

# **VOLTAS**

A **TATA** Enterprise

# Reports and Accounts of Subsidiary Companies 2013-2014

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## UNIVERSAL COMFORT PRODUCTS LIMITED

Directors:

Anil George (Chairman) Nani Javeri Pradeep Kumar Bakshi Jayant Balan

# DIRECTORS' REPORT TO THE MEMBERS

The Directors have pleasure in presenting their Thirteenth Annual Report and Audited Accounts for the year ended 31st March, 2014.

- 2. The Company has recorded higher Revenue of ₹ 928.82 crores for the year ended 31st March, 2014 as compared to ₹ 740.41 crores in the previous year. Accordingly, Profit before tax was higher at ₹ 69.73 crores for the year under review as compared to ₹ 41.39 crores in the previous year. The Company had exceptional income of ₹ 4.83 crores basically due to profit on sale of land and building at Dadra. Net Profit was ₹ 57.53 crores for the year under review as compared to ₹ 32.09 crores in the previous year.
- Taking into consideration the performance of the Company, the Directors recommend a maiden dividend of ₹ 10 per equity share of ₹ 10 each (100%) for the year 2013-14.
- The Company has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956, as amended to date.
- 5. Information pursuant to Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, relating to technology absorption is given by way of an Annexure to this Report. As regards information in respect of foreign exchange earnings and outgo, the same has been given in the notes forming part of the accounts for the year ended 31st March, 2014.
- Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors, confirm that:
  - in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;
  - (b) proper accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2014 and of the profit of the Company for the year ended 31st March, 2014.
  - (c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
  - (d) the annual accounts have been prepared on a going concern basis.

- 7. The Central Government has approved the appointment of M/s. Sagar & Associates, Cost Auditors, for conducting cost audit for the year ended 31st March, 2014. The due date for filing the Cost Audit Report with the Ministry of Corporate Affairs for the year ended 31st March, 2013 was 30th September, 2013 and the Cost Audit Report was filed on 24th September, 2013. The due date for filing the Cost Audit Report for the year ended 31st March, 2014 is 30th September, 2014.
- During the year under review, the Registered Office of the Company has been shifted to Voltas House 'B', T. B. Kadam Marg, Chinchpokli, Mumbai 400 033 effective 31st July, 2013. The requisite approvals required in respect thereof were obtained, including from the Regional Director, North Western Region, Ahmedabad.
- In accordance with the provisions of the Companies Act, 2013 and the Company's Articles of Association, Mr. Pradeep Kumar Bakshi retires by rotation and being eligible, offers himself for reappointment.
- 10. In line with the requirements of the Companies Act, 2013, Mr. Nani Javeri is proposed to be appointed as an Independent Director of the Company for a term of five years upto 3rd July, 2019 and the approval of the shareholders is being sought at the ensuing Annual General Meeting (AGM) on 4th July, 2014. Mr. Nani Javeri satisfies the test of independence as stipulated under Section 149(6) of the Act.
- 11. Mr. Anil George and Mr. Jayant Balan were appointed as Additional Directors by the Board of Directors on 31st July, 2013 and hold office upto the date of the forthcoming AGM. The Company has received notices under Section 160 of the Companies Act, 2013 from a shareholder proposing their appointment as Directors of the Company. The Resolutions seeking approval of the shareholders for appointment of Mr. Anil George and Mr. Jayant Balan as Directors of the Company have been incorporated in the AGM Notice. Mr. M. M. Miyajiwala ceased to be a Director of the Company with effect from 31st July, 2013. The Directors place on record their sincere appreciation of the valuable services and advice given by Mr. M. M. Miyajiwala during his long tenure on the Board, since October 2001.
- 12. The shareholders are also required to appoint Statutory Auditors of the Company at the ensuing AGM. It is proposed to reappoint Messrs Deloitte Haskins & Sells, Baroda (DHS), the present Auditors of the Company for the year 2014-15. DHS have pursuant to Section 139(1) of the Companies Act, 2013, given their consent for appointment and furnished a certificate confirming that their appointment would be in accordance with the conditions prescribed under the Act.
- 13. As regards the items of the Notice of the Annual General Meeting relating to the Special Business, the Resolutions incorporated in the Notice and the Explanatory Statements thereto fully indicate the reasons for seeking the approval of the shareholders to those proposals. The attention of the shareholders is drawn to these.

On behalf of the Board of Directors

Anil George Chairman

#### ANNEXURE TO THE DIRECTORS' REPORT

FORM B

DISCLOSURE OF PARTICULARS WITH RESPECT TO TECHNOLOGY ABSORPTION

## 1. Specific areas in which R&D carried out by the Company

- High energy efficient star rated Split air conditioners with Rotary and Scroll compressors in accordance with BEE guidelines.
- High energy efficient star rated Window air conditioners with Rotary compressors in accordance with BEE guidelines.
- Air conditioners which work at high ambient to enable customer experience comfort in extreme summer conditions.
- Three New Facia for Window air conditioners.
- Anti bacterial filter in all Window air conditioners to improve the health of consumers.
- All Weather ACs.
- DC Inverter ACs locally in India.
- ACs with zero ODP alternate refrigerant (R-410a).
- Local IDU with three new facia.
- Universal remote for complete range of air conditioners.

## 2. Product and processes developed through in-house technology

- 2 TR Split air conditioner 5 star rated in line with BEE directive with energy efficient Rotary compressors.
- New range of 5 star rated Split air conditioners in line with BEE directive.
- New Range of 5 star rated Window Air conditioner.
- Development of T3 type ACs which cools effectively even at 52 deg C.

#### 3. Imported Technology

No technology has been imported during the last five years.

## 4. Expenditure on R&D

The expenditure on R&D activities for the year 2013-14 was ₹ 67.89 lakhs. The R&D expenditure was 0.07% of the gross turnover.

#### 5. Energy Conservation

Substantial reduction in electricity consumption due to change over from 250 W MH overhead lamp to 28W T5 fitting on shop floor.

## INDEPENDENT AUDITORS' REPORT

# TO THE MEMBERS OF UNIVERSAL COMFORT PRODUCTS LIMITED

## **Report on the Financial Statements**

We have audited the accompanying financial statements of **UNIVERSAL COMFORT PRODUCTS LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March, 2014, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs) and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of

India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2014;
- (b) in the case of the Statement of Profit and Loss, of the profit of the Company for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

## **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2003
   ("the Order") issued by the Central Government in terms of Section
   227(4A) of the Act, we give in the Annexure a statement on the
   matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards notified under the Act (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs).
  - (e) On the basis of the written representations received from the directors as on 31st March, 2014 taken on record by the Board of Directors, none of the Directors is disqualified as on 31st March, 2014 from being appointed as a director in terms of Section 274(1)(g) of the Act.

For **Deloitte Haskins & Sells** Chartered Accountants (Registration No.117364W)

> Ketan Vora Partner Membership No. 100459

#### ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory
Requirements' section of our report of even date)

- (i) Having regard to the nature of the Company's business/activities/ result/transactions etc., clauses (vi), (x), (xii), (xiii), (xiv), (xv), (xvi), (xviii), (xix) and (xx) of paragraph 4 of the Order are not applicable to the Company.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company; however, such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventories:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification

of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.

- (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iv) The Company has neither granted nor taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956.
- (v) In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources are not readily available for obtaining comparable quotations, there is a generally adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods. During the course of our audit, we have not observed any major weakness in such internal control system.
- (vi) In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) Where each of such transactions is in excess of ₹ 5 lakhs in respect of any party, the transactions have been made at prices which are prima facie reasonable having regard to the

prevailing market prices at the relevant time except in respect of certain purchases for which comparable quotations are not available and in respect of which we are unable to comment.

- (vii) In our opinion, the Company has an adequate internal audit system commensurate with the size and the nature of its business.
- (viii) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 in respect of manufacture of air conditioners and are of the opinion that *prima facie* the prescribed accounts and records have been made and maintained. We have, however, not made a detailed examination of the records with a view to determining whether they are accurate or complete.
- (ix) According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amounts payable in respect of Income-tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2014 for a period of more than six months from the date they became payable.
  - (c) Details of dues of Sales Tax and Service Tax which have not been deposited as on 31st March, 2014 on account of disputes are given below:

	1	1		
Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount involved (₹ in Lakhs)
Sales tax Laws	Sales Tax	Supreme Court	2002-05	101.66
Sales tax Laws	Sales Tax	High Court	2003-04	429.41
Sales tax Laws	Sales Tax	High Court	2004-05	111.52
Finance Act, 1994	Service Tax	Commissioner (Appeal) of Central Excise and Customs	2002-03	11.94

- (x) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks.
- (xi) In our opinion and according to the information and explanations given to us, and on an overall examination of the Balance Sheet of the Company, we report that funds raised on short-term basis have, prima facie, not been used during the year for long-term investment.
- (xii) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no fraud on the Company has been noticed or reported during the year.

For **Deloitte Haskins & Sells** Chartered Accountants (Registration No.117364W)

> Ketan Vora Partner Membership No. 100459

## **BALANCE SHEET AS AT 31ST MARCH, 2014**

					As at
					31-3-2013
			Note	₹ In Lakhs	₹ In Lakhs
	-	AND LIABILITIES			
1.		AREHOLDERS' FUNDS			
	(a)	Share capital	2	2764.20	2764.20
	(b)	Reserves and surplus	3	11812.05	9293.05
				14576.25	12057.25
2.		N-CURRENT LIABILITIES			
	(a)	Deferred tax liabilities (net)	29	198.13	228.06
	(b)	Long-term provisions	4	8.17	7.42
				206.30	235.48
3.	. CUI	RRENT LIABILITIES			
	(a)	Trade payables	5	9048.28	8324.57
	(b)	Other current liabilities	6	133.61	160.58
	(c)	Short-term provisions	7	3480.11	0.20
				12662.00	8485.35
			TOTAL	27444.55	20778.08
B. A	SSETS				
1.	. NO	N-CURRENT ASSETS			
	(a)	Fixed assets			
		(i) Tangible assets	8	1416.91	2364.47
		(ii) Intangible assets	8	16.71	21.57
				1433.62	2386.04
	(b)	Long-term loans and advances	9	1384.46	2279.47
				2818.08	4665.51
2.	. CUI	RRENT ASSETS			
	(a)	Inventories	10	17184.00	14611.88
	(b)	Trade receivables	11	7063.19	705.85
	(c)	Cash and cash equivalents	12	25.28	44.94
	(d)	Short-term loans and advances	13	354.00	749.90
				24626.47	16112.57
			TOTAL	27444.55	20778.08
Su	ummary	of Significant Accounting Policies	1		

The Notes referred to above form an integral part of financial statements.

In terms of our report attached.

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ketan Vora Partner Mumbai, 23rd April, 2014 For and on behalf of the Board

Chairman Anil George
Director Pradeep Kumar Bakshi
Manager Mahendra K. Sharma
Mumbai, 23rd April, 2014

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2014

				2012-13
		Note	₹ In Lakhs	₹ In Lakhs
1.	REVENUE FROM OPERATIONS (GROSS)	14	92882.19	74040.88
	Less: Excise duty			
	Revenue from Operations (net)		92882.19	74040.88
2.	OTHER INCOME	15	56.73	34.90
3.	TOTAL REVENUE (1+2)		92938.92	74075.78
4.	EXPENSES			
	(a) Cost of materials consumed	16(a)	81089.99	75784.48
	(b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	16(b)	2474.91	(7338.03)
	(c) Employee benefits expense	17	180.17	146.78
	(d) Finance costs	18	0.56	_
	(e) Depreciation and amortisation expense	8	132.93	134.57
	(f) Other expenses	19	2087.16	1209.06
	TOTAL EXPENSES		85965.72	69936.86
5.	PROFIT BEFORE EXCEPTIONAL ITEMS AND TAX (3 - 4)		6973.20	4138.92
6.	EXCEPTIONAL ITEMS		482.74	_
7.	PROFIT BEFORE TAX (5 - 6)		7455.94	4138.92
8.	TAX EXPENSE			
	(a) Current tax expense		1750.00	928.67
	(b) Excess provision of earlier years written back		(17.10)	_
	(c) Deferred tax		(29.94)	37.72
	(d) MAT Credit Entitlement		_	(36.34)
			1702.96	930.05
9.	PROFIT AFTER TAX (7 -8)		5752.98	3208.87
10.	BASIC AND DILUTED EARNINGS PER SHARE OF ₹ 10/- EACH (in ₹)	30	20.81	11.61
	Summary of Significant Accounting Policies	1		

The Notes referred to above form an integral part of financial statements.

In terms of our report attached.

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ketan Vora Partner Mumbai, 23rd April, 2014 For and on behalf of the Board

Chairman Director Manager Anil George Pradeep Kumar Bakshi Mahendra K. Sharma

Mumbai, 23rd April, 2014

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2014

			2012-13
		₹ In Lakhs	₹ In Lakhs
A.	Cash flow from Operating activities		
	Net Profit before tax	7455.94	4138.92
	Adjustments for:		
	Depreciation and amortisation	132.93	134.57
	(Profit) / loss on sale / write off of assets	(475.65)	(13.42)
	Provision for Employee benefits	0.75	2.79
	Operating profit / (loss) before working capital changes	7113.97	4262.86
	Changes in working capital:		
	Adjustments for (increase) / decrease in operating assets:		
	Inventories	(2572.12)	(7551.38)
	Trade receivables	(6357.34)	862.67
	Short-term loans and advances	395.90	(280.24)
	Long-term loans and advances	737.94	_
	Adjustments for increase / (decrease) in operating liabilities:		
	Trade payables	723.71	3351.67
	Other current liabilities	38.34	9.78
	Short-term Provisions	21.11	
	Cash generated from operations	101.51	655.36
	Net income tax (paid) / refunds	(1351.00)	(865.21)
	Net cash flow from / (used in) Operating activities (A)	(1249.49)	(209.86)
В.	Cash Flow from Investing activities		
	Capital expenditure on fixed assets, including capital advances	(34.15)	(102.52)
	Exceptional items - Proceeds from sale of fixed assets (Net)	1329.29	22.50
	Net cash flow from / (used in) Investing activities (B)	1295.14	(80.02)
c.	Cash Flow from Financing activities		
С.	Net cash flow from / (used in) Financing activities (C)	_	_
	net tash nom/ (asea m/) maneng acarraes (e)		
	Net increase / (decrease) in cash and cash equivalents (A+B+C)	45.65	(289.87)
	Cash and cash equivalents at the beginning of the year	(20.37)	269.50
	Cash and cash equivalents at the end of the year	25.28	(20.37)
	(Refer Note 6 and Note 12)		

In terms of our report attached.

For Deloitte Haskins & Sells

**Chartered Accountants** 

Ketan Vora Partner Mumbai, 23rd April, 2014 For and on behalf of the Board

Chairman Anil George
Director Pradeep Kumar Bakshi
Manager Mahendra K. Sharma

Mumbai, 23rd April, 2014

## 1. SIGNIFICANT ACCOUNTING POLICIES

(i) The financial statements are prepared on the historical cost convention, on accrual basis of accounting and comply with the Accounting Standards as notified under Section 211(3C) of the Companies Act, 1956 ("the 1956 Act") [(which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs)] and the relevant provisions of the 1956 Act/ 2013 Act, as applicable.

The preparation of the financial statements requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including the contingent liabilities) of the accounts and the reported income and expenses during the period. The Management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

(ii) All revenues, costs, assets and liabilities are accounted for on accrual basis.

## (iii) SALES

- (a) Sales include excise duty, but exclude sales tax or value added tax.
- (b) Sales are recognised when substantial risks and rewards of ownership are transferred to the buyer.

## (iv) DEPRECIATION

Depreciation on tangible assets has been provided on Straight Line Method at the rates prescribed in Schedule XIV of the Companies Act, 1956, except computers, which is depreciated at the rate of 20% per annum, which is higher than the prescribed rate.

Leasehold Land is amortised over the balance life of lease from the commencement of project.

Intangible assets are amortised on the straight line basis over their useful lives or five years whichever is earlier.

## (v) FIXED ASSETS

Fixed assets are shown at cost less accumulated depreciation. Cost of assets includes freight, octroi, duties, taxes, cost of installation and all other incidental expenses incurred towards acquisition and installation of fixed assets.

Own manufactured goods are capitalised at cost excluding interest but including excise duty net of Cenvat.

Directly identifiable preoperative expenses of new capital projects and interest on borrowed money allocated to and utilised for qualifying fixed assets, pertaining to the period up to the date of capitalisation is added to the cost of the assets.

## (vi) INTANGIBLE ASSETS

Computer software having future expected benefit is capitalised as per Accounting Standard (AS) 26 – Intangible Assets as notified by the Companies (Accounting Standard) Rules, 2006.

## (vii) IMPAIRMENT OF FIXED ASSETS

The carrying values of assets / cash generating units at each Balance Sheet date are reviewed for impairment. If any indication of such impairment exists, the recoverable amount of those assets is estimated and impairment is recognised, if the carrying amount of those assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the estimated future cash flows to their present value based on appropriate discounting factor.

## (viii) INVENTORIES

Inventories are valued at cost or net realisable value whichever is lower, cost being worked out on weighted average basis. Cost includes all charges incurred for bringing the goods to their location and condition including all duties, taxes, levies, transit insurance and receiving charges, which are directly attributable to receiving such goods but excludes duties and taxes, which can be subsequently, recovered by the Company from the authorities.

#### (ix) CONVERSION OF FOREIGN EXCHANGE TRANSACTIONS

Monetary assets and liabilities relating to foreign currency transactions remaining unsettled at the end of the year are translated at the year-end rate and the difference in translation and realised gains and losses on foreign transactions are recognised in the Statement of Profit and Loss. In respect of transactions covered by foreign exchange contracts, the difference between the contract rate and the spot rate on the date of the transaction is charged to the Statement of Profit and Loss over the period of the contract.

## (x) EMPLOYEE BENEFITS

- (a) The Company's contributions during the year to Provident and Superannuation Funds are recognised in the Statement of Profit and Loss.
- (b) The Company's liability towards gratuity is determined using the projected unit credit method which considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation. Obligation is measured at the present value of estimated future cash flow using a discounted rate that is determined by reference to market yields at the Balance Sheet date on Government bonds where the currency and terms of the Government bonds are consistent with the currency and estimated terms of the defined benefit obligation. The liability is determined annually by an independent external actuarial valuation determined on the basis of the projected unit credit method. Actuarial gains and losses are immediately recognised in the Statement of Profit and Loss.
- (c) The Company has a scheme for compensated absences benefits for employees, the liability for which is determined on the basis of an actuarial valuation carried out at the end of the year.

## (xi) TAXES ON INCOME

Current tax is determined as the amount of tax payable in respect of taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future Income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Where there is unabsorbed depreciation or carry forward loss, deferred tax assets are recognised only if there is virtual certainty of realisation of such assets. Other deferred assets are recognised only to the extent there is reasonable certainty of realisation in future.

## (xii) BORROWING COSTS

Borrowing costs that are attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of cost of such asset till such time as the asset is ready for its intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

## (xiii) PROVISIONS AND CONTINGENCIES

A provision is recognised when the Company has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present values and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimation. Contingent liabilities are disclosed in Notes to Accounts.

## (xiv) RESEARCH AND DEVELOPMENT EXPENSES

Revenue expenditure pertaining to research is charged to the Statement of Profit and Loss. Development costs of products are also charged to the Statement of Profit and Loss unless a product's technological feasibility has been established, in which case such expenditure is capitalised.

## 2. SHARE CAPITAL

3.

SHA	ARE CAPITAL				
					As at 31-3-2013
		Number of	₹ In Lakhs	Number of	₹ In Lakhs
		shares	( III Editiis	shares	C III LUKIIS
(a)	Authorised				
	5,00,00,000 Equity Shares of ₹ 10 each with voting rights	5,00,00,000	5000.00	5,00,00,000	5000.00
(b)	Issued				
	2,76,42,000 Equity Shares of ₹ 10 each with voting rights	2,76,42,000	2764.20	2,76,42,000	2764.20
(c)	Subscribed and fully paid up				
	2,76,42,000 Equity Shares of ₹ 10 each with voting rights	2,76,42,000	2764.20	2,76,42,000	2764.20
	(i) All of the above equity shares are held by the Holding company.	, i.e. Voltas Limited.			
	(ii) Reconciliation of the number of shares and amount outstanding	g at the beginning and a	t the end of the re	eporting period:	
					As at
					31-3-2013
		Number of Shares held	₹ In Lakhs	Number of Shares held	₹ In Lakhs
	Equity Shares of ₹ 10 each with voting rights	2,76,42,000	2764.20	2,76,42,000	2764.20
	(iv) Details of shares held by each shareholder holding more than 50	% shares:			As at
					31-3-2013
	Class of shares / Name of shareholder	Number of	% holding in	Number of	% holding in
		Shares held	that class of shares	Shares held	that class of shares
	Equity Shares with voting rights – Voltas Limited	2,76,42,000	100%	2,76,42,000	100%
RES	ERVES AND SURPLUS				
					As at 31-3-2013
				₹ In Lakhs	₹ In Lakhs
(a)	General reserve				
	Opening balance			_	_
	Add: Transferred from Statement of Profit and Loss			600.00	
	Closing balance			600.00	_
(b)	Surplus in Statement of Profit and Loss				
	Opening balance			9293.05	6084.18
	Add: Profit for the year			5752.98	3208.87
	Less: Proposed Dividend			2764.20	_
	Tax on dividend			469.78	_
	Transferred to General reserve			600.00	
	Closing balance			11212.05	9293.05
				11812.05	9293.05

## 4. LONG TERM PROVISIONS

.,			As at
			31-3-2013
		₹ In Lakhs	₹ In Lakhs
	Provision for employee benefits		
	(i) Provision for compensated absences	1.92	1.87
	(ii) Provision for gratuity	6.25	5.55
		8.17	7.42
5.	TRADE PAYABLES		
			As at
			31-3-2013
		₹ In Lakhs	₹ In Lakhs
	Trade payables	9048.28	8324.57
	Due on account of goods purchased and services rendered (Refer Note 32)		
6.	OTHER CURRENT LIABILITIES		
			As at 31-3-2013
		₹ In Lakhs	₹ In Lakhs
	Other payables		
	(i) Statutory obligations	101.89	74.79
	(ii) Advances from customers	11.65	12.02
	(iii) Others	20.07	8.46
	(iv) Book Overdraft	_	65.31
		133.61	160.58
7.	SHORT TERM PROVISIONS		
			As at
			31-3-2013
		₹ In Lakhs	₹ In Lakhs
	(a) Provision for employee benefits		
	(i) Provision for compensated absences	0.18	0.15
	(ii) Provision for gratuity (net)	0.13	0.05
	(1) OI	0.31	0.20
	(b) Others	245.02	
	(i) Provision for tax	245.82	_
	(ii) Provision for proposed equity dividend	2764.20	_
	(iii) Provision for dividend tax on proposed dividend	469.78	
		3479.80 3480.11	0.20
		3480.11	

8. FIXED ASSETS ₹ In Lakhs

٥.	FIXED ASSETS										₹ III Lakiis	
			Gross b	lock		Accumulated depreciation / amortisation Net block						
		Balance	Additions	Disposals	Balance	Balance	Depreciation/	Eliminated on	Balance	Balance	Balance	
	Particulars	as at			as at	as at	amortisation	disposal of	as at	as at	as at	
		1-4-2013			31-3-2014	1-4-2013	expense for	assets	31-3-2014	31-3-2014	31-3-2013	
							the year					
Tangi	ble Assets											
(a)	Land											
	- Freehold	164.41	_	164.41	_	_	_	_	_	_	164.41	
		164.41	_	_	164.41	_	_	_	_	164.41	164.41	
	- Leasehold	256.26	_	_	256.26	16.97	2.81	_	19.78	236.48	239.29	
		256.26	_	_	256.26	14.15	2.81	_	16.97	239.29	242.11	
(b)	Buildings - Own use*	1945.03	5.01	1170.55	779.49	596.93	64.33	488.43	172.83	606.66	1348.10	
		1957.06	2.17	14.20	1945.03	538.79	64.96	6.83	596.93	1348.10	1418.26	
(c)	Plant and Equipment	1408.54	20.15	445.93	982.76	850.24	54.32	438.84	465.72	517.04	558.30	
		1444.24	72.39	108.09	1408.54	899.57	57.20	106.37	850.24	558.30	544.65	
(d)	Furniture and Fixtures	67.82	_	_	67.82	31.95	3.23	_	35.18	32.63	35.87	
		67.82	_	_	67.82	28.68	3.27	_	31.95	35.87	39.16	
(e)	Vehicles	26.96	_	_	26.96	19.44	0.65	_	20.09	6.87	7.52	
		20.08	6.88	_	26.96	19.08	0.36	_	19.44	7.52	1.00	
(f)	Office equipment - Owned	56.22	8.99	3.10	62.11	45.24	2.73	3.10	44.87	17.23	10.98	
		54.76	1.46	_	56.22	41.88	3.21	_	45.24	10.98	12.88	
	Total	3925.24	34.15	1783.99	2175.40	1560.77	128.07	930.37	758.47	1416.91	2364.47	
		3964.63	82.90	122.29	3925.24	1542.16	131.81	113.20	1560.77	2364.47		
Intan	gible Assets											
	Computer software	83.34	_	39.60	43.74	61.77	4.86	39.60	27.03	16.71	21.57	
		63.72	19.62		83.34	59.01	2.76		61.77	21.57	4.71	
	Total	83.34	_	39.60	43.74	61.77	4.86	39.60	27.03	16.71	21.57	
		63.72	19.62		83.34	59.01	2.76		61.77	21.57		
	Grand Total	4008.58	34.15	1823.59	2219.14	1622.54	132.93	969.97	785.50	1433.62	2386.04	
		4028.35	102.52	122.29	4008.58	1601.17	134.57	113.20	1622.54	2386.04		

Figures in italics are for the previous year.

Fixed Assets include assets held for sale aggregating  $\stackrel{?}{\sim}$  NIL (Previous year:  $\stackrel{?}{\sim}$  885.96 Lakhs), valued at the lower of the estimated net realisable value and net book value.

