

Registered Office: Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400 033.

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Segment Revenue

# PART I: Unaudited Consolidated Financial Results for the quarter ended 30th June, 2012

/₹ In Lakhs)

## Consolidated Segment Information for the quarter ended 30th June, 2012

Quarter ended

31.03.2012

30.06.2012

(₹ In Lakhs)

30.06.2011

Year ended 31.03.2012

(Audited)

Sr. No.	Particulars	C	Quarter ended			
NO.		30.06.2012	31.03.2012	30.06.2011	31.03.201 (Audited	
1.	Income from Operations					
	a) Net Sales / Income from Operations					
	(Net of excise duty)	161157	157346	134575	51750	
	b) Other operating income	525	97	267	107	
	c) Total income from operations (Net) (a + b)	161682	157443	134842	51857	
2.	Expenses					
	a) Cost of materials consumed	99066	96058	71612	30903	
	b) Purchase of stock-in-trade	17640	28675	29021	7038	
	c) Changes in inventories of finished goods,					
	work-in-progress and stock-in-trade	3785	(8441)	(3756)	(142)	
	d) Employee benefits expense	16449	14171	14673	5995	
	e) Depreciation and amortisation expense	730	639	1031	339	
	f) Other expenses	15351	13321	12216	4697	
	g) Total expenses	153021	144423	124797	48832	
3.	Profit / (Loss) from operations before other income,	0004	40000	10015	2005	
	finance costs and exceptional items (1 - 2)	8661	13020	10045	3025	
4.	Other income	3494	1746	1684	985	
5.	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	12155	14766	11729	4010	
6.	Finance costs	1209	952	846	314	
7.	Profit / (Loss) from ordinary activities after finance					
	costs but before exceptional items (5 - 6)	10946	13814	10883	3695	
8.	a) Onerous contract (Note 2)	-	_	-	(2766	
	b) Exceptional items (Note 3)	111	254	8147	1261	
9.	Profit / (Loss) from ordinary activities before					
	tax (7 + 8)	11057	14068	19030	2191	
10.	Tax expenses	3160	3595	5805	57	
11.	Net Profit / (Loss) from ordinary activities after		40.470	40005	4000	
	tax (9 - 10)	7897	10473	13225	1620	
12.	Share of profit / (loss) of associate	_	_	(5)	(	
13.	Minority interest in (Profit) / Loss	15	(92)	(41)		
14.	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associate (11 + 12 + 13)	7912	10381	13179	1620	
15.	Paid-up equity share capital (Face value ₹ 1/- each)	3307	3307	3307	330	
16.	Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year)				14447	
17.	Basic and Diluted Earnings per share (₹) (* not annualised)	*2.39	*3.14	*3.98	4.9	

