors	S. Johri P. D. Karkaria

Membership No. 43963 Mumbai, 10th May, 2011

Mumbai, 10th May, 2011

M. M. Miyajiwala

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

		₹ in '000s	2009-10 ₹ in '000s
1.	INCOME		
	(a) Income from trade investments	6071	6020
	(b) Income from other investments	3329	1608
	(c) Other income	16	_
	(d) Profit on sale of investments	3255	1563
		12671	9191
2.	EXPENDITURE		
	(a) Salary	258	201
	(b) Director's fees	3	2
	(c) Audit fees	25	15
	(d) Dimunition in investment	4130	_
	(e) General expenses	36	33
		4452	251
3.	PROFIT BEFORE TAXATION	8219	8940
4.	PROVISION FOR TAX	600	240
5.	EXCESS/ SHORT PROVISION ON ACCOUNT OF EARLIER YEARS	(7)	_
6.	SECURITIES TRANSACTION TAX	7	16
7.	PROFIT AFTER TAXATION	7619	8684
8.	TRANSFER TO SPECIAL RESERVE	1524	1737
		6095	6947
9.	BALANCE BROUGHT FORWARD FROM PREVIOUS YEAR	16134	9187
10.	BALANCE CARRIED FORWARD	22229	16134
	Basic and diluted earnings per share (in ₹ )	4.98	5.68

For <b>S. A. BUHARIWALLA &amp; CO.</b> Chartered Accountants	For and on behalf of the Board
N. S. Buhariwalla <i>Partner</i> Membership No. 43963	Directors S. Johri P. D. Karkaria M. M. Miyajiwala
Mumbai, 10th May, 2011	Mumbai, 10th May, 2011

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

	₹ in '000s	₹ in '000s	2009-10 ₹ in '000s
Cash flow from operating activities			
Interest, commission and miscellaneous receipts	16		_
Operating expenses	(322)		(251)
Operating profit before changes in operating assets	(306)		(251)
Increase/(Decrease) in operating liabilities:			
Sundry Creditors and outstanding liabilities	10		(15)
Net cash from operating activities before income tax	(296)		(266)
Income tax paid	(57)		(39)
Net cash from operating activities		(353)	(305)
Cash flow from investing activities			
Dividends received	9400		7628
Proceeds from sale of investments	263064		36529
	272464		44157
Purchase of investments	(273907)		(42497)
	(1443)		1660
Securities Transaction Tax	(7)		(16)
Income tax paid	(477)		(190)
Net cash from investing activities		(1927)	1454
Cash flow from financing activities			
Dividend including Dividend Distribution Tax			(39)
Net cash from financing activities		—	(39)
Net increase/(decrease) in cash and cash equivalents		(2280)	1110
Cash and cash equivalents at beginning of period		4586	3476
Cash and cash equivalents at end of period		2306	4586
		2000	

In terms of our report of even date attached. For <b>S. A. BUHARIWALLA &amp; CO.</b> <i>Chartered Accountants</i>	For and on behalf of the Board
N. S. Buhariwalla <i>Partner</i> Membership No. 43963	Directors S. Johri P. D. Karkaria M. M. Miyajiwala
Mumbai, 10th May, 2011	Mumbai, 10th May, 2011

## SCHEDULES FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2011

		₹! (000-	As at 31-3-2010 ≢:: (200-
		₹ in '000s	₹ in '000s
	IEDULE 'A' : SHARE CAPITAL		
(I)	AUTHORISED		
	2500000 (2009-10 : 2500000) Equity Shares of ₹ 10 each	25000	25000
	855000 (2009-10 : 855000) 14% Cumulative Redeemable		
	Preference Shares of ₹ 100 each	85500	85500
		110500	110500
(II)	ISSUED, SUBSCRIBED AND PAID-UP		
	1529850 (2009-10 : 1529850) Equity Shares of ₹ 10 each	15299	15299
		15299	15299
			As at
			31-3-2010
		₹ in '000s	₹ in '000s
SCH	IEDULE 'B' : RESERVES AND SURPLUS		
(1)	Special Reserve	59784	58047
	Add : Transfer from Profit and Loss Account	1524	1737
		61308	59784
(2)	Capital Redemption Reserve	28145	28145
(3)	General Reserve	18574	18574
(4)	Balance in Profit and Loss Account	22229	16134
		130256	122637

## SCHEDULE 'C' : INVESTMENTS (AT COST LESS DIMINUTION IN VALUE)

			Nos.	Face Value per Share ₹	₹ in '000s	As at 31-03-2010 ₹ in '000s
1.						
	Α.	TRADE INVESTMENTS				
		Fully paid Equity Shares				
		OMC Computers Limited	153562	10	879	879
		Westerwork Engineers Limited	600	100	754	754
		Industrial Estates Private Limited	1	1000	1	1
		Brihat Trading Private Limited	3350	10	34	34
		Tata Chemicals Limited	618000	10	40930	40930
		Bank of Baroda (2184 shares sold during the year)	8500	10	1955	2457
		GVK Power & Infrastructure Limited (sold during the year)	4600	10	Nil	143
		Cairn India Limited (11000 shares sold during the year)	15250	10	2440	4200
		ICRA Limited (sold during the year)	150	10	Nil	50
		ICICI Bank Limited	10600	10	9964	9964
		Bharat Earth Movers Limited	1675	10	1801	1801
		Central Bank of India (sold during the year)	1524	10	Nil	155
		Power Grid Corporation Limited	5091	10	265	265
		Tata Motors Limited (Ordinary shares)	11295	10	8520	8520
		Tata Motors Limited ('A' Ordinary shares)	1613	10	492	492
		Reliance Power Limited	872	10	245	245
		National Hydroelectric Power Corporation Limited	55000	10	1731	1731

## SCHEDULE 'C' : INVESTMENTS (AT COST LESS DIMINUTION IN VALUE) (contd.)

			Face Value per Share		As at 31-03-2010
B. OT	HER INVESTMENTS	Nos.	₹	₹ in '000s	₹ in '000s
(a)	Fully paid Equity Shares Hitachi Home & Life Solutions (I) Limited	100	10	2	2
	Carrier Airconditioning & Refrigeration Company Limited	400	10	2	2
	Blue Star Limited	375	2	2	2
	Agro Foods Punjab Limited (Beneficial rights in shares pending transfer)	280000	100	280	280
(b)					
.,	Fidelity International Opportunities Fund	488998	10	5000	5000
	ING Optimix Dynamic Multi Manager FOF Scheme (redeemed during the year)	500000	10	Nil	5000
	Tata Indo Global Infrastructure Fund	500000	10	5000	5000
	JM Agri & Infra Fund (Dividend Payout)	250000	10	2500	2500
CURREN	TINVESTMENTS				
Investme	ents in Units of Mutual Funds				
	ing Rate Fund STP IP DDR I from UTI Liquid Fund Cash Plan IP DDR during the year)	10330	10	10338	Nil
	ter Fund DDR d from Tata Liquid Fund SHIP DDR during the year)	1015048	10	10187	Nil
	y Manager Fund Regular Plan DDR I from JM Money Manager Fund Super Plan DDR during the year)	1025984	10	10272	Nil
	dential Blended Plan B II DDR ed during the year)	1000703	10	10015	Nil
	ney Plus IP DDR d from DWS Treasury Fund Investment IP DDR during the year)	1011318	10	10193	Nil
	Ultra Short Term Fund IP DDR ed during the year)	10030	1000	10047	Nil
	P Monthly Series 30 Dividend Payout ed during the year)	760000	10	7600	Nil
	vings Plus Fund Dividend ed during the year)	761745	10	Nil	7618
	ater Long Term DDR ed during the year)	946074	10	Nil	9537
	ney Manager Investment Institutional Plan B ed during the year)	1016474	10	Nil	10180
	Medium Term Fund Daily Dividend ed during the year)	582191	10	Nil	9953
	ter Fund DDR ed during the year)	962169	10	Nil	9656
TOTAL IN	IVESTMENTS			151449	137351
Less : Pro	vision for diminution in value			6043	1913
20001110				145406	135438
Out of th	e above				
Quoted	: Cost			68348	70957
	: Market Value			252987	241041
Unquote	d : Cost / Book Value			77058	64481