## 9. LONG TERM LOANS AND ADVANCES

			As at 31-3-2013
		₹ In Lakhs	₹ In Lakhs
U	nsecured, considered good		
(a	a) Security deposits	3.12	3.22
(k	o) Advance income tax	40.52	40.52
(0	c) MAT credit entitlement	1271.82	1439.07
(0	Balances with government authorities -		
	VAT credit receivable	116.15	796.66
		1431.61	2279.47
	Less: Provision for VAT credit receivable	47.15	_
		1384.46	2279.47

	NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE TEAR ENDED STST MA	(CC	Jiitu.)
10.	INVENTORIES		
	(At lower of cost and net realisable value)		
			As at
			31-3- 2013
		₹ In Lakhs	₹ In Lakhs
	(a) Raw materials	12233.42	7186.39
	(b) Finished goods	4950.58	7425.49
		17184.00	14611.88
11	TRADE RECEIVABLES		
• • • •			As at
			31-3- 2013
		₹ In Lakhs	₹ In Lakhs
	Unsecured, considered good		
	Trade receivables outstanding for a period exceeding six months		
	from the date they were due for payment	_	7.41
	Other Trade receivables	7063.19	698.44
		7063.19	705.85
12.	CASH AND CASH EQUIVALENTS		
			As at 31-3- 2013
		₹ In Lakhs	₹ In Lakhs
	Balances with banks in current accounts	25.28	44.94
13.	SHORT-TERM LOANS AND ADVANCES		
			As at
		<b>3.1.1.</b>	31-3- 2013
	Unsecured, considered good	₹ In Lakhs	₹ In Lakhs
	(a) Security deposits	33.40	24.43
	(b) Loans and advances to employees		0.50
	(c) Prepaid expenses	19.12	- 0.50
	(d) Balances with government authorities		
	(i) Customs	_	0.02
	(ii) VAT credit receivable	299.10	722.31
	(e) Advances to Suppliers	2.38	2.64

354.00

749.90

## 14. REVENUE FROM OPERATIONS

14.	NEV	ENDE FROM OPERATIONS		
				2012-13
			₹ In Lakhs	₹ In Lakhs
	(a)	Sale of products	92795.09	73977.41
	(b)	Other operating revenues		
		<ul> <li>Unclaimed Credit balances Written back</li> </ul>	50.70	27.84
		- Sale of Scrap	36.40	35.63
			92882.19	74040.88
15.	ОТН	IER INCOME		
				2012-13
			₹ In Lakhs	₹ In Lakhs
	(a)	Net gain/(loss) on foreign currency transactions and translation	(0.33)	0.40
	(b)	Income Tax refund	1.39	_
	(c)	Profit on sale of fixed assets	_	13.42
	(d)	Cash discount from suppliers	55.67	21.08
			56.73	34.90
16.	(2)	COST OF MATERIALS CONSUMED		
10.	(a)	COST OF MATERIALS CONSUMED		2012 12
			# 1 1 -1.b -	2012-13
			₹ In Lakhs	₹ In Lakhs
		Opening stock	7186.39	6973.04
		Add: Purchases	86137.02	75997.83
			93323.41	82970.87
		Less: Closing stock	12233.42	7186.39
		Cost of materials consumed (Refer Note 21)	<u>81089.99</u>	75784.48
16.	(b)	CHANGES IN INVENTORIES OF FINISHED GOODS AND WORK-IN-PROGRESS		
				2012-13
			₹ In Lakhs	₹ In Lakhs
		Inventories at the end of the year		
		- Finished goods	4950.58	7425.49
		- Work-in-progress	_	
			4950.58	7425.49
		Inventories at the beginning of the year		
		– Finished goods	7425.49	87.46
		- Work-in-progress	_	_
			7425.49	87.46
		Net (increase)/decrease	2474.91	(7338.03)

## 17. EMPLOYEE BENEFITS EXPENSE

	17.	EMPLOYEE BENEFITS EXPENSE		
(a)         Salaries and wages         158.59         128.16           (b)         Contributions to provident and other funds         5.31         3.83           (c)         Staff welfare expenses         16.27         14.79           18.         FINANCE COSTS         2012-13         7 lin Lakhs         7 lin Lakhs <th></th> <th></th> <th></th> <th>2012-13</th>				2012-13
(b) Contributions to provident and other funds         5.31         3.83           (c) Staff welfare expenses         16.27         14.79           18. FINANCE COSTS         2012-13         2012-13           7 In Lakhs         ₹ In Lakhs         ₹ In Lakhs         ₹ In Lakhs           Interest expense (Refer Note 32)         2012-13         ₹ In Lakhs         <			₹ In Lakhs	₹ In Lakhs
(c) Staffweifare expenses         16.27         14.79           18. FINANCE COSTS         18. FINANCE COSTS         2012-13         2012-13         7 In Lakhs         7 I		(a) Salaries and wages	158.59	128.16
18. FINANCE COSTS         2012-13         ₹ In Lakhs       \$ 19. OTHER EXPENSES       2012-13       ₹ In Lakhs       \$ 2012-13       ₹ In Lakhs       \$ 2012-13       \$ 7 In Lakhs       \$ 2012-13		(b) Contributions to provident and other funds	5.31	3.83
18. FINANCE COSTS           2012-13           7 (F In Lakhs)         7 (F In Lakhs)         2012-13           19. OTHER EXPENSES           2012-13         2012-13           7 (In Lakhs)         2012-13           2012-13         2012-13           2012-13         2012-13         2012-13           1.0 Loss parks and spare parts         2012-13		(c) Staff welfare expenses	16.27	14.79
			180.17	146.78
Interest expense (Refer Note 32)   7   1   1   1   1   1   1   1   1   1	18.	FINANCE COSTS		
Interest expense (Refer Note 32)         0.56         —           2012-13           ₹ In Lakhs         2012-13           Consumption of stores and spare parts         76.71         50.84           Outside service charges         354.81         341.19           Power and fuel         71.50         55.36           Rent including lease rentals         127.47         46.65           Repairs and maintenance - Buildings         9.89         2.08           Repairs and maintenance - Machinery         63.31         77.26           Insurance         37.94         7.32           Rates and taxes         2.64         0.84           Travelling and conveyance         9.75         11.50           Printing and stationery         8.32         3.96           Freight and forwarding         20.49         66.53           Sales commission         800.06         328.25           Advertising         0.11         0.17           Legal and professional         24.64         21.29           Payments to auditors (Refer Note 25)         38.67         34.69           Bad trade and other receivables, loans and advances writt				2012-13
19. OTHER EXPENSES         2012-13         ₹ In Lakhs       2012-13         Consumption of stores and spare parts       76.71       50.84         Outside service charges       354.81       341.19         Power and fuel       71.50       55.36         Rent including lease rentals       127.47       46.65         Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       6.65.33         Sales commission       80.00       3.28.25         Advertising       0.11       0.17         Legal and p			₹ In Lakhs	₹ In Lakhs
2012-13           ₹ In Lakhs         ₹ In Lakhs           Consumption of stores and spare parts         76.71         50.84           Outside service charges         354.81         341.19           Power and fuel         71.50         55.36           Rent including lease rentals         127.47         46.65           Repairs and maintenance - Buildings          9.89         2.08           Repairs and maintenance - Machinery         63.31         77.26           Insurance         37.94         7.32           Rates and taxes         2.64         0.84           Travelling and conveyance         9.75         11.50           Printing and stationery         8.32         3.96           Freight and forwarding         204.96         66.53           Sales commission         800.06         328.25           Advertising         0.11         0.17           Legal and professional         24.64         21.29           Payments to auditors (Refer Note 25)         38.67         34.69           Bad trade and other receivables, loans and advances written off         11.35         7.95           Loss on fixed assets sold / scrapped / written off         7.09         —           Miscellaneous expenses <th></th> <th>Interest expense (Refer Note 32)</th> <th></th> <th></th>		Interest expense (Refer Note 32)		
2012-13           ₹ In Lakhs         ₹ In Lakhs           Consumption of stores and spare parts         76.71         50.84           Outside service charges         354.81         341.19           Power and fuel         71.50         55.36           Rent including lease rentals         127.47         46.65           Repairs and maintenance - Buildings          9.89         2.08           Repairs and maintenance - Machinery         63.31         77.26           Insurance         37.94         7.32           Rates and taxes         2.64         0.84           Travelling and conveyance         9.75         11.50           Printing and stationery         8.32         3.96           Freight and forwarding         204.96         66.53           Sales commission         800.06         328.25           Advertising         0.11         0.17           Legal and professional         24.64         21.29           Payments to auditors (Refer Note 25)         38.67         34.69           Bad trade and other receivables, loans and advances written off         11.35         7.95           Loss on fixed assets sold / scrapped / written off         7.09         —           Miscellaneous expenses <th></th> <th></th> <th></th> <th></th>				
2012-13           ₹ In Lakhs         ₹ In Lakhs           Consumption of stores and spare parts         76.71         50.84           Outside service charges         354.81         341.19           Power and fuel         71.50         55.36           Rent including lease rentals         127.47         46.65           Repairs and maintenance - Buildings          9.89         2.08           Repairs and maintenance - Machinery         63.31         77.26           Insurance         37.94         7.32           Rates and taxes         2.64         0.84           Travelling and conveyance         9.75         11.50           Printing and stationery         8.32         3.96           Freight and forwarding         204.96         66.53           Sales commission         800.06         328.25           Advertising         0.11         0.17           Legal and professional         24.64         21.29           Payments to auditors (Refer Note 25)         38.67         34.69           Bad trade and other receivables, loans and advances written off         11.35         7.95           Loss on fixed assets sold / scrapped / written off         7.09         —           Miscellaneous expenses <th></th> <th></th> <th></th> <th></th>				
Consumption of stores and spare parts         ₹ In Lakhs         ₹ In Lakhs           Outside service charges         76.71         50.84           Outside service charges         354.81         341.19           Power and fuel         71.50         55.36           Rent including lease rentals         127.47         46.65           Repairs and maintenance - Buildings         9.89         2.08           Repairs and maintenance - Machinery         63.31         77.26           Insurance         37.94         7.32           Rates and taxes         2.64         0.84           Travelling and conveyance         9.75         11.50           Printing and stationery         8.32         3.96           Freight and forwarding         204.96         66.53           Sales commission         800.06         328.25           Advertising         0.11         0.17           Legal and professional         24.64         21.29           Payments to auditors (Refer Note 25)         38.67         34.69           Bad trade and other receivables, loans and advances written off         11.35         7.95           Loss on fixed assets sold / scrapped / written off         7.09         —           Miscellaneous expenses         2	19.	OTHER EXPENSES		
Consumption of stores and spare parts       76.71       50.84         Outside service charges       354.81       341.19         Power and fuel       71.50       55.36         Rent including lease rentals       127.47       46.65         Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18				2012-13
Outside service charges       354.81       341.19         Power and fuel       71.50       55.36         Rent including lease rentals       127.47       46.65         Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18			₹ In Lakhs	₹ In Lakhs
Power and fuel       71.50       55.36         Rent including lease rentals       127.47       46.65         Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Consumption of stores and spare parts	76.71	50.84
Rent including lease rentals       127.47       46.65         Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Outside service charges	354.81	341.19
Repairs and maintenance - Buildings       9.89       2.08         Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Power and fuel	71.50	55.36
Repairs and maintenance - Machinery       63.31       77.26         Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Rent including lease rentals	127.47	46.65
Insurance       37.94       7.32         Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Repairs and maintenance - Buildings	9.89	2.08
Rates and taxes       2.64       0.84         Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Repairs and maintenance - Machinery	63.31	77.26
Travelling and conveyance       9.75       11.50         Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Insurance	37.94	7.32
Printing and stationery       8.32       3.96         Freight and forwarding       204.96       66.53         Sales commission       800.06       328.25         Advertising       0.11       0.17         Legal and professional       24.64       21.29         Payments to auditors (Refer Note 25)       38.67       34.69         Bad trade and other receivables, loans and advances written off       11.35       7.95         Loss on fixed assets sold / scrapped / written off       7.09       —         Miscellaneous expenses       237.94       153.18		Rates and taxes	2.64	0.84
Freight and forwarding 204.96 66.53 Sales commission 800.06 328.25 Advertising 0.11 0.17 Legal and professional 24.64 21.29 Payments to auditors (Refer Note 25) 38.67 34.69 Bad trade and other receivables, loans and advances written off 11.35 7.95 Loss on fixed assets sold / scrapped / written off 7.09 — Miscellaneous expenses 237.94 153.18		Travelling and conveyance	9.75	11.50
Sales commission800.06328.25Advertising0.110.17Legal and professional24.6421.29Payments to auditors (Refer Note 25)38.6734.69Bad trade and other receivables, loans and advances written off11.357.95Loss on fixed assets sold / scrapped / written off7.09—Miscellaneous expenses237.94153.18		Printing and stationery	8.32	3.96
Advertising 0.11 0.17 Legal and professional 24.64 21.29 Payments to auditors (Refer Note 25) 38.67 34.69 Bad trade and other receivables, loans and advances written off 11.35 7.95 Loss on fixed assets sold / scrapped / written off 7.09 — Miscellaneous expenses 237.94 153.18		Freight and forwarding	204.96	66.53
Legal and professional24.6421.29Payments to auditors (Refer Note 25)38.6734.69Bad trade and other receivables, loans and advances written off11.357.95Loss on fixed assets sold / scrapped / written off7.09—Miscellaneous expenses237.94153.18		Sales commission	800.06	328.25
Payments to auditors (Refer Note 25)  Bad trade and other receivables, loans and advances written off  Loss on fixed assets sold / scrapped / written off  Miscellaneous expenses  38.67  34.69  7.95  Loss on fixed assets sold / scrapped / written off  7.09  —  Miscellaneous expenses		Advertising	0.11	0.17
Bad trade and other receivables, loans and advances written off  Loss on fixed assets sold / scrapped / written off  Miscellaneous expenses  11.35  7.95  4.09  153.18		Legal and professional	24.64	21.29
Loss on fixed assets sold / scrapped / written off 7.09 — Miscellaneous expenses 237.94 153.18		Payments to auditors (Refer Note 25)	38.67	34.69
Miscellaneous expenses 237.94 153.18		Bad trade and other receivables, loans and advances written off	11.35	7.95
<u> </u>		Loss on fixed assets sold / scrapped / written off	7.09	_
<b>2087.16</b> 1209.06		Miscellaneous expenses	237.94	153.18
			2087.16	1209.06

## 20. Contingent Liabilities

	As at 31-3-2013
₹ In Lakhs	₹ In Lakhs
601.16	601.16
11.94	11.94
613.10	613.10
	601.16

<sup>(</sup>ii) Bank Guarantee of ₹ 13.71 Lakhs for Electricity and others (Previous year: ₹ 13.71 Lakhs).

## 21. (a) Information in regard to Raw Materials and Components consumed (excluding raw materials sold)

Items	Unit of	Quantity	₹ In Lakhs
	Measurement		
Compressors	Numbers	451652	22853.78
	Numbers	428618	21082.78
Fan Coil Unit	Numbers	468399	26212.71
	Numbers	416897	23366.45
Kits	Numbers	454884	29009.62
	Numbers	444690	28464.05
Others		(*)	3013.88
		(*)	2871.21
			81089.99
			75784.49

<sup>(\*)</sup> Comprise dissimilar items which can not be practically aggregated and therefore quantitative information in respect thereof has not been furnished.

## 21. (b) Details of consumption of Imported and Indigenous items

	Raw Material	Components	Value	% to Total
	₹ In Lakhs	₹ In Lakhs	₹ In Lakhs	Consumption
Imported	_	_	_	_
	_	_	_	_
Indigenous	1.35	81088.64	81089.99	100.00
	(22.19)	75762.30	75784.49	100.00
Total	1.35	81088.64	81089.99	100.00
	22.19	75762.30	75784.49	100.00

Figures in itallics are for the Previous year.

Figures in italics are for the Previous year.

## 22. Quantitative information in regard to Licensed Capacity, Installed Capacity and Actual Production of the goods

	Installed	Actual
	Capacity	Production
	(Numbers)	(Numbers)
Room air conditioners	378000	454670
	250000	444671

Figures in italics are for the Previous year.

Notes:

- (i) As per the Industrial Policy declared in July 1991 and as amended in April 1993, no licenses are required for the products manufactured by the Company.
- (ii) Installed capacity is as certified by the Management and relied upon by the Auditors as this is a technical matter.
- (iii) Annual installed capacity is based on 280 days single shift in a year.

## 23. Information in regard to Sales, Opening Stocks and Closing Stocks

	_	Sale	S	Opening	Stocks	Closing S	Stocks
Class of Goods	Unit of Measurement	Quantity	₹ In Lakhs	Quantity	₹ In Lakhs	Quantity	₹ In Lakhs
Air conditioners							
- Room air conditioners (Including Split Units)	Numbers	473349	88716.45	45692	7425.49	27013	4950.58
		399730	70788.51	751	87.46	45692	7425.49
Others							
- Raw materials			4078.64	_	_	_	_
			3188.90	_	_	_	_
Total			92795.09				
			73977.41	_	_	_	_
Figures in italics are for the Previous year.							

## 24. Segment Reporting

The Company is engaged solely in the business of manufacture of air conditioners which constitute, its only business and primary segment. It has no geographical segment.

Hence, the activities of the Company have been disclosed as a single segment as per Accounting Standard 17 on 'Segment Reporting' as notified by the Companies (Accounting Standards) Rules, 2006.

## 25. Auditors Remuneration

		2012-13
	₹ In Lakhs	₹ In Lakhs
Audit Fees	14.75	13.00
Tax Audit Fees	4.25	3.90
Tax Matters	0.33	6.54
Other Services	14.93	7.80
Reimbursement of Expenses	0.17	0.39
Service Tax on Above	4.24	3.05
	38.67	34.68

26.	Related Party Disclosure	
	Party: Voltas Limited	Relationship: Holding Company
	Party: Mahendra K. Sharma	Relationship: Key Management Personnel

Party: Manenura K. Sharma	Relationship: Rey Management Personnel	
Nature of transactions		2012-13
	₹ In Lakhs	₹ In Lakhs
Purchase of goods	55925.30	46486.57
Sale of goods	82114.96	68940.79
Reimbursement of Staff cost	41.10	30.00
Commission paid	800.06	328.25
Related Party Balances		
Net Receivable	7024.18	554.69
Details of research and development expenditure recognised as an	n expense	

## 27.

		2012-13
	₹ In Lakhs	₹ In Lakhs
Materials	38.22	15.20
Employee benefits expense	21.14	19.65
Others	8.53	14.77
	67.89	49.62

## 28. Employee Benefits

(a) The Company has recognized the following amounts in the Statement of Profit and Loss under the head Company's Contribution to Provident Fund and Other Funds:

		2012-13
	₹ In Lakhs	₹ In Lakhs
Provident Fund	4.54	3.84

(b) Defined benefit plan for un-funded gratuity as per actuarial valuation on 31st March, 2014. The details of the Company's Post-retirement benefit plans for gratuity for its employees are given below which is certified by the independent actuary and relied upon by the auditors.

A.	Assumptions		2012-13
	Discount Rate	9.31%	8.25%
	Rate of Return on Plan Assets - Previous	_	_
	Salary Escalation - Previous	8.00%	8.00%
	Attrition Rate	2.00%	2.00%
	Rate of Return on Plan Assets - Current	_	_
	Salary Escalation - Current	8.00%	8.00%
	Mortality Table	Indian Assured	Indian Assured
		Lives (2006-08)	Lives (2006-08)
		Ultimate	Ultimate
			2012-13
		₹ In Lakhs	₹ In Lakhs
В.	Table showing change in Benefit Obligation		
	Liability at the beginning of the year	5.61	3.56
	Interest Cost	0.46	0.30
	Current Service Cost	1.50	1.24
	Past Service Cost (Non Vested Benefit)	_	_
	Past Service Cost (Vested Benefit)	_	_
	Benefit Paid	_	_
	Actuarial (Gain)/Loss on obligations	(1.19)	0.51
	Liability at the end of the year	6.38	5.61

## 28. Employee Benifits (contd.)

## C. This is an unfunded Gratuity Scheme. Hence, no disclosure made for funded assets.

				ą	f In Lakhs	2012-13 ₹ In Lakhs
D.	Amount Recognised in Balance sheet					
	Liability at the end of the year				6.38	5.61
	Fair Value of Plan Assets at the end of the year				_	_
	Difference				6.38	5.61
	Unrecognised Past Service Cost				_	_
	Amount Recognised in Balance Sheet				6.38	5.61
E.	Amount Recognised in Income Statement					
	Current Service Cost				1.50	1.24
	Interest Cost				0.46	0.30
	Expected Return on Plan Asset				_	_
	Net Actuarial (Gain)/ Loss to be Recognised				(1.19)	0.51
	Past Service Cost (Non Vested Benefit) Recognised				_	_
	Past Service Cost (Vested Benefit) Recognised				_	_
	Expenses Recognised in Statement of Profit and Loss				0.77	2.05
_	Balance Sheet Reconciliation					
F.					F. 6.1	2.56
	Opening Net Liability				5.61	3.56
	Expenses as above				0.77	2.05
	Employer's Contribution				_	_
	Amount Recognised in Balance Sheet				6.38	5.61
G.	Experience Adjustment		2012-13	2011-12	2010-11	2009-10
		₹ In Lakhs				
	Present value of defined benefit obligation	6.38	5.61	3.56	2.22	12.02
	Plan Assets	_	_	_	_	_
	Surplus/(Deficit)	_	_	_	_	_
	On Plan Liability (Gain)/Loss	(0.02)	0.27	0.17	(0.95)	(3.04)
	On Plan Asset (Gain)/Loss	_	_	_	_	_

As at

## NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2014 (contd.)

## 28. Employee Benifits (contd.)

H. Expected contribution to defined benefit plan in next year ₹ 6.38 Lakhs (Previous year: ₹ 5.61 Lakhs).

The actuarial calculation used to estimate defined benefit commitment and expenses are based on the above assumptions which, if changed, would affect the defined benefit commitments and expenses.

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

## 29. Deferred Taxes

As per Accounting Standard 22 on "Accounting for taxes on income" as notified by the Companies (Accounting Standards) Rules, 2006, the Company has recognised deferred tax liability of  $\stackrel{?}{\sim}$  198.13 Lakhs (Previous year:  $\stackrel{?}{\sim}$  228.06 Lakhs) for the year as indicated below.

The break-up of deferred tax liability and deferred tax asset are as under:

			AS at
			31-3-2013
		₹ In Lakhs	₹ In Lakhs
	Deferred Tax Liability		
	Depreciation	242.18	230.65
	Total (A)	242.18	230.65
	Deferred Tax Assets		
	Employee Benefits	3.23	2.59
	Statutory Liability	40.82	
	Total (B)	44.05	2.59
	Net Deferred Tax Liability/(Asset) (A-B)	198.13	228.06
30.	Earnings Per Share		
			2012-13
	Profit After Tax (₹ in Lakhs)	5752.98	3208.87
	Number of Equity Shares	2,76,42,000	2,76,42,000
	Basic and Diluted Earnings per Share of ₹ 10 each (₹)	20.81	11.61
31.	Exceptional Items		
			2012-13
		₹ In Lakhs	₹ In Lakhs
	Profit on Sale of Property	482.74	
22	Missa Corell and Madisure Fatamaricae David annuant Act. 2006		
32.	Micro, Small and Medium Enterprises Development Act, 2006		2012-13
		₹ In Lakhs	₹ In Lakhs
	(i) Principal amount remaining unpaid to any supplier as at the end of the accounting year	7.56	- TIT Editins
	(ii) Interest due thereon remaining unpaid to any supplier as at the end of the accounting year	0.56	_
	(iii) The amount of interest paid along with the amounts of the payment made to the supplier		
	beyond the appointed day	_	_
	(iv) The amount of interest due and payable for the year	0.56	_
	(v) The amount of interest accrued and remaining unpaid at the end of the accounting year	0.56	_
	(vi) The amount of further interest due and payable even in the succeeding year, until such date		
	when the interest dues as above are actually paid	_	_

**33.** Previous year's figures have been regrouped/reclassified wherever necessary.

For and on behalf of the Board

Chairman Anil George
Director Pradeep Kumar Bakshi
Manager Mahendra K. Sharma

## **ROHINI INDUSTRIAL ELECTRICALS LIMITED**

Directors:

P. N. Dhume (Chairman)
Anil George
M. Gopi Krishna
Jayant Balan

## **DIRECTORS' REPORT**

#### TO THE MEMBERS

The Directors present their Thirty-First Annual Report and Audited Accounts for the year ended 31st March, 2014.

- 2. The Company has recorded Revenue of ₹ 103.05 crores and incurred net loss of ₹ 6.90 crores for the year ended 31st March, 2014 as compared to Revenue of ₹ 84.96 crores and loss of ₹ 13.06 crores in the previous year. In view of the loss situation, the Directors do not recommend any dividend on equity or preference shares for the year 2013-14.
- 3. The Company had taken Inter-Corporate Deposits (ICDs) from Voltas Limited to meet its funds requirements from time to time. In order to reduce the interest burden and improve the Net Worth, the Company had on 1st October, 2013 issued and allotted 37,00,000 − 0.01% Cumulative Redeemable Preference Shares (CRPS) of ₹ 100 each to Voltas Limited by converting ICDs of ₹ 37 crores. The Authorised Capital of the Company was increased from ₹ 30 crores to ₹ 67 crores to provide for issue of 37,00,000 − 0.01% Cumulative Redeemable Preference Shares of ₹ 100 each. The Paid-up Capital of the Company is ₹ 63.83 crores comprising 18,25,782 equity shares of ₹ 10 each and 62,00,000 − 0.01% Cumulative Redeemable Preference Shares of ₹ 100 each.
- 4. During the year under review, the erstwhile Promoters have transferred their balance shareholding (16.33%) in the Company to Voltas Limited, the holding company, comprising 2,98,211 equity shares of ₹10 each on 14th October, 2013. The entire equity share capital of the Company is held by Voltas Limited and accordingly, the Company is a wholly-owned subsidiary of Voltas Limited with effect from 14th October, 2013. Mr. Prashant G. Kandoi, a Director, representing the Promoters resigned and ceased to be a Director of the Company with effect from 14th October, 2013.
- The Company has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956, as amended to date.
- 6. Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors, based on the representations received from the Operating Management, confirm that:
  - in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;
  - (b) they have, in the selection of accounting policies, consulted the Statutory Auditors and have applied their recommendations consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for that period;

- (c) they have taken proper and sufficient care to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) they have prepared the annual accounts on a going concern basis.
- The particulars with respect to conservation of energy, technology absorption being not relevant, have not been given. The Company had no foreign exchange earnings and outgo during the year under review.
- The Registered Office of the Company has been shifted from Voltas Premises, T. B. Kadam Marg, Chinchpokli, Mumbai 400 033 to Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400 033 with effect from 9th May, 2014.
- In accordance with the provisions of the Companies Act, 2013 and the Company's Articles of Association, Mr. M. Gopi Krishna retires by rotation and being eligible, offer himself for re-election.
- 10. The Board of Directors had at its Meeting held on 23rd July, 2013, appointed Mr. Jayant Balan as an Additional Director with effect from 29th July, 2013 and he holds office upto the date of the forthcoming Annual General Meeting (AGM). The Company has received a Notice under Section 160 of the Act from a shareholder proposing the appointment of Mr. Jayant Balan as a Director of the Company. The Resolution seeking approval of the shareholders for appointment of Mr. Jayant Balan as a Director of the Company has been incorporated in the Notice of the forthcoming AGM.
- 11. Mr. M. M. Miyajiwala ceased to be a Director of the Company with effect from 23rd July, 2013. The Directors place on record their sincere appreciation of the valuable services and advice given by Mr. M. M. Miyajiwala during his tenure on the Board, since March 2011.
- 12. The shareholders are also required to appoint Statutory Auditors of the Company at the ensuing AGM. It is proposed to reappoint Messrs Deloitte Haskins & Sells, Baroda (DHS), Chartered Accountants, the present Auditors of the Company for the year 2014-15. DHS have pursuant to Section 139(1) of the Companies Act, 2013, given their consent for appointment and furnished a certificate confirming that their appointment would be in accordance with the conditions prescribed under the Act.
- 13. As regards items of the Notice of the Annual General Meeting relating to the Special Business, the Resolutions incorporated in the Notice and the Explanatory Statements thereto fully indicate the reasons for seeking the approval of the shareholders to those proposals. The attention of the shareholders is drawn to these.

On behalf of the Board of Directors

P. N. Dhume Chairman

Mumbai, 9th May, 2014

#### INDEPENDENT AUDITOR'S REPORT

# TO THE MEMBERS OF ROHINI INDUSTRIAL ELECTRICALS LIMITED

## **Report on the Financial Statements**

We have audited the accompanying financial statements of **ROHINI INDUSTRIAL ELECTRICALS LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March, 2014, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs) and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

(a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2014;

- (b) in the case of the Statement of Profit and Loss, of the loss of the Company for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.

## **Emphasis of Matters**

- We draw attention to Significant Accounting Policy g(ii) of Note 1 of the financial statement, revenue from long term contracts is recognized on the percentage of completion method based on the costs incurred to date and the estimated aggregate cost to completion arrived at by the Management on the basis of technical data. We have relied on the Management estimates relating to the technical aspects/components and other technical inputs/matters considered in the determination of expected cost to completion of the contracts.
- The Company has been incurring losses and the net worth has substantially eroded. As the Parent company has assured the Company of continued support, including by way of infusion of funds from time to time, this statement has been prepared on a going concern basis as set out in Note 30 to the financial statement.

Our opinion is not qualified in respect of these matters.

## **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government in terms of Section 227(4A) of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement comply with the Accounting Standards notified under the Act (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs).
  - (e) On the basis of the written representations received from the directors as on 31st March, 2014 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2014 from being appointed as a director in terms of Section 274(1)(g) of the Act.

For **Deloitte Haskins & Sells** 

Chartered Accountants (Registration No.117364W)

Ketan Vora Partner Membership No.100459

Mumbai, 9th May, 2014

## ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) Having regard to the nature of the Company's business/activities/ result/transactions, etc., clauses (viii), (xii), (xiii), (xiv), (xv), (xviii), (xix) and (xx) of paragraph 4 of the Order are not applicable to the Company.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventories:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the Management were generally reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories. No material discrepancies were noticed on physical verification.
- (iv) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956.
- (v) In respect of loans, secured or unsecured, taken by the Company from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956, according to the information and explanations given to us:
  - (a) The Company has not taken any such loans during the year. At the year-end, the outstanding balances of such loans taken aggregated ₹ Nil and the maximum amount involved including the interest during the year was ₹ 631.39 Lakhs (2 parties).

- (b) The rate of interest and other terms and conditions of such loans are, in our opinion, *prima facie* not prejudicial to the interests of the Company
- (c) The payments of principal amounts and interest in respect of such loans are regular/as per stipulations.
- (vi) In our opinion and according to the information and explanations given to us, there is generally an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to the purchase of inventory and fixed assets and the sale of goods and services although there is scope for improvement in the process of determining estimated contract costs. During the course of our audit, we have not observed any major weakness in such internal control system.
- (vii) In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) Where each of such transactions is in excess of ₹ 5 Lakhs in respect of any such party, the transactions have been made at prices which are prima facie reasonable having regard to the prevailing market prices at the relevant time.
- (viii) According to the information and explanations given to us, the Company has not accepted any deposit from the public during the year.
- (ix) In our opinion, the internal audit system needs to be strengthened to make it commensurate with the size of the Company and the nature of its business.
- According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Wealth Tax, Customs Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2014 for a period of more than six months from the date they became payable except ₹ 38.06 Lakhs relating to Sales Tax.

(c) Details of dues of Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess which have not been deposited as on 31st March, 2014 on account of disputes are given below:

No.	Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount involved (₹ in Lakhs)
1.	Sales Tax Laws	CST	Commercial Tax Officer	2005-06, 2010-11	79.99
			Dy. Commissioner (Appeals)	2007-08, 2008-09, 2009-10	108.31
			Senior Audit Officer	2006-07, 2009-10	50.34
2.	Sales Tax Laws	Value Added Tax	Commercial Tax Officer	2010-11	21.79
			Commercial Tax Officer (Appeals)	2004-05	4.15
			Dy. Commissioner (Appeals)	2005-06 to 2010-11	312.14
			Jt. Commissioner of Tax	2008-09	15.53
3.	Sales Tax Laws	Entry Tax	Dy. Commissioner (Appeals)	2007-08, 2008-09	2.25

- (xi) The accumulated losses of the Company at the end of the financial year are more than fifty per cent of its net worth. The Company has incurred cash losses during the current financial year and in the immediately preceding financial year.
- (xii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks. The Company has not issued any debentures or obtained loans from financial institutions.
- (xiii) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained.
- (xiv) In our opinion and according to the information and explanations given to us, and on an overall examination of the Balance Sheet of the Company, we report that funds raised on short-term basis have, prima facie, not been used during the year for long term investment.

(xv) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company has been noticed or reported during the year.

For **Deloitte Haskins & Sells**Chartered Accountants

(Registration No.117364W)

Ketan Vora *Partner*Membership No. 100459

Mumbai, 9th May, 2014

## **BALANCE SHEET AS AT 31ST MARCH, 2014**

			Note	₹ in Lakhs	As at 31-3-2013 ₹ in Lakhs
Α. Ι	EQUITY	AND LIABILITIES			
	1. SH	AREHOLDERS' FUNDS			
	(a)	Share capital	2	6382.58	2682.58
	(b)	Reserves and surplus	3	(4398.42)	(3708.04)
				1984.16	(1025.46)
:	2. NO	N-CURRENT LIABILITIES			
	(a)	Other long-term liabilities	4	44.03	34.57
	(b)	Long-term provisions	5	16.73	26.76
				60.76	61.33
:	3. CU	RRENT LIABILITIES			
	(a)	Short-term borrowings	6	6085.55	7799.46
	(b)	Trade payables	7	4073.79	4915.09
	(c)	Other current liabilities	8	5247.42	4674.45
	(d)	Short-term provisions	9	2.32	3.31
				15409.08	17392.31
			TOTAL	17454.00	16428.18
В.	ASSETS				
	1. NO	N-CURRENT ASSETS			
	(a)	Fixed assets			
		(i) Tangible assets	10(A)	43.29	58.92
		(ii) Intangible assets	10(B)	26.88	46.63
				70.17	105.55
	(b)	Long-term loans and advances	11	279.47	268.59
	(c)	Other non-current assets	12	1130.98	994.08
				1410.45	1262.67
	2. CU	RRENT ASSETS			
	(a)	Inventories	13	204.23	226.68
	(b)	Trade receivables	14	7939.90	7692.40
	(c)	Cash and cash equivalents	15	12.58	105.70
	(d)	Short-term loans and advances	16	647.76	710.53
	(e)	Other current assets	17	7168.91	6324.65
				15973.38	15059.96
			TOTAL	17454.00	16428.18
I	Accounti	ng Policies	1		

Notes referred to above form an integral part of the Financial Statements.