## PART II: Selected Information for the quarter ended 30th June, 2012

Sr. No.	Particulars			Quarter ended		Year ended 31.03.2012	
140.		30.06.2012	31.03.2012	30.06.2011	(Audited)		
A.	PARTICULARS OF SHARE	HOLDING					
	1. Public shareholding						
	<ul> <li>Number of shares</li> </ul>		23,11,31,260	23,11,31,260	22,97,95,601	23,11,31,260	
	<ul> <li>Percentage of sharel</li> </ul>	nolding	69.85	69.85	69.45	69.85	
	2. Promoters and Promoter	Group Shareholding					
	a) Pledged / Encumbered	t					
	<ul> <li>Number of shares</li> </ul>		Nil	Nil	Nil	Nil	
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)		Nil	Nil	Nil	Nil	
	<ul> <li>Percentage of shares share capital of the of</li> </ul>		Nil	Nil	Nil	Nil	
	b) Non-encumbered						
	- Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group)		9,97,53,480	9,97,53,480	10,10,89,139	9,97,53,480	
			100	100	100	100	
	- Percentage of shares share capital of the c		30.15	30.15	30.55	30.15	
В.	Information on Investors'd	n on Investors'complaints for the quarter ended 30th June, 2012					
	Pending at the beginning of the quarter	Received during the quarter	Disposed of during the quarter			g unresolved of the quarter	
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- The Company has opted to publish consolidated financial results, pursuant to option made available as per Clause 41 of the 4.
  Listing Agreements. The stand-alone financial results are available on the Company's website viz.www.voltas.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 2. During the previous year, there had been a significant upward revision in the estimated costs of a major project and the Company had accounted for the same in accordance with the requirements of Accounting Standard (AS-7). However, uncertainties exist due to the complex nature of the 'design and build' project, changes in design being made by the client and delay in completion of the project. The Company is closely monitoring the project and is of the view that adequate provision has been made after considering the further upward revision in costs during the quarter and variations and claims being negotiated.
- 3. Exceptional Items Net
  - a) For the quarter ended 30th June, 2012 (quarter ended 30th June, 2011) comprises: Profit on sale of properties ₹ 116 lakhs (₹ 212 lakhs), Profit on transfer of Materials Handling business Nil (₹ 7935 lakhs) and Charge of Voluntary Retirement Scheme / Early Separation Scheme ₹ 5 lakhs (Nil).
  - b) For the quarter ended 31st March, 2012 comprises: Profit on sale of properties -₹121 lakhs, Provision for diminution in 6. value of investments written back -₹141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme 7.
  - c) For the year ended 31st March, 2012 comprises: Profit on sale of properties / surrender of tenancy rights -₹ 4550 lakhs, Profit on transfer of Materials Handling business -₹ 7935 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme -₹ 9 lakhs.

1.	Segment Revenue				
	Segment - A (Electro - mechanical Projects and Services)	74130	91988	67688	318321
	b) Segment - B (Engineering Products and Services)	10655	10690	9725	41211
	c) Segment - C (Unitary Cooling Products for Comfort and Commercial use)	75438	53149	56253	153880
	d) Others	1036	1582	977	4271
	Less : inter segment revenue	102	63	68	181
	Net Sales / Income from Operations	161157	157346	134575	517502
2.	Segment Results before Onerous Contract and Exceptional Items				
	Segment - A (Electro - mechanical Projects and Services)	3324	7632	3098	17243
	b) Segment - B (Engineering Products and Services)	1938	1733	1701	6869
	c) Segment - C (Unitary Cooling Products for Comfort and Commercial use)	6321	4581	6363	12983
	d) Others	29	386	189	415
	Total	11612	14332	11351	37510
	Less : (i) Finance costs	1209	952	846	3142
	(ii) Other unallocable expenditure net of unallocable income	(543)	(434)	(378)	(2591)
	Profit before Onerous Contract, Exceptional Items and Tax	10946	13814	10883	36959
	Onerous Contract (Refer Note 2 of Results)	_	-	_	(27663)
	Exceptional Items - Net	111	254	8147	12617
	Profit / (Loss) from Ordinary Activities before Tax	11057	14068	19030	21913
3.	Capital Employed				
	Segment - A (Electro - mechanical Projects and Services)	101435	77794	61411	77794
	b) Segment - B (Engineering Products and Services)	8458	8442	7914	8442
	c) Segment - C (Unitary Cooling Products for Comfort and Commercial use)	2972	19027	25874	19027
	d) Others	1974	2404	2330	2404
	e) Unallocated	42379	41818	53958	41818
	Total	157218	149485	151487	149485
	Notes:				
	1. Segment 'C' is seasonal in nature with sales being	nighest in the fir	st quarter.		
	Segment Results after Onerous Contract and Except	ional Items			
	Segment - A	3319	7632	3098	(10420)
	Segment - B	1938	1733	1701	6869
	Segment - C	6321	4581	6363	12983
	Others	29	386	189	415
	Unallocated Income / (Expenses) - Net	659	688	8525	15208
	Finance costs	(1209)	(952)	(846)	(3142)

Information on Stand-alone Financial Results.