## SCHEDULE 'C' : INVESTMENTS (AT COST LESS DIMINUTION IN VALUE) (contd.)

Note: Investments purchased and sold during the year

	Number o	of Units
Mutual Funds		2009-10
LICMF Income Plus Fund DDR	950000	_
UTI Liquid Cash Plan IP DDR	9809	_
Religare Short Term Plan IP DDR	497077	_
HDFC Cash Mangement Fund Savings Plan DDR	658117	_
IDFC FMP Monthly Series 25 Dividend Payout	1040036	_
IDFC Money Manager Fund Plan B DDR	1038487	—
HDFC FMP 35 D September 2010 (2) Dividend	700821	_
JM High Liquidity Fund IP DDR	998413	_
HDFC FMP 35 D November 2010 (1) Dividend	700821	—
HDFC FRIF STF WP DDR	695197	—
LIC Interval Fund Series 1 Dividend	965231	_
JM Money Manager Fund Super Plan DDR	1038930	—
Kotak Quarterly Interval Plan Series 10 Dividend	976335	—
Reliance Monthly Interval Fund Series 1 Institutional Dividend	1019127	—
UTI Fixed Income Interval Fund	1000344	_
DWS Treasury Fund Investment IP Dividend	1000000	_
Tata Fixed Income Portfolio Fund Scheme A2 Dividend	975576	—
UTI Liquid Fund Cash Plan IP DDR	10020	_
Tata Liquid Fund SHIP DDR	9043	_
Religare Ultra Short Term Fund IP DDR	100	—
L&T FI STF IP DDR	984717	—
ICICI Prudential Interval Fund IV	750000	—
DWS Treasury Fund Investment IP DDR	1002859	_

# SCHEDULE 'D' : PARTICULARS IN TERMS OF PARAGRAPH 13 OF NON-BANKING FINANCIAL (NON DEPOSIT ACCEPTING OR HOLDING) COMPANIES PRUDENTIAL NORMS (RESERVE BANK) DIRECTIONS, 2007

			、 III	'000s	
		31st Marc	:h, 2011	31st Marc	ch, 2010
Partic	ulars	Amount	Amount	Amount	Amount
		outstanding	overdue	outstanding	overdue
Liabil	lities side :				
(1)	Loans and Advances availed by the NBFC				
	inclusive of interest accrued thereon but not paid :				
	(a) Debentures : Secured	NIL	NIL	NIL	NIL
	: Unsecured	NIL	NIL	NIL	NIL
	(other than falling within the meaning of public deposits)				
	(b) Deferred Credits	NIL	NIL	NIL	NIL
	(c) Term Loans	NIL	NIL	NIL	NIL
	(d) Inter-corporate loans and borrowing	NIL	NIL	NIL	NIL
	(e) Commercial Paper	NIL	NIL	NIL	NIL
	(f) Other Loans (specify nature)	NIL	NIL	NIL	NIL
				31st Marc	ch, 2010
Asset	s side :	Amount ou	tstanding	Amount ou	tstanding
(2)	Break-up of Loans and Advances including bills receivables				
	[other than those included in (4) below] :				
	(a) Secured	NI	L	NI	L
	(b) Unsecured	NI	L	NI	L

## SCHEDULE 'D': (contd.)

				31st March, 2010
			Amount outstanding	Amount outstanding
(3)		ak-up of Leased Assets and stock on hire and other assets counting		
		ards AFC activities :		
	(i)	Lease assets including lease rentals under sundry debtors :		
		(a) Financial lease	NIL	NIL
		(b) Operating lease	NIL	NIL
	(ii)	Stock on hire including hire charges under sundry debtors :		
		(a) Assets on hire	NIL	NIL
		(b) Repossessed Assets	NIL	NIL
	(iii)	Other loans counting towards AFC activities		
		(a) Loans where assets have been repossessed	NIL	NIL
		(b) Loans other than (a) above	NIL	NIL
(4)	Dura	l		
(4)		ak-up of Investments :		
		rent Investments :		
	1.	Quoted :	NIL	NIL
		(i) Shares (a) Equity (b) Preference	NIL	
				NIL
		(ii) Debentures and Bonds (iii) Units of Mutual Funds	NIL	NIL
			NIL	NIL
		(iv) Government Securities	NIL	NIL
	2.	(v) Others (Please specify) Unquoted :	INIL	INIL
	Ζ.		NIL	NIL
		(i) Shares (a) Equity (b) Preference		
		(ii) Debentures and Bonds	NIL	NIL
			68652	46944
		(iii) Units of Mutual Funds (iv) Government Securities	NIL	NIL
		(v) Others (Please specify)	NIL	NIL
		g Term Investments :		
	1.	Quoted :		
		(i) Shares (a) Equity	67225	70957
		(b) Preference	NIL	NIL
		(ii) Debentures and Bonds	NIL	NIL
		(iii) Units of Mutual Funds	NIL	NIL
		(iv) Government Securities	NIL	NIL
	-	(v) Others (Please specify)	NIL	NIL
	2.	Unquoted :		
		(i) Shares (a) Equity	37	37
		(b) Preference	NIL	NIL
		(ii) Debentures and Bonds	NIL	NIL
		(iii) Units of Mutual Funds	9492	17500
		(iv) Government Securities	NIL	NIL
		(v) Others (Please specify)	NIL	NIL

### SCHEDULE 'D': (contd.)

(5) Borrower group-wise classification of assets financed as in (2) and (3) above :

			31st March, 2011 Amount net of provisions			1st March, 2010 unt net of provis		
	Cate	gory	Secured	Unsecured	Total	Secured	Unsecured	Total
1.	1. Related Parties *							
	(a)	Subsidiaries	NIL	NIL	NIL	NIL	NIL	NIL
	(b)	Companies in the same group	NIL	NIL	NIL	NIL	NIL	NIL
	(c)	Other related parties	NIL	NIL	NIL	NIL	NIL	NIL
2.	Othe	er than related parties	NIL	NIL	NIL	NIL	NIL	NIL

#### (6) Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted) :

	Cate	egory	Market Value/ Break-up or Fair Value or NAV ₹ in '000s	Book Value (Net of Provisions) ₹ in '000s	31st March, 2010 Market Value/ Break-up or Fair Value or NAV ₹ in '000s	31st March, 2010 Book Value (Net of Provisions) ₹ in '000s
1.	Rela	ated Parties *				
	(a)	Subsidiaries	NIL	NIL	NIL	NIL
	(b)	Companies in the same group	NIL	NIL	NIL	NIL
	(c)	Other related parties	NIL	NIL	NIL	NIL
2.	Oth	er than related parties	252987	145406	241041	135438
	Tota	al	252987	145406	241041	135438

<sup>\*</sup> As per Accounting Standard of ICAI

#### (7) Other information :

,					31st March, 2010
	(I)	Gros	s Non-Performing Assets		
		(a)	Related parties	Not Applicable	Not Applicable
		(b)	Other than related parties	Not Applicable	Not Applicable
	(ii)	Net I	Non-Performing Assets		
		(a)	Related parties	Not Applicable	Not Applicable
		(b)	Other than related parties	Not Applicable	Not Applicable
	(iii)	Asse	ts acquired in satisfication of debt	Not Applicable	Not Applicable

## NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011

#### Notes :

- 1. Accounting Policies:
  - (a) The Company follows accrual system of accounting.
  - (b) Investments are valued at cost less permanent diminution in value of such investments.
- 2. Investments held are of long term nature.
- 3. Contingent Liabilities not provided for : Nil
- 4. The Company operates in a single business (viz. investment) and geographical segment. Due to this, segment reporting in accordance with Accounting Standard 17 is not required.
- 5. In terms of Accounting Standard 22 'Accounting for Taxes on Income' issued by the Institute of Chartered Accountants of India, the Company does not have any deferred tax liability.
- 6. Earnings per Share has been computed as under :

		2009-10
Net Profit (in ₹)	7619580	8683426
Weighted average number of Equity Shares Outstanding	1529850	1529850
Basic and Diluted Earnings per Share (in ₹)	4.98	5.68
(Face value of ₹ 10 per Share)		

#### 7. Auditors' Remuneration :

8.