In terms of our report attached.

For **Deloitte Haskins & Sells** For and on behalf of the Board

Chartered Accountants

Chairman P. N. Dhume
Director M. Gopi Krishna
Manager Madathil Valsaraj

Ketan Vora Partner

Mumbai, 9th May, 2014 Mumbai, 9th May, 2014

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2014

				2012-13	
		Note	₹ in Lakhs	₹ in Lakhs	
1.	REVENUE FROM OPERATIONS	18	10110.30	8345.11	
2.	OTHER INCOME	19	194.85	151.11	
3.	. TOTAL REVENUE (1 + 2)		10305.15	8496.22	
4.	EXPENSES				
	(a) Cost of sales - Traded goods	20(A)	134.69	598.71	
	(b) Cost of sales, services	20(B)	8079.89	6705.18	
	(c) Employee benefits expense	21	371.55	450.88	
	(d) Finance costs	22	902.51	818.40	
	(e) Depreciation and amortisation expense	10	33.46	35.09	
	(f) Other expenses	23	1473.43	1209.77	
	TOTAL EXPENSES		10995.53	9818.03	
5.	LOSS BEFORE TAX (3 - 4)		(690.38)	(1321.81)	
6.	TAX EXPENSE				
	Current tax - Provision for taxation of earlier years written back		_	(15.68)	
7.	LOSS AFTER TAX (5 - 6)		(690.38)	(1306.13)	
8.	EARNINGS PER EQUITY SHARE OF ₹ 10/- EACH	29			
	Basic and Diluted (in ₹)		(37.81)	(71.54)	
	Accounting Policies	1			
Not	es referred to above form an integral part of the Financial Statements.				
ln t	erms of our report attached.				
	Deloitte Haskins & Sells		For and on b	ehalf of the Board	
	artered Accountants		Chairman Director Manager	P. N. Dhume M. Gopi Krishna Madathil Valsaraj	
	an Vora tner				
Partner Mumbai, 9th May, 2014			Mumbai, 9th May, 2014		

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2014

		₹ in Lakhs	₹ in Lakhs	2012-13 ₹ in Lakhs
A.	Cash flow from Operating Activities			
	Net Loss before extraordinary items and tax		(690.38)	(1321.81)
	Adjustments for:			
	Depreciation and amortisation	33.46		35.09
	(Profit) / loss on sale / write off of assets	1.28		(0.82)
	Finance costs	902.51		818.40
	Interest income	(0.37)		(1.27)
	Provision for Employee Benefit	(11.02)		(26.70)
	Bad and Doubtful Debts / Advances	408.64		115.00
			1334.50	939.70
	Operating Profit / (Loss) before Working Capital changes		644.12	(382.11)
	Changes in working capital:			
	Adjustments for (increase) / decrease in operating assets:			
	Inventories	22.45		83.62
	Trade receivables	(604.04)		(1382.70)
	Short-term loans and advances	10.67		(137.36)
	Long-term loans and advances	(49.07)		(25.05)
	Other current assets	(844.26)		(295.26)
	Other non-current assets	(136.90)		(18.47)
	Adjustments for increase / (decrease) in operating liabilities:			
	Trade payables	(841.30)		(392.41)
	Other current liabilities	302.83		612.63
	Other long-term liabilities	9.46		(53.10)
			(2130.16)	(1608.10)
	Cash generated from Operations		(1486.04)	(1990.21)
	Net income tax (paid) / refunds		38.19	327.64
	Net cash flow from / (used in) Operating Activities (A)		(1447.85)	(1662.57)

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2014 (contd.)

				2012-13
		₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
В.	Cash flow from Investing Activities			
	Capital expenditure on fixed assets, including capital advances	(0.34)		(61.75)
	Proceeds from sale of fixed assets	0.98		57.37
	Proceeds from / (investment in) Fixed deposit	37.53		(40.63)
	Interest Income	0.37		1.27
	Net cash flow from / (used in) Investing Activities (B)		38.54	(43.74)
c.	Cash flow from Financing Activities			
	Net increase / (decrease) in working capital borrowings	(163.91)		447.70
	Proceeds from other short-term borrowings	2150.00		1850.00
	Finance cost	(632.37)		(584.67)
	Net cash flow from / (used in) Financing Activities (C)		1353.72	1713.03
	Net increase / (decrease) in Cash and cash equivalents (A+B+C)		(55.59)	6.72
	Cash and cash equivalents at the beginning of the year		61.17	54.45
	Cash and cash equivalents at the end of the year		5.58	61.17
	Reconciliation of Cash and cash equivalents with the Balance Sheet:			
	Cash and cash equivalents as per Balance Sheet (Refer Note 15)		12.58	105.70
	Less: Bank balances not considered as Cash and cash equivalents Balances held as margin money (Refer Note (ii) below)		7.00	44.53
	Net Cash and cash equivalents (as defined in AS 3 Cash Flow Statements) included in Note 15		5.58	61.17

## Notes:

- (i) The Cash Flow Statement reflects the combined cash flows pertaining to continuing operations.
- (ii) These earmarked account balances with banks can be utilised only for the specific identified purposes.
- (iii) During the year, upon conversion of Inter Corporate Deposit, 0.01% Cumulative Redeemable Preference Shares of ₹ 3700 Lakhs were issued. Same are not included in the cash flow statement being non cash item.

Note referred to above form an integral part of the Financial Statements.

In terms of our report attached.

For **Deloitte Haskins & Sells**Chartered Accountants

Chairman

Chairman

Director

M. Gopi Krishna

Manager

Madathil Valsaraj

Ketan Vora

Partner

Mumbai, 9th May, 2014 Mumbai, 9th May, 2014

#### **NATURE OF BUSINESS**

Rohini Industrial Electricals Limited, subsidary of Voltas Limited was incorporated in 1983. The Company is engaged in the business of undertaking large turnkey electrical and instrumentation projects for industrial and commercial sectors.

## 1. ACCOUNTING POLICIES

#### (a) BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards notified under Section 211(3C) of the Companies Act, 1956 ("the 1956 Act") [which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs] and the relevant provisions of the 1956 Act / 2013 Act, as applicable.

## (b) USE OF ESTIMATES

The preparation of the financial statements requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including the contingent liabilities) and the reported income and expenses during the reporting period. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### (c) FIXED ASSETS

Fixed Assets are stated at the cost of acquisition, less accumulated depreciation, amortisation and impairment losses, if any. Cost of fixed assets comprises purchase price, duties, levies and any directly attributable cost of bringing the asset to its working condition for the intended use. Interest on borrowed money, allotted to and utilised for qualifying fixed assets, pertaining to the period up to the date of capitalisation is added to the cost of the assets. Advances paid towards the acquisition of fixed assets outstanding at each Balance Sheet date and the cost of fixed assets not ready for their intended use before such date are disclosed under capital work-in-progress.

## (d) INTANGIBLE ASSETS

Intangible assets are valued at cost of acquisition less accumulated amortisation.

#### (e) VALUATION OF INVENTORIES

Inventories are valued at cost or net realisable value, whichever is lower, cost being worked out on weighted average basis. Material returned from site has been valued at estimated realisable value which in the opinion of the Management is lower than the purchase cost.

## (f) PROVISIONS

A provision is recognised when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to present value and are determined based on best estimate required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

## (g) REVENUE RECOGNITION

(i) Sales

Revenue from Sales of products is recognised when significant risks and rewards of ownership of products are passed on to the customers. Sales exclude service tax, value added tax and trade discounts.

## (ii) Job Contracts

Revenue from long term contracts, where the outcome can be estimated reliably, is recognised under the percentage of completion method by reference to the stage of completion of the contract activity. The stage of completion is measured by calculating the proportion that costs incurred to date bear to the estimated total costs of a contract based on current technical data. When the current estimate of total costs and revenue is a loss, provision is made for the entire loss on the contract irrespective of the amount of work done.

#### (h) EMPLOYEE BENEFITS

## (i) Defined Contribution Plan

Contribution to Provident Fund, a defined contribution scheme, is made at pre-determined rates to the Regional Provident Fund Commissioner and is charged to the Statement of Profit and Loss. There are no other obligations other than the contribution payable to the Regional Provident Fund Commissioner.

#### (ii) Defined Benefit Plan

The Company's liability towards gratuity is determined using the projected unit cost method which considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately to build up the final obligation. Actuarial gains and losses based on actuarial valuation done by an independent actuary carried out annually are recognised immediately in the Statement of Profit and Loss as income or expense. Obligation is measured at the present value of estimated future cash flows using a discounted rate that is determined by reference to market yields at the Balance Sheet date on Government bonds where the currency and terms of the Government bonds are consistent with the currency and estimated terms of the defined benefit obligation.

(iii) The Company has a scheme for compensated absences for employees, the liability for which is determined on the basis of an actuarial valuation carried out at the end of the year.

#### (i) METHOD OF DEPRECIATION

Depreciation on tangible fixed assets has been provided on the written-down value basis at the rates prescribed in Schedule XIV to the Companies Act, 1956 except depreciation on tools which has been provided on the straight-line method based on useful life (2-3 years). Intangible assets are amortised on the straight-line basis over 36 months or their useful lives whichever is lower.

Depreciation on assets purchased/acquired and sold/discarded during the year is provided on a pro-rata basis for the period such asset was in use.

Assets costing less than ₹ 5,000 are depreciated @100% in the year of purchase.

## (j) FOREIGN CURRENCY TRANSACTIONS/TRANSLATIONS

Foreign currency transactions are recorded by applying the respective monthly average rates. Exchange differences arising on foreign currency transactions settled during the year are recognised in the Statement of Profit and Loss.

All foreign currency denominated monetary assets and liabilities are translated at the exchange rates prevailing on the Balance Sheet date, the resultant exchange differences are recognised in the Statement of Profit and Loss.

## (k) TAXES ON INCOME

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income-Tax Act, 1961.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognised if there is virtual certainty that there will be sufficient future taxable income available to realise such losses. Other deferred tax assets are recognised if there is reasonable certainty that there will be sufficient future taxable income to realise such assets. Deferred tax assets are reviewed at each balance sheet date for their realisabilty.

## (I) OPERATING LEASES

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item are classified as Operating Leases. Operating Lease payments/receipts are recognised as an expense/income in the Statement of Profit and Loss on a straight-line basis over the lease term.

## (m) IMPAIRMENT OF ASSETS

The carrying values of assets/cash generating units at each Balance Sheet date are reviewed for impairment of assets. If any indication of such impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognised for an asset in prior accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognised.

## (n) SEGMENT REPORTING

The Company's business activity falls within a single business segment, i.e. Electrical Installation Work and Electrical Engineering Services, including supply of materials. Hence, disclosure of segment wise information is not required under Accounting Standard 17- "Segment Reporting". There is no geographical segment to be reported since all the operations are undertaken in India.

## 2. SHARE CAPITAL

				As at 31-3-2013
	Number	₹ in Lakhs	Number	₹ in Lakhs
Authorised				
Equity Shares of ₹ 10 each	50,00,000	500.00	50,00,000	500.00
0.01% Cumulative Redeemable Preference Shares of ₹ 100 each	62,00,000	6200.00	25,00,000	2500.00
		6700.00		3000.00
Issued, Subscribed and fully Paid up shares				
Equity Shares of ₹ 10 each fully paid #	18,25,782	182.58	18,25,782	182.58
0.01% Cumulative Redeemable Preference Shares of ₹ 100 each	62,00,000	6200.00	25,00,000	2500.00
(for consideration other than cash) *				
		6382.58		2682.58

<sup>#</sup> All the Equity Shares have same rights to dividend, voting and in case of repayment of capital subject to preferential rights prescribed under law or those of preference shareholders.

## 2. (a) Reconcilation of Shares at the beginning and at the end of the reporting period.

				As at 31-3-2013
	Number	₹ in Lakhs	Number	₹ in Lakhs
Equity Shares:				
Shares outstanding at the beginning of year	18,25,782	182.58	18,25,782	182.58
Shares Issued during the year	_	_	_	_
Shares bought back during the year				
Shares outstanding at the end of the year	18,25,782	182.58	18,25,782	182.58
Preference Shares:				
Shares outstanding at the beginning of the year	25,00,000	2500.00	25,00,000	2500.00
Shares Issued during the year	37,00,000	3700.00	_	_
Shares bought back during the year				
Shares outstanding at the end of the year	62,00,000	6200.00	25,00,000	2500.00

18,25,782 Equity Shares (31st March, 2013: 15,27,571) are held by Voltas Limited, the holding company.
62,00,000 - 0.01% Cumulative Redeemable Preference Shares (31st March, 2013: 25,00,000) are held by Voltas Limited, the holding company.

## 2. (b) Details of Shareholders holding more than 5% shares in the Company

Name of Shareholder				As at 31-3-2013
	No. of Shares held	% of Holding	No. of Shares held	% of Holding
Equity Shares: Voltas Limited	18,25,782	100%	15,27,571	83.67%
Preference Shares:	.0,22,7.02	100,0	.5,2,,5,	00.07 70
Voltas Limited	62,00,000	100%	25,00,000	100%

<sup>\*</sup> The Cumulative Redeemable Preference Shares are reedemable on the expiry of 7 years from the date of allotment (29th March, 2012: 25,00,000 No. of shares and 1st October, 2013: 37,00,000 No. of shares) and have a preference as to dividends and repayments of capital but do not have voting rights.

## 3. RESERVES AND SURPLUS

٥.	RESERVES AND SOM EGS		
			As at 31-3-2013
		₹ in Lakhs	₹ in Lakhs
		( III Zuitii)	V III Editiis
	(a) Securities premium account #	492.43	492.43
	(b) General reserve #	2053.76	2053.76
	(c) Deficit in Statement of Profit and Loss		
	Opening balance	(6254.23)	(4948.10)
	Add: Loss for the year	(690.38)	(1306.13)
	Closing balance	(6944.61)	(6254.23)
		(4398.42)	(3708.04)
	# There is no movement in Securities premium account and General Reserve during the year.		
4.	OTHER LONG-TERM LIABILITIES		
			As at
			31-3-2013
		₹ in Lakhs	₹ in Lakhs
	Trade Payables	44.03	34.57
5.	LONG-TERM PROVISIONS		
			As at
		7	31-3-2013
		₹ in Lakhs	₹ in Lakhs
	Provision for employee benefits:		
	(i) Provision for compensated absences	10.67	12.80
	(ii) Provision for gratuity	6.06	13.96
	(,,,, <u>g</u> ,	16.73	26.76
6.	SHORT-TERM BORROWINGS		
			As at
			31-3-2013
		₹ in Lakhs	₹ in Lakhs
	(a) Loans repayable on demand		
	From banks:		
	Secured	3457.98	3621.89
	(Secured by first charge on Stock received under inland LC, Advance payment guarantees and book de	bt)	
	(b) Loans and advances from related parties (Refer Note 28)		
	Unsecured:		
	Voltas Limited	2500.00	3550.00
	(c) Other loans and advances		
	Unsecured:		
	Mr. Prashant G. Kandoi (Non-Executive Director up to 14th October, 2013)	_	250.00
	Mr. Gopal M. Kandoi	_	250.00
	Mr. Prashant G. Kandoi (Non-Executive Director up to 14th October, 2013) (Interest Free) [Refer Note 14th October, 2013)	l(a)] <b>127.57</b>	127.57
		6085.55	7799.46

## 7. TRADE PAYABLES

			As at 31-3-2013
		₹ in Lakhs	₹ in Lakhs
	Trade payables:		
	Micro, Small and Medium Enterprises (Refer Note 25)	36.73	31.36
	Others:	4037.06	4883.73
	Others.		
		4073.79	4915.09
8.	OTHER CURRENT LIABILITIES		
			As at 31-3-2013
		₹ in Lakhs	₹ in Lakhs
	(a) Interest accrued and due on borrowings	807.70	537.56
	(b) Other payables		
	(i) Statutory obligations	170.29	178.52
	(ii) Advances from customers	4084.06	3180.01
	(iii) Others:		
	Billing in Excess of contract revenue	185.37	778.36
		5247.42	4674.45
9.	SHORT-TERM PROVISIONS		
			As at 31-3-2013
		₹ in Lakhs	₹ in Lakhs
	(a) Provision for employee benefits :		
	Provision for compensated absences	1.96	2.95
	(b) Provision - Others :		
	Provision for tax	0.36	0.36
		2.32	3.31

# 10. FIXED ASSETS (At Cost or Book Value Less Depreciation and Amortisation)

₹ in Lakhs

		GROSS	BLOCK AT C	OST OR BOO	K VALUE	DEPRECIATION / AMORTISATION				NET BLOCK	
	Particulars	As at 31 March, 2013	Additions	Deductions	As at 31 March, 2014	Up to 31 March, 2013	For the Year	On Deductions	Up to 31 March, 2014	As at 31 March, 2014	As at 31 March, 2013
					(1+2-3)				(5+6-7)	(4-8)	(1-5)
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
A.	Tangible Assets:										
1.	Plant & Machinery	69.89	_	28.19	41.70	62.14	1.89	28.19	35.84	5.86	7.75
		82.12	_	12.23	69.89	65.46	8.63	11.95	62.14	7.75	16.66
2.	Furniture & Fittings	33.38	0.17	0.31	33.24	25.91	1.52	0.29	27.14	6.10	7.47
		33.38	_	_	33.38	24.26	1.65	_	25.91	7.47	9.12
3.	Vehicles	63.92	_	_	63.92	49.35	3.77	_	53.12	10.80	14.57
		80.52	_	16.60	63.92	58.14	5.28	14.07	49.35	14.57	22.38
4.	Computers & Accessories	72.95	0.13	15.87	57.21	63.69	3.76	14.85	52.60	4.61	9.26
		72.09	0.86	_	72.95	57.82	5.87	_	63.69	9.26	14.27
5.	Office Equipments	35.76	0.04	2.58	33.22	15.89	2.77	1.36	17.30	15.92	19.87
		28.70	7.19	0.13	35.76	13.10	2.88	0.09	15.89	(19.87)	15.60
		275.90	0.34	46.95	229.29	216.98	13.71	44.69	186.00	43.29	58.92
		296.81	8.05	28.96	275.90	218.78	24.31	26.11	216.98	58.92	78.03
B.	Intangible Assets:										
	Software	63.89	_	_	63.89	17.26	19.75	_	37.01	26.88	46.63
		10.19	53.70		63.89	6.48	10.78	_	17.26	46.63	3.71
	Total (A+B)	339.79	0.34	46.95	293.18	234.24	33.46	44.69	223.01	70.17	105.55
		307.00	61.75	28.96	339.79	225.26	35.09	26.11	234.24	105.55	81.74
										70.17	105.55

Figures in italics are for the Previous year.

#### 11. LONG-TERM LOANS AND ADVANCES

LONG-TERM LOANS AND ADVANCES		
		As at
		31-3-2013
	₹ in Lakhs	₹ in Lakhs
(a) Advance income tax	103.88	142.07
(b) Other loans and advances:		
Appeal Deposit for Sales Tax	175.59	126.52
	279.47	268.59

# 12. OTHER NON-CURRENT ASSETS

12.	OIF	ER NON-CURRENT ASSETS		
				As at
			z	31-3-2013
	Б.		₹ in Lakhs	₹ in Lakhs
		ention Money		
	(Un	secured, considered good)	1130.98	994.08
13.		ENTORIES		
	(At I	ower of cost and net realisable value)		
				As at 31-3-2013
			₹ in Lakhs	₹ in Lakhs
	(a)	Work-in-progress	32.81	_
	(b)	Stock-in-trade	171.42	226.68
			204.23	226.68
14.	TRA	DE RECEIVABLES		
				As at
				31-3-2013
			₹ in Lakhs	₹ in Lakhs
	(a)	Trade receivables outstanding for a period exceeding six months		
		Secured, considered good #	127.57	127.57
		Unsecured, considered good	4901.69	4554.49
		Unsecured, considered Doubtful	1307.37	950.83
			6336.63	5632.89
		Less: Provision for doubtful trade receivables	1307.37	950.83
			5029.26	4682.06
	(b)	Other Trade receivables		
		Unsecured, considered good	2910.64	3010.34
			7939.90	7692.40
		# Secured by way of Loan [Refer Note 6(c)]	127.57	127.57
15.	CAS	H AND CASH EQUIVALENTS		
				As at 31-3-2013
			₹ in Lakhs	₹ in Lakhs
	(a)	Cash and Bank Equivalents :	\ III Lakiis	\ III Lakiis
	(a)	Balances with bank - Current account	5.58	61.17
	(b)	Other Bank Balances	5.50	01.17
	()	(i) Margin money with maturity more than 3 months but less than 12 months	_	40.00
		(ii) Margin money with maturity greater than 12 months	7.00	4.53
			12.58	105.70

# 16. SHORT-TERM LOANS AND ADVANCES

10.	SHUK I-	- I EKM LUANS AND ADVANCES		
				As at 31-3-2013
			₹ in Lakhs	₹ in Lakhs
	(a) Se	curity deposits	\ <b></b>	
	Un	nsecured, considered good	19.13	24.04
	Un	nsecured, considered Doubtful	12.13	7.22
			31.26	31.26
	Le	ss: Provision for doubtful Security deposits	12.13	7.22
	(b) lo	ans and advances to employees	19.13	24.04
		ans and advances to employees nsecured, considered good	13.41	7.91
		nsecured, considered good	31.85	35.00
	0		45.26	42.91
	Le	ss: Provision for doubtful Employee Advances	31.85	35.00
			13.41	7.91
		epaid expenses		
	Un	nsecured, considered good	32.64	19.40
	(d) Ba	lances with government authorities		
		nsecured, considered good		
		T credit receivable	344.75	399.04
	(e) Int	terest accrued	17.43	_
	. ,	rhers		
	(i)	Other Deposits	4===	42.05
		Unsecured, considered good Unsecured, considered Doubtful	15.75 42.47	42.05 16.15
		onsecured, considered Doubtidi	58.22	58.20
		Less: Provision for doubtful Other deposits	42.47	16.15
		2000.101.001.001.001.001.001.001.001.001	15.75	42.05
	(ii)	Advances to Suppliers		
		Unsecured, considered good	204.65	218.09
		Unsecured, considered Doubtful	26.16	2.15
			230.81	220.24
		Less: Provision for doubtful Advances	26.16	2.15
			<u>204.65</u> 647.76	218.09
17.	OTHER	CURRENT ASSETS	======	710.53
.,,	OTTLER	COMENT ASSETS		As at
				31-3-2013
			₹ in Lakhs	₹ in Lakhs
	Unbilled	d Revenue	7168.91	6324.65
18.	REVENU	JE FROM OPERATIONS		
				2012-13
			₹ in Lakhs	₹ in Lakhs
		le of traded products [Refer Note 31(a)]	41.27	495.80
		le of services [Refer Note 31(b)]	9845.54	7620.62
		her Operating Income Sale of scrap	1.52	
		iabilities/provisions no longer required written back	221.97	228.69
		rade payables/Advances from customers)	22,	
	,	•	10110.30	8345.11

# 19. OTHER INCOME

				2012-13
			₹ in Lakhs	₹ in Lakhs
	(a)	Interest income		
		– On deposits with banks	0.37	1.27
		– On Income-tax refunds	22.13	22.03
		– Other Interest income	35.30	15.70
	(b)	Profit on Sale of Fixed Assets (Net)	_	0.82
	(c)	Other non-operating miscellaneous income	170.52	111.29
	(d)	Net foreign exchange gain/(loss)	(33.47)	_
			194.85	151.11
20.	(A)	COST OF SALES - TRADED GOODS		
				2012-13
			₹ in Lakhs	₹ in Lakhs
		(a) Opening stock of finished goods	226.68	266.83
		(b) Purchases [Refer Note 31(a)]	79.43	558.56
		(c) Closing stock of finished goods	171.42	226.68
			134.69	598.71
20.	(B)	COST OF SALES, SERVICES		
				2012-13
			₹ in Lakhs	₹ in Lakhs
		(a) Opening Work-in-progress	_	43.47
		(b) Purchases and cost of jobs [Refer Note 31(b)]	8112.70	6661.71
		(c) Closing Work-in-progress	32.81	
			8079.89	6705.18
21.	EMI	PLOYEE BENEFITS EXPENSE		
				2012-13
			₹ in Lakhs	₹ in Lakhs
	(a)	Salaries and wages	340.11	397.51
	(b)	Contributions to provident and other funds	14.25	39.33
	(c)	Staff welfare expenses	17.19	14.04
			371.55	450.88
22.	FIN	ANCE COSTS		
				2012-13
			₹ in Lakhs	₹ in Lakhs
	(a)	Borrowings	813.10	760.49
	(b)	Trade payables	88.10	55.99
	(c)	Others		
		- Interest on delayed/deferred payment of income tax, VAT, Service and other taxes	1.31	1.92
			902.51	818.40

#### 23. OTHER EXPENSES

			2012-13
		₹ in Lakhs	₹ in Lakhs
(a)	Power and fuel	27.91	33.50
(b)	Rent	120.71	139.30
(c)	Repairs and maintenance - Buildings	7.82	5.86
(d)	Repairs and maintenance - Machinery	0.16	0.15
(e)	Insurance	35.19	37.38
(f)	Communication	11.29	18.80
(g)	Travelling and conveyance	119.92	127.85
(h)	Printing and stationery	10.41	11.85
(i)	Freight and forwarding	17.04	27.15
(j)	Sales commission	40.74	32.46
(k)	Legal and professional	39.43	80.77
(I)	Auditors' Remuneration (Refer Note below)	20.79	19.00
(m)	Bad and Doubtful Debts / Advances	408.64	131.18
(n)	Loss on fixed assets sold / scrapped / written off (Net)	1.28	_
(o)	Outside Service Charges	383.45	388.12
(p)	Miscellaneous expenses	228.65	156.40
		1473.43	1209.77
Note	e: Payment to auditors comprises		
			2012-13
		₹ in Lakhs	₹ in Lakhs
(a)	As auditors		
	(i) Audit Fees	10.00	10.00
	(ii) Tax Audit Fees	3.00	3.00
(b)	For other services	7.79	6.00
		20.79	19.00

# 24. Contingent liabilities and commitments (to the extent not provided for)

#### **Contingent liabilities**

# (a) Guarantees given by Company's bankers

In respect of guarantees given by Company's bankers ₹ 6893.60 Lakhs (31st March, 2013: ₹ 6636.21 Lakhs), secured by first charge on stock received under Inland Letters of Credit, Advance Payment guarantees and book debts are further guaranteed by holding Company. These amounts are net of advances which are already shown as liability in the books.

#### (b) Claims against the Company not acknowledged as debts

- (i) Income Tax Demands:
  - In respect of matters in which Company is in further appeal ₹ NIL (31st March, 2013 : ₹ 20.46 Lakhs).
- (ii) Sales Tax Demands:
  - In respect of matters in which Company is in further appeal ₹ 769.88 Lakhs (31st March, 2013: ₹ 525.90 Lakhs), net of payment ₹ 594.02 Lakhs (31st March, 2013: ₹ 400.19 Lakhs).
- (iii) Contractual matters in the course of business: In respect of various cases filled by Vendor ₹ 30.05 Lakhs (31st March, 2013 : ₹ 48.79 Lakhs).

# 25. Disclosures required under Section 22 of the Micro, Small and Medium Enterprises Development Act, 2006

			As at 31-3-2013
		₹ in Lakhs	₹ in Lakhs
(a)	Principal amount remaining unpaid to any supplier as at the end of the accounting year	20.10	24.68
(b)	Interest due thereon remaining unpaid to any supplier as at the end of the accounting year	16.63	6.68
(c)	The amount of interest paid along with the amounts of the payment made to the supplier beyond the appointed day	_	24.12
(d)	The amount of interest due and payable for the year	4.71	2.32
(e)	The amount of interest accrued and remaining unpaid at the end of the accounting year	16.63	6.68
(f)	The amount of further interest due and payable even in the succeeding year, until such date when the interest dues as above are actually paid	1.06	0.83
Due	s to Micro and Small Enterprises have been determined to the extent such parties have been identified on		

Dues to Micro and Small Enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Management. This has been relied upon by the auditors.

#### 26. Details of contract revenue and costs

		2012-13
	₹ in Lakhs	₹ in Lakhs
Aggregate amount of costs incurred and recognised profits (Less recognised losses) up to 31st March, 2014 for all the contracts in progress	36630.86	35149.99
Advances received for such contracts in progress	3294.20	2775.72
The amount of retentions due for such contracts	680.06	782.59
The gross amount due from customers for such contracts	7168.91	6324.65
The gross amount due to customers for such contracts	185.37	778.36

# 27. Employee benefit plans

#### (A) Defined contribution plans

The Company makes Provident Fund contributions to defined contribution plans for qualifying employees. Under the Schemes, the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Company recognised ₹ 11.69 Lakhs (Year ended 31 March, 2013: ₹ 19.22 Lakhs) for Provident Fund contributions in the Statement of Profit and Loss. The contributions payable to these plans by the Company are at rates specified in the rules of the schemes.