Total

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Quarter ended				Year ended 31.03.2012
	30.06.2012	31.03.2012	30.06.2011	(Audited)
Net Sales / Income from Operations	167442	162005	137992	516072
Profit / (Loss) before Tax	9209	13614	18355	20735
Net Profit / (Loss) after Tax	6401	10172	12570	15187

11057

14068

19030

21913

- The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on 1st August, 2012.
- The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results
- Figures for previous period have been regrouped, wherever necessary.



### **VOLTAS LIMITED**

Registered Office : Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbal 400 033. Tel: 91-22-66656 666 Fax: 91-22-66656 231

### Unudited Financial Results for the quarter ended 30 th June, 2012

PART I					(₹ in lakhs)
Sr. No.	Particulars	Quarter ended 30.06.2012	Quarter ended 31.03.2012	Quarter ended 30.06.2011	Year ended 31.03.2012 (Audited)
1. a.	Income from Operations Net Sales / Income from Operations (Net of excise duty)	167442	162005	137992	516072
	Other operating income Total income from operations (Net) (a + b)	223 167665	95 162100	165 138157	904 516976
2.	Expenses	107003	102100	100107	310370
b.	Cost of materials consumed Purchase of stock-in-trade Changes in inventories of finished goods, work-in-progress and stock-	69429 57175 4492	73318 59968 (8464)	51858 56623 (4002)	249132 142717 (1953)
d.	in-trade Employee benefits expense	15233	13080	13523	55197
	Depreciation and amortisation expense Other expenses	598 14433	494 11346	911 11217	2857 41687
	Total expenses	161360	149742	130130	489637
3.	Profit / (loss) from operations before other income, finance costs and exceptional items (1 - 2)	6305	12358	8027	27339
4.	Other income	3861	1815	2889	11081
5.	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	10166	14173	10916	38420
6.	Finance costs	1068	764	708	2590
7.	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	9098	13409	10208	35830
8. a.	Onerous contract (Note 2)	-	-	-	(27663)
8. b.	Exceptional items (Note 3)	111	205	8147	12568
9.	Profit / (Loss) from ordinary activities before tax (7 + 8)	9209	13614	18355	20735
10.	Tax expenses	2808	3442	5785	5548
11.	Net Profit / (Loss) from ordinary activities after tax (9 - 10)	6401	10172	12570	15187
12.	Paid-up equity share capital (Face value ₹1/- each)	3307	3307	3307	3307
13.	Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year)				133059
14.	Basic and Diluted Earnings per share (₹) (*not annualised)	*1.93	*3.07	*3.80	4.59
PART	II .				
A PA	RTICULARS OF SHAREHOLDING				
	Public shareholding - Number of shares - Percentage of shareholding	23,11,31,260 69.85	23,11,31,260 69.85	22,97,95,601 69.45	23,11,31,260 69.85
2	Promoters and Promoter Group Shareholding Pledged / Encumbered				
	Number of shares - Percentage of shares (as a % of the total shareholding of promoter	Nil Nil	Nil Nil	Nil Nil	Nil Nil
	and promoter group)  - Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil
	Non-encumbered - Number of shares	9,97,53,480	9,97,53,480	10,10,89,139	9,97,53,480
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	30.15	30.15	30.55	30.15
	Particulars	Quarter			
		ended 30.06.2012			
B Info	ormation on Investors complaints for the quarter ended 30th June, 2012				
		Nil			
	Pending at the beginning of the quarter  Received during the quarter				
	Received during the quarter Disposed of during the quarter	5			

### SEGMENT INFORMATION FOR THE QUARTER ENDED 30TH JUNE, 2012

(₹in lakhs)