		2009-10
	₹ in '000s	₹ in '000s
Statutory Audit fees	25	15
Other Services	6	6
	31	21
Figures have been regrouped wherever necessary.		

Signatures to Notes and Schedules 'A' to 'D'.

For and on behalf of the Board

Directors	S. Johri
	P. D. Karkaria
	M. M. Miyajiwala

# Balance Sheet Abstract and Company's General Business Profile pursuant to Part IV of Schedule VI to the Companies Act, 1956

## I. Registration Details :

	Registration No.	U 6 7	1 2 0	MH	1 9 8 3	P L C 0 3 1 6 3	3 2				
	State Code	1 1									
	Balance Sheet Date	3 1 Date	0 3 Month	2 0 Yea	1 1						
II.	Capital raised during the ye										
	Public Issue :			N	I L	Rights Issue :				N I	L
	Bonus Issue :			N	I L	Private Placement :				NI	L
III.	Position of mobilisation an	d deploym	ent of funds	s (Amoun	t₹in'000s):						
	Total Liabilities :		1 4	5 5	5 5	Total Assets :		1 4	5	5 5	5
	Sources of Funds										
	Paid-up Capital :		1	5 2	99	Secured Loans :				N I	L
	Reserves and Surplus :		1 3	0 2	5 6	Unsecured Loans :				N I	L
	Application of Funds										
	Net Fixed Assets :			N	I L	Investments :		1 4	5	4 0	6
	Net Current Assets			1	4 9	Misc. Expenditure :				NI	L
	Accumulated Losses :			N	I L						
IV.	Performance of the Compa	ny (Amoun	:₹ in '000s)	:							
	Turnover / Total Income :		1	2 6	7 1	Total Expenditure :			4	4 5	2
	Profit Before Tax :			8 2	1 9	Profit After Tax :			7	6 1	9
	Earnings per Share :			4.	9 8	Dividend Rate (%) :				N I	L
V.	Generic Names of Three Pri	incipal Prod	ucts/Servic	es of Con	npany (as per	Monetary Terms) :					
	Item Code No. (ITC Code) :			1	N. A.						

Product Description :

E	S	Т	M	E	Ν	Т	

I N V

# **VOLTAS NETHERLANDS B.V.**

Directors :

P. N. Dhume (Chairman) A. K. Joshi Shaukat Ali Mir B. G. Prabhuajgaonkar Representative of Tradman Netherlands B.V.

## DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Twelfth Annual Report and the Accounts for the year ended 31st March, 2011.

- The Company earned profit of Euro 1.149 million for the year ended 31st March, 2011 as compared to Euro 0.671 million in the previous year. The Directors recommend dividend of 50% aggregating Euro 0.310 million for the year ended 31st March, 2011 (2009-10 : 25%). The name of the Company was changed to Voltas Netherlands B.V. to appropriately reflect the name of its parent company, Voltas.
- 3. The Company has during the year under review increased its shareholding from 29% to 40% in Lalbuksh Voltas Engineering Services & Trading LLC (Lalbuksh Voltas), a joint venture company of Voltas Limited, (holding company), in Sultanate of Oman, by acquiring 11% at a consideration of Euro 1.137 million.
- 4. The Company also made an investment of Euro 0.637 million representing 65% of the share capital of a newly established joint venture company Voltas Oman LLC, incorporated on 15th February, 2011 in Sultanate of Oman pursuant to a joint venture agreement between Voltas and Mustafa Sultan Group to carry out the business of undertaking electro-mechanical projects and services in Sultanate of Oman. Upon allotment of shares to the Company on 27th March, 2011, Voltas Oman LLC became a subsidiary of the Company and in turn of Voltas Limited (the parent company) effective that date.
- 5. M/s. PKF Wallast, Accountants & Business Advisors, the retiring Auditors, being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

## **AUDITORS' REPORT**

TO THE SHAREHOLDERS OF VOLTAS NETHERLANDS B.V.

#### **Report on the financial statements**

We have audited the accompanying financial statements for consolidation purposes of **Voltas Netherlands B.V.,** Delft, the Netherlands for the year ended 31st March, 2011, which have been prepared for incorporation in the consolidated financial statements of Voltas Limited.

#### Management's responsibility

Management of the Company is responsible for the preparation and fair presentation of the financial statements for consolidation purposes in accordance with the accounting principles of the parent company. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial statements for consolidation purpose based on our audit. We conducted our audit in accordance with Dutch law. This law requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements for consolidation purposes are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements for consolidation purposes. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements for consolidation purposes, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements for consolidation purposes in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements for consolidation purposes.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements for consolidation purposes give a true and fair view of the financial position of Voltas Netherlands B.V., Delft as at 31st March, 2011, and of its result for the year then ended in accordance with the accounting principles of the parent company.

#### **Emphasis of matter**

Without qualifying our opinion above, we emphasize that the financial statements for consolidation purposes have been prepared for consolidation purposes and that they do not therefore necessarily provide the view necessary to enable the forming of a sound judgement according to section 2:362, subsection 2 of the Netherlands Civil Code.

#### **PKF Wallast**

Drs. E Bakker RA Schiphol-Rijk, 21st April, 2011

P. N. Dhume

Chairman

#### **BALANCE SHEET AS AT 31ST MARCH, 2011**

		As at		As at
		31-3-2010		31-3-2010
	Euro	Euro	₹ in '000s	₹ in '000s
SOURCES OF FUNDS				
Share Capital	618729	618729	39091	37415
Reserves and Surplus	2684937	1690285	169634	102211
Shareholders' Funds	3303666	2309014	208725	139626
APPLICATION OF FUNDS				
Participations (at cost)				
Voice Antilles N.V.	414661	414661	26198	25075
Saudi Ensas Company for Engineering Services W.L.L.	160788	160788	10159	9723
Lalbuksh Voltas Engineering Services & Trading L.L.C.	1159588	25934	73263	1568
Voltas Oman L.L.C.	636945		40242	
	2371982	601383	149862	36366
Less: Depreciation-Saudi Ensas Company for Engineering Services W.L.L.	(160788)	(160788)	(10159)	(9723)
	2211194	440595	139703	26643
CURRENT ASSETS, LOANS AND ADVANCES				
Receivables from group companies	1241801	1365095	78457	82547
Bank Balances	14468	544324	914	32915
Less: Current Liabilities	(163797)	(41000)	(10349)	(2479)
Net Current Assets	1092472	1868419	69022	112983
	3303666	2309014	208725	139626

**Note :** The Balance Sheet has been converted into Indian Rupees @ 1 Euro = ₹ 63.18 being the exchange rate prevailing as on 31st March, 2011. Previous year figures have been converted into Indian Rupees @ 1 Euro = ₹ 60.47 being the exchange rate prevailing as on 31st March, 2010.

	Directors	P. N. Dhume
Abu Dhabi, 25th April, 2011		Shaukat Ali Mir

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

	Euro	2009-10 Euro	₹ in '000s	2009-10 ₹ in '000s
OTHER INCOME Dividends from participations	1204708	707008	74481	45309
EXPENSES				
Operating and Administrative Expenses	(78134)	(41910)	(4831)	(2686)
Financial results	22760	5911	1407	379
	(55374)	(35999)	(3424)	(2307)
Profit before extraordinary items and taxation	1149334	671009	71057	43002

**Note :** The Profit and Loss Account have been converted into Indian Rupees @ 1 Euro = ₹ 61.825 being the average of the exchange rates prevailing as on 31st March, 2010 (1 Euro = ₹ 60.47) and as on 31st March, 2011 (1 Euro = ₹ 63.18). Previous year figures have been converted into Indian Rupees @ 1 Euro = ₹ 64.085, being the average of the exchange rates prevailing as on 31st March, 2009 (1 Euro = ₹ 67.70) and as on 31st March, 2010 (1 Euro = ₹ 60.47).