#### (B) Defined benefit plans

The following table sets out the funded status of Gratuity, a defined benefit scheme, and the amount recognised in the financial statements:

2012-13

		₹ in Lakhs	₹ in Lakhs
		Gratuity	Gratuity
(I)	Components of employer expense		
	Current service cost	3.88	8.46
	Interest cost	1.67	3.47
	Expected return on plan assets	(0.51)	(2.42)
	Actuarial losses/(gains)	(2.88)	6.30
	Total expense recognised in the Statement of Profit and Loss	2.16	15.81
	Actual contribution and benefit payments for the year		
	Actual benefit payments	4.05	29.24
	Actual contributions	10.07	6.00

# (B) Defined benefit plans (contd.)

(C)

						2012-13
					₹ in Lakhs	₹ in Lakhs
					Gratuity	Gratuity
(II)	Net asset / (liability) recognised in the Balance S	heet				
	Present value of defined benefit obligation				(15.17)	(17.31)
	Fair value of plan assets				9.11	3.35
	Funded status [Surplus / (Deficit)]				(6.06)	(13.96)
	Net asset / (liability) recognised in the Balance S	heet			(6.06)	(13.96)
(III)	Change in defined benefit obligations (DBO) du	ring the year				
	Present value of DBO at beginning of the year				17.32	32.30
	Current service cost				3.88	8.46
	Interest cost				1.67	3.47
	Actuarial (gains) / losses				(3.65)	2.33
	Benefits paid				(4.05)	(29.24)
	Present value of DBO at the end of the year				15.17	17.32
(IV)	Change in fair value of assets during the year					
	Plan assets at beginning of the year				3.35	28.15
	Expected return on plan assets				0.51	2.42
	Actual company contributions				10.07	6.00
	Actuarial gain / (loss)				(0.77)	(3.98)
	Benefits paid				(4.05)	(29.24)
	Plan assets at the end of the year				9.11	3.35
	Actual return on plan assets				(0.27)	(1.55)
(V)	Composition of the plan asset is as follow					
	Insurer Managed Funds				100%	100%
Expe	rience adjustments					₹ in Lakhs
Grat	uity	2013-14	2012-13	2011-12	2010-11	2009-10
Prese	ent value of DBO	15.17	17.32	32.30	156.35	214.76
Fair v	value of plan assets	9.11	3.35	28.14	61.11	49.63
Fund	ed status [Surplus / (Deficit)]	(6.06)	(13.96)	(4.15)	(95.23)	(165.12)
Expe	rience gain / (loss) adjustments on plan liabilities	(2.53)	1.50	(78.85)	(86.55)	6.76
Expe	rience gain / (loss) adjustments on plan assets	(0.77)	(3.98)	0.08	2.16	2.13

#### (D) Actuarial assumptions for long-term gratuity and compensated absences

	2013-14	2012-13
Mortality (Indian Assured Lives Mortality)	2006-08	2006-08
Discount rate	9.00%	8.10%
Expected return on plan assets	7.50%	7.50%
Salary escalation	8.00%	8.00%

The discount rate is based on the prevailing market yields of Government of India securities as at the Balance Sheet date for the estimated term of the obligations.

The estimate of future salary increases considered, takes into account the inflation, seniority, promotion, increments and other relevant factors.

Expected contribution in next financial year for defined benefit plans ₹ 10 Lakhs (Previous year : ₹ 8 Lakhs)

#### 28. **Related party transactions**

#### (a) Details of related parties:

**Borrowings** 

**Holding Company** 

**Description of relationship** Name of related parties

# Voltas Limited (b) Details of related party transactions during the year ended 31 March, 2014 and balances outstanding as at 31st March, 2014:

Nature of Transaction **Holding Company** 2012-13 ₹ in Lakhs ₹ in Lakhs Sale of goods 2984.73 1771.00 (i) (ii) Purchase of fixed assets 0.94 (iii) Sale of fixed assets 0.98 (iv) Receiving of services Interest Paid 304.40 293.12 Salaries and Wages 2. 9.64 0.68 Staff welfare expenses 13.11 9.77 Rent Paid 89.97 117.03 4. Legal and Professional Charges 10.66 3.37 5. Other Expenses Paid 10.70 3.64 (v) Other income-Interest Received 13.75 (vi) Finance Loan Receipt 2650.00 2000.00 1. Loan Payment 3700.00 150.00 Issue of 0.01% Cumulative Redeemable Preference Shares 3700.00 (vii) Balances outstanding at the end of the year Trade receivables 497.91 1067.39 1. 2. Advance from Customers 303.47 367.82 425.27 Trade payables 379.83 Interest accrued and due on borrowings 807.70 533.74 4.

2500.00

3550.00

# 29. Earnings per share

		2012-13
Net loss for the year from continuing operations (₹ in Lakhs)	(690.38)	(1306.13)
Weighted average number of equity shares	18,25,782	18,25,782
Earnings per share from continuing operations - Basic & Diluted (₹)	(37.81)	(71.54)

**30.** Although the Company is incurring losses and its net worth has substantialy eroded, the financial statements have been prepared on a going concern basis as the Parent company has assured the Company of continuing support including by way of infusion of funds from time to time.

#### 31. (A) Traded Goods

Class of goods	Purchas	ses	Sales	
		2012-13		2012-13
	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs
Sale of traded Products	79.43	558.56	41.27	495.80

#### (B) Services

Class of Services	Purcha	ses	Sales		
		2012-13		2012-13	
	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs	₹ in Lakhs	
Works contract, and installation and erection services	8112.70	6661.71	9845.54	7620.62	

32. Previous year's figures have been regrouped / reclassified wherever necessary to correspond with the current year's classification / disclosure.

For and on behalf of the Board

Chairman P. N. Dhume
Director M. Gopi Krishna
Manager Madathil Valsaraj

Mumbai, 9th May, 2014

# **WEATHERMAKER LIMITED**

Directors:

P. N. Dhume Gavin J. Appleby B. G. Prabhuajgaonkar Jayant Balan (w.e.f. 2nd September, 2013)

# DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Twenty First Annual Report and Accounts for the year ended 31st December, 2013.

- 2. The slowdown in UAE market adversely impacted the performance of the Company during 2013 including order booking for speciality ducts and accessories. The Company recorded turnover of AED 16.576 million for the year ended 31st December, 2013 as compared to AED 29.527 million in the previous year. Substantially lower turnover and provisioning made for doubtful debts at the year end had resulted in net loss of AED 3.548 million for the year ended 31st December, 2013 as against net profit of AED 2.616 million in the previous year.
- 3. During the year under review, the Company had declared interim dividend of AED 3.750 million in September 2013 out of Retained Earnings. The Directors do not recommend any final dividend for the year ended 31st December, 2013. The interim dividend of AED 3.750 million be treated as final dividend for the year ended 31st December, 2013 (previous year: AED 2.250 million).
- M/s. PKF, Chartered Accountants, the retiring Auditors, being eligible, offer themselves for re-appointment.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDER OF WEATHERMAKER LIMITED

#### Report on the financial statements

We have audited the accompanying financial statements of **WEATHERMAKER LIMITED**, which comprise the statement of financial position as at 31st December, 2013, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 4 to 22.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements give a true and fair view of the financial position of WEATHERMAKER LIMITED as at 31st December, 2013 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### **Report on Other Legal and Regulatory Requirements**

We further confirm that the financial statements comply with the Isle of Man Companies Acts, 1931 to 2005.

Directors Gavin J. Appleby
B. G. Prabhuajgaonkar

**PKF** United Arab Emirates

# STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2013

			As at 31-12-2012		As at 31-12-2012
	Note	AED	AED	₹ in '000s	₹ in '000s
NON-CURRENT ASSETS					
Property, plant and equipment	6	597222	897282	10063	13387
CURRENT ASSETS					
Inventories	7	1843433	5005455	31062	74681
Trade and other receivables	8	9794214	16922377	165033	252482
Cash and cash equivalents	10	3606736	2304616	60774	34385
Other current financial assets	11	418006	2930385	7043	43722
		15662389	27162833	263912	405270
TOTAL ASSETS		16259611	28060115	273975	418657
SHAREHOLDER'S EQUITY FUNDS					
Share Capital	12	1500000	1500000	25275	22380
Retained Earnings		11909528	21457167	200676	320141
		13409528	22957167	225951	342521
NON-CURRENT LIABILITIES					
Provision for staff end-of-service gratuity	13	593443	766736	10000	11440
CURRENT LIABILITIES					
Acceptances		131243	1192960	2211	17799
Trade and other payables	14	2125397	3143252	35813	46897
		2256640	4336212	38024	64696
TOTAL LIABILITIES		2850083	5102948	48024	76136
TOTAL EQUITY AND LIABILITIES		16259611	28060115	273975	418657

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Financial Position has been converted into Indian Rupees @ 1 AED = ₹ 16.85 being the exchange rate prevailing as on 31st December, 2013. Previous year figures have been converted @ 1 AED = ₹ 14.92 being the exchange rate prevailing as on 31st December, 2012.

Directors Gavin J. Appleby B. G. Prabhuajgaonkar

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2013

Note	AED	2012 AED	₹ in '000s	2012 ₹ in '000s
	16575660	29527131	263387	434344
17	(15336192)	(23443081)	(243692)	(344848)
	1239468	6084050	19695	89496
18	273634	591057	4348	8694
19	(487664)	(683246)	(7749)	(10050)
20	(4588467)	(3395963)	(72911)	(49954)
22	15390	19991	245	294
	(3547639)	2615889	(56372)	38480
	_	_	_	_
	(3547639)	2615889	(56372)	38480
	17 18 19 20	16575660  17 (15336192)  1239468  18 273634  19 (487664)  20 (4588467)  22 15390  (3547639)	Note       AED       AED         16575660       29527131         17       (15336192)       (23443081)         1239468       6084050         18       273634       591057         19       (487664)       (683246)         20       (4588467)       (33395963)         22       15390       19991         (3547639)       2615889         —       —         (3547639)       2615889	Note       AED       ₹ in '000s         16575660       29527131       263387         17       (15336192)       (23443081)       (243692)         1239468       6084050       19695         18       273634       591057       4348         19       (487664)       (683246)       (7749)         20       (4588467)       (3395963)       (72911)         22       15390       19991       245         (3547639)       2615889       (56372)         (3547639)       2615889       (56372)

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 AED =  $\overline{t}$  15.89 being the average of the exchange rates prevailing as on 31st December, 2012 (1 AED =  $\overline{t}$  14.92) and as on 31st December, 2013 (1 AED =  $\overline{t}$  16.85). Previous year figures have been converted @ 1 AED =  $\overline{t}$  14.71 being the average of the exchange rates prevailing as on 31st December, 2011 (1 AED =  $\overline{t}$  14.50) and as on 31st December, 2012 (1 AED =  $\overline{t}$  14.92).

B. G. Prabhuajgaonkar

Directors Gavin J. Appleby

Dubai, 22nd April, 2014

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2013

	Share Capital		Retained Ea	rnings	Total		
	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	
Balance at 1st January, 2012	1500000	21750	19441278	281899	20941278	303649	
Total comprehensive income for the year	_	_	2615889	38480	2615889	38480	
Dividends paid during the year			(600000)	(8700)	(600000)	(8700)	
Balance at 31st December, 2012	1500000	22380	21457167	320141	22957167	342521	
Total comprehensive income for the year	_	_	(3547639)	(56372)	(3547639)	(56372)	
Dividends paid during the year	_	_	(600000)	(96758)	(6000000)	(96758)	
Balance at 31st December, 2013	1500000	25275	11909528	200676	13409528	225951	

The accompanying notes form an integral part of these financial statements.

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2013

			2012		2012
	Note	AED	AED	₹ in '000s	₹ in '000s
Cash flows from operating activities					
(Loss) / Profit for the year		(3547639)	2615889	(56372)	38480
Adjustments for:					
Depreciation on property, plant and equipment		283275	447018	4501	6576
Interest income		(15390)	(19991)	(245)	(294)
Profit on sale of property, plant and equipment		(66746)	(27359)	(1061)	(402)
Provision against slow moving inventories		332253	477680	6654	7156
Provision against doubtful debts		2479170	682283	43490	10266
Provision for end-of-service gratuity		118573	173203	985	2278
Decrease in inventories		2829769	1604908	36966	20939
Decrease / (increase) in trade and other receivables		4648993	(1407750)	43958	(27893)
(Decrease) / increase in trade and other payables		(1017855)	664404	(11084)	10954
Staff end-of-service gratuity paid		(291866)	(412224)	(2425)	(5421)
Decrease/(increase) in other current financial assets		2512379	(2513840)	36678	(37681)
Decrease in acceptances		(1061717)	(26119)	(15588)	(123)
Net cash generated from operating activities		7203199	2258102	121374	33691
Cash flows from investing activities					
Proceeds on disposal of property, plant and equipment		91531	32000	1454	471
Purchase of property, plant and equipment		(8000)	(29371)	(127)	(432)
Interest received		15390	19991	245	294
Net cash from investing activities		98921	22620	1667	337
Cash flows from financing activities					
Dividends paid		(600000)	(600000)	(96758)	(8700)
Net cash used in financing activities		(600000)	(600000)	(96758)	(8700)
Net increase in cash and cash equivalents		1302120	1680722	26389	25339
Cash and cash equivalents at beginning of year		2304616	623894	34385	9046
Cash and cash equivalents at end of year	10	3606736	2304616	60774	34385

The accompanying notes form an integral part of these financial statements.

#### 1. LEGAL STATUS AND BUSINESS ACTIVITY

- (a) WEATHERMAKER LIMITED is a Limited Liability Company incorporated in the Isle of Man, on 12th October 1992. The principal place of business is P.O. Box 17127, Dubai, U.A.E.
- (b) The Company is engaged in manufacturing and trading of ducts and duct accessories. The activities are carried out in Jebel Ali, Dubai, U.A.E., under a special licence issued by the Jebel Ali Free Zone Authority. The administrative office and factory are located in Jebel Ali Free Zone.
- (c) The parent company is Voltas Limited, India.

#### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The financial statements are prepared in accordance with International Financial Reporting Standards issued or adopted by the International Accounting Standards Board (IASB) and which are effective for accounting periods beginning on or after 1st January, 2013 and the requirements of Isle of Man Companies Acts. 1931 to 2005.

#### (b) Basis of measurement

The financial statements are prepared using historical cost. Historical cost is based on the fair value of the consideration given to acquire the asset or cash or cash equivalents expected to be paid to satisfy the liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### (c) Adoption of new International Financial Reporting Standards

Standards and interpretations effective for the current year

The International Financial Reporting Standards, amendments thereto and interpretations that became effective for the current reporting period and which are applicable to the Company are as follows:

IFRS 13: Fair Value Measurement

IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other IFRSs. It unifies the definition of fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In accordance with the transitional provisions of IFRS 13, the entity has applied the new fair value measurement guidance prospectively and has not provided any comparative information for new disclosures. Other than the additional disclosures mentioned above, the change had no significant impact on the measurement of the entity's assets and liabilities.

Amendments to IAS19: Employee benefits

These amendments eliminate the corridor approach and require the entity to recognize the changes in defined benefit plan obligations and plan assets when they occur.

- Annual improvements to IFRSs 2009-2011 cycle
  - IAS 1: Presentation of Financial Statements: The improvements provide that the entity is required to present third statement of financial position only when:
    - (a) the entity applies the accounting policy retrospectively, or makes a retrospective restatement or reclassification of items in its financial statements; and
    - (b) the retrospective application, restatement or reclassification has material effect on the information in the third statement of financial position.

The amendments specify that related notes are not required to accompany the third statement of financial position.

In the current year, the entity has applied a number of new and revised IFRSs (see above). However, there has not been any impact on the information in the statement of financial position as at 1st January, 2012 and accordingly the third statement of financial position has not been presented.

IAS 16: Property, Plant and Equipment: The improvements to IAS 16 provide that spare parts, standby equipment and servicing equipment should be classified as property, plant and equipment when they meet the definition of property, plant and equipment in IAS 16 and as inventory otherwise.

New and revised IFRSs in issue but not yet effective

The following International Financial Reporting Standards, amendments thereto and interpretations that are assessed by Management as likely to have an impact on the financial statements have been issued by the IASB prior to the date the financial statements were authorised for issue but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods.

• IFRS 9: Financial instruments (1st January, 2015)

IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the profit or loss, unless this creates an accounting mismatch.

Amendments to IAS 32: Offsetting Financial Assets and Liabilities (1st January, 2014)

The amendments to IAS 32 clarify existing application issues relating to the offset of financial assets and liabilities.

#### (d) Functional and presentation currency

The financial statements are presented in UAE Dirhams ("AED") which is also Company's functional currency.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted, and which have been consistently applied, are as follows:

#### (a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. The cost less estimated residual value, where material, is depreciated from the date the asset is available for use until it is derecognised, using the straight-line method over the estimated useful lives of the assets as follows:

Factory buildings 10 years

Plant, machinery and equipment 6 to 10 years

Furniture, fixtures and office equipment 4 years

Motor vehicles 3 years

An assessment of depreciation method, useful lives and residual values are undertaken at each reporting date and, where material, if there is a change in estimate, an appropriate adjustment is made to the depreciation charge.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are recognised within 'other operating income/expenses' in profit or loss.

#### (b) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is arrived at using the First-In First-Out (FIFO) method and comprises invoice value plus applicable landing charges less discounts. Net realizable value is based on estimated selling price less any estimated cost of completion and disposal.

Finished goods are stated at lower of cost and net realizable value. Cost comprises of direct materials, labour and other attributable overheads.

#### (c) Staff end-of-service gratuity

Provision is made for end-of-service gratuity payable to the staff at the reporting date in accordance with the local labour laws.

#### (d) Revenue

Revenue is recognised to the extent that it is probable that economic benefits will flow to the Company and revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, returns and other similar allowances.

#### Sale of goods

Revenue is recognised when persuasive evidence exists, usually in the form of an executed sales agreement, that significant risks and rewards of ownership have been transferred to the buyer.

#### (e) Leases

Leases under which substantially all the risks and rewards of ownership of the related asset remain with the lessor are classified as operating leases and the lease payments are charged to profit or loss on a straight-line basis over the period of the lease.

#### (f) Foreign currency transactions

Transactions in foreign currencies are translated into UAE Dirhams at the rate of exchange ruling on the date of the transactions.

Monetary assets and liabilities expressed in foreign currencies are translated into UAE Dirhams at the rate of exchange ruling at the reporting date.

Gains or losses resulting from foreign currency transactions are taken to profit or loss.

#### (g) Provisions

A provision is recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flow estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of receivable can be measured reliably.

#### (h) Financial instruments

Financial assets and financial liabilities are recognized when, and only when, the Company becomes a party to the contractual provisions of the instrument.

Financial assets are de-recognized when, and only when, the contractual rights to receive cash flows expire or when substantially all the risks and rewards of ownership have been transferred.

Financial liabilities are de-recognized when, and only when, they are extinguished, cancelled or expired.

#### **Financial assets**

#### Loans and receivables

Trade and other receivables

Trade and other receivables are classified as loans and receivables and stated at cost, as the interest that would be recognized from discounting future cash receipts over the short credit period is not considered to be material. These are reduced by appropriate allowances for estimated irrecoverable amounts.

Related party receivables

Related party receivables are classified as loans and receivables and stated at cost, as the interest that would be recognized from discounting future cash receipts over the short credit period is not considered to be material. These are reduced by appropriate allowances for estimated irrecoverable amounts.

Cash and cash equivalents

Cash and cash equivalents comprise cash, bank current accounts, bank deposits free of encumbrance with a maturity date of three months or less from the date of deposit and highly liquid investments with a maturity date of three months or less from the date of investment that are readily convertible to known amount of cash and which are subject to an insignificant risk of changes in value.

Other current financial assets

Other current financial assets which comprise deposits under encumbrance and deposits with a maturity of more than three months from the date of deposit are classified as loans and receivables and stated at amortised cost using the effective interest method.

#### **Financial liabilities**

#### At amortised cost

Trade and other payables

Trade and other payables are stated at cost, as the interest that would be recognized from discounting future cash payments over the short credit period is not considered to be material.

Equity

Share capital is recorded at the value of proceeds received towards interest in share capital of the Company.

Impairment of financial assets

All financial assets, except for those at fair value through profit or loss, are assessed for indicators of impairment at each reporting date. Impairment losses and reversals thereof are recognised in profit or loss.

Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 4. SIGNIFICANT JUDGEMENTS EMPLOYED IN APPLYING ACCOUNTING POLICIES

The significant judgements made in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are as follows:

*Impairment* 

At each reporting date, Management conducts an assessment of property, plant, equipment and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, a provision is made. In the case of loans and receivables, if an amount is deemed irrecoverable, it is written off to profit or loss or, if previously a provision was made, it is written off against the provision. Reversals of provisions against loans and receivables are made to the extent of the related amounts being recovered.

#### 5. KEY SOURCES OF ESTIMATION UNCERTAINTY

Key assumptions made concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows:

Carrying values of property, plant and equipment

Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

Inventory provisions

Management regularly undertakes a review of the Company's inventory, stated at AED 2.722 million ( $\mathfrak{T}$  45.871 million) [previous year: AED 5.552 million ( $\mathfrak{T}$  82.838 million)] in order to assess the likely realization proceeds, taking into account purchase and replacement prices, technological changes, age, likely obsolescence, the rate at which goods are being sold and the physical damage. Based on the assessment, assumptions are made as to the level of provisioning required.

Impairment of trade and other receivables

Management regularly undertakes a review of the amounts of loans and receivables owed to the Company from third parties (see Note 8) and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates and assessed creditworthiness of the debtor. Based on the assessment, assumptions are made as to the level of provisioning required.

#### **Impairment**

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than loans and receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

#### Staff end-of-service gratuity

The Company computes the provision for the liability to staff end-of-service gratuity stated at AED 0.593 million (₹ 10 million) [previous year: AED 0.767 million (₹ 11.440 million)] assuming that all employees were to leave as of the reporting date. The Management is of the opinion that no significant difference would have arisen had the liability been calculated on an actuarial basis as salary inflation and discount rates are likely to have approximately equal and opposite affects.

#### 6. PROPERTY, PLANT AND EQUIPMENT

	Factory	Factory buildings		and		Furniture & Fixture Motor vehicles and Office equipment		То	tal	
	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s	AED	₹ in '000s
Cost										
At 1st January, 2012	916833	13294	4449538	64519	483182	7006	729662	10850	6579215	95399
Additions	_	_	16237	239	13134	193	_	_	29371	432
Disposals	_	_	_	_	(18308)	(269)	(108900)	(1602)	(127208)	(1871)
At 31st December, 2012	916833	13679	4465775	66629	478008	7132	620762	9262	6481378	96702
Additions	_	_	_	_	8000	127	_	_	8000	127
Disposals	_	_	(749672)	(11912)	(7680)	(122)	(264762)	(4207)	(1022114)	(16241)
At 31st December, 2013	916833	15449	3716103	62616	478328	8060	356000	5999	5467264	92124
Accumulated depreciation										
At 1st January, 2012	901607	13074	3397334	49261	426425	6183	534279	7747	5259645	76265
Depreciation	1575	23	282702	4159	38286	563	124455	1831	447018	6576
Adjustment on disposal					(13667)	(201)	(108900)	(1602)	(122567)	(1803)
At 31st December, 2012	903182	13475	3680036	54906	451044	6730	549834	8204	5584096	83315
Depreciation	1575	25	219957	3495	14860	236	46883	745	283275	4501
Adjustment on disposal	_	_	(749672)	(11912)	(6940)	(110)	(240717)	(3825)	(997329)	(15847)
At 31st December, 2013	904757	15245	3150321	53083	458964	7734	356000	5999	4870042	82061
Carrying amount										
At 1st January, 2012	15226	220	1052204	15258	56757	823	195383	2833	1319570	19134
At 31st December, 2012	13651	204	785379	11723	26964	402	70928	1058	897282	13387
At 31st December, 2013	12076	2014	565782	9533	19364	326			597222	10063
		. —	1.41							

**Note:** Factory Building is constructed on a leasehold land, the lease period being fifteen years with a renewal option.

			As at		As at
			31-12-2012		31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
7.	INVENTORIES				
	Raw materials	634252	2906387	10688	43363
	Consumables	2027531	2570320	34164	38349
	Work in progress	26768	75405	451	1125
	Finished goods	33792	_	569	_
	Less: Provision for slow moving inventories	(878910)	(546657)	(14810)	(8156)
		1843433	5005455	31062	74681

			As at		As at
			31-12-2012		31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
8.	TRADE AND OTHER RECEIVABLES				
	Trade receivables	12574911	17551572	211887	261869
	Less: Provision for impairment of trade receivables	(3072928)	(889568)	(51779)	(13272)
		9501983	16662004	160108	248597
	Advances	83550	34075	1408	508
	Prepayments	61909	92168	1043	1375
	Other receivables	60028	8335	1012	125
	Deposits	86744	125795	1462	1877
		9794214	16922377	165033	252482
	A reconciliation of the movements in the provision for impairment of trade rece	ivables account i	s as follows:		
	Balance as at 1st January	889568	207285	13272	3006
	Provisions made during the year	2479170	682283	39394	10036
	Amount written off	(273810)	_	(4351)	_
	Provisions no longer required	(22000)		(350)	
	Balance as at 31st December	3072928	889568	51779	13272
	An age analysis of trade receivables that are past due but not impaired as follow	S:			
	6 months to 1 year	968455	3191171	16318	47612
	Over 1 year	5775008	2915511	97309	43499
	An analysis of trade receivables considered to be impaired due to non-recovery	or perceived diff	iculty in recovery is	s as follows:	
	Gross Value	3072928	889568	51779	13272
	Provision	(3072928)	(889568)	(51779)	(13272)
	Carrying value	_			
	Trade receivables not past due and not impaired	2758520	10555322	46481	157485

#### 9. RELATED PARTIES

management control.

The Company enters into transactions with entities that fall within the definition of a related party as contained in International Accounting Standard 24. The Management considers such transactions to be in the normal course of business and at prices determined by the Management.

Related parties comprise the parent company, branches of the parent company and companies under common ownership and / or common

At the reporting date, significant balances with related parties were as follows:

		As at		As at
		31-12-2012		31-12-2012
	AED	AED	₹ in '000s	₹ in '000s
Trade and other receivables	6204273	9480110	104542	141443

All balances are unsecured and are expected to be settled in cash. Repayment and other terms are set out in Note 23.

Significant transactions with related parties during the year were as follows:

		2012		2012
	AED	AED	₹ in '000s	₹ in ′000s
Sales	8501637	13245473	135091	194841
Purchases	2347376	3639883	37300	53543
Expenses charged to a related party	694096	460404	11029	6773
Expenses re-charged by a related party	229952	490159	4766	7210
Rental income on machinery	_	21938	_	323
Sale of property, plant and equipment	61000	_	969	_

			As at 31-12-2012		As at 31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
10.	CASH AND CASH EQUIVALENTS				
	Cash and cheques on hand	8581	11665	145	174
	Bank balances				
	- Current accounts	1083244	2292951	18253	34211
	- Fixed deposits	2514911	_	42376	_
		3606736	2304616	60774	34385
			As at		As at
			31-12-2012		31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
11.	OTHER CURRENT FINANCIAL ASSETS				
	Fixed deposits	418006	2930385	7043	43722
			A +		A 4
			As at 31-12-2012		As at 31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
12.	SHARE CAPITAL				
	Authorised				
	500000 shares of USD 1 each converted at USD 1 = AED 3.6725	1836250	1836250	30941	27397
	Issued and paid up				
	408441 shares of USD 1 each converted at USD 1 = AED 3.6725	1500000	1500000	25275	22380
			As at 31-12-2012		As at 31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
13.	PROVISION FOR STAFF END-OF-SERVICE GRATUITY	ALD	ALD	( 111 0003	V III 0003
13.	Opening balance as at 1st January	766736	1005757	11440	14583
	Provision for the year	118573	173203	1884	2548
	Paid during the year	(291866)	(412224)	(4638)	(6064)
	Closing balance as at 31st December	593443	766736	10000	11440
			As at		As at
			31-12-2012		31-12-2012
		AED	AED	₹ in '000s	₹ in '000s
14.	TRADE AND OTHER PAYABLES				
	Trade payables	1294338	2321945	21810	34643
	Accruals	772474	795325	13016	11866
	Other payables	58585	25982	987	388
		2125397	3143252 ————	35813	46897
	The entire trade and other payables are due for payment in one year.				

# 15. DIVIDENDS

Dividends paid and approved by the shareholder during the year of AED 6 million (₹ 96.758 million) [previous year: AED 0.600 million (₹ 8.700 million)] represent a dividend per share of AED 14.70 (₹ 236.89) [previous year: AED 1.47 (₹ 21.30)].

#### 16. MANAGEMENT OF CAPITAL

The Company's objectives when managing capital are to ensure that the Company continues as going concern and to provide the shareholders with a rate of return on their investment commensurate with the level of risk assumed.

Capital, which is unchanged from the previous year, comprises equity funds as presented in the statement of financial position. Debt comprises total amounts owing to third parties, net of cash and cash equivalents.

The Company is not subject to any externally imposed capital requirements.

Funds generated from internal accruals net of dividend declared are retained in the business and according to the business requirements, maintain capital at desired levels.