	1		1	(₹in lakhs)
Particulars	Quarter ended 30.06.2012	Quarter ended 31.03.2012	Quarter ended 30.06.2011	Year ended 31.03.2012 (Audited)
1. Segment Revenue				
a ) Segment - A ( Electro - mechanical Projects and Services )	69808	87250	61519	295651
b) Segment - B(Engineering Products and Services)	10655	10690	9725	41211
c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use )	87081	64128	66816	179391
Less : inter segment revenue	102	63	68	181
Net Sales / Income from Operations	167442	162005	137992	516072
2. Segment Results before Onerous Contract and Exceptional Items				
a ) Segment - A ( Electro - mechanical Projects and Services )	3053	8670	2562	17968
b ) Segment - B ( Engineering Products and Services )	1938	1733	1701	6869
c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use )	4248	3208	4987	9617
Total	9239	13611	9250	34454
Less : i. Finance costs ii. Other unallocable expenditure net of unallocable income	1068 (927)	764 (562)	708 (1666)	2590 (3966)
Profit before Onerous Contract, Exceptional Items and Tax	9098	13409	10208	35830
Onerous Contract (Refer Note 2 of Results)	-	-	-	(27663)
Exceptional Items - Net	111	205	8147	12568
Profit / (Loss) from Ordinary Activities before Tax	9209	13614	18355	20735
<ol> <li>Capital Employed</li> <li>a) Segment - A ( Electro - mechanical Projects and Services )</li> </ol>	85574	62019	46848	62019
b) Segment - B(Engineering Products and Services)	8458	8442	7914	8442
c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use )	(6957)	13754	19504	13754
d ) Others	(55)	(55)	(55)	(55)
e ) Unallocated	55882	52206	65535	52206
	142902	136366	139746	136366

#### Notes

1. Segment 'C' is seasonal in nature with sales being highest in the first quarter.

2. Segment Results after Onerous Contract and Exceptional Items				(₹in lakhs)
Segment - A	3048	8670	2562	(9695)
Segment - B	1938	1733	1701	6869
Segment - C	4248	3208	4987	9617
Unallocated Income / (Expenses) - Net	1043	767	9813	16534
Finance costs	(1068)	(764)	(708)	(2590)
Total	9209	13614	18355	20735
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#### NOTES :--

- 1) The Company has opted to publish consolidated financial results, pursuant to option made available as per Clause 41 of the Listing Agreements. The consolidated financial results are available on the Company's website viz.www.voltas.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- During the previous year there had been a significant upward revision in the estimated costs of a major project and the Company had accounted for the same in accordance with the requirements of Accounting Standard (AS7). However, uncertainties exist due to the complex nature of the 'design and build' project, changes in design being made by the client and delay in completion of the project. The Company is closely monitoring the project and is of the view that adequate provision has been made after considering the further upward revision in costs during the quarter and variations and claims being negotiated.
- 3) Exceptional Items Net :
  - (a) For the guarter ended 30<sup>th</sup> June, 2012 (guarter ended 30<sup>th</sup> June, 2011) comprises :

Profit on sale of properties - ₹ 116 lakhs (₹ 212 lakhs), Profit on transfer of Materials Handling business - Nil (₹ 7935 lakhs) and Charge of Voluntary Retirement Scheme / Early Separation Scheme - ₹ 5 lakhs (Nil).

- (b) For the quarter ended 31<sup>st</sup> March, 2012 comprises: Profit on sale of properties -₹72 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme -₹ 8 lakhs.
- (c) For the year ended 31st March, 2012 comprises :

Profit on sale of properties / surrender of tenancy rights -₹ 4501 lakhs, Profit on transfer of Materials Handling business -₹ 7935 lakhs, Provision for diminution in value of investments written back -₹ 141 lakhs and Charge of Voluntary Retirement Scheme / Early Separation Scheme - ₹ 9 lakhs.

- 4) The above results have been reviewed by the Board Audit Committee and approved by the Board of Directors at its Meeting held on <sup>†</sup> August, 2012.
- 5) The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results.
- 6) Figures for previous period / year have been regrouped, wherever necessary.

For and on behalf of the Board of Directors

Sd/-Sanjay Johri Managing Director