## NOTES TO THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT

#### Objectives

The Corporation's object categories of business are:

Investment in overseas ventures, undertaking turnkey projects and trading activities.

#### General

Assets and liabilities are valued at nominal values if not stated otherwise. Profits are taken into account at the moment they have been realized and the losses are taken as soon as they appear.

Amounts in foreign currencies are taken at the moment they have been converted at the official rate of exchange as per balance sheet date. Exchange differences are dealt with through the profit and loss account.

#### Accounting period

The financial statements cover the period 1st April, 2010 upto and including 31st March, 2011.

#### Participations

The participations consist of acquired interests in the capital of the following companies:

	Acquisitio		on costs
	%	Euro	₹ in '000s
Voice Antilles N.V.	100	414661	26198
Saudi Ensas Company for Engineering Services W.L.L.	39	160788	10159
Lalbuksh Voltas Engineering Services & Trading L.L.C.	40	1159588	73263
Voltas Oman L.L.C.	65	636945	40242
Total acquisition costs		2371982	149862
Less: Depreciation-Saudi Ensas Company for Engineering Services W.L.L. due to negative net asset value		(160788)	(10159)
		2211194	139703

The participations are carried at acquisition costs.

#### **Share Capital**

The entire paid up share capital of the company, consist of 13,635 Shares of Euro 45.38 each, is held by Voltas Limited, Mumbai, India. The capital has been transferred into Euro's in accordance with Article 178c, Book 2 of the Netherlands Civil Code.

#### **Reserves and Surplus**

	Euro	₹ in '000s
Balance as per 31st March, 2010	1690285	102211
Profit for the year ended 31st March, 2011	1149334	71057
Dividend bookyear 2009/2010	(154682)	(9773)
Balance as per 31st March, 2011	2684937	169634
Receivables from group companies		
	Euro	₹ in '000s
Loan to Saudi Ensas Company for Engineering Services W.L.L.	177896	11239
Dividend to be received from Voice Antilles N.V.	1063905	67218
Dividend to be received from Saudi Ensas Company for Engineering Services W.L.L.	43068	2721
Less: Provision on Dividend receivable from Saudi Ensas Company for Engineering Services W.L.L.	(43068)	(2721)
Balance as per 31st March, 2011	1241801	78457
The Loan to Saudi Ensas Company for Engineering Services W.L.L. will be converted into Equity Capital in future.		

Therefore, no interest is calculated.

### **Current Liabilities**

	Euro	₹ in '000s
Other Payable	14000	885
Creditors	10582	669
Dividend to be paid	139215	8795
Balance as per 31st March, 2011	163797	10349

# **VOICE ANTILLES N.V.**

Directors :

P. N. Dhume (Chairman) Shaukat Ali Mir Representative of CTM Corporation N. V.

## **DIRECTORS' REPORT**

#### TO THE MEMBERS

The Directors present their Twelfth Annual Report and the Accounts for the year ended 31st March, 2011.

- The Company earned higher income of USD 1.760 million and after meeting its operating and administrative expenses, reported net profit of USD 1.728 million for the year under review as compared to USD 0.489 million in the previous year. The Directors recommend dividend of 375% for the year ended 31st March, 2011 aggregating USD 1.500 million (2009-10:200%).
- 3. The Company is a wholly owned subsidiary of Voltas Netherlands B.V. (formerly VIL Overseas Enterprises B.V.), which in turn is a subsidiary of Voltas Limited, the ultimate holding company. As reported last year, it has been decided to close Voice Antilles N.V. After careful evaluation, the legal process for closure of the Company through voluntary liquidation was initiated and expected to be completed by July 2011.
- 4. In accordance with Dutch GAPP, entities which are planned to be closed by voluntary liquidation, are required to revaluate all its assets and liabilities at 'fair value'. The investments made by the Company in Universal Voltas LLC, which were hitherto reflected at the original cost of acquisition of USD 390,000, was revalued based on net asset value of Universal Voltas LLC as on 31st December, 2010. Accordingly, Revaluation Reserve of USD 2.134 million was created and the investment in Universal Voltas LLC, was reflected at USD 2.524 million in the Balance Sheet as on 31st March, 2011. In view of the proposed closure of the Company in next few months, this investment is carried in the Balance Sheet as Current Assets (investment in associate held for sale), instead of Financial Fixed Assets.
- M/s. Deloitte Dutch Caribbean (formerly known as M/s. Deloitte & Touche), the retiring Auditors, being eligible, offer themselves for reappointment, till the closure of the Company in 2011-12.

On behalf of the Board of Directors

## **AUDITORS' REPORT**

# TO THE SHAREHOLDERS OF VOICE ANTILLES N.V.

We have audited the accompanying financial statements of **Voice Antilles N.V.**, established in Curacao, which comprise the balance sheet as at 31st March, 2011, profit and loss account and statement of cash flow for the year then ended and the notes. Our responsibility is to express an opinion on these financial statements based on our audit.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Book 2 of the Curacao Civil Code and Accounting Guidelines as promulgated by the Dutch Accounting Standards Board for Small Entities, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

'In our opinion, the financial statements give a true and fair view of the financial position of Voice Antilles N.V. as at 31st March, 2011, and of its financial performance and its cash flows for the year then ended in accordance with Book 2 of the Curacao Civil Code and with the Accounting Guidelines as promulgated by the Dutch Accounting Standards Board for Small Entities.

#### **Emphasis of matter**

Without qualifying our opinion, we draw attention to Note 1.1 in the financial statements which indicates that management has decided to cease operations of the Company and liquidate the Company in subsequent year. These conditions, along with other matters as set forth in Note 1.1, indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. Consequently the assets and liabilities are adjusted and stated at their liquidation values.

#### **Deloitte Dutch Caribbean**

Abu Dhabi, 25th April, 2011

P. N. Dhume Chairman

Drs. A. J. Delger RA *Curacao, 29th April, 2011* 

### **BALANCE SHEET AS AT 31ST MARCH, 2011**

	Notes		As at 31-3-2010		As at 31-3-2010
		USD	USD	₹ in '000s	₹ in '000s
ASSETS					
Financial Fixed Assets					
Investment in Associate	3	—	390000	—	17601
CURRENT ASSETS					
Investment in Associate held for sale	3	2524466	_	112818	_
Time Deposits	4	183945	683939	8221	30866
Dividend Receivable	5	_	500340	_	22580
Cash at Bank	6	1782376	639769	79654	28873
Total Current Assets		4490787	1824048	200693	82319
Total Assets		4490787	2214048	200693	99920
SHAREHOLDERS' EQUITY					
Share Capital	7	400000	400000	17876	18052
Revaluation Reserve		2134466		95389	
Retained Earnings		1928703	200330	86194	9041
Total Shareholders' equity		4463169	600330	199459	27093
CURRENT LIABILITIES					254
Accounts Payable		6584	5559	294	251
Provision for profit taxes		21034	8159	940	368
Dividend Payable	8		1600000		72208
Total Current Liabilities		27618	1613718	1234	72827
Total Shareholders' equity and liabilities		4490787	2214048	200693	99920

**Note :** The Balance Sheet has been converted into Indian Rupees @  $1 \text{ USD} = \overline{\mathbf{x}}$  44.69 being the exchange rate prevailing as on 31st March, 2011. Previous year figures have been converted @  $1 \text{ USD} = \overline{\mathbf{x}}$  45.13 being the exchange rate prevailing as on 31st March 2010.