			2012		2012
		AED		Ŧ: (000-	
		AED	AED	₹ in '000s	₹ in '000s
17.	COST OF SALES				
	Materials consumed and sub-contract costs	9462829	14948736	150365	219896
	Purchase of finished goods	2760142	4630290	43859	68112
	Wages and benefits	2181503	2638162	34664	38807
	Staff end-of-service gratuity	78432	86331	1246	1270
	Depreciation (Note 21)	221532	338664	3520	4982
	Operating lease expenses	63026	63151	1001	929
	Other direct costs	568728	737747	9037	10852
		15336192	23443081	243692	344848
			2012		2012
		AED	AED	₹ in '000s	₹ in '000s
18.	OTHER INCOME				
	Scrap sales	184888	376035	2938	5531
	Profit on sale of property, plant and equipment	66746	27359	1061	402
	Provisions no longer required written back	_	156375	_	2300
	Provision for doubtful debts no longer required	22000	_	350	_
	Net exchange gain		8135	_	120
	Rental income on machinery	_	21938	_	323
	Miscellaneous income	_	1215		18
	Miscellarieous income	<u> </u>	591057	4348	8694
		2/3634	=======================================	4346	0094
			2012		2012
		AED	AED	₹ in '000s	₹ in '000s
19.	DISTRIBUTION COSTS				
	Staff salaries and benefits	121256	152179	1927	2239
	Staff end-of-service gratuity	5447	6990	87	103
	Depreciation (Note 21)	46883	70067	745	1031
	Other distribution costs	314078	454010	4990	6677
		487664	683246	7749	10050
			2012		2012
		AED	AED	₹ in '000s	₹ in '000s
		AED	AED	( III 000S	X III 000S
20.	ADMINISTRATIVE EXPENSES	4440000	1.4024.05	40040	24002
	Staff salaries, benefits and rent	1149338	1482195	18263	21803
	Staff end-of-service gratuity Operating lease expenses	34694 82422	67312	551 1310	990
	Depreciation (Note 21)	14860	90256 38287	236	1328 563
	Inventory provision	332253	477680	5280	7027
	Provision for doubtful accounts	2479170	682283	39394	10036
	Other expenses	495730	557950	7877	8207
	·	4588467	3395963	72911	49954
		======			======

			2012	_	2012
		AED	AED	₹ in '000s	₹ in ′000s
21.	DEPRECIATION				
	Disclosed under cost of sales (Note 17)	221532	338664	3520	4982
	Disclosed under distribution costs (Note 19)	46883	70067	745	1031
	Disclosed under administrative expenses (Note 20)	14860	38287	236	563
		283275	447018	4501	6576
			2012		2012
		AED	AED	₹ in '000s	₹ in′000s
22.	INTEREST INCOME				
	On bank deposits	15390	19991	245	294

#### 23. FINANCIAL INSTRUMENTS

The net carrying amounts as at the reporting date of financial assets and financial liabilities are as follows:

	-	Loans and Receivables				Financial Liabilities			
		2012		2012		2012		2012	
	AED	AED	₹ in '000s	₹ in '000s	AED	AED	₹ in '000s	₹ in '000s	
Trade and other receivables	9658055	16809712	162738	250801	_	_	_	_	
Cash and cash equivalents	3606736	2304616	60774	34385	_	_	_	_	
Other current financial assets	418006	2930385	7044	43721	_	_	_	_	
Acceptances	_	_	_	_	131243	1192960	2211	17799	
Trade and other payables	_	_	_	_	1915748	2855682	32280	42607	
	13682797	22044713	230555	328907	2046991	4048642	34491	60406	

#### **Management of Risk**

The Management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed.

The primary risks to which the business is exposed, which are unchanged from the previous year, comprise credit risks, liquidity risks and market risks (including currency risks, cash flow interest rate risks and fair value interest rate risks).

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up. As part of the Company's credit risk management, where it is considered necessary, such receivables are covered by letters of credit or bank guarantees in favour of the Company, issued by high credit quality financial institutions.

Management continuously monitors its cash flows to determine its cash requirements and makes comparison with its funded and un-funded facilities with banks in order to manage exposure to liquidity risk.

The Company buys and sells goods and services in foreign currencies. Exposure is minimized where possible by denominating such transactions in US Dollars to which the UAE Dirham is pegged.

Borrowing facilities are regularly reviewed to ensure that the Company obtains the best available pricing, terms and conditions on it borrowings.

#### 23. FINANCIAL INSTRUMENTS (contd.)

Exposures to the aforementioned risks are detailed below:

#### **Credit risk**

Financial assets that potentially expose the Company to concentrations of credit risk comprise principally bank accounts and trade and other receivables.

The Company's bank accounts are placed with high credit quality financial institutions.

At the reporting date, 84% of trade receivables were due from four customers (previous year: 42% due from two customers).

At the reporting date, there is no significant concentration of credit risk from any industry as the Company's customers are from diverse industries.

#### **Currency risk**

There are no significant currency risks as substantially all financial assets and financial liabilities are denominated in UAE Dirhams or US Dollars to which the Dirham is fixed.

#### Interest rate risk

Fixed deposit accounts are subject to fixed interest rates at levels generally obtained in the U.A.E. and hence, exposed to fair value interest rate risk.

Reasonably possible changes to interest rates at the reporting date are unlikely to have had a significant impact on profit or equity.

#### **Fair values**

The fair value of financial instrument is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The fair values of the Company's financial assets and financial liabilities which are required to be stated at cost or at amortised cost approximate to their carrying values.

#### 24. OPERATING LEASE COMMITMENTS

The Company has entered into non-cancellable operating leases for factory land. The total of the future lease payments is as follows.

		AED	2012 AED	₹ in '000s	2012 ₹ in '000s
	Not later than one year	61900	61900	984	911
	Between one and five years	247600	247600	3934	3642
	Later than five years	242442	304342	3852	4477
		AED	2012 AED	₹ in '000s	2012 ₹ in′000s
25.	CONTINGENT LIABILITIES				
	Bankers' letters of guarantee	400000	769124	6356	11314
	Unutilized balances of commercial letter of credit	39744	375911	632	5530

#### 26. TAXATION

As a non-resident Company, there is no charge to Isle of Man Income Tax.

Directors Gavin J. Appleby
B. G. Prabhuajgaonkar

# SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L.

Director:

**Mohammad Hanif Patvi** 

Supervisory Board: P. N. Dhume **Gavin J. Appleby** B. G. Prabhuajgaonkar

# **DIRECTORS' REPORT** TO THE MEMBERS

The Directors present their Annual Report and the Accounts for the year ended 31st December, 2013.

- Due to slowdown in the execution of some of the on-going projects, the Company has reported turnover of SR 10.757 million and profit of SR 0.213 million for the year under review as compared to turnover of SR 14.896 million and profit of SR 0.243 million in the previous year. Nevertheless, with continued support of Voltas Limited, the holding company, the Company was able to garner certain profitable projects aggregating SR 13 million across the Kingdom of Saudi Arabia during the year 2013.
- M/s. Deloitte & Touche Bakr Abulkhair & Co., Public Accountants, the retiring auditors, being eligible, offer themselves for re-appointment.

Jeddah, 31st March, 2014

**Mohammad Hanif Patvi** Director

# **AUDITORS' REPORT**

TO THE SHAREHOLDERS OF SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L.

#### Scope of Audit

We have audited the balance sheet of SAUDI ENSAS COMPANY FOR ENGINEERING SERVICES W.L.L. (a Saudi limited liability company) as of 31st December, 2013, and the related statements of income, shareholders' equity and cash flows for the year then ended, and Notes 1 to 19 which form an integral part of these financial statements as prepared by the Company in accordance with Article 175 of the Regulations for Companies and presented to us with all the necessary information and explanations. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

#### **Basis of Qualification**

The accumulated losses of the Company exceeded one-half of the share capital. As explained in Note 1, the Regulations for Companies detail certain legal requirements to be fulfilled when the accumulated losses of a company exceed one half of the share capital. As of 31st December, 2013, the Company had not complied with these statutory requirements.

#### **Qualified Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of 31st December, 2013 and the results of its operations and its cash flows for the year then ended in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia appropriate to the nature of the Company, and except as mentioned above, comply with the relevant provisions of the Regulations for Companies and the articles of the Company as these relate to the preparation and presentation of these financial statements.

#### Other Matter

Without further qualifying our opinion, we draw attention to the fact that the Company's ability to continue as a going concern is dependent on the continuous financial support from its shareholders.

Deloitte & Touche Bakr Abulkhair & Co.

Waleed Bin Moha'd, Sobahi Certified Public Accountant License No. 378

# **BALANCE SHEET AS AT 31ST DECEMBER, 2013**

			As at 31-12-2012		As at 31-12-2012
	Note	SR	SR SR	₹ in ′000s	₹ in ′000s
ASSETS					
CURRENT ASSETS					
Cash and bank balances	3	84243	1175926	1390	17180
Accounts receivable		2885689	894677	47614	13071
Due from a related party	10	26690	99731	440	1457
Contract retentions		3150248	1990245	51979	29078
Advances, prepayments and deposits		205480	134128	3390	1960
Unbilled revenue		2160708	4901292	35652	71608
Total current assets		8513058	9195999	140465	134354
NON-CURRENT ASSETS					
Property and equipment	4	55043	81481	908	1190
TOTAL ASSETS		8568101	9277480	141373	135544
LIABILITIES AND SHAREHOLDERS' EQUITY					
CURRENT LIABILITIES					
Due to bank	5	478899	_	7902	_
Accounts payable, accrued and other liabilities	6	5096746	6279956	84096	91750
Contract advances		459926	737476	7589	10775
Retentions payable		229222	229222	3782	3349
Total current liabilities		6264793	7246654	103369	105874
NON-CURRENT LIABILITIES					
End-of-service indemnities	7	1926988	1867311	31795	27281
SHAREHOLDERS' EQUITY					
Share Capital	1	2600000	2600000	42900	37986
Statutory Reserve	8	959649	959649	15834	14020
Accumulated Losses	1 15	(26734196) 23550867	(26947001) 23550867	(441114) 388589	(393696) 344079
Additional paid-in capital/Subordinated loan for losses  Total shareholders' equity	15	376320	163515	6209	2389
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		8568101	9277480	141373	135544
TO THE EIGHTED AND STANLINGEDERS EQUIT				====	

The accompanying notes form an integral part of these financial statements.

**Note:** The Balance Sheet has been converted into Indian Rupees @ 1 Saudi Riyal (SR) =  $\stackrel{?}{\stackrel{\checkmark}}$  16.50 being the exchange rate prevailing as on 31st December, 2013. Previous year figures have been converted @ 1 SR =  $\stackrel{?}{\stackrel{\checkmark}}$  14.61 being the exchange rate prevailing as on 31st December, 2012.

Jeddah, 31st March, 2014 Director Mohammad Hanif Patvi

# STATEMENT OF INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2013

			2012		2012
	Note	SR	SR	₹ in ′000s	₹ in ′000s
Contract Revenues	14	10756946	14895746	167378	214648
Contract Costs	10, 11	(8539988)	(11577909)	(132882)	(166838)
Gross Profit		2216958	3317837	34496	47810
General and administrative expenses	12	(2112153)	(3107838)	(32865)	(44784)
Operating Profit		104805	209999	1631	3026
Finance charges		(34624)	(39488)	(539)	(569)
Other income	13	183624	146923	2857	2117
Net Income before Income tax		253805	317434	3949	4574
Income tax	9	(41000)	(74550)	(638)	(1074)
NET INCOME		212805	242884	3311	3500

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Income has been converted into Indian Rupees @ 1 Saudi Riyal (SR) = ₹ 15.56 being the average of the exchange rates prevailing as on 31st December, 2012 (1 SR = ₹ 14.61) and as on 31st December, 2013 (1 SR = ₹ 16.50). Previous year figures have been converted into Indian Rupees @ 1 SR = ₹ 14.41 being the average of the exchange rates prevailing as on 31st December, 2011 (1 SR = ₹ 14.20) and as on 31st December, 2012 (1 SR = ₹ 14.61).

Jeddah, 31st March, 2014 Director Mohammad Hanif Patvi

# STATEMENT OF SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2013

		Share C	apital	Statutory Reserve		Accumulated Losses		Additional paid-in capital / Subordinated loan for losses		Total	
	Notes	SR	₹ in'000s	SR	₹ in '000s	SR	₹ in '000s	SR	₹ in′000s	SR	₹ in '000s
1st January, 2012		2600000	36920	959649	13627	(27189885)	(386096)	23550867	334422	(79369)	(1127)
Net Loss for 2012		_	_	_	_	242884	3500	_	_	242884	3500
Income Tax	9										
31st December, 2012		2600000	37986	959649	14020	(26947001)	(393696)	23550867	344079	163515	2389
Net Income for 2013		_	_	_	_	212805	3311	_	_	212805	3311
Income Tax	9	_	_	_	_	_	_	_	_	_	_
31st December, 2013	:	2600000	42900	959649	15834	(26734196)	(441114)	23550867	388589	376320	6209

The accompanying notes form an integral part of these financial statements.

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2013

		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
OPERATING ACTIVITIES				
Net income before income tax	253805	317434	3949	4574
Adjustments for:				
Depreciation	26438	23933	411	345
Gain on sale of property and equipment	_	(117000)	_	(1686)
End-of-service indemnities	126078	375294	1962	5408
Finance charges	34624	39488	539	569
Changes in operating assets and liabilities:				
Accounts receivable	(1991012)	4382543	(34543)	61865
Due from a related party	74166	(99731)	1035	(1457)
Contract retentions	(1160003)	(848006)	(22902)	(12858)
Advances, prepayments and deposits	(71352)	(77171)	(1431)	(1151)
Unbilled revenue	2740584	(3397011)	35956	(50247)
Accounts payables, accrued and other liabilities	(703172)	743188	(718)	13803
Contract advances	(277550)	(297087)	(2753)	(3822)
Cash (used in)/from operations	(947394)	1045874	(15632)	15280
Finance charges paid	(34624)	(39488)	(539)	(569)
End-of-service indemnities paid	(67526)	(52636)	(1051)	(758)
Net cash (used in)/from operating activities	(1049544)	953750	(17317)	13934
INVESTING ACTIVITIES				
Purchase of property and equipment	_	(24650)	_	(360)
Proceeds from sale of property and equipment	_	117000	_	1686
Net cash from investing activities		92350		1349
FINANCING ACTIVITIES				
Due to bank	478899	_	7902	_
Income tax paid	(521038)	_	(8107)	_
Net cash used in financing activities	(42139)		(695)	
Net change in cash and bank balances	(1091683)	1046100	(15790)	15337
Cash and bank balances, 1st January	1175926	129826	17180	1844
Cash and bank balances, 31st December	84243	1175926	1390	17180
Non-cash transactions:				
End-of-service indemnities transferred from related party	1125		18	

The accompanying notes form an integral part of these financial statements.

#### 1. ORGANIZATION AND ACTIVITIES

Saudi Ensas Company for Engineering Services W.L.L. ("the Company") was incorporated as a Saudi limited liability company in accordance with the provisions of the Saudi Foreign Capital Investment Code and was registered on 16 Dhual-Qa'dah, 1398 (19th October, 1978) under Commercial Registration No. 4030016635. The Share Capital of the Company, amounting to SR 2 million, was divided into 20,000 shares of SR 100 each. In 2003, the Share Capital of the Company was further increased by SR 600,000 by capitalizing the unpaid dividend and the relevant increase was published in the Official Gazette on 1 Muharram, 1424 (4th March, 2003).

The Company is owned 39% by Metrovol FZE, a wholly owned subsidiary of Voltas Limited, registered in United Arab Emirates ("U.A.E.") and 61% by Voltas Limited, a company registered in India. During 2011, Metrovol FZE was liquidated in U.A.E. and Voltas Limited had initiated the legal process in the Kingdom of Saudi Arabia to transfer the shareholding held by Metrovol FZE to Voltas Netherlands B.V., a wholly owned subsidiary of Voltas Limited, registered in The Netherlands.

The principal activities of the Company are the design, installation, operation and maintenance of air conditioning and refrigeration systems and other electro-mechanical activities and building a workshop for its activities in accordance with the license issued by the ministerial decision No. 250 dated 4/12/1405 (21st August, 1985).

The Company's head office is in Jeddah, together with a branch in Riyadh, which is registered under Commercial Registration No. 074776 dated 14/5/1410 (13th December, 1989).

The result, assets and liabilities of the Riyadh branch are included in these financial statements.

Article 180 of the Regulations for Companies requires that once the losses of a Company exceed 50% of its share capital, a shareholders' meeting should be called to decide on whether to continue the operations of the Company or not. Further as required by Article 164, this resolution should be published in the official gazette.

As on 31st December, 2013, the accumulated losses of the Company exceeded 50% of the share capital of the Company. These financial statements are prepared on a going concern basis since the shareholders in their meeting dated 13th March, 2014 decided to continue the business and to provide financial support to the Company. However, the shareholders' meeting and consequently the publication of the resolution in the official gazette was not made within 30 days as required by Article 180.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements have been prepared in accordance with the accounting standards generally accepted in the Kingdom of Saudi Arabia on a going concern basis (Note 1). The following is a summary of significant accounting policies applied by the Company:

#### (a) Revenue recognition

Service revenues are recognized upon delivery of services to customers. Revenue on long-term contracts, where the outcome can be estimated reliably, is recognized under the percentage of completion method by reference to the stage of completion of the contract activity. The stage of completion is measured by calculating the proportion that costs incurred to date bear to the estimated total costs of a contract. When the current estimate of total contract costs and revenues indicate a loss, provision is made for the entire loss on the contract irrespective of the amount of work done. Progress payments and advances received from customers in respect of contracts are deducted from the amount of contract work in progress and excess payments on contracts are shown as a liability.

#### (b) Expenses

General and administrative expenses include direct and indirect costs not specifically part of contract costs as required under accounting standards generally accepted in the Kingdom of Saudi Arabia. Allocations between general and administrative expenses and contract costs, when required, are made on a consistent basis.

# (c) Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Expenditure on maintenance and repairs is expensed, while expenditure for betterment is capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straight-line method. The estimated rates of depreciation of the principal classes of assets are as follows:

 Machinery
 15%

 Furniture and fixtures
 20%

 Office equipment
 15%

 Vehicles
 20%

 Porta cabins
 10%

#### (d) Foreign currency transactions

Foreign currency transactions are recorded at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the statement of income.

#### (e) Warranty

The Company establishes a provision for expected maintenance costs and warranty expenses to be incurred on its revenues. The provision is reflected in direct costs in the statement of income.

#### (f) End-of-service indemnities

End-of-service indemnities, required by Saudi Arabian Labour Law, are provided in the financial statements based on the employees' length of service.

#### (g) Income tax

The Company is subject to the Regulations of the Directorate of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. The income tax provision is computed on adjusted net income on accrual basis. Any difference in the estimate is recorded when the final assessment is approved at which time the provision is cleared.

#### (h) Leasing

Leases are classified as capital leases whenever the terms of the lease transfer substantially all of the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rentals payable under operating leases are charged to the statement of income on a straight-line basis over the term of the operating lease.

#### (i) Financial assets and financial liabilities

Financial assets comprise of cash and bank balances, accounts receivable, due from a related party, unbilled revenue, contract retentions and other receivables, and are initially measured at their fair values and thereafter stated at their cost as reduced by the allowance for doubtful assets, if any.

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities include accounts payable, due to related parties, retentions payable and other payables, and are initially measured at their fair values and thereafter stated at their cost.

#### 3. CASH AND BANK BALANCES

		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
Cash and bank balances	84243	1175926	1390	17180

# 4. PROPERTY AND EQUIPMENT

	1st Ja	nuary	Addit	tions	Dispo	osals	31st Dec	ember
Cost:	SR	₹ in ′000s	SR	₹ in ′000s	SR	₹ in ′000s	SR	₹ in ′000s
Machinery	526180	7687	_	_	_	_	526180	8682
Furniture and fixtures	372614	5444	_	_	_	_	372614	6148
Office equipment	869516	12704	_	_	_	_	869516	14347
Vehicles	339629	4962	_	_	_	_	339629	5604
Porta cabins	55630	813					55630	918
Total Cost	2163569	31610					2163569	35699
Depreciation:								
Machinery	503818	7361	3495	54	_	_	507313	8371
Furniture and fixtures	372614	5444	_	_	_	_	372614	6148
Office equipment	812703	11874	21744	338	_	_	834447	13768
Vehicles	339629	4962	_	_	_	_	339629	5604
Porta cabins	53324	779	1199	19			54523	900
<b>Total Depreciation</b>	2082088	30420	26438	411			2108526	34791
Net Book Value at 1st January	81481	1190						
Net Book Value at 31st December							55043	908

#### 5. DUE TO BANK

The Company has several credit facilities from a bank which bear commercial interest rates and are secured by the letter of comfort from its shareholder to the bank. These facilities include certain financial covenants which provide, among other items, restrictions relating to maximum level of total liabilities and tangible net worth. The Company has not complied with one of the financial covenants as of 31st December, 2013, and is in the process of getting the waiver from the bank. However, the Company believes that the bank will not call for an immediate repayment of the facilities.

#### 6. ACCOUNTS PAYABLE, ACCURED AND OTHER LIABILITIES

		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
Accounts payable	2813898	2834792	46429	41416
Accrued liabilities	923598	1305665	15329	19076
Due to related parties (Note 10)	1318250	1618461	21751	23646
Provision for income tax (Note 9)	41000	521038	677	7612
	5096746	6279956	84096	91750
END-OF-SERVICE INDEMNITIES				
The movement in provision is as follows:				
		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
1st January	1867311	1544653	27281	21934
Provision for the year	126078	375294	1962	5408
Transferred during the year	1125	_	18	_
Payments during the year	(67526)	(52636)	(1051)	(758)
31st December	1926988	1867311	31795	27281

#### 8. STATUTORY RESERVE

In accordance with the Regulations for Companies in Saudi Arabia, the Company will establish a statutory reserve by the appropriation of 10% of the net income after recovering the accumulated losses until the reserve equals 50% of the share capital. This reserve is not available for dividend distribution.

#### 9. INCOME TAX

7.

The Company had taxable losses from 2008 to 2012, therefore no provisions for income tax were made for the said years. However, during the current year, the Company made a taxable profit, which is subject to income tax.

		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
1st January	521038	446488	7612	6340
Provision for the year	41000	74550	638	1074
Payments during the year	(521038)	_	(8107)	_
31st December	41000	521038	677	7612

During 2009, the DZIT issued final assessments for the years 2003 to 2007, in which the DZIT assessed an additional zakat and income tax liability of SR 0.49 million (₹ 61.28 lakhs). The Company paid SR 0.04 million (₹ 5.70 lakhs) and filed an objection against the balance amount. During 2011, the objection was rejected by the DZIT, therefore, the Company made a provision for the remaining amount of SR 0.45 million (₹ 58.40 lakhs), which was paid during the year.

#### **Outstanding assessments:**

The tax returns for the years 2009 to 2012 are under review by the DZIT.

#### 10. RELATED PARTY TRANSACTIONS

During the year,	the Compan	v transacted	with the fol	llowing relat	ted parties

Relationship
Shareholder
Shareholder
Affiliate
Affiliate
Affiliate

The significant transactions and the related amounts are as follows:

		2012		2012
	SR	SR	₹ in ′000s	₹ in ′000s
Purchases of material and services	1095544	1200000	17047	17292
Expenses incurred on behalf of affiliates	384379	_	5981	_
Due from a related party as of 31st December, 2013 rep	resents amount receivable from Olayaı	n Voltas Contractin	g Company Limited.	
Due to related parties as of 31st December comprised of	of the following:			
Due to related parties as of 31st December comprised C	of the following.	2012		2012
	c n		₹ in '000s	2012 ₹ in ′000s
	SR	SR		
Voltas Limited	195000	232915	3217	3403
Weathermaker Limited	_	25547	_	373
Voltas Netherlands B.V.	54466	54466	899	796
Voltas Limited K.S.A. Branch	2050	_	34	_
Universal Weathermaker Factory L.L.C.	1066734	1305533	17601	19074
	1318250	1618461	21751	23646
44 CONTRACT COSTS				
11. CONTRACT COSTS		2012		2012
	SR	2012 SR	₹ in ′000s	2012 ₹in ′000s
Material cost	6309055	9247719	98169	133260
Sub-contractor cost	559250	694985	8702	10015
Salaries and benefits	1640441	1603175	25525	23102
Other expenses	31242	32030	486	461
	8539988	11577909	132882	166838
40 CENTRAL AND ADMINISTRATIVE EVENISES				
12. GENERAL AND ADMINISTRATIVE EXPENSES		2012		2012
	SR	SR	₹ in ′000s	2012 ₹in ′000s
Salaries and benefits	1299729	1333777	20224	19220
Rent (Note 17)	302293	385294	4704	5552
Vehicle expenses	31647	48460	492	698
Communication, travel and insurance	97915	143445	1524	2067
Office expenses	29780	54706	463	788
Depreciation	26438	23933	411	345
Other expenses	324351	1118223	5047	16114
	2112153	3107838	32865	44784

#### 13. OTHER INCOME

	2012		2012
SR	SR	₹ in ′000s	₹ in ′000s
_	117000	_	1686
10000	30000	156	432
164579	500	2561	7
9045	(577)	140	(8)
183624	146923	2857	2117
	10000 164579 9045	SR         SR           —         117000           10000         30000           164579         500           9045         (577)	SR     SR     ₹ in '000s       —     117000     —       10000     30000     156       164579     500     2561       9045     (577)     140

#### 14. TRANSACTIONS WITH MAJOR CUSTOMERS

Contract revenue from two customers (2012 : three) amounted to approximately SR 9.35 million (₹ 1454.86 lakhs) [2012 : SR 13.75 million (₹ 1981.38 lakhs), which represents approximately 87% (2012 : 92%) of the total contract revenue.

#### 15. ADDITIONAL PAID-IN CAPITAL / SUBORDINATED LOAN FOR LOSSES

During 2006, the Shareholders resolved to provide an interest free loan to the Company amounting to SR 3.25 million (₹ 536.25 lakhs) as a subordinated loan for losses as the accumulated losses exceeded one-half of the Company's share capital. During the years 2007, 2008 and 2009, the shareholders provided additional amounts of SR 0.25 million (₹ 41.25 lakhs), SR 9.00 million (₹ 1485 lakhs) and SR 8.50 million (₹ 1402.50 lakhs), respectively.

Further during 2009, an amount of SR 1.74 million (₹ 287.10 lakhs) was transferred from short term debts to subordinated loans and the Shareholders waived a balance of SR 0.81 million (₹ 133.65 lakhs) due to them. The subordinated loan is not repayable until the accumulated losses are recovered from future profits.

The Shareholders resolved to consider this balance as additional paid-in capital.

#### 16. CREDIT RISK

Credit risk arises from the possibility of asset impairment occurring because counter parties cannot meet their obligations in transactions involving financial instruments.

The Company's credit risk is primarily attributable to its accounts receivable, contract retentions and unbilled revenues. The amounts presented in the balance sheet are net of allowance for doubtful assets, estimated by the Company's Management based on prior experience and their assessment of the current environment. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular segment of customers/projects.

#### 17. OPERATING LEASE ARRANGEMENTS

	2012		2012	
	SR	SR	₹ in ′000s	₹ in ′000s
Payments under operating leases recognized as an expense during the year	302293	385294	4704	5552

Operating lease payments represent rentals for certain office properties and accommodation under annual renewable contracts.

#### 18. CONTINGENCIES

As of 31st December, 2013, the Company has outstanding letters of credit amounting to SR 2.00 million (₹ 335.90 lakhs) [2012: SR 1.70 million (₹ 246.93 lakhs)] and bank guarantees amounting to Nil [2012: SR 0.45 million (₹ 66.19 lakhs)], which were issued in the normal course of business.

#### 19. FAIR VALUES

The fair values of the Company's financial assets and liabilities approximate their carrying amounts.

Jeddah, 31st March, 2014 Director Mohammad Hanif Patvi

# LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C.

Directors:

P. N. Dhume (Chairman) Issa Lalbuksh Al Raisi **Gavin J. Appleby** B. G. Prabhuajgaonkar (w.e.f. 26th August, 2013) Jayant Balan (w.e.f. 23rd December, 2013)

#### **DIRECTORS' REPORT**

#### TO THE MEMBERS

The Directors present their Annual Report and Accounts for the year ended 31st December, 2013.

- The Company recorded turnover of Omani Rial (RO) 3.437 million and net profit of RO 0.028 million for the year ended 31st December, 2013, as compared to turnover of RO 3.577 million and net profit of RO 0.021 million in the previous year. The Directors do not recommend any dividend for the year ended 31st December, 2013 (previous year: Nil).
- During the year under review, the order book position of the Company improved substantially in the Irrigation and Water Management business segment. Major breakthrough was achieved with booking of fresh orders of RO 1.900 million in Irrigation segment and RO 2.000 million in Water Management segment.
- M/s. PKF L.L.C., Chartered Accountants, the retiring auditors, being eligible, offer themselves for reappointment

On behalf of the Board of Directors

#### **INDEPENDENT AUDITORS' REPORT**

TO THE MEMBERS OF

LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C., which comprise the statement of financial position as at 31st December, 2013, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 2 to 20.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C. as of 31st December, 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

PKF L.L.C.

**Chartered Accountants** Percy R. Bhaya Sultanate of Oman

# STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2013

			As at 31-12-2012		As at 31-12-2012
	Note	RO	RO	₹ in '000s	₹ in '000s
ASSETS					
NON-CURRENT ASSET					
Property, plant and equipment	3	191600	205868	30775	29274
Other financial assets	9	403478	373000	64807	53041
		595078	578868	95582	82315
CURRENT ASSETS					
Inventories	4	90855	141328	14593	20097
Contract and other receivables	5	2773069	3061715	445410	435376
Amounts due from customers for contract work	6	256169	302344	41146	42993
Cash and cash equivalents	8	296131	6594	47565	938
Other current financial assets	9	152996	150924	24574	21461
		3569220	3662905	573288	520865
TOTAL ASSETS		4164298	4241773	668870	603180
EQUITY AND LIABILITIES					
MEMBERS' FUNDS					
Share capital	10	250000	250000	40155	35550
Legal reserve		83334	83334	13385	11850
General reserve		750000	750000	120465	106650
Accumulated profits		921461	893273	148006	127023
Equity funds		2004795	1976607	322011	281073
NON-CURRENT LIABILITIES					
Staff end-of-service gratuity		139764	234358	22449	33326
CURRENT LIABILITIES					
Bank borrowing	7	_	17991	_	2558
Trade and other payables	11	1107119	1463978	177825	208178
Amounts due to customers for contract work	6	585266	42233	94005	6006
Provision for tax		327354	506606	52580	72039
		2019739	2030808	324410	288781
TOTAL EQUITY AND LIABILITIES		4164298	4241773	668870	603180

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Financial Position has been converted into Indian Rupees @ 1 Omani Rial (RO) = ₹ 160.62 being the exchange rate prevailing as on 31st December, 2013. Previous year figures have been converted @ 1 RO = ₹ 142.20 being the exchange rate prevailing as on 31st December, 2012.