Abu Dhabi, 25th April, 2011			Dir		. Dhume ukat Ali Mir
PROFIT AND LOSS ACCOUN	T FOR THE YEAR ENI	DED 31ST MAR	RCH, 2011		
	Notes		2009-10		2009-10
		USD	USD	₹ in '000s	₹ in '000s
FINANCIAL INCOME / (EXPENSES)					
Net Dividend Income	5	1760000	500340	79042	24059
Other Income		379	4761	17	229
Total Income		1760379	505101	79059	24288
GENERAL AND ADMINISTRATIVE EXPENSES					
Management Fee		1485	1485	67	71
Audit Fee		5733	2700	257	130
Time spent		7076	5933	318	285
Administration services		500	500	22	24
Tax services		350	1100	16	53
Bank charges		890	208	40	10
Exchange currency differences		373	171	17	8
Miscellaneous expenses		325	510	15	25
		16732	12607	752	606
Gross Profit		1743647	492494	78307	23682
Previous year costs		(2400)	—	(108)	—
Profit tax		(12874)	(3558)	(578)	(171)
Net Profit		1728373	488936	77621	23510

**Note :** The Profit and Loss Account have been converted into Indian Rupees @  $1USD = \overline{\$}$  44.91 being the average of the exchange rates prevailing as on 31st March, 2010 (1 USD =  $\overline{\$}$  45.13) and as on 31st March, 2011 (1 USD =  $\overline{\$}$  44.69). Previous year figures have been converted into Indian Rupees @ 1 USD =  $\overline{\$}$  48.085 being the average of the exchange rates prevailing as on 31st March, 2009 (1 USD =  $\overline{\$}$  51.04) and as on 31st March, 2010 (1 USD =  $\overline{\$}$  45.13).

Abu Dhabi, 25th April, 2011

Directors P. N. Dhume Shaukat Ali Mir

Directors

P N Dhume

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

		2009-10		2009-10
	USD	USD	₹ in '000s	₹ in '000s
OPERATING ACTIVITIES				
Net Profit	1728373	488936	77621	23510
Adjustment for :				
Revaluation Reserve	2134466	—	95389	—
Changes in current assets / liabilities				
Increase / (Decrease) in Dividend Payable	(1600000)	800000	(72208)	40832
Increase / (Decrease) in Time Deposit	499994	(644762)	22645	(31003)
Increase in Dividend Receivable	500340	140310	22580	6747
Increase / (Decrease) in Accounts Payable	1025	(1010)	43	(49)
Increase / (Decrease) in Profit Tax Payable	12875	(910)	572	(44)
Net Cash from / (used in) Operating Activities	3277073	782564	146642	39994
INVESTING ACTIVITIES				
Investment in associates held for sale	(2524466)	_	(112818)	_
Paid Dividend	—	(800000)	—	(36104)
Decrease in Investments	390000		17601	
Net cash used in Investing Activities	(2134466)	(800000)	(95217)	(36104)
Net Increase / (Decrease) in Cash	1142607	(17436)	50781	(4671)
Cash at the beginning of the year	639769	657205	28873	33544
Cash at the end of the year	1782376	639769	79654	28873

### NOTES TO THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT

#### 1. General

Voice Antilles N.V. (the Company) was incorporated on 30th November, 1999 and is a corporation under the laws of the Netherlands Antilles. The financial bookyear runs from 1st April, through 31st March.

These Financial statements are approved by the Board of Directors on 25th April, 2011.

Voice Antilles N.V. (the Company) is part of the Tata Group Company. It is 100% owned by Voltas Netherlands B.V. (formerly VIL Overseas Enterprises B.V.). The Company's object categories of business are : Investment in overseas ventures, undertaking turnkey projects and trading activities.

#### 1.1 Going Concern

The Board of Directors has decided to cease the operations of the Company in subsequent year. Consequently, the Company will be liquidated in subsequent year. The assets and liabilities of the Company have been stated at their liquidation values.

#### 2. Accounting principles

These Financial statements are prepared based on Book 2 of the Civil Code of Curacao and based on Accounting Guidelines as promulgated by the Dutch Accounting Standards Board for Small Entities.

Assets and liabilites are valued at nominal values if not stated otherwise. Profits are taken at the moment that they have been realized; losses are taken as soon as they appear. The nominal values approach their liquidation values.

#### 2.1 Foreign Currencies

Transactions in currencies other than US Dollar are recorded at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities stated in foreign currency are translated to US Dollars at rates prevailing on the balance sheet date. Gains or losses on conversion are included in the profit and loss account.

#### 3. Investment in Associate

During 2000, the Company acquired 49% of the outstanding share capital of Universal Voltas LLC, U.A.E., a company with its statutory seat in Abu Dhabi City - Emirate of Abu Dhabi, for a price of USD 390,000 from Omega Limited.

The participation is carried at equity value and presented as current assets, since management has decided to liquidate the Company and sell this investment in associate. Until the beginning of this fiscal year, this participation was presented as Financial Fixed Assets.

	% of		As at		As at
	holding		31-3-2010		31-3-2010
		USD	USD	₹ in '000s	₹ in '000s
Universal Voltas LLC, U.A.E.	49	2524466	390000	112818	17601

#### 4. Time Deposit

Time deposit comprise one short-term bank deposit with maturity date of 20th April, 2011 with an interest rate on time deposits of 0.17% p.a.

		As at		As at
		31-3-2010		31-3-2010
	USD	USD	₹ in '000s	₹ in '000s
Time deposit	183945	683939	8221	30866

## NOTES TO THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT (contd.)

## 5. Dividend Receivable

Dividend receivable is recognized when declared.

		As at		As at
		31-3-2010		31-3-2010
	USD	USD	₹ in '000s	₹ in '000s
Opening balance	500340	640650	22580	32699
Received payement	(500340)	(640244)	(22580)	(29098)
Dividend declared	1760000	1247363	78654	59980
Techanical service fee Voltas Limited, Mumbai	_	(747429)	_	(35921)
Dividend Paid	(1760000)	—	(78654)	_
Closing balance		500340		22580
Cash at bank				
		As at		As at
		31-3-2010		31-3-2010
	USD	USD	₹ in '000s	₹ in '000s
First Caribbean International Bank	1782376	639769	79654	28873

#### 7. Shareholders' equity

6.

	lssued an cap		Retained	ned Earnings Revaluation Reserve		Retained Earnings		Revaluation Reserve Total		al
	USD	₹ in '000s	USD	₹ in '000s	USD	₹ in '000s	USD	₹ in '000s		
Originally presented balance as of 1-4-2009	400000	20416	511394	26102	_	_	911394	46518		
Dividend declared	_	_	(800000)	(36104)	_	_	(800000)	(36104)		
Result 2009/2010	_	_	488936	22066	_	_	488936	22066		
Balance as of 31-3-2010	400000	18052	200330	9041			600330	27093		
Balance as of 1-4-2010	400000	18052	200330	9041	_	_	600330	27093		
Revaluation of investment in associate	—		—	_	2134466	95389	2134466	95389		
Balance as of March 31-3-2011	_		1728373	77621			1728373	77621		
-	400000	17876	1928703	86194	2134466	95389	4463169	199459		

#### **Share Capital**

The total share capital of the Company consists of 1000000 shares of 1 USD each. Of this number, 400000 shares are paid-up and issued.

The entire paid and issued capital is held by Voltas Netherlands B.V. (formerly VIL Overseas Enterprises B.V.).

### 8. Other Information

#### Statutory policy concerning appropriation of result

In the Company statutory regulations the following has been presented concerning the appropriation of result:

#### 8.1 Proposed appropriation of result for the financial year 2011

The Board of Directors proposes, with the approval of the Supervisory Board, that the result for the financial year 2011 amounting to USD 1728373 (₹ 77621231) should be allocated to the retained earnings.