Directors

Gavin Appleby Issa Lalbuksh Al Raisi Jayant Balan

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2013

			2012
RO	RO	₹ in '000s	₹ in ′000s
3437306	3577119	520443	501512
(2971077)	(3132400)	(449851)	(439162)
466229	444719	70592	62350
82430	31785	12481	4456
(163246)	(127950)	(24717)	(17939)
(9232)	(9285)	(1398)	(1302)
(118546)	(104317)	(17949)	(14625)
(223191)	(216146)	(33793)	(30304)
34444	18806	5216	2636
9044	11309	1369	1586
(11358)	(9148)	(1720)	(1283)
32130	20967	4865	2939
(4156)	_	(629)	_
214		32	
28188	20967	4268	2939
28188	20967	4268	2939
	3437306 (2971077) 466229 82430 (163246) (9232) (118546) (223191) 34444 9044 (11358) 32130 (4156) 214 28188	3437306       3577119         (2971077)       (3132400)         466229       444719         82430       31785         (163246)       (127950)         (9232)       (9285)         (118546)       (104317)         (223191)       (216146)         34444       18806         9044       11309         (11358)       (9148)         32130       20967         (4156)       —         214       —         28188       20967         —       —	3437306       3577119       520443         (2971077)       (3132400)       (449851)         466229       444719       70592         82430       31785       12481         (163246)       (127950)       (24717)         (9232)       (9285)       (1398)         (118546)       (104317)       (17949)         (223191)       (216146)       (33793)         34444       18806       5216         9044       11309       1369         (11358)       (9148)       (1720)         32130       20967       4865         (4156)       —       (629)         214       —       32         28188       20967       4268         —       —       —

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 Omani Rial (RO) = ₹ 151.41 being the average of the exchange rates prevailing as on 31st December, 2012 (1 RO = ₹142.20) and as on 31st December, 2013 (1 RO = ₹ 160.62). Previous year figures have been converted into Indian Rupees @ 1 RO = ₹140.20 being the average of the exchange rates prevailing as on 31st December, 2011 (1 RO = ₹ 138.20) and as on 31st December, 2012 (1 RO = ₹ 142.20).

Directors

Gavin Appleby Issa Lalbuksh Al Raisi Jayant Balan

Muscat, 13th April, 2014

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2013

	Share c	apital	Legal re	Legal reserve General reserve		Accumulat	ed profits	Total		
	RO	₹ in '000s	RO	₹ in '000s	RO	₹ in '000s	RO	₹ in '000s	RO	₹ in '000s
As at 31st December, 2011	250000	34550	83334	11516	750000	103650	1622306	224203	2705640	373919
Total comprehensive income for the year	_	_	_	_	_	_	20967	2939	20967	2939
Dividends paid	_	_	_	_	_	_	(750000)	(105150)	(750000)	(105150)
As at 31st December, 2012	250000	35550	83334	11850	750000	106650	893273	127023	1976607	281073
Total comprehensive income for the year	_	_	_	_	_	_	28188	4268	28188	4268
As at 31st December, 2013	250000	40155	83334	13385	750000	120465	921461	148006	2004795	322011

The accompanying notes form an integral part of these financial statements.

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2013

	RO	2012 RO	₹ in '000s	2012 ₹ in′000s
Cash flows from operating activities				
Net profit for the year before tax	32130	20967	4865	2940
Adjustments for:				
Depreciation	118546	104317	17949	14625
Profit on disposal of property, plant and equipment	(7614)	(8017)	(1153)	(1124)
Interest income	(9044)	(11309)	(1369)	(1586)
Finance costs	11358	9148	1720	1283
Operating profit before changes in operating assets and liabilities	145376	115106	22011	16138
Decrease / (increase) in contract and other receivables	105452	(50949)	(30131)	(17262)
Decrease / (increase) in amounts due from / to customers for contract work (net)	589208	(390974)	89848	(55073)
Decrease / (increase) in inventories	50473	(17599)	5504	(2997)
(Decrease) / increase in trade and other payables	(356859)	285072	(30353)	42353
(Decrease) / increase in staff end-of-service gratuity	(94594)	13028	(10877)	2738
Cash generated from / (used in) operating activities	439056	(46316)	70521	(6586)
Finance costs paid	(11358)	(9148)	(1720)	(1283)
Taxes paid		(95484)		(12155)
Net cash generated from / (used in) operating activities (A)	427698	(150948)	68697	(21465)
Cash flows from investing activities				
Interest received	9044	11309	1369	1586
(Increase) / decrease in time deposits	(32550)	735823	(14879)	99595
Purchase of property, plant and equipment	(104459)	(73676)	(15816)	(10329)
Proceeds from disposal of property, plant and equipment	7795	8171	1180	1146
Net cash (used in) / from investing activities (B)	(120170)	681627	(19302)	96927
Cash flows from financing activities				
(Decrease) / increase in bank overdraft	(17991)	17991	(2558)	2558
Dividends paid	_	(750000)	_	(105150)
Net cash used in financing activities (C)	(17991)	(732009)	(2890)	(104092)
Net increase / (decrease) in cash and cash equivalents (A+B+C)	289537	(201330)	46627	(27797)
Cash and cash equivalents at beginning of year	6594	207924	938	28735
Cash and cash equivalents at end of year	296131	6594	47565	938

The accompanying notes form an integral part of these financial statements.

#### 1. LEGAL STATUS AND PRINCIPAL BUSINESS ACTIVITIES

- (a) LALBUKSH VOLTAS ENGINEERING SERVICES & TRADING L.L.C. is a Limited Liability Company, registered under the commercial laws of the Sultanate of Oman.
- (b) The ultimate parent Company is Voltas Limited, India.
- (c) The Company is engaged in drilling, irrigation and landscaping activities and construction of water treatment plants.
- (d) The financial statements are prepared in Rials Omani, which is the functional and presentation currency.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with International Financial Reporting Standards, including International Accounting Standards and Interpretations, issued or adopted by the International Accounting Standards Board, and which are effective for the current accounting year, and the applicable requirements of the Oman Commercial Companies Law. The significant accounting policies adopted, that have been consistently applied, are as follows:

#### (a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment. Depreciation is calculated on straight line basis to write off the cost of property, plant and equipment less their estimated residual value, where material, in equal annual instalments over their estimated useful lives. Depreciation has been calculated from the date of acquisition at the following rates:

Porta cabins 15.00%

Capital equipment and accessories 15.00% - 33.33%Furniture and fixtures and equipment 15.00% - 33.33%

Vehicles 33.33%

An assessment of depreciation method, useful lives and residual values are undertaken at each reporting date and, where material, if there is a change in estimate, an appropriate adjustment is made to the depreciation charge.

#### (b) Impairment

The carrying amounts of the financial and non-financial assets are reviewed at each year end to determine whether there is any indication of impairment. If any such indication exists, their recoverable amount is estimated. An impairment loss is recognised in the statement of comprehensive income whenever the carrying amount of the asset exceeds its recoverable amount.

#### (c) Inventories

Inventories are stated at lower of cost and net realisable value after making due allowance for obsolete and slow moving inventories. Cost is determined on First-in First-out (FIFO) basis and comprises of invoice value plus applicable landing charges. Net realisable value is based on estimated selling price less any estimated cost of completion and disposal.

#### (d) Trade receivable

Bad debts are written off or fully provided for as they arise and provision is made for all doubtful debts.

#### (e) Amounts due from / to customers for contract work

Amounts due from / to customers for contract work is the net amount of :

- (i) contract costs comprising of cost of materials, labour, sub-contract and attributable overheads, plus recognised profits, less
- (ii) the sum of recognised losses and progress billings.

#### (f) Cash and cash equivalents

Cash and cash equivalents comprise cash, bank current and smart card accounts and deposits free of encumbrance with a maturity date of three months or less from the date of deposit.

# (g) Trade and other payables

Liabilities are recognized for amounts to be paid for goods or services received, whether billed by the suppliers or not, to the extent of goods or services certified by the Company.

#### (h) Taxation

Provision for tax has been made on the basis of the Company's taxable profits arrived at by making suitable adjustments for likely disallowances as per the tax law to the net profits as per the financial statements, and applying the tax rates specified in the Income Tax Law in Oman. Additional tax liability that may arise in future on completion of pending tax assessments for the tax year 2010 to 2013 is not expected to be material to the Company's financial position, and would be paid for and accounted in the financial statement of the year in which the tax assessments are completed.

#### (i) Employees benefit costs

The Company contributes to the Social Security Scheme under Royal Decree 72/91 (Defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with Omani Social Insurance Law 1991) for Omani employees, administered by the Government of Sultanate of Oman.

Accruals for employees benefits comprising of leave salary, passage and end of service gratuity for non-Omani employees is in accordance with Company's rules and is based on the liability, which would arise if the employment of all staff were terminated at the year-end. The total expense recognised in the statement of comprehensive income for staff end-of-service benefits amounts to RO 51646 (₹ 8295381) [previous year: RO 50324 (₹ 7156073)].

#### (j) Legal reserve

Legal reserve is created by appropriating 10% of the net profit for the year as required by Article 154 of the Commercial Companies Law of Oman 1974. The Company has resolved not to transfer to further legal reserve as legal reserve has reached 1/3 of the share capital. The reserve is not available for distribution.

#### (k) General reserve

General reserve is created by appropriating a portion of the net profit for the period. The reserve is available for distribution.

#### (I) Revenue

#### **Revenue recognition on contracts**

Contract revenues are recognised on percentage of completion method. When the outcome of a contract can be estimated reliably, contract revenue and contract costs associated with the contract are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at year end. Losses on contracts are fully recognized when identified. Contract billings are recorded on the basis of progress bills prepared by the Company's engineers and are considered as revenue to the extent that they are probable of being certified and recovered.

The stage of completion is determined on the basis of progress on each contract measured by reference to proportion that contract costs incurred for work performed to date bear to the estimated total contract costs. Conservative proportion of the profit estimated by directors to be earned on completion of the contracts is considered by reference to the work completed at the year-end. Losses, if any, on jobs not completed are provided for when identified.

#### Sales

Sales represents net amount invoiced for goods delivered and services rendered during the period.

#### Interest

Interest income is recognised on a time proportion basis.

#### (m) Finance costs

Finance costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Other finance costs are recognized as an expense in the year in which they are incurred.

#### (n) Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the year end date. All differences are taken to the statement of comprehensive income.

#### (o) Operating lease rentals

Operating lease rentals are recognised as an expense on a straight line basis over the lease term.

#### (p) Financial instruments

- Financial instruments of the Company comprise contract and other receivables, cash and cash equivalents, trade and other payables, amounts due from / to customers for contract work, bank fixed deposits.
- Financial assets and financial liabilities are recognized when, and only when, the Company becomes a party to the contractual provisions
  of the instrument. Financial assets are de-recognised when, and only when, contractual rights to receive cash flows expire or when
  substantially all the risks and rewards of ownership have been transferred. Financial liabilities are de-recognised when, and only when,
  they are extinguished, cancelled or expired.
- Financial assets that have fixed or determinable payments and for which there is no active market, are stated at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of impairment losses. Impairment losses and reversals thereof are recognized in the statement of comprehensive income.
- Financial liabilities are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

### (q) Significant judgements and key assumptions

(i) The significant judgements made in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are as follows:

#### **Impairment**

At each year end, Management conducts an assessment of property, plant, equipment, and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, the assets are written down to their recoverable amount.

(ii) Key assumptions made concerning the future and other key sources of estimation uncertainty at the year end, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the periods in which the estimate is revised and in any future periods affected:

#### Carrying values of property, plant and equipment

The useful lives and residual values of fixed assets are estimated based on intended use of assets and their economic lives. Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

#### Inventory provisions

Management regularly undertakes a review of the Company's inventory, in order to assess their likely realization proceeds, technological changes, age, likely obsolescence, the rate at which the materials are being sold and the physical damage. Based on the assessment, assumptions are made as to the level of provisioning required.

#### Doubtful debts

Management regularly undertakes a review of the amounts of receivables owed to the Company either from customers or from related parties, and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates, extent of confirmations, and assessed creditworthiness of the debtor. Based on the assessment, assumptions are made as to the level of provisioning required.

#### **Impairment**

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

#### Staff end-of-service gratuity

The Company computes the liability to staff end-of-service gratuity assuming that all employees were to leave as at the year end. The Management is of the opinion that no significant difference would have arisen had the liability been calculated on an actuarial basis as salary inflation and discount rates are likely to have approximately equal and opposite effects.

#### Contract work in progress

Contract revenues on contracts in progress at the year end are recognised on a percentage of completion basis, that requires the Management to estimate the costs expected to be incurred in future to complete the contracts. Further, profits on contracts in progress is recognized only when the final outcome can be reliably estimated.

#### Contract matters

In the contracting industry, there are various contractual matters relating to possible penalties for delays in job completion, claims of suppliers / subcontractors, work disputes, recovery of uncertified contract / variation work dues, expected costs during job warranty and defect liability period etc, that are subject to various sources of uncertainties and future negotiations. The Management regularly reviews, estimates and suitably accounts for the possible financial impact of such contractual matters based on their assessment, past experience and available information.

#### (r) Adoption of new International Financial Reporting Standards

- (i) The following International Financial Reporting Standards, amendments thereto and Interpretations that became effective for the current reporting period and which are applicable to the Company are as follows. Their adoption has resulted in presentation and disclosure changes only:
  - Amendments to IFRS 7: Disclosures Transfers of Financial Assets and Financial Liabilities.
  - IFRS 13 : Fair Value Measurement.
  - Presentation of Items in Other Comprehensive Income: Amendments to IAS 1.
  - Amendments to IAS 19: Employee Benefits.
  - Annual improvements to IFRSs 2009-2011 cycle.
    - IAS 1: Presentation of Financial Statements.
    - IAS 16: Property, Plant and Equipment
    - IAS 32: Financial Instruments: Presentation.
- (ii) The following International Financial Reporting Standards, amendments thereto and interpretations that are assessed by Management as likely to have an impact on the financial statements have been issued by the IASB prior to the date the financial statements were authorised for issue but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods:
  - IFRS 9: Financial Instruments: (1st January, 2015)
  - Amendments to IAS 32: Offsetting Financial Assets and Liabilities (1st January, 2014)
  - Amendments to IAS 19: Employee benefits (1st July, 2013)

#### 3. PROPERTY, PLANT AND EQUIPMENT

3.	PROPERTY, PLANT AND EQUIPM	ENI		Camital	quipment	E	niture, Fixtu				
		Porta (	Cabins	•	essories		d Equipme		Vehi	cles	Total
	-		₹ in′000s		₹ in′000s		₹ in′000s		₹ in′000s		₹ in′000s
	Cost										
	As at 1st January, 2013	31237	4442	1232471	175257	80194	11404	595098	84623	1939000	275276
	Additions	4110	622	25460	3855	12909	1955	61980	9384	104459	15816
	Disposals					(1276)	(193)	(43045)	(6517)	(44321)	(6710)
	As at 31st December, 2013	35347	5677	1257931	202049	91827	14749	614033	98626	1999138	321101
	Accumulated depreciation										
	As at 1st January, 2013	23534	3347	1130019	160689	54357	7730	525222	74687	1733132	246453
	Depreciation for the year	1876	284	51991	7872	11749	1779	52930	8014	118546	17949
	Adjustment relating to disposals					(1100)	(167)	(43040)	(6517)	(44140)	(6684)
	As at 31st December, 2013	25410	4081	1182010	189854	65006	10441	535112	85950	1807538	290326
	Net book value										
	As at 31st December, 2012	7703	1095	102452	14569	25837	3674	69876	9936	205868	29274
	As at 31st December, 2013	9937	1596	75921	12195	26821	4308	78921	12676	191600	30775
	Porta cabins and equipments are o	on land ow	ned by the	member co	ompany.						
4.	INVENTORIES							As at			As at
							31-12	-2012			1-12-2012
						RO		RO	₹ in '00	0s	₹ in '000s
	Materials					175855	22	20328	2824	16	31331
	Provision for slow moving inventor	ries			_	(85000)	(7	9000)	(1365	3)	(11234)
					=	90855	14	41328 	1459	93 == =	20097
	The movements in provision for sl	ow movin	g inventori	es are as fol	lows:						
								As at			As at
							31-12	-2012		3	1-12-2012
						RO		RO	₹ in '00	0s	₹'000s
	Opening balance					79000	;	73000	1268	39	10381
	Provision made				_	6000		6000	90	54	853
	Closing balance				=	85000		79000	136	<del>53</del> =	11234
5.	CONTRACT AND OTHER RECEIVA	BLES						As at		_	As at
							31-12	-2012	<b>3.</b> (0.0		1-12-2012
						RO		RO	₹ in '00	0s	₹ in '000s
	Contract receivables					2429098		21476	3901		372774
	Retentions				_	318231		39711	511		34087
						2747329		51187	4412		406861
	Provision for doubtful debts				_	(338170)		8170)	(5431		(48088)
	A diversion to staff					2409159		23017	3869		358773
	Advances to staff Prepaid expenses					15602		17312 700	250	70	2462 100
	Advance tax					323198	51	700 06392	519 <sup>-</sup>	 12	72009
	Advance tax					343170	50	JUJ92	319	12	7 2009

5.	CONTRACT AND OTHER RECEIVABLES (contd.)		As at 31-12-2012		As at 31-12-2012
		RO	RO	₹ in '000s	₹ in '000s
	Deposits	9603	3518	1542	500
	Interest accrued on bank fixed deposits	3564	10813	572	1538
	Other receivables*	12343	363	1983	51
		2773469	3062115	445475	435433
	Provision for doubtful receivables	(400)	(400)	(64)	(57)
		2773069	3061715	445410	435376
	* Other receivables are amount due from related parties. The movements in the provision for doubtful debts account are as follows:				
			As at		As at
			31-12-2012		31-12-2012
		RO	RO	₹ in '000s	₹ '000s
	Opening balance	338170	355734	48088	49162
	Provision written off against debtors		(17564)		(2462)
	Closing balance	338170	338170	54317	48088
	There is no movement in provision for doubtful receivables account during	the year.			
	An age analysis of contract receivables that are past due but not impaired	l is as follows:			
			As at 31-12-2012		As at 31-12-2012
		RO	RO	₹ in '000s	₹ in '000s
	6 months to 1 year	123713	104603	19871	
	Over 1 year	298020		19071	14875
			653268	47868	92895
		421733	757871		
	An analysis of contract receivables considered to be impaired due to non-		757871 ceived difficulty in	47868 67739	92895 107770 ws:
	An analysis of contract receivables considered to be impaired due to non		757871	47868 67739	92895
	An analysis of contract receivables considered to be impaired due to non		757871  ceived difficulty in  As at	47868 67739	92895 107770 ws:
	Gross value	RO 338170	757871  ceived difficulty in  As at 31-12-2012  RO 338170	47868 67739 recovery is as follo	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088
	Gross value Provision	recovery or pero	757871  ceived difficulty in  As at  31-12-2012  RO	47868 67739 recovery is as follo	92895 107770 ws: As at 31-12-2012 ₹ in '000s
	Gross value Provision Carrying value	RO 338170 (338170)	757871  Teived difficulty in  As at  31-12-2012  RO  338170  (338170)	47868 67739 recovery is as follo ₹ in '000s 54317 (54317)	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088 (48088)
	Gross value Provision	RO 338170	757871  ceived difficulty in  As at 31-12-2012  RO 338170	47868 67739 recovery is as follo ₹ in '000s 54317	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088
6.	Gross value Provision Carrying value	RO 338170 (338170)	757871  Teived difficulty in  As at  31-12-2012  RO  338170  (338170)	47868 67739 recovery is as follo ₹ in '000s 54317 (54317)	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088 (48088)
6.	Gross value Provision Carrying value Contract receivables not past due and not impaired	RO 338170 (338170)	757871  ceived difficulty in  As at  31-12-2012  RO  338170  (338170)  1765146  As at	47868 67739 recovery is as follo ₹ in '000s 54317 (54317)	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088 (48088) ———————————————————————————————————
6.	Gross value Provision Carrying value Contract receivables not past due and not impaired	RO 338170 (338170) ————————————————————————————————————	757871  Teived difficulty in  As at  31-12-2012  RO  338170  (338170)  —  1765146  As at  31-12-2012	47868 67739 recovery is as follows ₹ in '000s 54317 (54317) — 319220	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088 (48088) ———————————————————————————————————
6.	Gross value Provision Carrying value Contract receivables not past due and not impaired  CONTRACTS IN PROGRESS	RO 338170 (338170) — 1987426	757871  ceived difficulty in  As at  31-12-2012  RO  338170  (338170)  1765146  As at  31-12-2012  RO	47868 67739 recovery is as follor  ₹ in '000s 54317 (54317) — 319220  ₹in '000s	92895 107770 ws: As at 31-12-2012 ₹ in '000s 48088 (48088) — 251004 As at 31-12-2012 ₹in '000s
6.	Gross value Provision Carrying value Contract receivables not past due and not impaired  CONTRACTS IN PROGRESS  Contract costs incurred plus recognised profits less recognised losses	RO 338170 (338170) — 1987426 — RO 3668831	757871  Teived difficulty in  As at  31-12-2012  RO  338170  (338170)  —  1765146  As at  31-12-2012  RO  2790752	47868 67739 recovery is as follor  ₹ in '000s 54317 (54317) — 319220  ₹in '000s 521708	92895 107770 ws:  As at 31-12-2012 ₹ in '000s 48088 (48088) —— 251004  As at 31-12-2012 ₹in '000s 396845

	As at 31-12-2012		As at 31-12-2012
RO	RO	₹ in '000s	₹ in '000s
	17991		2558
	As at 31-12-2012		As at 31-12-2012
RO	RO	₹in '000s	₹ in '000s
295969	1794	47539	255
6	3244	1	461
295975	5038	47540	716
156	1556	25	221
296131	6594	47565	938
	RO 295969 6 295975 156	31-12-2012 RO RO  — 17991  As at 31-12-2012 RO RO  295969 1794 6 3244 295975 5038 156 1556	RO RO ₹ in '000s  17991  As at 31-12-2012  RO RO ₹in '000s  295969 1794 47539  6 3244 1  295975 5038 47540  156 1556 25

The credit facilities from a bank are secured by way of:

- (a) Lien on fixed deposits of RO 0.373 million (₹ 59.911 million) with the bank.
- (b) Personal guarantees of RO 1.400 million (₹ 224.868 million) from the Legal heirs of Late Lalbuksh Essa Al Raisi (signed by power of attorney holder, Mr. Issa Lalbuksh Essa Al Raisi).

9.	OTHER CURRENT FINANCIAL ASSETS		As at 31-12-2012		As at 31-12-2012
		RO	RO	₹ in '000s	₹ in ′000s
	Fixed deposits with banks	556474	523924	89381	74502
	Less : Current Portion	(152996)	(150924)	(24574)	(21461)
		403478	373000	64807	53041

Fixed deposits of RO 0.373 million (₹ 59.911 million) [previous year : RO 0.373 million (₹ 53.041 million)] are pledged with banks as security against credit facilities.

#### 10. SHARE CAPITAL

The share capital comprises 250000 shares (previous year: 250000 shares) of face value RO 1/- each, fully paid.

#### 11. TRADE AND OTHER PAYABLES

		As at		As at
		31-12-2012		31-12-2012
	RO	RO	₹ in '000s	₹ in '000s
Trade payables	558016	846922	89629	120432
Accruals	522378	474881	83904	67528
Other payables	526	526	84	75
Advance from customers	16199	141649	2602	20143
Other advance	10000		1606	
	1107919	1463978	177825	208178

12.	COST OF WORKS EXECUTED	RO	2012 RO	₹ in '000s	2012 ₹ in '000s
	Materials consumed	1089005	1377859	164886	193176
	Labour expenses	1124789	911347	170304	127771
	Sub contract expenses	166126	354719	25154	49731
	Other direct expenses	591157	488475	89507	68484
		2971077	3132400	449851	439162
13.	OTHER OPERATING INCOME		2012		2012
		RO	RO	₹ in '000s	₹ in '000s
	Credit balance written back	70000	23210	10599	3254
	Profit on disposal of property, plant and equipment	7614	8017	1153	1124
	Miscellaneous income	4816	558	729	78
		82430	31785	12481	4456
			2012		2012
14.	OTHER OPERATING EXPENSES	RO	RO	₹ in '000s	₹ in '000s
	Rent	65312	68640	9889	9623
	Repairs and maintenance	12185	9371	1845	1314
	Insurance	56894	39520	8614	5541
	Electricity and water charges	16355	21388	2476	2999
	Telephones, fax and postage	18843	17735	2853	2486
	Travelling and conveyance	11431	15767	1731	2211
	Vehicle expenses	1306	2042	198	286
	Advertisement and business promotion expenses	7802	8130	1181	1140
	Printing and stationery	6575	5134	996	720
	Visa expense	2690	4282	407	600
	Miscellaneous expenses	23798	24137	3603	3384
		223191	216146	33793	30304
			2012	<b>3.1</b> /	2012
15.	FINANCE COSTS  Bank charges	RO 11358	RO 9148	₹ in '000s 1720	₹ in '000s 1283
	balik charges	======	9148 	======	1283

#### 16. DIVIDENDS

Dividend paid of RO 0.750 million (₹ 105.150 million) in previous year represents dividend per share of RO 3 (₹ 420.60).

#### 17. RELATED PARTIES

The Company enters into transactions with parties that fall within the definition of a related party as contained in International Accounting Standard 24: Related Party Disclosures. The Management considers such transactions to be in the normal course of business. Related parties comprise parent company, companies under common ownership and / or common management control and members. The balances with related parties at the year end have been separately disclosed in the financial statements.

The nature of significant related party transactions and the amounts involved are as follows:

	Directors/ Members	Other related parties	Total	2012 Total	Total	2012 Total
	RO	RO	RO	RO	₹ in '000s	₹ in '000s
Rent expense	57265	_	57265	65700	8670	9211
Director's remuneration	9232	_	9232	9285	1398	1302

The Company also provides funds to and receives funds from related parties as and when required as working capital facilities.

#### 18. TAXATION

- (a) The accounting net profit for the year has been adjusted in respect of provisions and other disallowances for the purpose of determining the taxable profit for the year. Taxation has been provided at the applicable rate of 12% (previous year: 12%) after the basic exemption in accordance with Income Tax Law in Sultanate of Oman. Taxation for the tax years 2010 to 2013 are subject to agreement with the taxation authorities.
- (b) The income tax expense as per the statement of comprehensive income comprises:

		2012		2012
	RO	RO	₹ in '000s	₹ in '000s
Current Tax:				
Charge for the current year	4156	_	629	_
Charge for the earlier years	(214)		(32)	
Income Tax expense	3942		597 	

(c) The reconciliation between the income tax expense on the accounting profit and income tax expense in the statement of comprehensive income is as follows:

_
_
_
_
_

<sup>\*</sup>Since net profit for the year 2012 is below the basic exemption of RO 0.030 million (₹ 4.206 million), no tax is payable

#### 19. FINANCIAL INSTRUMENTS

#### Management of risk

The Management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed. The primary risks to which the business is exposed comprise credit, exchange rate, liquidity and interest rate risks.

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up. As part of the Company's credit risk management, where it is considered necessary, such receivables are covered by letters of credit or bank guarantees in favour of the Company, issued by reputed financial institutions.

The Company buys goods and services in foreign currencies. Exposure is minimised where possible by denominating such transactions in US Dollars to which the Rials Omani is pegged.

Management continuously monitors its cash flows to determine its cash requirements and makes comparison with its funded and un-funded facilities with banks in order to manage exposure to liquidity risk.

Exposures to the aforementioned risks are detailed below:

#### (a) Credit, interest Rate and Exchange Rate Risk Exposures

#### **Credit risk**

Financial assets which potentially expose the Company to credit risks and concentrations of credit risk comprise principally, bank current accounts, smart card, fixed and time deposit accounts, amounts due from customers for contract work, and contract and other receivables. The maximum credit risk exposure of financial assets recognised in the statement of financial position approximate to the carrying amount of the assets net of provisions.

The Company's bank current, smart card, fixed and time deposit accounts are placed with reputed financial institutions. Contract receivables are stated net of provision for doubtful debts. As at the year end, RO 2.113 million (₹ 339.340 million) constituting 77% [previous year: RO 2.330 million) constituting 81%] of contract debtors and retentions are due from three debtors (previous year: three debtors). As at the year end, RO 0.852 million (₹ 136.919 million) i.e. 20% [previous year RO 1.467 million (₹ 208.575 million) i.e. 35%] of the total assets were receivable from two reputed banks who had confirmed their balances payable to the Company. There are no other significant concentrations of credit risk with any single debtor or group of companies or to debtors outside the industry and the country in which the Company operates.

#### Risk exposure on uncertified debts

At the year end, uncertified dues of RO 0.456 million (₹ 73.262 million) (comprising of dues from main contract of RO 0.432 million (₹ 69.458 million) and dues of RO 0.024 million (₹ 3.803 million) for work carried out based on engineering / verbal instructions) pertaining to different contracts, are outstanding for more than one year and are receivable from various customers, against which a provision of RO 0.338 million (₹ 54.317 million) has been made by the Company's Management. Whilst the ultimate outcome of the aforesaid contract matters, certification delays, variation order, etc. is uncertain and subject to future negotiations, no further provision for possible loss on these dues has been made in the financial statements as the Management believes that the said matters would be suitably resolved in future without any material impact on the Company.

#### Interest rate risk

The Company's fixed deposits are at interest rates of 0.15% to 2.25% per annum (previous year: 0.25% to 2.75% per annum). Most of the other financial assets and liabilities are non-interest bearing. Reasonably possible changes to interest rates at the year end are unlikely to have a significant impact on profit or equity.

#### Exchange rate risk

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in Rials Omani or UAE Dirhams / US Dollars to which the Rial Omani is fixed.

#### (b) Fair values

The fair values of the Company's financial assets and financial liabilities approximate to their carrying values net of provisions.

#### Liquidity risk

The Company limits its liquidity risk by ensuring that adequate bank facilities are available to enable it to meet its obligations as they fall due for payment. The maturity analysis of the Company's financial liabilities as at the year end is given below:

	Less than 3 months	3 months to 1 year	1 year to 5 years	Total	Total
	RO	RO	RO	RO	₹ in '000s
As at 31st December, 2013					
Staff end-of-service gratuity	_	_	139764	139764	22449
Trade and other payables	1107119	_	_	1107119	177825
Amounts due to customers for contract work	585266	_	_	585266	94005
Provision for tax (net of advance tax)	4156			4156	668
	1696541		139764	1836305	294947
	Less than 3 months	3 months to 1 year	1 year to 5 years	Total	Total
	RO	RO	RO	RO	₹ in '000s
As at 31st December, 2012					
Staff end-of-service gratuity	_	_	234358	234358	33326
Book overdraft	17991	_	_	17991	2558
Trade and other payables	1463978	_	_	1463978	208178
Amounts due to customers for contract work	42233	_	_	42233	6006
Provision for tax (net of advance tax)	214	_	_	214	30
	1524416		234358	1758774	250098
CONTINGENT LIABILITIES					
			As at 31-12-2012		As at 31-12-2012
		RO	RO	₹ in '000s	₹ in '000s
Unutilised letter of credit		380079	770	61048	109
Banker's letters of guarantee		851599	686914	136784	97679
		1231678	687684	197832	97788

As is common in the contracting industry, there are certain ongoing pending matters under negotiations with the clients / consultants relating to possible penalties for delays in job completion, claim of suppliers / subcontractors not accepted by the Company, work disputes, recovery of uncertified contract / variation work dues, etc., whose actual occurrence and financial impact cannot be ascertained at the present stage.

#### 21. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital are to ensure that the Company continues as a going concern, maintains an optimal capital structure to reduce the cost of capital, and to provide the shareholders with a rate of return on their investment commensurate with the level of risk assumed. Capital comprises equity funds as presented in the statement of financial position. Debt comprises total amounts owing to third parties, net of cash and cash equivalents.

Directors Gavin Appleby
Issa Lalbuksh Al Raisi
Jayant Balan

20.

## **VOLTAS OMAN L.L.C.**

Directors:

Gavin J. Appleby (Chairman) Akber M. Sultan (Vice Chairman) Minoo M. Saher

**B G Prabhuaigaonkar** (w.e.f. 26th August, 2013) Jayant Balan (w.e.f. 26th August, 2013)

DIRECTORS' REPORT

TO THE MEMBERS

The Directors present the third Annual Report and Accounts for the year ended 31st December, 2013.

- 2. During the year under review, the Company recorded higher turnover of Omani Rial (RO) 3.519 million and profit of RO 0.053 million as compared to turnover of RO 0.698 million and net loss of RO 0.178 million in the previous year. The Directors do not recommend any dividend for the year ended 31st December, 2013 (previous year: Nil).
- 3. The economy of Oman has started showing signs of recovery and the Government has budgeted higher expenditure in 2014 as compared to the previous year. The Company has during 2013, secured a large and prestigious MEP project for Kempinski Hotel worth RO 17.400 million and expects to sustain the order book position during 2014.
- M/s. PKF L.L.C., Chartered Accountants, the retiring Auditors, being eligible, offer themselves for re-appointment.

On behalf of the Board of Directors

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF **VOLTAS OMAN L.L.C.** 

**Report on the Financial Statements** 

We have audited the accompanying financial statements of VOLTAS OMAN L.L.C., which comprise the statement of financial position as at 31st December, 2013, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information set out on pages 2 to 19.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility** 

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of VOLTAS OMAN L.L.C. as of 31st December 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

We draw attention to Note No. 2 of these financial statements regarding the going concern concept.

PKF L.L.C.

Chartered Accountants Sultanate of Oman

Gavin J. Appleby Chairman

Muscat, 13th April, 2014

#### STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2013

			As at 31-12-2012		As at 31-12-2012
	Note	RO	RO	₹ in ′000s	₹ in ′000s
ASSETS					
NON-CURRENT ASSET					
Property, plant and equipment	4	33317	23298	5351	3313
CURRENT ASSETS					
Inventories		311937	31192	50103	4436
Trade and other receivables	5	2243830	567036	360404	80633
Amounts due from customers for contract work	6	290114	_	46598	_
Cash and cash equivalents	7	181773	198770	29196	28265
Bank margin account			78781	<u></u>	11203
		3027654	875779	486301	124537
TOTAL ASSETS		3060971	899077	491652	127850
EQUITY AND LIABILITIES					
MEMBERS' FUNDS					
Share Capital	8	500000	500000	80310	71100
Accumulated losses		(338551)	(386180)	(54378)	(54915)
Legal reserve		5292	_	850	_
Equity Funds		166741	113820	26782	16185
Amount due to a member	9	652	_	105	_
Amount due to ultimate parent company		20026	115032	3217	16358
Members' Funds		187419	228852	30104	32543
NON-CURRENT LIABILITY					
Staff end-of-service gratuity		17540	6524	2816	928
CURRENT LIABILITIES					
Trade and other payables	10	1954871	452128	313991	64293
Amount due to related parties	16	8760	532	1407	76
Advance billing		4500	_	723	_
Amounts due to customers for contract works	6	887881	211041	142611	30010
		2856012	663701	458732	94379
TOTAL EQUITY AND LIABILITIES		3060971	899077	491652	127850

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Financial Position has been converted into Indian Rupees @ 1 Omani Rial (RO) = ₹ 160.62 being the exchange rate prevailing as on 31st December, 2013. Previous year figures have been converted @ 1 RO = ₹ 142.20 being the exchange rate prevailing as on 31st December, 2012.

Directors

Gavin J. Appleby Akber Mustafa A. Sultan Minoo M. Saher

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2013

			2012		2012
	Note	RO	RO	₹ in ′000s	₹ in ′000s
Project Revenue		3519404	697695	532873	97817
Project cost of works executed	12	(3246085)	(653834)	(491490)	(91668)
Gross Profit		273319	43861	41383	6149
Other operating income	13	_	8	_	1
Staff costs		(156044)	(157475)	(23627)	(22078)
Depreciation		(11918)	(10765)	(1805)	(1509)
Other operating expenses	14	(52348)	(53647)	(7926)	(7521)
Profit / (Loss) from Operating Activities for the year		53009	(178018)	8025	(24958)
Interest income		_	112	_	16
Finance cost	15	(88)	(249)	(13)	(35)
Net Profit / (Loss) for the year		52921	(178155)	8012	(24977)
Other comprehensive income for the year				<u></u>	
Total Comprehensive Profit / (Loss) for the year		52921	(178155)	8012	(24977)
Profit / (Loss) attributable to:					
- Owners of the parent company		34399	(115801)	5208	(16235)
- Non-controlling interests		18522	(62354)	2804	(8742)
		52921	(178155)	8012	(24977)
Total Comprehensive Profit / (Loss) attributable to:					
- Owners of the parent company		34399	(115801)	5208	(16235)
- Non-controlling interests		18522	(62354)	2804	(8742)
		52921	(178155)	8012	(24977)

The accompanying notes form an integral part of these financial statements.

**Note:** The Statement of Comprehensive Income has been converted into Indian Rupees @ 1 Omani Rial (RO) = ₹ 151.41 being the average of the exchange rates prevailing as on 31st December, 2012 (1 RO = ₹ 142.20) and as on 31st December, 2013 (1 RO = ₹ 160.62). Previous year figures have been converted into Indian Rupees @ 1 RO = ₹ 140.20 being the average of the exchange rates prevailing as on 31st December, 2011 (1 RO = ₹ 138.20) and as on 31st December, 2012 (1 RO = ₹ 142.20).

Directors

Gavin J. Appleby Akber Mustafa A. Sultan Minoo M. Saher

Muscat, 13th April, 2014

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2013

	Share Capital		Legal re	Legal reserve		Accumulated losses		Total	
	RO	₹ in '000s	RO	₹ in '000s	RO	₹ in '000s	RO	₹ in '000s	
Issue of Share Capital	500000	69100	_	_	(208025)	(28749)	291975	40351	
Total comprehensive net loss for the period	_	_	_	_	(178155)	(24977)	(178155)	(24977)	
As at 31st December, 2012	500000	71100	_	_	(386180)	(54915)	113820	16185	
Total comprehensive net profit for the year	_	_	_	_	52921	8012	52921	8012	
Transfer to legal reserve			5292	850	(5292)	(850)			
As at 31st December, 2013	500000	80310	5292	850	(338551)	(54378)	166741	26782	

The accompanying notes form an integral part of these financial statements.

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER, 2013

	RO	2012 RO	₹ in ′000s	2012 ₹ in ′000s
Cash flows from operating activities				
Net comprehensive profit / (loss) for the year before tax	52921	(178155)	8012	(24977)
Adjustments for:				
Depreciation on property, plant and equipment	18051	12075	2733	1693
Finance costs	88	249	13	35
Interest income		(112)		(16)
Operating profit / (loss) before changes in operating assets and liabilities	71060	(165943)	10759	(23265)
Increase in trade and other receivables	(1676794)	(565631)	(279771)	(80438)
Increase in trade and other payables	1502743	420635	249699	59940
Increase in staff end-of-service gratuity payable	11016	3646	1890	530
Increase in advance billing	4500	_	723	_
Increase in inventories	(280745)	(31192)	45668	(4436)
Increase in amounts due from / to customers for contract work (net)	386726	211041	66003	30010
Member's balance	652	(11489)	105	(1588)
Ultimate parent company's balance	(95006)	106185	(13141)	15135
Related party's balance	8228	532	1331	76
Cash used in operating activities (A)	(67620)	(32216)	(10861)	(4581)
Cash flows from investing activities				
Purchase of property, plant and equipment	(28070)	(5730)	(4250)	(803)
Net cash used in investing activities (B)	(28070)	(5730)	(4509)	(815)
Cash flows from financing activities				
Interest income received	_	112	_	16
Finance costs paid	(88)	(249)	(13)	(35)
Bank margin account	78781	(75781)	11203	(10788)
Net cash from / (used in) financing activities (C)	78693	(75918)	12640	(10796)
Net decrease in cash and cash equivalent (A+B+C)	(16997)	(113864)	(931)	(14941)
Cash and cash equivalents at beginning of year	198770	312634	28265	43206
Cash and cash equivalents at end of year	181773	198770	29196	28265

The accompanying notes form an integral part of these financial statements.

#### 1. LEGAL STATUS AND BUSINESS ACTIVITY

- (a) VOLTAS OMAN L.L.C. is a Limited Liability Company, registered under the Commercial Laws of the Sultanate of Oman.
- (b) The parent Company is Voltas Netherlands B.V. and the ultimate parent Company is Voltas Limited, Mumbai, India.
- (c) The Company undertakes electrical and mechanical contracting works.
- (d) The financial statements are prepared in Rials Omani, which is the functional and presentation currency.

#### 2. GOING CONCERN CONCEPT

As per the statement of financial position, the Company has incurred net accumulated losses aggregating to RO 0.339 million (₹ 54.378 million) as at 31st December, 2013. However, the financial statements have been prepared on a going concern basis as the members have agreed to support the operations of the Company and are confident that the Company would be able to generate sufficient net profits in future to make it an economically viable unit.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and in accordance with International Financial Reporting Standards, including International Accounting Standards and Interpretations, issued or adopted by the International Accounting Standards Board, and which are effective for the current accounting period, and the applicable requirements of the Oman Commercial Companies Law. The significant accounting policies adopted, that have been consistently applied, are as follows:

#### (a) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment. Depreciation is calculated on straight line basis to write off the cost of property, plant and equipment less their estimated residual value, where material, in equal annual instalments over their estimated useful lives. Depreciation has been calculated from the date of acquisition at the following rates:

Equipment 15.00%

Furniture and fixtures 33.33%

Computers and software 33.33%

An assessment of depreciation method, useful lives and residual values are undertaken at each reporting date and, where material, if there is a change in estimate, an appropriate adjustment is made to the depreciation charge.

#### (b) Impairment

The carrying amounts of the property, plant and equipment are reviewed at each year end to determine whether there is any indication of impairment. If any such indication exists, their recoverable amount is estimated. An impairment loss is recognised in the statement of comprehensive income whenever the carrying amount of the property, plant and equipment exceeds its recoverable amount.

#### (c) Inventories

Inventories are stated at lower of cost and net realisable value after making due allowance for obsolete and slow moving items. Cost is determined on the moving weighted average cost basis and comprises of invoice value plus applicable landing charges. Net realisable value is based on estimated selling price less any estimated cost of completion and disposal.

#### (d) Contract and other receivables

Bad debts are written off or fully provided for as they arise and provision is made for all doubtful debts.

#### (e) Amounts due from / to customers for contract work

Amounts due from / to customers for contract work represents costs incurred on contracts plus recognised profits less recognised losses and progress billings. Contract costs comprises of costs of materials, labour, sub-contract costs and attributable overheads.

#### (f) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, bank current and smart card accounts and deposits free of encumbrance with a maturity date of three months or less from the date of deposit.

#### (g) Legal Reserve

Legal reserve is created by appropriating 10% of the net profit for the year as required by Article 154 of the Commercial Companies Law of Oman 1974. The Company may resolve to discontinue such annual transfers when the reserve totals 33.33% of the paid up share capital. The reserve is not available for distribution.

#### (h) Employees benefit costs

The Company contributes to the Social Security Scheme under Royal Decree 72/91 (Defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with Omani Social Insurance Law 1991) for Omani employees, administered by the Government of Sultanate of Oman.

Accruals for employees benefits comprising of leave salary, and end-of-service gratuity for non-Omani employees is in accordance with Company's rules and is based on the liability which would arise if the employment of all staff were terminated at the year end. The total expense recognised in the statement of comprehensive income for staff end-of-service gratuity amounts to RO 0.014 million (₹ 2.124 million) [previous year: RO 0.004 million (₹ 0.605 million)].

Accrual for staff passage is made on proportionate leave entitlement of employees in accordance with Company's rules.

#### (i) Trade and other payables

Liabilities are recognized for amounts to be paid for goods or services received, whether billed by the suppliers or not, to the extent of goods or services certified by the Company.

#### (j) Taxation

Provision for income tax on Company's taxable net profit earned by the Company during the current year arrived at after making suitable adjustments for likely disallowance as per the Law of Income Tax on companies in Oman to the comprehensive net profit as per the Company's financial statements, has not been made in the Company's financial statements in view of past accumulated tax losses incurred by the Company during the past years. As per the Income Tax Law in Oman, tax losses incurred shall be carried forward for a period of five years after expiry of the tax year in which it was incurred and shall be deducted in computation of taxable income of those years. The net accumulated tax loss of RO 0.330 million (₹ 52.966 million) for the tax years 2011 and 2012 that are subject to finalization of income tax assessments by the Tax Authority in Oman are available for set off against future taxable income in Oman. Deferred tax amount on unused tax losses are not recognized on account of uncertainty regarding the availability of future taxable income against which the unused tax losses can be utilized.

#### (k) Financial instruments

- Financial instruments of the Company comprise trade and other receivables, bank margin account, cash and cash equivalent, amounts due from / to customers for contract work, trade and other payables, amounts due to related parties and members.
- Financial assets and financial liabilities are recognized when, and only when, the Company becomes a party to the contractual
  provisions of the instrument. Financial assets are de-recognised when, and only when, contractual rights to receive cash flows expire or
  when substantially all the risks and rewards of ownership have been transferred. Financial liabilities are de-recognised when, and only
  when, they are extinguished, cancelled or expired.
- Financial assets that have fixed or determinable payments and for which there is no active market, are stated at cost or, if the impact is material, at amortised cost using the effective interest method, less any write down for impairment losses plus reversals of impairment losses. Impairment losses and reversals thereof are recognized in the statement of comprehensive income.
- Financial liabilities, are measured at cost or, if the impact is material, at amortised cost using the effective interest method.

#### (I) Revenue

#### Revenue recognition on contracts

Works billed represents contract billings to clients on completed contracts and incomplete contracts for works executed upto the year end. Contract billings are recorded on the basis of progress bills prepared by the Company's engineers and are considered as revenue to the extent that they are probable of being certified and recovered. In case of incomplete contracts, contract revenues are recognised on percentage of completion method. When the outcome of a contract can be estimated reliably, contract revenue and contract costs associated with the contract are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at the year end.

The stage of completion is determined on the basis of progress on each contract measured by reference to proportion that contract costs incurred for work performed to date bear to the estimated total contract costs. Conservative proportion of the profit estimated by Directors to be earned on completion of the contracts is considered by reference to the work completed at the year end. Losses, if any, on jobs not completed are provided for when identified.

#### Interest income

Interest income is recognised on a time proportion basis.

#### Maintenance revenue

Maintenance contract revenue is recognised evenly over the period of the contract.

#### (m) Operating lease rentals

Operating lease rentals are recognised as an expense on a straight line basis over the lease term.

#### (n) Finance costs

Finance costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Other finance costs are recognized as an expense in the year in which they are incurred.

#### (o) Foreign currencies

Transactions in foreign currencies are translated into Rials Omani and recorded at the rates of exchange ruling at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Rials Omani at the rates of exchange ruling at the year end. The resultant exchange gains and losses are recognised in the statement of comprehensive income.

#### (p) Significant judgements and key assumptions

(i) The significant judgements made in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are as follows:

#### **Impairment**

At each year end, Management conducts an assessment of property, plant, equipment, and all financial assets to determine whether there are any indications that they may be impaired. In the absence of such indications, no further action is taken. If such indications do exist, an analysis of each asset is undertaken to determine its net recoverable amount and, if this is below its carrying amount, the assets are written down to their recoverable amount.

(ii) Key assumptions made concerning the future and other key sources of estimation uncertainty at the year end, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are as follows. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised and in any future year affected:

Carrying values of property, plant and equipment

The useful lives and residual values of fixed assets are estimated based on intended use of assets and their economic lives. Residual values are assumed to be zero unless a reliable estimate of the current value can be obtained for similar assets of ages and conditions that are reasonably expected to exist at the end of the assets' estimated useful lives.

#### Doubtful debts

Management regularly undertakes a review of the amounts of receivables owed to the Company either from customers or from related parties, and assesses the likelihood of non-recovery. Such assessment is based upon the age of the debts, historic recovery rates, extent of confirmations, and assessed credit worthiness of the debtor. Based on the assessment, assumptions are made as to the level of provisioning required.

#### **Impairment**

Assessments of net recoverable amounts of property, plant, equipment and all financial assets other than receivables (see above) are based on assumptions regarding future cash flows expected to be received from the related assets.

#### Contract work in progress

Contract revenues on contracts in progress at the year end are recognised on a percentage of completion basis, that requires the Company's Management to estimate the costs expected to be incurred in future to complete the contracts. Further, profits on contracts in progress are recognised only when the final outcome can be reliably estimated.

#### Contract matters

In the contracting industry, there are various contractual matters relating to possible penalties for delays in job completion, claims of suppliers / sub-contractors, work disputes, recovery of uncertified contract / variation of work dues, expected costs during job warranty and defect liability period, etc., that are subject to various sources of uncertainties and future negotiations. The Management regularly reviews, estimates and suitably accounts for the possible financial impact of such contractual matters based on their assessment, past experience and available information.

#### Staff end-of-service gratuity

The Company computes the liability to staff end-of-service gratuity assuming that all employees were to leave as of the year end. The Management is of the opinion that no significant difference would have arisen had the liability been calculated on an actuarial basis as salary inflation and discount rates are likely to have approximately equal and opposite effects.

#### (q) Adoption of new International Financial Reporting Standards

- (i) The following International Financial Reporting Standards, amendments thereto and Interpretations that became effective for the current reporting period and which are applicable to the Company are as follows. Their adoption has resulted in presentation and disclosure changes only:
  - Amendments to IFRS 7: Disclosures Transfer of Financial Assets and Financial Liabilities.
  - IFRS 13 : Fair Value Measurement.
  - Presentation of Items in Other Comprehensive Income : Amendments to IAS 1.
  - Amendments to IAS 19: Employee Benefits.
  - Annual improvements to IFRSs 2009-2011 cycle
    - IAS 1: Presentation of Financial Statements.
    - IAS 16: Property, Plant and Equipment.
    - IAS 32: Financial Instruments: Presentation.
- (ii) The following International Financial Reporting Standards, amendments thereto and interpretations that are assessed by Management as likely to have an impact on the financial statements have been issued by the IASB prior to the date the financial statements were authorised for issue but have not been applied in these financial statements as their effective dates of adoption are for future accounting periods:
  - IFRS 9: Financial Instruments (1st January, 2015).
  - Amendments to IAS 32: Offsetting Financial Assets and Liabilities (1st January, 2014).
  - Amendments to IAS 19: Employee benefits: (1st July, 2013).

#### 4. PROPERTY, PLANT AND EQUIPMENT

т.	I NOI ENTI, I EANT AND EQUILINENT								
		Equipment		Furniture and		Computers and		Total	
	<u> </u>			fixtu		softw			
		RO	₹ in '000s	RO	₹ in ′000s	RO	₹ in '000s	RO	₹ in '000s
	Cost								
	As at 1st January, 2013	6379	907	24968	3550	13315	1893	44662	6350
	Additions	7691	1164	4478	678	15901	2408	28070	4250
	As at 31st December, 2013	14070	2260	29446	4730	29216	4693	72732	11683
	Accumulated depreciation								
	As at 1st January, 2013	1719	244	14272	2029	5373	764	21364	3037
	Charge for the year	1741	264	9068	1373	7242	1096	18051	2733
	As at 31st December, 2013	3460	508	23340	3402	12615	1860	39415	5770
	Net book value								
	As at 31st December, 2012	4660	663	10696	1521	7942	1129	23298	3313
	As at 31st December, 2013	10610	1704	6106	981	16601	2666	33317	5351
							As at		As at
5.	TRADE AND OTHER RECEIVABLES					31-12-			31-12-2012
					RO			in '000s	₹ in ′000s
	Contract receivables				1632563	46.	5185	262222	66149
	Contract retentions				309771	4	8646	49755	6917
	Contract debtors billed on account of adva	ances receiv	able for materi	als at sites	249548	2.	5503	40082	3627
	Maintenance receivable				9000		_	1446	
					2200882	53	9334	353505	76693
	Advance to suppliers				22319		1120	3585	159
	Advance to staff				10415		2824	1673	402
	Prepayments				7895		4558	1268	648
	Other advances				1301	1	9200	209	2731
	Deposits				1018			164	
					2243830	56	7036	360404	80633

Contract receivables and retentions aggregating to RO 1.942 million (₹ 311.978 million) [previous year: RO 0.514 million (₹ 73.067 million)] in respect of jobs executed by the Company include uncertified billings of RO 1.183 million (₹ 190.007 million) [previous year: RO 0.442 million (₹ 62.922 million)]. The Management of the Company is confident that the uncertified billings are fully recoverable and will be certified in due course by clients' consultants / clients.

• An age analysis of trade receivables that are past due but not impaired is as follows:

		As at		As at
		31-12-2012		31-12-2012
	RO	RO	₹ in '000s	₹ in '000s
3 months to 1 year	526850	99655	84623	14171
Over 1 year	45239	_	7266	_
	572089	99655	91889	14171

An analysis of trade receivables considered to be impaired due to non-recovery or perceived difficulty in recovery is as follows:

		As at		As at	
	RO	31-12-2012 RO	₹ in '000s	31-12-2012 ₹ in ′000s	
Gross value	— KO	<del>-</del>	- In 000s	— — —	
Provision	_	_	_	_	
Carrying value					
Contract receivables and retentions not past due and not impaired	1628793	439679	261617	62522	

				,	,	
6.	CONTRACT IN PROGRESS			As at		As at
				31-12-2012		31-12-2012
			RO	RO	₹ in ′000s	₹ in ′000s
	Contract costs incurred plus recognized profits less recog	nized losses	3962861	697695	600017	97817
	Progress billings		4560628	908736	690525	127405
	Advance on contracts		260090	205503	41776	29223
	Retentions receivables		303753	48646	48789	6917
7.	CASH AND CASH EQUIVALENTS			As at 31-12-2012		As at 31-12-2012
			RO	RO	₹ in '000s	₹ in ′000s
	Bank balance on current accounts		179226	197169	28787	28037
	Bank smart card account		1693	1510	272	215
	Cash on hand		854	91	137	13
			181773	198770	29196	28265
8.	SHARE CAPITAL	Share %		As at 31-12-2012		As at 31-12-2012
			RO	RO	₹ in '000s	₹ in ′000s
	Mustafa Sultan Enterprises L.L.C.	35%	175000	175000	28109	24885
	Voltas Netherlands B.V.	65%	325000	325000	52202	46215
		100%	500000	500000	80310	71100
	The share capital comprises of 500000 shares of face values	e RO 1 each fully paid	======= d up.			
9.	AMOUNT DUE TO A MEMBER			As at		As at
٠.	AMOUNT DOE TO A MEMBER			31-12-2012		31-12-2012
			RO	RO	₹ in '000s	₹ in ′000s
	Mustafa Sultan Enterprises L.LC.		652		105	
10.	TRADE AND OTHER PAYABLES			As at 31-12-2012		As at 31-12-2012
			RO	RO	₹ in '000s	₹ in ′000s
	Trade payables *		1157329	170744	185890	24280
	Advance received from customers		509639	205503	81858	29223
	Accruals		287903	75881	46243	10790
			1954871	452128	313991	64293
	* Trade payables include RO 0.078 million (₹ 12.458 milli trade dealings.	on) [previous year RO	0.002 million (₹	0.291 million)] due	to related parties	on account of
11.	REVENUE			2012		2012
			RO	RO	₹ in '000s	₹ in ′000s
	Contract revenue		3505904	697695	530829	97817
	Maintenance revenue		13500	_	2044	_
			3519404	697695	532873	97817

12.	COST OF WORKS EXECUTED	RO	2012 RO	₹ in ′000s	2012 ₹ in ′000s
	Materials consumed and related expenses	1764499	409704	267163	57441
	Wages and related expenses	883999	142507	133846	19979
	Depreciation on property, plant and equipment	6133	1310	929	184
	Sub contract costs	463761	77478	70218	10862
	Other direct costs	120544	22835	18252	3202
		3238936	653834	490408	91668
	Maintenance Project costs	7149	_	1082	
		3246085	653834	491490	91668
13.	OTHER OPERATING INCOME		2012		2012
	<b>.</b>	RO	RO	₹ in ′000s	₹ in ′000s
	Exchange gain		8		1
14.	OTHER OPERATING EXPENSES		2012		2012
		RO	RO	₹ in ′000s	₹ in ′000s
	Rent	18548	17102	2809	2399
	Repairs and maintenance	1102	303	167	42
	Insurance	750	708	114	99
	Electricity and water	1481	1229	224	172
	Telephones, fax and postage	6791	5777	1028	810
	Travelling and conveyance	5544	5388	839	755
	Tender charges	1020	7847	154	1100
	Vehicle expenses	1057	2082	160	292
	Advertisement and business promotion expenses	_	180	_	25
	Entertainment expenses	88	30	13	4
	Miscellaneous expenses	15967	13001	2418	1823
		52348	53647	7926	7521
15.	FINANCE COSTS		2012		2012
	Interest on overdraft	RO 46	RO	₹ in ′000s 7	₹ in ′000s
	Bank charges	42	249	6	35
		88	249	13	35

#### 16. RELATED PARTIES

The Company enters into transactions with parties that fall within the definition of a related party as contained in International Accounting Standard 24: Related Party Disclosures. The Management considers such transactions to be in the normal course of business. Related parties comprise companies under common ownership and / or common management control and members. The balances with related parties at the period end have separately disclosed in the financial statements.

The nature of significant related party transactions and the amounts involved are as follows:

	<b>Ultimate parent</b>	Member	Other related		2012		2012
	company	company	parties	Total	Total	Total	Total
	RO	RO	RO	RO	RO	₹ in '000s	₹ in ′000s
Purchase of property, plant and equipment from	_	_	17502	17502	4860	2650	681
Back to back expenses from	4349	254	11232	15835	15895	2398	2228
Purchases from	2737	_	164252	166989	115031	25284	16127
Expenses from	13863	_	2633	16496	_	2498	_
Allocation of expenses from	_	398	6662	7060	_	1069	_
Allocation of expenses to	_	_	17713	17713	_	2682	_
Materials transferred to	_	_	1638	1638	_	248	

The Company provides funds to and receives funds from related parties as and when required as working capital facilities.

#### 17. TAXATION

- (a) The accounting net profit / (loss) for the year has been adjusted in respect of provisions and other disallowances for the purpose of determining the taxable net profit / tax loss for the year. Taxation has been provided at the applicable rate of 12% (previous year: 12%) after the basic exemption in accordance with the Income Tax Law in Oman. Taxation for the tax years 2011 and 2013 are subject to agreement with the Taxation Authority.
- (b) The income tax expense as per the Statement of Comprehensive Income comprises :

		As at		As at
	RO	31-12-2012 RO	₹ in ′000s	31-12-2012 ₹ in ′000s
Current tax				
Charge for the current year	_			_
Charge for the earlier years				
Income tax expense	_	_	_	_

(c) The reconciliation between the income tax expense on the accounting net profit and income tax expense in the Statement of Comprehensive Income is as follows:

		2012		2012
	RO	RO	₹ in '000s	₹ in ′000s
Tax on accounting profit / (loss) of RO 0.053 million (₹ 8.013 million) [previous year: loss of RO 0.178 million (₹ 24.977 million] at applicable				
tax rates	6351	(21379)	962	(2997)
Add / less tax effect of:				
Depreciation adjustment based on depreciation rates as per Income				
Tax Law	345	151	52	21
Tax fees not considered as deductible expense for income tax				
purpose	120	_	18	_
Previous years' tax losses brought forward	(46387)	(25159)	(7023)	(3527)
Tax loss carried forward to adjust against future taxable net profit	39571	(46387)	5991	(6503)

#### 18. FINANCIAL INSTRUMENTS

#### Management of risk

The management conducts and operates the business in a prudent manner, taking into account the significant risks to which the business is or could be exposed. The primary risks to which the business is exposed comprise credit, exchange rate, liquidity and interest rate risks.

Credit risk is managed by assessing the creditworthiness of potential customers and the potential for exposure to the market in which they operate, combined with regular monitoring and follow-up. As part of the Company's credit risk management, where it is considered necessary, such receivables are covered by letters of credit or bank guarantees in favour of the Company, issued by reputed financial institutions.

The Company buys goods and services in foreign currencies. Exposure is minimised where possible by denominating such transactions in US Dollars to which the Rials Omani is pegged.

Management continuously monitors its cash flows to determine its cash requirements and makes comparison with its funded and un-funded facilities with banks in order to manage exposure to liquidity risk.