#### 8.2 Dividend

During the book year, the Board of Directors' prepared and approved a board resolution dated 6th April, 2011 and declared a dividend amounting to USD 1500000 (₹ 67035000).

#### 8.3 Subsequent events

The Board of Directors has decided to discontinue the operations of the Company in subsequent year and to liquidate the Company. Consequently the assets and liabilities in these financial statements have been stated at their liquidation values. There are no other events after balance sheet date that has an impact on these financial statements.

# AUTO AIRCON (INDIA) LIMITED

Directors :

M. M. Miyajiwala V. P. Malhotra Vinod Chandrashekar

## DIRECTORS' REPORT TO THE MEMBERS

The Directors submit their Sixteenth Annual Report and Accounts for the year ended 31st March, 2011.

- The Company has reported a loss of ₹ 4.56 lakhs for the year ended 31st March, 2011. It has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956 and the particulars with respect to conservation of energy, technology absorption are not relevant. The Company had no foreign exchange earnings and outgo during the year under review.
- 3. Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:
  - (a) in the preparation of the annual accounts, the applicable accounting standards have been followed;
  - (b) appropriate accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2011 and of the loss of the Company for the year ended 31st March, 2011.
  - (c) proper and sufficient care have been taken for the maintenance of adequate records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
  - (d) The annual accounts have been prepared on the assumption that the Company is not a going concern.
- In accordance with the provisions of the Companies Act, 1956, Mr. V. P. Malhotra retires by rotation and being eligible, offers himself for reappointment.
- 5. M/s. Damji Merchant & Co., Chartered Accountants, the retiring Auditors, being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

M. M. Miyajiwala

V. P. Malhotra

Directors

#### AUDITORS' REPORT TO THE MEMBERS OF AUTO AIRCON (INDIA) LIMITED.

- We have audited the attached Balance Sheet of Auto Aircon (India) Limited as at 31st March, 2011 together with the Profit and Loss Account of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We draw your attention to Note No. 2(a) of Schedule 'H'. The financial statements have been prepared on the assumption that the Company is not a going concern. All assets and liabilities are at net realizable value.
- 4. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956 and according to the information and explanations given to us during the course of the audit and on the basis of such checks as were considered appropriate, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 5. Further to our comment in paragraph 3 and 4 above, we report that:
  - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our Audit;
  - (b) In our opinion, proper books of accounts as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the Books of Accounts;
  - (d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in Section 211(3C) of the Companies Act, 1956;
  - (e) On the basis of the written representations received from the Directors, as at 31st March, 2011 and taken on record by the Board of Directors, we report that none of the Directors is disqualified from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
  - (f) Subject to the above, in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011;
    - (ii) in the case of Profit and Loss Account, of the loss for the year ended on that date; and
    - (iii) in the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For DAMJI MERCHANT & Co.

Chartered Accountants (Registration No. 102082W)

> Ambrish Mehta *Partner* Membership No. 16086

## **ANNEXURE TO THE AUDITORS' REPORT**

(Referred to in paragraph 4 of our report of even date)

As required by the Companies (Auditor's Report) Order, 2003 and according to the information and explanations given to us during the course of the audit and on the basis of such checks as were considered appropriate, we report that:

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) As explained to us, the assets have been physically verified by the management and no material discrepancies have been noticed on such physical verification.
  - (c) Since substantial part of the fixed assets has been disposed off during the earlier years, it has affected the going concern status of the Company.
- (ii) The Company has no inventories and therefore, question of its physical verification does not arise.
- (iii) According to the information and explanation given to us, the Company has neither granted nor taken any loans to and from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- (iv) There are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of inventories, fixed assets and for the sale of goods/assets.
- (v) In our opinion and according to the information and explanation given to us, there are no transactions made in pursuance of contracts or arrangements that need to be entered into the register maintained under Section 301 of the Companies Act, 1956.
- (vi) The Company has not accepted any deposits from the public and therefore, provisions of Sections 58A and 58AA of the Companies Act, 1956 or any other relevant provisions of the Act and the rules framed thereunder and directions issued by the Reserve Bank of India, where applicable, do not apply.
- (vii) The Company has an adequate internal audit system commensurate with its size and nature of its business.
- (viii) We are informed that the Central Government has not prescribed maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956, for any of the products of the Company.
- (ix) (a) According to the records of the Company, the Company is regular in depositing undisputed statutory dues including Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other statutory dues with appropriate authorities. According to the information and explanations given to us, there are no undisputed amounts payable in respect of such statutory dues which have remained outstanding as at 31st March, 2011 for a period of more than six months from the date they became payable. Since there were no employees, the question of payment of dues on Provident Fund and Employees State Insurance does not arise;

(b) According to the information and explanation given to us, the details of disputed dues on account of Sales Tax & Excise Duty are as under:

Name of the Stat		Nature of the dues	Amount (₹ in Lakhs)	
Central Excise Ac	t I	Excise Duty	473.35	CESTAT
Bombay Sales Ta	x Act	Sales Tax	30.94	Tribunal

- (x) The Company has accumulated losses exceeding 50 percent of its net worth at the end of the financial year. The Company has incurred cash losses in the financial year and in the immediately preceding financial year.
- (xi) The Company has no liability towards financial institutions, banks or debenture holders.
- (xii) The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.
- (xiii) The provisions of any Special Statute applicable to Chit Fund, Nidhi or Mutual Benefit Fund/Societies are not applicable to the Company.
- (xiv) The Company is not dealing or trading in shares, securities, debentures or other investments and hence, the requirements of Para 4(xiv) are not applicable to the Company.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks and financial institutions.
- (xvi) The Company has not taken any term loan during the year.
- (xvii) According to the information and explanation given to us and on an overall examination of the balance sheet of the Company, we report that the Company has not raised funds during the year and hence the question of use of such funds does not arise.
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956 during the year.
- (xix) The Company has not issued any debentures and hence, there is no requirement for creation of securities.
- (xx) The Company has not raised any money by way of public issues during the year.
- (xxi) On the basis of our examination and according to the information and explanations given to us, no fraud, on or by the Company, has been noticed or reported during the year.

For **DAMJI MERCHANT & Co.** Chartered Accountants (Registration No. 102082W)

> Ambrish Mehta *Partner* Membership No. 16086

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

#### BALANCE SHEET AS AT 31ST MARCH, 2011

			Schedule	₹ in'000s	As At 31-3-2010 ₹ in '000s	Schedule ₹ in '000s	2009-10 ₹ in '000s
I.	so	URCES OF FUNDS				1. INCOME	
	SH	AREHOLDERS' FUNDS				Sales —	_
	Sha	ire Capital	А	113000	113000		
						2. EXPENDITURE	
						Administrative and Finance Expenses G 456	21
п.		PLICATION OF FUNDS					
	1.	FIXED ASSETS (a) Gross Block	В	2999	2999	3. DEPRECIATION B	
		(b) Less: Depreciation	D	2999	2999 2996	456	21
		(b) Less. Depreciation		3	3		:
						4. PROFIT/(LOSS) BEFORE TAX (456)	(21)
	2	CURRENT ASSETS, LOANS &					(21)
	2.	ADVANCES					
						5. PROVISION FOR TAX —	_
		(A) Current Assets					
		(a) Sundry Debtors	С	_	—	6. PROFIT/(LOSS) AFTER TAX (456)	(21)
		(b) Cash and Bank Balances	D	12	26		
						7. (LOSS) BROUGHT FORWARD FROM PREVIOUS	
		(B) Loans and Advances	E	3544	3897	YEAR (120388)	(120367)
				3556	3923		
						8. (LOSS) CARRIED FORWARD TO BALANCE SHEET (120844)	(120388)
	3.	LESS: CURRENT LIABILITIES AND PROVISIONS					(120500)
		(a) Current Liabilities	F	11403	11314		
		(b) Provisions	F			BASIC AND DILUTED EARNINGS PER SHARE (in ₹) H <b>(0.04</b> )	(0.00)
		,		11403	11314		
	4.	NET CURRENT ASSETS (2-3)		(7847)	(7391)		
	F	PROFIT AND LOSS ACCOUNT		120844	120388		
	5.	PROFILAND LOSS ACCOUNT		113000	113000		
		NOTES TO ACCOUNTS	Н				

The Schedules referred above form an integral part of the Balance Sheet and Profit and Loss Account.

As per our report of even date attached.

For **DAMJI MERCHANT & CO.** 

Chartered Accountants

Ambrish Mehta *Partner* Membership No. 16086

Mumbai, 10th May, 2011

For and on behalf of the Board

Directors

M. M. Miyajiwala V. P. Malhotra Vinod Chandrashekar

## CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2011

				2009-10
		₹ in '	000s	₹ in '000s
Α.	CASH FLOW FROM OPERATING ACTIVIES			
	Net Profit/(Loss) before Taxation	(	456)	(21)
	Add-Adjustment for			
	Depreciation		_	_
	Operating Profit before Working Capital Changes	(	456)	(21)
	Less-Adjustments for			
	Increase/(Decrease) in Loans and Advances	(	353)	_
	Decrease/(Increase) in Trade Payables		(89)	(16)
	Cash generated from Operations	(	442)	(16)
	NET CASH FROM/(USED IN) OPERTAING ACTIVITIES		(14)	(5)
в.	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		(14)	(5)
	CASH AND CASH EQUIVALENTS AS AT 1-4-2010 (See Schedule 'D')		26	31
	CASH AND CASH EQUIVALENTS AS AT 31-3-2011 (See Schedule 'D')		12	26
	per our report of even date attached DAMJI MERCHANT & CO.			
Cha	artered Accountants	For and on beha	alf of the Boa	ard
Par	brish Mehta <i>tner</i> mbership No. 016086	Directors M. M. Miyajiwa V. P. Malhotra Vinod Chandra		tra

Mumbai, 10th May, 2011

# SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH, 2011

SCH	HEDULE 'A' : SHARE CAPITAL	₹ in '000s	As at 31-3-2010 ₹ in '000s
1.	AUTHORISED CAPITAL		
	12000000 Equity Shares of ₹ 10 each		
	(Previous Year: 12000000 Equity Shares of ₹ 10 each)	120000	120000
2.	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
	11300000 (Previous Year: 11300000 Equity Shares)		
	Equity Shares of Rs. 10 each fully paid up.	113000	113000

#### SCHEDULE 'B': FIXED ASSETS

									(₹ in '000s)
Sr.	Particulars		GROSS BLOCK			DEPRECIATION		NET B	LOCK
No.		As at 1-4-2010	Additions/ (Deductions)	As at 31-3-2011	As at 1-4-2010	For the Year	Up to 31-3-2011 (4+5)	As at 31-3-2011 (3-6)	As at 31-3-2010
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1.	Leasehold Improvements	927	_	927	926	_	926	1	1
2.	Plant & Machinery	1618	_	1618	1617	_	1617	1	1
3.	Computers	130	_	130	130	_	130	_	_
4.	Furniture & Fittings	324	_	324	323	_	323	1	1
	TOTAL	2999	—	2999	2996	_	2996	3	3
	Previous Year's Figures	2999	_	2999	2996	_	2996	3	

		As at 31-3-2010
	₹ in '000s	₹ in '000s
SCHEDULE 'C' : SUNDRY DEBTORS		
(Unsecured, considered good unless otherwise stated)		
Debtors outstanding for a period exceeding six months		
Considered Good	_	—
Considered Doubtful	106	106
	106	106
Less: Provision for Doubtful Debts	106	106
		As at
	₹ in '000s	31-3-2010 ₹ in '000s
SCHEDULE 'D' : CASH AND BANK BALANCES		< III 0003
1. Cash on hand	1	1
2. Balances with Scheduled Banks in Current Accounts	11	25
	12	26
		As at
	₹ in '000s	31-3-2010 ₹ in '000s
SCHEDULE 'E' : LOANS AND ADVANCES		K III 000S
(Unsecured, considered good unless otherwise stated)		
1. Advances recoverable in cash or in kind for value to be received	3428	3428
<ol> <li>Balances with Excise and Sales Tax authorities</li> </ol>	116	469
2. Datalices with Excise and Sales fax authorities	3544	3897
		As at
		31-3-2010
	₹ in '000s	₹ in '000s
SCHEDULE 'F' : CURRENT LIABILITIES AND PROVISIONS		
CURRENT LIABILITIES		
1. Sundry Creditors for goods and expenses	8281	7864
2. Other Liabilities	3122	3450
	11403	11314

## SCHEDULE FORMING PART OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

			2009-10
		₹ in '000s	₹ in '000s
SCH	IEDULE 'G' : ADMINISTRATIVE EXPENSES AND FINANCIAL CHARGES		
1.	Travelling Expenses	2	6
2.	Audit Fees	3	3
3.	Communication Expenses	2	2
4.	Miscellaneous Expenses	446	8
5.	Legal & Professional charges	3	2
		456	21

## NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2011

#### SCHEDULE 'H':

1. Nature of Operations

The principal activities of the Company are designing, manufacturing, assembling and marketing of Heating Ventilation and Air Conditioning Systems.

- 2. Statement on Significant Accounting Policies
  - (a) Accounting Conventions

The Financial Statements have been prepared to comply in all material respects with the mandatory Accounting Standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared on the assumption that the Company is not a going concern. All assets and liabilities are at net realizable value.

(b) Fixed Assets

Fixed Assets are stated at their original cost of acquisition less depreciation. Cost includes the purchase price, net of cenvat and sales tax set off to the extent available and all other incidental expenses related to installation, freight and octroi charges wherever clearly recognised.

(c) Depreciation

Depreciation on Fixed Assets has been provided on the Straight Line Method at the rates and in the manner prescribed in Schedule XIV of the Companies Act, 1956. Leasehold Improvements are amortized over the period of lease. In respect of addition to / sale of assets made during the year, depreciation for the year is calculated from/upto the date on which the addition/sales are made (Except those items costing ₹ 5,000 and less which are depreciated at the rate of 100% in the year of purchase/addition).

(d) Excise Duty

Excise Duty is provided for on all finished / trading goods in stock at the year-end.

(e) Provision for Income Tax

Income Tax is provided as per the tax payable under Income Tax Act, 1961. In terms of Accounting Standard 22 'Accounting for taxes on Income' issued by the Institute of Chartered Accountants of India, the Company does not have any deferred tax liability.

#### 3. Notes

- (i) Contingent Liability not provided for
  - (a) Excise duty demands (including penalties) aggregating ₹ 473.35 Lakhs. The Company is in appeal before CESTAT.
  - (b) Sales Tax demand of ₹ 30.94 lakhs (including penalty of ₹ 0.14 Lakh) against which the Company has filed an appeal before Tribunal.
- (ii) The Company has no amounts due to Micro and Small Enterprises under Micro, Small and Medium Enterprises Development Act, 2006.
- (iii) Annualised earnings per Equity Share have been calculated based on Net Profit/(Loss) after taxation of (₹ 455716/-) [Previous Year: ₹ (20523/-)].
   Weighted average number of Equity Shares used in computing basic and diluted earnings per Equity Share 11300000.

	₹	₹
		2009-10
Basic and Diluted earnings per share	(0.04)	(0.00)

(iv) As the Company has single segment, there is no requirement of disclosures as per Accounting Standard 17– Segment Reporting issued by The Institute of Chartered Accountants of India.

#### (v) Related Party Disclosures:

Party	Relation	₹ in '000s	2009-10 ₹ in '000s
Voltas Limited	Holding Compa	ny	
Amount payable towards liabilities/expenses incurred		417	100
Amount outstanding at the year end		8277	7860

(vi) Since the Company is not a going concern, the information under Item No. 4C and 4D of Part II of Schedule VI are not required.