Borrowing facilities are regularly reviewed to ensure that the Company obtains the best available pricing, terms and conditions on it borrowings. Exposures to the aforementioned risks are detailed below:

#### (a) Credit, Interest Rate and Exchange Rate Risk Exposures

#### **Credit risk**

Financial assets which potentially expose the Company to credit risks and concentrations of credit risk comprise principally, bank current and smart card accounts, amounts due from customers for contract work and trade and other receivables. The maximum credit risk exposure of financial assets recognised in the statement of financial position approximate to the carrying amount of the assets.

The Company's bank current and smart card accounts are placed with a reputed financial institution. As at year end, 90.88% (previous year: 88.38%) of contract receivables was due from two (previous year: three) contract debtors. Contract receivables and retentions aggregating to RO 1.942 million (₹ 311.978 million) include uncertified billings / debtors of RO 1.183 million (₹ 190.007 million) as stated in Note 5 to these financial statements. As at previous year end, amount of RO 0.276 million (₹ 39.240 million) constituting 31.51% of the current assets and 30.69% of the total assets was due from one reputed bank situated in the Sultanate of Oman which has confirmed its balances payable to the Company. There are no significant concentrations of credit risk with any single debtor or group of companies or to debtors from a particular industry or to debtors outside the country in which the Company operates.

#### Interest rate risk

There are no significant interest rate risks as most of the financial assets and financial liabilities are non-interest bearing.

#### **Exchange rate risk**

There are no significant exchange rate risks as substantially all financial assets and financial liabilities are denominated in Rials Omani or UAE Dirhams / US Dollars to which the Rial Omani is fixed.

#### (b) Fair Values

The fair values of the Company's financial assets and financial liabilities approximate to their carrying values net of provisions.

#### (c) Liquidity Risk

The Company limits its liquidity risk by ensuring that adequate bank facilities are available to enable it to meet its obligations as and when they fall due for payment. The maturity analysis of the Company's financial liabilities as at the year end is given below:

	Less than 3 months	3 to 12 months	1 year to 5 years	More than 5 years	Total	Total
	RO	RO	RO	RO	RO	₹ in '000s
As at 31st December, 2013						
Staff end-of-service gratuity	_	_	_	17540	17540	2817
Trade and other payables	1954871	_	_	_	1954871	313991
Amounts due to customers for contract	work <b>887881</b>	_	_	_	887881	142611
Advance billing	4500	_	_	_	4500	723
Amount due to related parties	8760	_	_	_	8760	1407
	2856012			17540	2873552	461550
As at 31st December, 2012						
Staff end-of-service gratuity	_	_	_	6524	6524	928
Trade and other payables	452128	_	_	_	452128	64293
Amounts due to customers for contract	work 211041	_	_	_	211041	30010
Amount due to related parties	532				532	76
	663701			6524	670225	95306
19. CONTINGENT LIABILITIES				As at		As at
			3	1-12-2012		31-12-2012
			RO	RO	₹ in ′000s	₹ in ′000s
Banker's letters of guarantee		754		11664	121188	1659
Banker's letters of credit		123		66598	19877	9470
		878	<b>2</b> 55	78262	141065	11129 ———

#### 20. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital are to ensure that the Company continues as a going concern, maintains an optimal capital structure to reduce the cost of capital, and to provide the shareholders with a rate of return on their investment commensurate with the level of risk assumed. Capital comprises equity funds as presented in the statement of financial position. Debt comprises total amounts owing to third parties, net of cash and cash equivalents.

Directors

Gavin J. Appleby Akber Mustafa A. Sultan Minoo M. Saher

## **VOLTAS NETHERLANDS B.V.**

Directors:

P. N. Dhume Gavin J. Appleby B. G. Prabhuajgaonkar Representative of TMF Netherlands B.V.

# DIRECTORS' REPORT TO THE MEMBERS

The Directors present their Fifteenth Annual Report and the Accounts for the year ended 31st March, 2014.

- 2. The Company has reported profit of Euro 1.341 million for the year ended 31st March, 2014 as compared to Euro 5.091 million in the previous year which also included Euro 4.478 million arising as a one time payment on voluntary liquidation of Voltas Antilles N.V., a wholly-owned subsidiary. The Directors recommended dividend of Euro 1.500 million for the year ended 31st March, 2014, as against Euro 3.000 million in the previous year.
- M/s. PKF Wallast, Accountants & Business Advisors, the retiring Auditors, being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

B. G. Prabhuajgaonkar Director

Dubai, 22nd April, 2014

#### **INDEPENDENT AUDITORS' REPORT**

## TO THE MANAGEMENT, BOARD AND SHAREHOLDERS OF VOLTAS NETHERLANDS B.V.

As requested, we have audited the special purpose financial information of **Voltas Netherlands B.V.,** Delft, The Netherlands, for the year ended 31st March, 2014, which have been prepared for incorporation in the consolidated financial statements of Voltas Limited.

#### Management's Responsibility

Management is responsible for the preparation of this special purpose financial information in accordance with the accounting policies of the parent company. Furthermore, management is responsible for such internal control as it determines is necessary to enable the preparation of special purpose information that is free from material misstatement, whether due to fraud or error. This special purpose financial information is prepared solely to enable Voltas Limited to prepare its consolidated financial statements.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on this special purpose financial information based on our audit. We conducted our audit in accordance with the Dutch Law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the special purpose financial information is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the special purpose financial information. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the special purpose financial information, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and presentation of the special purpose financial information in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, made by the management, as well as evaluating the overall presentation of the special purpose financial information

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the special purpose financial information of Voltas Netherlands B.V. for the year ended 31st March, 2014, is prepared, in all material respects, in accordance with the disclosed accounting policies.

#### Basis of accounting and restriction on distribution and use

Without modifying our opinion, we note that this special purpose financial information is prepared for purposes of providing information to Voltas Limited to enable it to prepare the consolidated financial statements of the group. As a result, the special purpose financial information is not a complete set of financial statements of Voltas Netherlands B.V. in accordance with Dutch GAAP and is not intended to give a true and fair view of the financial position of Voltas Netherlands B.V. as per 31st March, 2014, its result and its cash flow for the year then ended in accordance with Dutch GAAP. The special purpose financial information may, therefore, not be suitable for another purpose. This report is intended solely for Voltas Limited and should not be distributed to or used by parties other than Voltas Limited.

**PKF Wallast** 

Drs. E. Bakker RA

#### **BALANCE SHEET AS AT 31ST MARCH, 2014**

SOURCES OF FUNDS	Euro	As at 31-3-2013 Euro	₹ in '000s	As at 31-3-2013 ₹ in '000s
Share Capital	618729	618729	50983	42995
Reserves and Surplus	7682721	9341404	633056	649135
Total Shareholders' Funds	8301450	9960133	684039	692130
APPLICATION OF FUNDS Participations (at cost)				
Saudi Ensas Company for Engineering Services W.L.L.	160788	160788	13249	11173
Lalbuksh Voltas Engineering Services & Trading L.L.C.	1159588	1159588	95550	80580
Voltas Oman L.L.C.	636945	636945	52484	44262
Voltas Qatar W.L.L.	101056	101056	8327	7022
Universal Voltas L.L.C.	3763260	3763260	310093	261509
	5821637	5821637	479703	404546
Less: Depreciation-Saudi Ensas Company for Engineering Services W.L.L.	(160788)	(160788)	(13249)	(11173)
	5660849	5660849	466454	393373
CURRENT ASSETS, LOANS AND ADVANCES (NOMINAL VALUE)				
Receivables from group companies	1632425	222638	134512	15471
Other receivables	5961	16754	491	1164
Bank Balances	1024638	4082293	84430	283679
Less: Current Liabilities	(22423)	(22401)	(1848)	(1557)
Net Current Assets	2640601	4299284	217585	298757
	8301450	9960133	684039	692130

Note: The Balance Sheet has been converted into Indian Rupees @ 1 Euro = ₹82.40 being the exchange rate prevailing as on 31st March, 2014. Previous year figures have been converted @ 1 Euro = ₹ 69.49 being the exchange rate prevailing as on 31st March, 2013.

> Directors **Gavin J. Appleby** B. G. Prabhuajgaonkar

Dubai, 22nd April, 2014

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2014

		2012-13		2012-13
	Euro	Euro	₹ in '000s	₹ in '000s
OTHER INCOME				
Dividend from participations	1454529	607586	110472	41844
Liquidation payment Voice Antilles N.V.	_	4477939	_	308396
EXPENSES				
Operating and Administrative Expenses	(120403)	(139801)	(9145)	(9628)
Financial results	7191	145605	546	10028
	(113212)	5804	(8599)	(400)
Profit	1341317	5091329	101873	350640

Note: The Profit and Loss Account has been converted into Indian Rupees @ 1 Euro = ₹75.95 being the average of the exchange rates prevailing as on 31st March, 2013 (1 Euro = ₹ 69.49) and as on 31st March, 2014 (1 Euro = ₹ 82.40). Previous year figures have been converted into Indian Rupees @ 1 Euro = ₹ 68.87 being the average of the exchange rates prevailing as on 31st March, 2012 (1 Euro = ₹ 68.25) and as on 31st March, 2013 (1 Euro = ₹ 69.49).

> **Gavin J. Appleby Directors**

Dubai, 22nd April, 2014

B. G. Prabhuajgaonkar

#### NOTES TO THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT

#### **Objectives**

The Corporation's object categories of business are:

Investment in overseas ventures, undertaking turnkey projects and trading activities.

#### General

Assets and liabilities are valued at nominal values if not stated otherwise. Profits are taken into account at the moment they have been realized and the losses are taken as soon as they appear.

Amounts in foreign currencies are taken at the moment that they have been converted at the official rate of exchange as per balance sheet date. Exchange differences are dealt with through the profit and loss account.

#### **Accounting period**

The financial statements cover the period 1st April, 2013 up to and including 31st March, 2014.

#### **Participations**

The participations consists of acquired interests in the capital of the following companies:

	Acquisition costs		
	%	Euro	₹ in '000s
Saudi Ensas Company for Engineering Services W.L.L.	39	160788	13249
Lalbuksh Voltas Engineering Services & Trading L.L.C.	40	1159588	95550
Voltas Oman L.L.C.	65	636945	52484
Voltas Qatar W.L.L.	49	101056	8327
Universal Voltas L.L.C.	49	3763260	310093
Total acquisition costs		5821637	479703
Less: Depreciation-Saudi Ensas Company for Engineering Services W.L.L. due to negative net asset value		(160788)	(13249)
		5660849	466454

The participations are carried at acquisition costs.

#### **Share Capital**

The registered share capital amounts to Euro 1021005 (₹ 84130812)

The entire paid up share capital of the Company, consist of 13635 shares of Euro 45.38 each, is held by Voltas Limited, Mumbai, India.

The capital has been transferred into Euro's in accordance with Article 178c, Book 2 of the Netherlands Civil Code.

#### **Reserves and Surplus**

	Euro	₹ in '000s
Balance as per 31st March, 2013	9341404	649135
Profit for the year ended 31st March, 2014	1341317	101873
Dividend bookyear 2012/2013	(3000000)	(208470)
Balance as per 31st March, 2014	7682721	633056
Receivables from group companies		
	Euro	₹ in '000s
Receivable from Universal Voltas L.L.C.	1454529	119853
Loan to Saudi Ensas Company for Engineering Services W.L.L.	177896	14659
Dividend to be received from Saudi Ensas Company for Engineering Services W.L.L.	43068	3549
Less: Provision on dividend receivable from Saudi Ensas Company for Engineering Services W.L.L.	(43068)	(3549)
Balance as per 31st March, 2014	1632425	134512

The loan to Saudi Ensas Company for Engineering Services W.L.L. will be converted into equity capital in the future. Therefore, no interest is calculated.

#### Other receivables

	Euro	₹ in '000s
Prepayments	3739	308
Interest to be received	2222	183
	5961	491

#### NOTES TO THE BALANCE SHEET AND THE PROFIT AND LOSS ACCOUNT (contd.)

#### **Bank Balances**

	Euro	₹ in '000s
ABN Amro Bank EURO	22052	1817
ABN Amro Bank USD	192283	15844
ABN Amro Bank Deposit EURO	4	_
ABN Amro Bank Top Deposit EURO	810299	66769
Balance as per 31st March, 2014	1024638	84430
Current Liabilities		
	Euro	₹ in '000s
Audit, advisory and accounting costs	15500	1277
Creditors	6923	571
Balance as per 31st March, 2014	22423	1848

#### Liabilities not shown in Balance Sheet

**Contingent Assets and Liabilities** 

Voltas Netherlands B.V. had issued Corporate Guarantees to:

- (i) Barwa Bank, Doha, Qatar on behalf of Voltas Qatar W.L.L. for QR 161.925 million (Euro 32.284 million) (₹ 2660.202 million).
- (ii) Bank Sohar S.A.O.G., Muscat, Oman on behalf of Voltas Oman L.L.C. for RO 0.975 million (Euro 1.839 million) (₹ 151.534 million).
- (iii) National Bank of Oman S.A.O.G., Muscat, Oman on behalf of Voltas Oman L.L.C. for RO 4.550 million (Euro 8.582 million) (₹ 707.157 million).

The aforesaid Corporate Guarantees were issued by Voltas Netherlands B.V., as a Shareholder in the respective entities. In case of call on the Guarantees by the beneficiaries, the responsibility to settle the amount in question up to the guaranteed amount would devolve on Voltas Limited, through Voltas Netherlands B.V., as the sole Shareholder.

The Company did not have any employees during 2013-14 (2012 -13: Nil).

#### **Dividends from participations**

<u>Eu</u>	<u>₹in'</u>	000s
Universal Voltas L.L.C.	9 110	0472

Part of the dividend [Euro 0.582 million (₹ 44.189 million)] has been approved by the Board of Directors of Universal Voltas L.L.C. after the Balance Sheet date of the participation. In previous years, such dividend receipts were not recorded. Up till and including financial year 2012-13, dividend receipts were only recorded if these dividends were processed in the annual accounts of the participation.

#### **Operating and Administrative Expenses**

	Euro	₹ in '000s
Management costs	21707	1649
Audit and advisory expenses	89984	6834
Legal fees	8712	662
	20403	9145
Interest		
	Euro	₹ in '000s
Interest received (2	24317)	(1847)
Bank cost	331	25
Exchange rate differences	16795	1276
	(7191)	(546)

Directors Gavin J. Appleby
B. G. Prabhuajgaonkar

## **AUTO AIRCON (INDIA) LIMITED**

Directors:
Anil George
V. P. Malhotra
Vinod Chandrashekar

#### **DIRECTORS' REPORT**

#### TO THE MEMBERS

The Directors submit their Nineteenth Annual Report and Accounts for the year ended 31st March, 2014.

- 2. The Company has reported loss of ₹ 0.09 lakh for the year ended 31st March, 2014 primarily on account of certain administrative and fixed overheads. It has no employee of the category indicated under Section 217(2A) of the Companies Act, 1956 and the particulars with respect to conservation of energy, technology absorption, are not relevant. The Company had no foreign exchange earnings and outgo during the year under review.
- Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:
  - in the preparation of the annual accounts, the applicable accounting standards have been followed;
  - (b) appropriate accounting policies have been selected and applied consistently and judgements and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2014 and of the loss of the Company for the year ended 31st March, 2014;
  - (c) proper and sufficient care has been taken for the maintenance of adequate records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
  - (d) the annual accounts have been prepared on the assumption that the Company is not a going concern.
- In accordance with the provisions of the Companies Act, 1956, Mr. V. P. Malhotra retires by rotation and being eligible, offers himself for reappointment.
- 5. Mr. Anil George was appointed as an Additional Director of the Company effective 1st August, 2013 and being eligible, is proposed to be appointed at the ensuing Annual General Meeting. Mr. M. M. Miyajiwala ceased to be a Director of the Company upon his resignation with effect from 1st August, 2013. The Directors wish to place on record their sincere appreciation of the valuable advice given by Mr. M. M. Miyajiwala during his long tenure on the Board since 29th March, 2004.
- M/s. Damji Merchant & Co., Chartered Accountants, the retiring Auditors, being eligible, offer themselves for reappointment.

On behalf of the Board of Directors

Anil George
V. P. Malhotra

Directors

#### **AUDITORS' REPORT**

## TO THE MEMBERS OF AUTO AIRCON (INDIA) LIMITED

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Auto Aircon (India) Limited, which comprise the Balance Sheet as at 31st March, 2014, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2014;
- (b) in the case of the Statement of Profit and Loss, of the loss for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### **Emphasis of Matter**

We draw your attention to Note No. 2(a). The financial statements have been prepared on the assumption that the Company is not a going concern. All assets and liabilities are at net realizable value.

#### **Report on Other Legal and Regulatory Requirements**

- As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) in our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement comply with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956;

- (e) on the basis of written representations received from the directors as on 31st March, 2014, and taken on record by the Board of Directors, none of the Directors is disqualified as on 31st March, 2014, from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act. 1956.
- (f) Since the Central Government has not issued any notification as to the rate at which the cess is to be paid under Section 441A of the Companies Act, 1956 nor has it issued any Rules under the said Section, prescribing the manner in which such cess is to be paid, no cess is due and payable by the Company.

For **DAMJI MERCHANT & Co.** Chartered Accountants (Registration No. 102082W)

> Ambrish Mehta Partner Membership No. 016086

Mumbai, 20th May, 2014

#### ANNEXURE TO THE AUDITORS' REPORT

As required by the Companies (Auditor's Report) Order, 2003 and according to the information and explanations given to us during the course of the audit and on the basis of such checks as were considered appropriate, we report that:

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) As explained to us, the assets have been physically verified by the management and no material discrepancies have been noticed on such physical verification.
  - (c) Since substantial part of the fixed assets has been disposed off during the earlier years, it has affected the going concern status of the Company.
- (ii) The Company has no inventories and therefore, question of its physical verification does not arise.
- (iii) According to the information and explanation given to us, the Company has neither granted nor taken any loans to and from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.

- (iv) There are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to operations of the Company.
- (v) In our opinion and according to the information and explanation given to us, there are no transactions made in pursuance of contracts or arrangements that need to be entered into the register maintained under Section 301 of the Companies Act, 1956.
- (vi) The Company has not accepted any deposits from the public and therefore, provisions of Section 58A and 58AA of the Companies Act, 1956 or any other relevant provisions of the Act and the rules framed there under and directions issued by the Reserve Bank of India, where applicable, do not apply.
- (vii) As the Company has no business operations, the adequacy of internal audit system may not arise.
- (viii) We are informed that the Central Government has not prescribed maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956, for any of the products of the Company.
- (ix) (a) According to the records of the Company, the Company is regular in depositing undisputed statutory dues including Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Cess and other statutory dues with appropriate authorities. According to the information and explanations given to us, there are no undisputed amounts payable in respect of such statutory dues which have remained outstanding as at 31st March, 2014 for a period of more than six months from the date they became payable. Since there were no employees, the question of payment of dues on Provident Fund and Employees State Insurance does not arise;
  - (b) According to the information and explanation given to us, the details of disputed dues on account of Sales Tax & Excise Duty are as under:

Name of the Statute	Nature of the dues	Amount (₹ in Lakhs)	Forum where dispute is pending
Central Excise Act	Excise Duty	37.35	CESTAT
Bombay Sales Tax Act	Sales Tax	30.94	Tribunal

- (x) The Company has accumulated losses exceeding fifty percent of its net worth at the end of the financial year. The Company has incurred cash losses in the financial year and in the immediately preceding financial year.
- (xi) The Company has no liability towards financial institutions, banks or debenture holders.
- (xii) The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.
- (xiii) The provisions of any Special Statute applicable to Chit Fund, Nidhi or Mutual Benefit Fund/Societies are not applicable to the Company.
- (xiv) The Company is not dealing or trading in shares, securities, debentures or other investments and hence, the requirements of Para 4(xiv) are not applicable to the Company.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks and financial institutions.
- (xvi) The Company has not taken any term loan during the year.
- (xvii) According to the information and explanation given to us and on an overall examination of the balance sheet of the Company, we report that the Company has not raised funds during the year and hence, the question of use of such funds does not arise.
- (xviii)The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956 during the year.
- (xix) The Company has not issued any debentures, and hence, there is no requirement for creation of securities.
- (xx) The Company has not raised any money by way of public issues during the year.
- (xxi) On the basis of our examination and according to the information and explanations given to us, no fraud, on or by the Company, has been noticed or reported during the year.

For **DAMJI MERCHANT & Co.**Chartered Accountants
(Registration No. 102082W)

Ambrish Mehta *Partner* Membership No. 016086

Mumbai, 20th May, 2014

BALANCE SHEET AS AT 31ST MARCH, 2014					RCH, 2014		STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31ST MARCH, 2014			
				Note	₹ in ′000s	As at 31-3-2013 ₹ in '000s			₹ in '000s	2012-13 ₹ in '000s
ı.	EQU	JITY A	AND LIABILITIES					CONTINUING OPERATIONS		
	(1)	Sha	reholders' Funds				I.	REVENUE FROM OPERATIONS	_	_
		(a)	Share Capital	3	113000	113000				
		(b)	Reserves and Surplus	4	(121041)	(121032)				
					(8041)	(8032)	II.	OTHER INCOME		<u></u>
	(2)	Cur	rent Liabilities					TOTAL REVENUE (I + II)	_	_
		(a)	Trade Payables	5	8498	8472		TOTAL REVERSE (TT II)		
		(b)	Other Current Liabilities	6	3122	3122	IV.	EXPENSES		
					11620	11594		(a) Travelling & Conveyance	_	1
	тот	AL E	QUITY AND LIABILITIES		3579	3562		(b) Audit Fees	3	3
								(c) Legal & Professional charges	2	1
II.	ASS	ETS						(d) General expenses	4	7
	(1)	Nor	n-Current Assets					TOTAL EXPENSES (IV)	9	12
			d Assets ngible Assets	7	3	3	v.	PROFIT/(LOSS) BEFORE TAX (III - IV)	(9)	(12)
	(2)	C	rent Assets		3	3	VI.	TAX EXPENSE		
	(2)		Cash and Cash	8	32	15		Current Tax	_	_
		(b)	Equivalents  Short-term Loans and	0	3544	2544	VII.	PROFIT/(LOSS) AFTER TAX	(9)	(12)
			Advances	9	3544	3544				
					3576	3559	VIII.	EARNINGS PER EQUITY SHARE		
	тот	AL A	SSETS		3579	3562		Basic and Diluted (₹)	_	_

The accompanying notes form an integral part of the Financial Statements. In terms of our report attached.

For **DAMJI MERCHANT & CO.** 

**Chartered Accountants** 

Ambrish Mehta Partner For and on behalf of the Board

Directors

Anil George V. P. Malhotra Vinod Chandrashekar

Mumbai, 20th May, 2014

Mumbai, 20th May, 2014

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2014

			2012-13
		₹ in '000s	₹ in '000s
A.	CASH FLOW FROM OPERATING ACTIVITIES		
	Net Profit /(Loss) before Taxation	(9)	(12)
	Less - Adjustments for:		
	Increase/(Decrease) in trade payables	26	(142)
	NET CASH FROM OPERATING ACTIVITIES	17	(154)
В.	NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	17	(154)
	CASH AND CASH EQUIVALENTS AS AT 1-4-2013	15	169
	CASH AND CASH EQUIVALENTS AS AT 31-3-2014	32	15
	Cash and Cash Equivalents consist of:		
	Cash and Bank balances	32	15

In terms of our report attached. For **DAMJI MERCHANT & CO.** 

**Chartered Accountants** 

For and on behalf of the Board

Ambrish Mehta Partner

Directors **Anil George** 

V. P. Malhotra Vinod Chandrashekar

Mumbai, 20th May, 2014 Mumbai, 20th May, 2014

#### NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2014

#### Corporate Information

The principal activities of the Company are designing, manufacturing, assembling and marketing of Heating Ventilation and Air Conditioning Systems carried on from Pune.

#### **Statement on Significant Accounting Policies**

#### (a) Accounting Conventions

The Financial Statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 (as amended) and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared on accrual basis under the historical cost convention on the assumption that the Company is not a going concern. All assets and liabilities are at net realizable value.

#### (b) Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between actual results and the estimates are recognized in the periods in which the results are known / materialize.

#### (c) Fixed Assets

Fixed Assets are stated at their original cost of acquisition less depreciation. Cost includes the purchase price, net of cenvat and sales tax set off to the extent available and all other incidental expenses related to installation, freight and octroi charges wherever clearly recognized.

Depreciation on Fixed Assets has been provided on the Straight Line Method at the rates and in the manner prescribed in Schedule XIV of the Companies Act, 1956. Leasehold Improvements are amortized over the period of lease. In respect of addition to / sale of assets made during the year, depreciation for the year is calculated from/upto the date on which the addition/sales are made (Except those items costing ₹ 5,000 and less which are depreciated at the rate of 100% in the year of purchase/addition).

#### (e) Excise Duty

Excise Duty is provided for on all finished/trading goods in stock at the year-end.

#### (f) Provision for Income Tax

Income Tax is provided as per the tax payable under the Income Tax Act, 1961. In terms of Accounting Standard 22 'Accounting for taxes on income' issued by the Institute of Chartered Accountants of India, the Company does not have any deferred tax liability.

## NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2014 (contd.)

3.	Sh	are Capital					
		•					As at
						<b>=:</b> (000	31-3-2013
						₹ in '000s	₹ in '000s
	Aut	thorised:					
	- 1,2	20,00,000 (Previous year: 1,	,20,00,000) Equity Shares of ₹ 10/- each	1		120000	120000
	leer	and Cuberribad and Daid					
		ued, Subscribed and Paid 13.00.000 (Previous vear: 1.	. <b>up:</b> ,13,00,000) Equity Shares of ₹ 10/- each	1		113000	113000
	,						
3.	(a)	A reconciliation of the	number of shares outstanding at the	beginning and at the	e end of the repo	rting period	
						Equity Sh	
			a bassing in a state a consu			Numbers	₹ in '000s
		Shares outstanding at the Shares Issued during the				1,13,00,000	113000
		Shares bought back duri				_	_
		Shares outstanding at				1,13,00,000	113000
	(b)	Shares in the Company	held by each shareholder holding m	nore than 5 percent sh	nares specifying t	he number of share	s held
	( )	,	,, , , , , , , , , , , , ,		, ,		As at
							31-3-2013
		Name of Shareholder	Class of Shares	Number of Shares held	% of	Number of Shares held	% of
		Voltas Limited	Equity Charac with Voting Dights		holding 100		holding
		voitas Limited	Equity Shares with Voting Rights	1,13,00,000	100	1,13,00,000	100
4.	Res	erves and Surplus					
							As at 31-3-2013
						₹ in '000s	₹ in '000s
	Sur	olus/(deficit) in the stateme	ent of profit and loss				
	(a)	As per last Balance Sheet	t			(121032)	(121020)
	(b)	Additions				(0)	(4.5)
	(c)	(+) Net Profit/(Loss) for the	ne current year			<u>(9)</u> (121041)	(12)
		Closing Balance al Reserves and Surplus				(121041)	(121032)
5.	Cur	rent Liabilities					
							As at 31-3-2013
						₹ in '000s	₹ in '000s
	Trac	de Payables				\ III 0003	V III 0003
			:hased and services rendered - other th	an Acceptances		8498	8472
				-			
6.	Oth	er Current Liabilities					
							As at 31-3-2013
						₹ in '000s	₹ in '000s
	Oth	er Liabilities				3122	3122

## NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2014 (contd.)

7.	Tang	gible Assets						₹ in ′000s
				Freehold Buildings	Plant and Machinery	Office and EDP Equipments	Furniture and fixtures	Total Tangible Assets
	Gro	ss Block at Cost:						
	Cost	at beginning of period		927	1618	130	324	2999
	Cost	t at end of period		927	1618	130	324	2999
	lmp	airment:						
	Impa	airment at beginning of period		_	_	_	_	_
	lmp	airment at end of period		_	_	_	_	_
	Dep	reciation and Amortisation:						
	Dep	reciation at beginning of period		926	1617	130	323	2996
	Dep	reciation at end of period		926	1617	130	323	2996
	Net	book value at beginning of period		1	1	_	1	3
	Net	book value at end of period		1	1	_	1	3
8.	Casl	h and Cash equivalents				₹iı	n '000s	As at 31-3-2013 ₹ in ′000s
	(a)	Cash in hand					1	1
	(b)	Balances with banks						
		– Current account					31	14
	Tota	al Cash and Cash equivalents				=	32	15
9.		ns and Advances secured, considered good otherwise stated)						As at 31-3-2013 ₹ in '000s
			Long Term	Short Term	Total	Long Term	Short Term	Total
	(a)	Advance with public bodies (Customs, Port Trust, etc.)	_	16	16	_	16	16
	(b)	Other loans and advances						
		Other Advances recoverable in cash or in kind or for value to be received	_	3528	3528	_	3528	3528
				3544	3544		3544	3544

## NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2014 (contd.)

10.	Additional information to the financial statements		, (,				
10.1	Contingent Liability not provided for :						
	(a) Excise duty demands (including penalties) aggregating ₹ 37.35 lakhs. The Company is in appeal before CESTAT.						
	(b) Sales Tax demand of ₹ 30.94 lakhs (including penalty of ₹ 0.14 lakh) against which the Company has filed an appeal before Tribunal.						
10.2	The Company has no amounts due to Micro and Small Enterprises under Micro, Small and Medium Enterprises Development Act, 2006.						
11.	Disclosures under Accounting Standards						
11.1	Annualised earnings per Equity Share have been calculated based on Net Profit / (Loss) after taxation of (₹ 8,868/-) [Previous Year: ₹ (12,194/-)].						
	Weighted average number of Equity Shares used in computing basic and diluted earnings per Equity Share – 1,13,00,000.						
				2012-13			
	Basic and Diluted earnings per share						
11.2	As the Company has single segment, there is no requirement of a Institute of Chartered Accountants of India.	disclosures as per Accounting Standard	17– Segment Reporting	issued by the			
11.3	Related Party Disclosures:						
	Party	Relation	₹ in ′000s	2012-13 ₹ in '000s			
	Voltas Limited	Holding Company					
	- Amount payable towards liabilities/expenses incurred		191	191			
	– Amount outstanding at the year end		8493	8468			
<u></u>	tures to Notes 1 to 11.						

For and on behalf of the Board

Directors Anil George

V. P. Malhotra Vinod Chandrashekar

## **VOLTAS LIMITED**

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