(vii) Figures for previous year have been regrouped / restated wherever necessary to confirm to the current year's classification.

Signatures to Schedules 'A' to 'H'.

For and on behalf of the Board

Directors M. M. Miyajiwala V. P. Malhotra Vinod Chandrashekar

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## Balance Sheet Abstract and Company's General Business Profile pursuant to Part IV of Schedule VI to the Companies Act, 1956

I.	<b>Registration Details</b>		
	Registration No. :	U 2 9 1 9 2 P N 1 9 9 5 P T C 0 0 1 2 8	8 5
	State Code :	2 5	
	Balance Sheet Date :	3 1 0 3 2 0 1 1	
		Date Month Year	
II.	Capital raised during the y	ear (Amount ₹ in 000′s)	
	Public Issue :	N     I     L     Rights Issue :	N I L
	Bonus Issue :	N     I     L     Private Placement :	N I L
III.	Position of Mobilisation an	nd Deployment of Funds (Amount ₹ in 000's)	
	Total Liabilities :	1         1         3         0         0         0         Total Assets :	1 1 3 0 0 0
	Sources of Funds Paid-up Capital :	1         1         3         0         0         0         Secured Loans :	N I L
	Reserves and Surplus	N     I     L     Unsecured Loans :	N I L
	Application of Funds Net Fixed Assets :	Investments :	N I L
	Net Current Assets :	Image: Constraint of the second sec	N I L
	Accumulated Losses :		
IV.	Performance of Company (	Amount ₹ in 000's )	
	Turnover / Total Income :	Total Expenditure :	4 5 6
	Loss Before Tax :	4     5     6   Loss After Tax :	4 5 6
	Earnings per Share :	(-)         0         .         0         4         Dividend Rate (%) :	N I L
v.	Generic Names of Three Pr	incipal Products/Services of the Company (as per Monetary Terms)	
	Item Code No.	8415.82	
	(ITC Code)	8414.30	
	Product Description	Transport Airconditioning Equipment and Accessories (HVAC/AC)	
	Item Code No. (ITC Code)	8708.91	

101

Blow Vent / Kit for Heater / Radiators

**Product Description** 

# **METROVOL FZE**

Directors :

A. Soni (Chairman) P. N. Dhume N. Visvanathan

## DIRECTORS' REPORT TO THE MEMBERS

Your Directors present the Liquidation Report of Metrovol FZE alongwith Statement of Affairs as on 9th February, 2011 on closure of the Company by voluntary liquidation.

2. As reported last year, the Company initiated the legal process for closure of the business operations and de-registration of the Company from the records of Jebel Ali Free Zone Authority. The entire legal process of voluntary liquidation was completed upon issuance of the Liquidation Report as on 9th February, 2011, which has been submitted to Jebel Ali Free Zone Authority, United Arab Emirates. The net Shareholders' Funds has been remitted to Voltas Limited, the holding company.

On behalf of the Board of Directors

Dubai, 13th February, 2011

**N. Visvanathan** Resident Director

## AUDITOR'S REPORT ON LIQUIDATION

- Metrovol FZE, a free zone establishment registered with Jebel Ali Free Zone Authority was put into liquidation as per the shareholder's resolution dated 21st April, 2009 and has initiated process for liquidation/deregistration.
- The principal activities for which the establishment was established was to trade in mechanical and industrial machinery, engineering goods and allied products approved by Implementing Regulation No. 1/92 issued by the Jebel Ali Free Zone Authority pursuant to Law No. 9 of 1992.
- As on the date of liquidation, there were no assets and liabilities in the books of the establishment, except receivables from JAFZA. The shareholder, M/s. Voltas Limited, has agreed to provide financial support by contributing additional funds for liquidation expenses.
- 4. All the bank accounts of the establishment have been closed.
- 5. All the employees' dues have been settled and there are no claims from the employees.
- 6. All the creditors of the Company have been settled, except for statutory and other dues payable to JAFZA, if any and there were no claims from any creditor.
- 7. As confirmed to us, if any claim arises after liquidation, against the establishment for any undisclosed liabilities, the shareholder undertakes to meet all such claims, cost and expenses.
- 8. As there are no other assets available for distribution or any further claims against the establishment, the same can be liquidated.
- 9. The establishment can now make an application to the Jebel Ali Free Zone Authority for the cancellation of their license.
- 10. The liquidated Statement of Affairs as on 9th February, 2011 and the last audited Statement of Affairs of the establishment, duly signed by the authorized signatory on behalf of the shareholder are attached herewith for your reference.

**P K F** Dubai, United Arab Emirates 13th February, 2011

## STATEMENT OF AFFAIRS AS ON 9TH FEBRUARY, 2011

AED ₹	in '000s
NON-CURRENT ASSETS	
CURRENT ASSETS	
Deposits 60137	742
60137	742
Transferred to Shareholder's Current Account	(742)
TOTAL ASSETS	
SHAREHOLDER'S FUNDS	
Share Capital (1 share of AED 2000000 each) 2000000	24680
General Reserve 2057931	25395
Accumulated losses (624652)	(7708)
3433279	42367
SHAREHOLDER'S CURRENT ACCOUNT (3433279)	(42367)
TOTAL EQUITY AND LIABILITIES	

**Note:** The Statement of Affairs has been converted into Indian Rupees @ 1 AED =  $\overline{\mathbf{T}}$  12.34 being the exchange rate prevailing on 9th February, 2011.

#### Notes:

The establishment is contingently liable to pay the statutory dues or other dues, if any, to JAFZA.

#### 1. ACTIVITIES

Metrovol FZE was formed on 7th August, 1994 pursuant to Law No. 9 of 1992 of late H.H. Sheikh Maktoum Bin Rashid Al Maktoum, former ruler of Dubai. Voltas Limited, India is the sole shareholder of the establishment.

The establishment was established to trade in mechanical and industrial machinery, engineering goods and allied products. The shareholder has decided to liquidate the establishment as per the shareholder's resolution dated 21st April, 2009.

#### 2. SHARE CAPITAL

The Share Capital of the establishment comprises 1 share of AED 2000000.

We confirm that we are responsible for this Statement of Affairs. We confirm that we have made available all relevant accounting records and information for its compilation.

Dubai, 13th February, 2011

Director N. Visvanathan

## STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 9TH FEBRUARY, 2011

	AED	₹ in '000s
Other Operating Income	36590	451
Staff Costs	(187852)	(2313)
Other Operating Expenses	(250590)	(3086)
LOSS FROM OPERATING ACTIVITIES	(401852)	(4948)
Interest income on bank deposits	4192	52
LOSS FOR THE PERIOD	(397660)	(4896)
Other comprehensive income for the period	_	_
Total Comprehensive Income for the period	(397660)	(4896)

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 AED = ₹ 12.315 being the average of the exchange rates prevailing on 31st March, 2010 (1 AED = ₹ 12.29) and as on 9th February, 2011 (1 AED = ₹ 12.34).

Dubai, 13th February, 2011

Director N. Visvanathan

## STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 9TH FEBRUARY, 2011

	Share Capital		Statutory Reserve		<b>Retained Earnings</b>		Total	
	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s
As at 31-3-2009	2000000	27780	2057931	28585	2027008	28155	6084939	84520
Total comprehensive income for the year	_	_	_	_	(1754000)	(21601)	(1754000)	(21601)
Dividends paid and declared during the year					(500000)	(6945)	(500000)	(6945)
As at 31-3-2010	2000000	24580	2057931	25292	(226992)	(2790)	3830939	47082
Total comprehensive income for the period					(397660)	(4896)	(397660)	(4896)
As at 9-2-2011	2000000	24680	2057931	25395	(624652)	(7708)	3433279	42367

Dubai, 13th February, 2011

Director N. Visvanathan

# **VOLTAS LIMITED**

Registered Office: Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400 033. Tel: +91-22-6665 6666 Fax: +91-22-6665 6231.

A TATA Enterprise